

# BBSI Announces Fourth Quarter 2008 Operating Results, Financial Guidance for 1Q09, Declaration of Quarterly Cash Dividend and Conference Call

VANCOUVER, Wash., Feb. 10, 2009 (GLOBE NEWSWIRE) -- Barrett Business Services, Inc. (Nasdaq:BBSI) reported today net income of \$2.3 million for the fourth quarter ended December 31, 2008, a decline of \$1.6 million or 42.0% from net income of \$3.9 million for the fourth quarter of 2007. Diluted earnings per share for the 2008 fourth quarter were \$.21, as compared to diluted earnings per share of \$.34 for the same quarter a year ago.

Net revenues for the fourth quarter ended December 31, 2008 totaled \$64.6 million, a decrease of approximately \$17.2 million or 21.0% from the \$81.8 million for the same quarter in 2007.

(\$ in thousands, except per share amounts)	Foi	(Unau urth Qua Decemb	rt	er Ended	(Unaudited) Year Ended December 31,		
Results of Operations		2008		2007	2008	2007	
Revenues:			_				
Staffing services Professional employer service		33,674	\$	45 <b>,</b> 548	\$154,565	\$147 <b>,</b> 221	
fees		30,956		36,283	125,903	141,992	
Total revenues		64,630		81,831	280,468	289,213	
Cost of revenues:			_				
Direct payroll costs		25,173		34,250	114,440	113,450	
Payroll taxes and benefits		19,164		21,534	85 <b>,</b> 531	87 <b>,</b> 822	
Workers' compensation		8,208		10,590	30,887	29,031	
Total cost of revenues		52,545		66,374	230,858	230,303	
Gross margin Selling, general and		12,085		15,457	49,610	58,910	
administrative expenses		8,813		10,043	36,654	34,688	
Depreciation and amortization		393		372	1,536	1,387	
			_				
Income from operations Loss on impairment of		2 <b>,</b> 879		5,042	11,420	22,835	
investments					(3,483)		
Other income, net		376		732	2,054	3,083	
Income before taxes		3,255	-	5,774	9,991	25,918	
Provision for income taxes		983		1,859	3,728	9,112	

Net income	\$ 2,272	\$ 3,915	\$ 6,263	\$ 16,806	
	=======	=======	=======	=======	
Basic earnings per share	\$ .21	\$ .35	\$ .58	\$ 1.49	
	=======	=======	=======	=======	
Weighted average basic shares					
outstanding	10,638	11,193	10,861	11,247	
	======	======	======	======	
Diluted earnings per share	\$ .21	\$ .34	\$ .56	\$ 1.44	
	=======	======	======	=======	
Weighted average diluted share	S				
outstanding	10,837	11,555	11,120	11,654	
	=======	=======	======	=======	

The Company reports its Professional Employer Organization services ("PEO") revenues on a net basis because it is not the primary obligor for the services provided by the Company's PEO clients to their customers. The gross revenues and cost of revenues information below, although not in accordance with generally accepted accounting principles ("GAAP"), is presented for comparison purposes and because management believes such information is more informative as to the level of the Company's business activity and more useful in managing its operations.

(in thousands)	(Unaudited) Fourth Quarter Ended December 31,				(Unaudited) Year Ended December 31,			
		2008		2007		2008		2007
Revenues:								
Staffing services Professional employer	\$	33,674	\$	45 <b>,</b> 548	\$	154 <b>,</b> 565	\$	147,221
services		229,449		248,251		926,028		968 <b>,</b> 576
Total revenues		263 <b>,</b> 123		293 <b>,</b> 799	1	,080,593	1	<b>,</b> 115 <b>,</b> 797
Cost of revenues:								
Direct payroll costs Payroll taxes and		222,274		246,530		908,410		935,697
benefits		19,164		21,534		85 <b>,</b> 531		87,822
Workers' compensation		9,600		10,278		37,042		33,368
Total cost of		051 000		070 040	1	000 000	-	0.5.6.007
revenues		251 <b>,</b> 038		278 <b>,</b> 342		,030,983		,056,887 ======
Gross margin	\$ ==	12 <b>,</b> 085		15 <b>,</b> 457		49,610	\$	58 <b>,</b> 910

Gross revenues of \$263.1 million for the fourth quarter ended December 31, 2008 declined 10.4% from the similar period in 2007. For the year ended December 31, 2008, gross revenues of \$1.08 billion decreased 3.2% from the comparable 2007 period.

A reconciliation of non-GAAP gross revenues to net revenues is as follows:

For the fourth quarters ended December 31, 2008 and 2007:

# (Unaudited) Three Months Ended December 31,

(in thousands)		Revenue ng Method	Reclassi	fication	Net Revenue Reporting Method		
	2008	2007	2008	2007	2008	2007	
Revenues: Staffing							
services Professional employer	\$ 33,674	\$ 45,548	\$	\$	\$33,674	\$45,548	
services	229,449	248,251	(198,493)	(211,968)	30,956 	36 <b>,</b> 283	
Total							
revenues	\$263,123 =======	\$293 <b>,</b> 799	\$(198,493) =======	\$(211,968) ======	\$64,630	\$81,831	
Cost of							
revenues	\$251,038 ======	\$278,342 ======	\$(198,493) =======	\$(211,968) =======	\$52,545 ======	\$66,374 ======	

## For the years ended December 31, 2008 and 2007:

# (Unaudited) Year Ended December 31,

(in thou	(in thousands)  Gross Revenue  Reporting Method			fication	Net Revenue Reporting Method		
	2008	2007	2008	2007	2008	2007	
Profess ional employe	\$ 154,565 -	\$ 147,221		\$	•	,	
Total reve- nues	\$1,080,593	\$1,115,797	\$(800,125) ======	\$(826,584) ======	\$280,468	\$289,213	
Cost of reve-nues	\$1,030,983 =======	\$1,056,887 ======	\$(800,125) ======	\$(826,584) ======	\$230,858 ======	\$230,303 ======	

The following summarizes the unaudited consolidated balance sheets at December 31, 2008 and December 31, 2007.

