

# The Redwood Review 2nd Quarter 2008





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#### INTRODUCTION

#### Note to Readers:

We file annual reports (on Form 10-K) and quarterly reports (on Form 10-Q) with the Securities and Exchange Commission. These filings and our earnings press releases provide information about our financial results in accordance with generally accepted accounting principles (GAAP). We urge you to review these documents which are available through our web site, www.redwoodtrust.com.

This document, called the Redwood Review, provides supplemental information about Redwood through a discussion of many GAAP as well as non-GAAP metrics, such as taxable income and economic book value. We believe that these figures provide additional insight into Redwood's business and future prospects. In each case in which we discuss a non-GAAP metric, you will find an explanation of how it has been calculated and why we think the figure is important, and a reconciliation between the GAAP and non-GAAP figures. We hope you find the Redwood Review to be helpful to your understanding of our business.

The form and content of the Redwood Review will likely continue to change over time. We welcome your input and suggestions.

Selected Financial Highlights												
Quarter:Year	GAAP Income per Share	Total Taxable Earnings per Share	Adjusted Return on Equity	GAAP Book Value per Share	Core Book Value per Share	Total Dividends per Share						
Q206	\$1.20	\$1.91	14%	\$39.13	\$35.58	\$0.70						
Q306	\$1.22	\$1.96	14%	\$40.02	\$36.38	\$0.70						
Q406	\$1.32	\$1.45	15%	\$37.51	\$34.02	\$3.70						
Q107	\$0.66	\$1.48	8%	\$34.06	\$34.29	\$0.75						
Q207	\$0.41	\$1.66	5%	\$31.50	\$34.40	\$0.75						
Q307	(\$2.18)	\$1.74	(26%)	\$5.32	\$31.58	\$0.75						
Q407*	(\$36.49)	\$0.91	(610%)	\$23.18	\$26.24	\$2.75						
Q108	(\$5.28)	\$0.79	(83%)	\$17.89	\$20.74	\$0.75						
Q208	(\$1.40)	\$0.11	(28%)	\$17.00	\$19.05	\$0.75						

<sup>\*</sup> The book values per share are after giving retroactive effect to the adoption of FAS 159 on January 1, 2008. Without giving retroactive effect to FAS 159, the GAAP book value per share and core book value per share were a negative \$22.18 and a negative \$4.46, respectively.

CAUTIONARY STATEMENT: This Redwood Review contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve numerous risks and uncertainties. Our actual results may differ from our expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Forward-looking statements are not historical in nature and can be identified by words such as "anticipate," "estimate," "will," "should," "expect," "believe," "intend," "seek," "plan" and similar expressions or their negative forms, or by references to strategy, plans, or intentions. These forwardlooking statements are subject to risks and uncertainties, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2007 under the caption "Risk Factors." Other risks, uncertainties, and factors that could cause actual results to differ materially from those projected are described below and may be described from time to time in reports we file with the Securities and Exchange Commission, including reports on Forms 10-K, 10-Q, and 8-K. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Important factors, among others, that may affect our actual results include: changes in interest rates; changes in prepayment rates; general economic conditions, particularly as they affect the price of earning assets and the credit status of borrowers; legislative and regulatory actions affecting the mortgage industry; the availability of high quality assets for purchase at attractive prices; declines in home prices; increases in mortgage payment delinquencies; changes in the level of liquidity in the capital markets which may adversely affect our ability to finance our real estate asset portfolio; changes in liquidity in the market for real estate securities, the re-pricing of credit risk in the capital markets, rating agency downgrades of securities and increases in the supply of real estate securities available for sale, each of which may adversely affect the values of securities we own; the extent of changes in the values of securities we own and the impact of adjustments reflecting those changes on our income statement and balance sheet, including our stockholders' equity; our ability to maintain the positive stockholders' equity necessary to enable us to pay the dividends required to maintain our status as a real estate investment trust for tax purposes; and other factors not presently identified. This Redwood Review may contain statistics and other data that in some cases have been obtained from or compiled from information made available by servicers and other third-party service providers.

