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Ingram Micro Canada Expands Storage Portfolio With Tegile Systems

Canadian Channel Partners Gain Access to Innovative Flash Storage Options for Database, Virtualized Server and Virtualized Desktop Environments

MISSISSAUGA, ON -- (Marketwired) -- 07/10/15 -- Ingram Micro Canada, a subsidiary of Ingram Micro Inc. (NYSE: IM), today announced a new distribution agreement withTegile Systems, a provider of flash-driven storage arrays for database, virtualized server and virtual desktop environments.

Now available to Ingram Micro channel partners throughout Canada, Tegile Systems' comprehensive portfolio of intelligent flash arrays delivers robust data management capabilities while seamlessly supporting a wide range of storage media under a single storage operating system. Offering channel partners the opportunity to deepen their penetration into the data center, Tegile flash storage arrays provide comprehensive data protection, with support for network attached storage (NAS) and storage area network (SAN) connectivity.

"Tegile Systems is an exciting player in the competitive flash storage space and represents an outstanding addition to our line card as well as a versatile option for our partners, whether they're operating with smaller workloads or mission-critical deployments," said Dave Mason, Executive Director, Advanced Solutions, Ingram Micro Canada. "With Tegile, our channel partners can dial up or down the amount of flash storage they need and at the same time gain the high performance of flash with the economics of disk storage. It's a powerful combination that will not only perform well for our mutual partners and their customers, but also complement Ingram Micro's growing storage and data center offerings."

Designed to be easy to use, fully redundant and highly scalable, Tegile flash storage arrays come complete with built-in snapshot, remote-replication, near-instant recovery, onsite or offsite failover and VM-aware features to provide comprehensive data protection and security. Anchored by Tegile's patented IntelliFlash™ operating system technology, the storage arrays enable inline deduplication and compression of data, making the usable capacity far greater than its raw capacity to optimize value and performance.

"With Tegile, Ingram Micro Canada channel partners will be able to cover a lot of ground with a single product line, from all-flash and hybrid storage to VM-aware storage," said Rob Commins, Vice President of Marketing, Tegile Systems. "This all-in-one approach will allow our mutual channel partners to reduce training costs, simplify sales and ensure end users are deploying the best-fit storage infrastructure for their unique requirements. With our shared interest in innovation and emerging technologies, we look forward to engaging in a strong and lasting business relationship with Ingram Micro Canada."

Ingram Micro Canada has assembled a team of technical support, professional services, sales and marketing associates dedicated to fueling partner growth with Tegile offerings. Reseller partners interested in more information can contact the Ingram Micro Tegile Canada team at tegilecanadateam@ingrammicro.com.

About Ingram Micro

Ingram Micro helps businesses *Realize the Promise of Te*chnology™. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at www.ingrammicro.com.

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