Assets				
Current assets:	ċ	40 014	ċ	0 777
Cash and cash equivalents Marketable securities	\$	42,214	\$	9 <b>,</b> 777
		17 <b>,</b> 968		50,364 36,673
Trade accounts receivable, net Prepaid expenses and other		34 <b>,</b> 389		•
Deferred income taxes		1,440		2,336
Workers' compensation receivables for		2,373		3,138
insured claims		225		225
insured Claims				223
Total current assets		98,609		102,513
Marketable securities		427		4,772
Goodwill, net		47,338		41,508
Property, equipment and software, net		15 <b>,</b> 503		16,136
Restricted marketable securities and		·		·
workers' compensation deposits		2,701		2,750
Other assets		1,645		1,649
Workers' compensation receivables for				
insured claims		3 <b>,</b> 837		3,896
	\$	170,060	\$	173,224
Liabilities and Stockholders' Equity				
Accounts payable	\$	881	Ś	1,516
Accrued payroll, payroll taxes and related		001	,	1,010
benefits		32,296		33,553
Other accrued liabilities		902		1,064
Workers' compensation claims liabilities		7,186		6,031
Workers' compensation claims liabilities		·		·
for insured claims		225		225
Safety incentives liabilities		4,626		5,911
m		46.116		40.200
Total current liabilities		46,116		48,300
Customer deposits		706		752
Long-term workers' compensation claims		E 22E		4 021
liabilities	_	5 <b>,</b> 235		4,021
Long-term workers' compensation liabilities for insured claims	>	2,438		2,464
Deferred income taxes		4,430 4,394		2,464 3,268
Deferred gain on sale and leaseback		549		5 <b>,</b> 200
Stockholders' equity		110,622		113,748
occomoració equicy				110,740

The financial results presented in this release are unaudited. Moss Adams LLP is currently completing its audit of the Company's 2008 financial statements and internal controls over financial reporting at December 31, 2008. The Company expects that Moss Adams will complete its work in early March and that it will then file its 2008 Annual Report on Form 10-K with the U.S. Securities and Exchange Commission. The Form 10-K will include additional information, including the Company's audited financial statements, management's report on internal controls over financial reporting at December 31, 2008, and the reports of Moss Adams.

#### Outlook for First Quarter 2009

The Company also disclosed today limited financial guidance with respect to its operating results for the first quarter ending March 31, 2009. The Company expects gross revenues for the first quarter of 2009 to range from \$240 million to \$245 million, as compared to \$259.6 million for the first quarter of 2008, and anticipates diluted loss per share for the first quarter of 2009 to range from \$.19 to \$.22 per share, as compared to diluted earnings per share of \$.01 for the same period a year ago. The Company currently expects to return to profitability beginning with the 2009 second quarter. A reconciliation of estimated gross revenues to estimated GAAP net revenues for the first quarter of 2009 is not included because PEO revenues and cost of PEO revenues for the period are not reasonably estimable.

### Declaration of Quarterly Cash Dividend

The Company's board also declared a regular quarterly cash dividend of \$0.08 per share. The cash dividend will be paid on March 13, 2009 to all stockholders of record as of February 27, 2009.

#### Conference Call

On February 11 at 9:00 a.m. Pacific Time, William W. Sherertz, Michael L. Elich and James D. Miller will host an investor telephone conference call to discuss fourth quarter 2008 operating results. To participate in the call, dial (877) 356-3717. The call identification number is 85089378. The conference call will also be webcast live at <a href="https://www.barrettbusiness.com">www.barrettbusiness.com</a>. To access the webcast, click on the Investor Relations section of the Web site and select Webcast. A replay of the call will be available beginning Wednesday, February 11, 2009 at 12:00 p.m. PT and ending on Wednesday, February 18, 2009. To listen to the recording, dial (800) 642-1687 and enter conference identification code 85089378.

Statements in this release about future events or performance, including gross revenues and earnings expectations for the first quarter of 2009, are forward-looking statements, which involve known and unknown risks, uncertainties and other factors that may cause the actual results of the Company to be materially different from any future results expressed or implied by such forward-looking statements. Factors that could affect future results include economic conditions in the Company's service areas, the effect of changes in the Company's mix of services on gross margin, the Company's ability to successfully integrate acquired businesses with its existing operations, future workers' compensation claims experience, the effect of changes in the workers' compensation regulatory environment in one or more of its primary markets, the collectibility of accounts receivable and the effect of conditions in the global capital markets on the Company's investment portfolio, among others. Other important factors that may affect the Company's future prospects are described in the Company's 2007 Annual Report on Form 10-K. Although forward-looking statements help to provide complete information about the Company, readers should keep in mind that forward-looking statements may be less reliable than historical information. The Company undertakes no obligation to update or revise forward-looking statements in this release to reflect events or changes in circumstances that occur after the date of this release.

BBSI provides a comprehensive range of human resource management solutions to large and small companies throughout many regions of the United States.

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