## SHAREHOLDER LETTER



#### **Dear Fellow Shareholders:**

Our job as management is to understand and address what is truly happening in order to make better decisions for Redwood shareholders. When communicating with shareholders, we do our best to pass on the unvarnished truth as we see it. We don't sugar-coat and we don't spin. We try not to err too far on the other side either, which could cause unwarranted pessimism or despair. Getting these communications right is a tricky business, especially in these times.

So here is the summary: In the short-term, we are suffering some credit damage but overall we are in good financial shape. Because of external events, however, we are not currently able to make much near-term progress towards our long-term goals. Nevertheless, as markets move into the correction phase of the credit cycle, we believe the longer-term prospects for Redwood have improved. We are looking forward to, over time, turning those improved prospects into growth for the company and improved levels of earnings and dividends for shareholders.

Triage and emergency interventions continue for the economy and for the real estate and finance markets. We believe markets are still largely in the denial stage, although the first signs of capitulation are beginning to appear. Unfortunately, the housing market downturn has a long way to go before it hits bottom. The commercial real estate markets are far behind, but are moving in the same direction.

Redwood is in the business of pricing and taking credit risk. We expect to take credit losses, and we price in large losses when we make acquisitions. It is important to note that our business model limits our exposure to credit loss events because our exposure is capped at the amount we have invested in creditenhancement securities, which is usually a tiny fraction of the loan amount. This differs significantly from the degree of credit exposure to loans that portfolio lenders and insurance providers typically assume.

For most of our under-performing residential assets, we have written down our remaining GAAP exposure to a few cents on the dollar. There is not much more to write off for these assets. The bulk of our remaining assets should produce reasonable economic returns. Over 87% of the value of our residential real estate assets is in securities backed by loans that were originated before or during 2004 or is in securities that were acquired in 2008 or the fourth quarter of 2007 at low prices with extreme caution in mind. All of our commercial real estate assets are backed by loans originated in 2006 or earlier.

There will again be a healthy growing demand for credit-enhancement of residential jumbo and commercial real estate loans. The banks, Fannie Mae, Freddie Mac, and the government are not able to provide all the capital required to finance U.S. residential and commercial real estate. There is a role for the private sector, and Redwood will continue to be a major player in that sector.

Redwood has the freedom and capital to shape its own destiny. We have a strong balance sheet, ample liquidity, good cash flows, and virtually no exposure to short-term debt or to the liquidity issues that have plagued other market participants. Redwood is weathering this crisis and will continue to be a strong player in the real estate finance markets.

At this challenging time, we particularly appreciate your continued support.

Sincerely,

George E. Bull, III

Se E L

Chairman and CEO

Douglas B. Hansen

President



#### QUARTERLY OVERVIEW

#### Second Quarter 2008

During the second quarter, the challenges facing the mortgage industry grew larger and more complex. The same incendiaries — rising credit costs, falling home prices, contracting credit availability, deteriorating balance sheet strength, and escalating rating agency downgrades — are still front and center. As a consequence, fear and uncertainty continue to inhibit the normal functioning of the mortgage capital markets.

Capable folks in the public and private sectors are dedicated to developing wide-ranging solutions; unfortunately, there are no quick fixes. It seems to us that borrowers and financial institutions will endure significantly more pain before the storm passes.

Considering market headwinds, our accomplishments, and our disappointments, we would categorize our performance for the second quarter as "mixed". On the one hand, we invested \$152 million of our excess capital in what we believe are safe and attractive assets, we generated \$52 million of cash flow in excess of our operating and interest costs, and we continued to expand our asset management business. Furthermore, we maintained our strong balance sheet. At June 30, 2008, we had \$148 million of unrestricted cash, of which \$132 million was capital in excess of our operating requirements. On the other hand, we are humbled by continued increases in our future loss assumptions for residential credit costs, particularly for the 2006 and 2007 vintages. Additionally, we have materially reduced our future cash flow expectations from our Acacia equity investments due to a barrage of rating agency downgrades of Acacia assets in June and July of 2008 that were more severe and more rapid than our expectations. During the second quarter, the cash flow we received from our Acacia equity investments was \$5 million, but we now expect this cash flow to diminish rapidly over the next few quarters. This topic is discussed in more detail in the Investments in Acacia module.

