

Expedited Freight: LTL Operating Statistics

	Three months ended												
	September 30, 2018	December 31, 2018	March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	March 31, 2020	June 30, 2020	September 30, 2020	December 31, 2020	March 31, 2021	June 30, 2021	September, 2021
Business days	63	64	63	64	64	64	64	64	64	64	63	64	64
Tonnage ^{1,2}													
Total pounds	636,831	648,423	596,640	626,748	613,812	642,092	569,956	522,031	636,194	641,370	651,339	728,191	687,816
Pounds per day	10,108	10,132	9,470	9,793	9,591	10,033	8,906	8,157	9,941	10,021	10,339	11,378	10,747
Shipments ^{1,2}													
Total shipments	1,003	1,104	930	1,014	977	1,069	885	963	1,018	1,052	1,026	1,096	845
Shipments per day	16	17	15	16	15	17	14	15	16	16	16	17	13
Weight per shipment	635	587	642	618	628	601	644	542	625	610	635	664	814
Revenue per hundredweight ³	\$ 26.56	\$ 26.81	\$ 26.78	\$ 27.39	\$ 27.65	\$ 27.02	\$ 27.16	\$ 26.32	\$ 26.84	\$ 26.65	\$ 27.56	\$ 28.63	\$ 29.01
Revenue per hundredweight, ex fuel ³	22.31	22.42	22.74	22.91	23.23	22.72	23.09	23.09	23.41	23.23	23.86	24.68	24.73
Revenue per shipment ³	\$ 171	\$ 160	\$ 174	\$ 171	\$ 176	\$ 164	\$ 172	\$ 139	\$ 166	\$ 162	\$ 174	\$ 192	\$ 240
Revenue per shipment, ex fuel ³	144	134	148	144	148	139	145	122	145	141	151	166	205
Network revenue from door-to-door shipments as a percentage of network revenue ^{3,4,5}	35.3%	35.6%	38.3%	39.9%	40.7%	41.1%	44.3%	49.9%	51.3%	46.6%	48.4%	51.3%	46.7%

¹ In thousands

² Excludes accessorial, full Truckload and Final Mile products

³ Includes intercompany revenue between the Network and Truckload revenue streams

⁴ Network revenue is comprised of all revenue, including linehaul, pickup

and/or delivery, and fuel surcharge revenue, excluding accessorial,

⁵ Door-to-door shipments include all shipments with a pickup and/or delivery

⁶ Network revenue less Network purchased transportation as a percentage of Network revenue

Intermodal Operating Statistics

	September 30, 2018	December 31, 2018	March 31, 2019	Three months ended		December 31, 2019	March 31, 2020	June 30, 2020	September 30, 2020	December 31, 2020	March 31, 2021	June 30, 2021	September 30, 2021
				June 30, 2019	September 30, 2019								
Drayage shipments	75,381	81,566	75,607	76,074	84,230	77,906	82,474	68,974	74,506	75,500	89,909	96,805	91,774
Drayage revenue per shipment	\$ 574	\$ 560	\$ 625	\$ 571	\$ 597	\$ 603	\$ 551	\$ 556	\$ 562	\$ 583	\$ 553	\$ 618	\$ 723
Number of locations	19	20	21	21	21	21	24	24	24	24	27	29	29