We continue to actively, yet patiently, pursue residential credit investments. Credit investment opportunities that we find attractive, however, remain scarce. New residential non-agency securitization activity is effectively shut down, and secondary trading of existing securities remains light. Additionally, our progress in completing other forms of credit risk transfers with large financial institutions has been impeded by the slow, deliberate pace of their balance sheet restructuring and capital reallocation process. As a result, we only invested \$3 million in residential credit-enhancement securities (CES) during the guarter.

Our investing activity at Redwood during the quarter was limited almost entirely to residential investment grade securities (IGS), securities that provide a greater certainty of the range of expected cash flows. We invested \$147 million in residential IGS, \$64 million of which was rated AAA and AA and backed by prime mortgage collateral and \$62 million of which was AAA-rated and backed by non-prime mortgage collateral. We also acquired \$21 million of A and BBB-rated securities backed by prime mortgage collateral from 2003 and 2004. The majority (72%) of our acquisitions of IGS consisted of securities backed by 2005 and earlier mortgage collateral. The weighted average purchase price for our acquisitions was 75% of face value. The base case yields range from 12% to 16%. Although we can provide no assurance as to the future credit performance of these securities, we currently do not expect to incur any material principal credit losses on these newly acquired IGS. We acquired these securities with safety in mind. We take comfort in the fact that our recent non-prime IGS investments had on average over 30 points of credit-enhancement. This means for example, that the underlying loan pools could withstand a 50% default rate and a 40% loss severity and we would still have 10 points of credit protection remaining.





#### Second Quarter 2008 (continued)

We did not make any new commercial or collateralized debt obligation (CDO) investments at Redwood during the quarter. We acquired \$2 million of previously issued Sequoia ABS.

The Opportunity Fund (the Fund) closed at the end of the first quarter with \$96 million of commitments (\$46 million from third-party investors and \$50 million from Redwood). The offer and sale of interests in this private fund were not registered under the federal securities laws. The fund was formed to capitalize on dislocations in the non-prime residential mortgage-backed securities (RMBS) and CDO markets. As of June 30, 2008, the Fund had invested \$82 million, mainly in seasoned residential non-prime IGS and CDOs. It is managed by Redwood Asset Management, one of our taxable subsidiaries. The expansion of our asset management business is an important part of our long-term business strategy.

Rising credit costs remain our biggest challenge. We believe we established adequate credit reserves for GAAP purposes of \$976 million, or \$29.41 per share, at the end of the quarter. We are not, however, allowed to establish reserves for tax purposes. Our realized credit loss deductions for tax purposes were \$30 million in the second quarter, up from \$14 million in the prior quarter. We expect credit losses will increase in subsequent quarters, perhaps not peaking until 2009 or 2010. A portion of these losses may be recoverable from third parties and our loss mitigation team is focused on recovering losses where appropriate.

The commercial real estate market is facing economic headwinds with a slowing economy, resulting in rising vacancies across property types. In general, we expect conditions to worsen. We have not purchased and do not own commercial assets that have underlying loans originated in 2007 or 2008. So far, our seasoned portfolio continues to perform generally within our expectations. We believe there will be attractive opportunities to expand our commercial business in the future.

Our reported GAAP loss for the second quarter of 2008 was \$46 million (negative \$1.40 per share). This loss includes \$60 million (negative \$1.84 per share) of net negative market valuation adjustments. Please note that we no longer highlight core earnings as recent accounting changes incorporating mark-to-market values have rendered current results under that calculation that are not consistent across asset classes nor are they comparable to prior core earnings results, and thus core earnings are no longer particularly useful in our view.

Estimated taxable earnings for this quarter were \$4 million (\$0.11 per share). These taxable earnings included \$30 million (negative \$0.92 per share) of taxable income deductions related to credit losses.

Our economic, or total rate of return, earnings during the second quarter were a loss of \$0.57 per share. This non-GAAP measure represents the change in our economic book value per share during the quarter after giving effect to the payment of dividends for the quarter. We caution that economic earnings are heavily influenced by short-term movements in market prices.



#### QUARTERLY OVERVIEW

#### Second Quarter 2008 (continued)

Our GAAP book value at June 30, 2008 was \$17.00 per share. Our quarter-end estimate of our economic book value was \$16.72 per share. Economic book value is calculated using bid-side or exit price marks. This value approximates liquidation value and in our opinion does not reflect the cost, or offered-side values, we would have to pay to replace our assets. Based on our estimate of the future loss-adjusted cash flows underlying our calculation of economic book value at June 30, 2008, the overall projected cash flow yield for our \$624 million market value of financial assets was 21% (including \$147 million of cash yielding 2%) and 26% (excluding cash). The implied yield for our \$81 million market value of financial liabilities was 14%.

Details and caveats regarding the use and determination of these calculations, and the reconciliation of non-GAAP measures to GAAP, are found later in this Review.

We expect that GAAP earnings will remain volatile. Early into the third quarter, prices for many real estate securities have continued to trend down. It is still too early to project whether this trend will continue throughout the quarter. We will likely continue to encounter mark-to-market (MTM) volatility from our consolidation of the Acacia entities due to the technical valuation methodologies required under FAS 159. In addition, we may recognize additional GAAP impairment losses on residential, commercial, and CDO securities held at Redwood. Negative MTM balance sheet write-downs that have not yet been realized through the income statement totaled \$53 million at June 30, 2008.

During the second quarter, we raised \$14 million through equity issuance under our direct stock purchase and dividend reinvestment plan. We ended the second quarter with reported capital of \$714 million, including excess capital of \$132 million available to make new investments. Our reported capital base consists of \$564 million of common equity and \$150 million of subordinated debt due in 2037. The calculation of our excess capital is discussed in the Capital and Liquidity module that follows later in this Review.

Our current capital deployment plan is fluid and may include acquiring or selling assets as well as issuing or repurchasing equity shares. Our actions will depend on:

- ► The level and attractiveness of new investment opportunities;
- Our ability to raise capital at a price that is accretive to earnings;
- ▶ The relative attractiveness of investing in Redwood's assets through the repurchase of shares; and
- ▶ The amount of cash we believe we should hold in reserve to take advantage of potential extraordinary investment opportunities that may appear in the future.

As these considerations are in some respects competing, and as market conditions remain unclear and volatile, it is difficult to indicate in advance what actions we will likely take. We are keeping our options open. We have not made any asset acquisitions nor have we repurchased stock this quarter through August 5, 2008.

You can take comfort in the fact that we are also shareholders and we take capital decisions personally. Suffice it to say, we will maintain an appropriate amount of liquidity, we will raise capital only if it is accretive to earnings, and we are prepared to buy back shares if we determine that is our best investment opportunity. To remind shareholders, from 1997 through 1999, we repurchased over 40% of the outstanding shares of Redwood.



#### Second Quarter 2008 (continued)

We expect that REIT taxable income will continue to be pressured by the realization of credit losses through 2009 and into 2010. Actual REIT taxable income will depend on the timing of the credit losses and the level of taxable income generated by our new and existing investments. On a quarterly basis, we expect taxable income generation will be volatile.

As a REIT, our minimum dividend distribution requirements are determined by our REIT taxable income. Currently, our estimate is that the REIT taxable income generated in 2008, together with the undistributed REIT taxable income carried over from 2007, could fall somewhat short of full-year distributions at our regular dividend rate. We caution that the timing of credit losses can be difficult to project in the current environment and that our estimates of taxable income could change.

In early August 2008, our Board of Directors reaffirmed its intention to maintain the regular quarterly dividend rate of \$0.75 per share for both the third and fourth quarters of 2008. We do not expect to pay a special dividend for 2008. Further, we expect that the amount of undistributed taxable income carried over into 2009, if any, will be minimal. The Board plans to discuss dividend policy for 2009 at its regularly scheduled November board meeting.

> Martin S. Hughes Chief Financial Officer Co-Chief Operating Officer

Brett D. Nicholas Chief Investment Officer Co-Chief Operating Officer



#### Components of Book Value

- The following supplemental non-GAAP balance sheet presents our assets and liabilities as calculated under GAAP and as adjusted to reflect our estimate of economic value. We show our investments in the Opportunity Fund and the Sequoia and Acacia securitization entities in separate line items, similar to the equity method of accounting, reflecting the reality that the underlying assets and liabilities owned by these entities are legally not ours. We own only the securities or interests that we have acquired or retained from these entities.
- ▶ This table, except for our estimates of economic value, is derived from the consolidating balance sheet presented on page 10. Our estimate of economic value of \$16.72 is calculated using the bid-side asset marks as required to determine fair value under GAAP. This method of calculating economic value more closely relates to liquidation value and does not represent the higher amount we would have to pay at the offered-side to replace our existing assets.

Compon Ji (\$ in millions				
	As Reported	Adj.		Management's Estimate of Economic Value
Real estate securities at Redwood				
Residential	\$ 247		\$	247
Commercial	91			91
CDO	15			15
Total real estate securities at Redwood	353			353
Cash and cash equivalents	148			148
Investments in Opportunity Fund	47			47
Investments in Sequoia	140	(65) (a)		75
Investments in Acacia	41	(22) (b)		19
Other assets/liabilities, net (d)	(15)			(15)
Long-term debt - Redwood	(150)	78 (c)		(72)
Stockholders' equity	\$ 564		\$	555
Book value per share	\$ 17.00		\$	16.72

- (a) Our actual Sequoia investments consist of CES, IGS, and IOs acquired by Redwood from the Sequoia entities. We calculated the \$75 million estimate of economic value for these securities using the same valuation process that we followed to fair value all other real estate securities. In contrast, the \$140 million of GAAP carrying value of these investments represents the difference between residential real estate loans owned by the Sequoia entities and the asset-backed securities (ABS) issued by those entities to third party investors. We account for these loans and ABS issued at cost, not at fair value.
- (b) Our actual Acacia investments consist of equity interests, and to a lesser extent ABS issued, that we acquired from the Acacia entities. The \$19 million estimate of economic value of our investment interests in the Acacia entities represents the value of the ABS acquired or retained using bid-side marks from third parties, plus the net present value of projected cash flows from our Acacia management fees discounted at 45%. We valued our equity interests at the amount of cash we received in July and expect to receive in August and September 2008. We are not valuing any future cash flows from equity distributions beyond the third quarter. The difference between the GAAP and economic values is discussed in detail in the Investments in Acacia section in this Review.
- (c) We issued \$150 million of 30-year long-term debt at Redwood at an interest rate of LIBOR plus 225 basis points. Under GAAP, these notes are carried at cost. Economic value is difficult to estimate with precision as the market for the notes is currently inactive. We estimated the \$72 million economic value using the same valuation process used to fair value our other financial assets and liabilities. Estimated economic value is \$78 million lower than our GAAP carrying value because given the significant overall contraction in credit availability and re-pricing of credit risk, if we had issued this long-term debt at Redwood at June 30, 2008, investors would have required a substantially higher interest rate.
- (d) Other assets/liabilities, net are comprised of real estate loans of \$4 million, restricted cash of \$2 million, \$8 million of deferred taxes, \$5 million of accrued interest, and other assets of \$11 million, less Redwood debt of \$9 million, accruals of \$8 million, dividends payable of \$25 million, and other liabilities of \$3 million.



#### Components of Book Value (continued)

- ▶ The following table highlights the components of the overall change in economic book value per share that occurred during the quarter. It is intended to highlight the performance of our different investment categories and show other sources and uses of cash that impacted economic value. Our investment performance, expressed below as the change in the economic value of investments, gives effect to MTM adjustments, new investments, and principal and interest collected. As an example, the \$30 million decline in economic value of our Acacia investments from \$49 million at March 31, 2008 to \$19 million at June 30, 2008, was partially offset by our receipt of \$5 million in cash from our Acacia investments. Therefore, the net decrease in the economic value of our investments in Acacia during the guarter was \$25 million (\$0.75 per share).
- ▶ The changes in the components of economic book value per share is a non-GAAP measure. Management's estimate of economic value at March 31, 2008 is reconciled to GAAP on Table 18 in the Financial Tables section. Management's estimate of economic value at June 30, 2008 is reconciled to GAAP on the previous page.

Changes in the Components of Economic Va Three Months Ended June 30, 2008 (in \$ per share)	
Management's estimate of economic value at 3/31/08	\$ 18.04
Change in economic value of investments	
Real estate securities at Redwood	0.30
Investments in Opportunity Fund	0.09
Investments in Sequoia	-
Investments in Acacia	(0.75)
Total change in economic value of investments	(0.36)
Operating and interest expenses	(0.36)
Dividends	(0.75)
Equity issuance	0.15
Total changes to economic value	(1.32)
Management's estimate of economic value at 6/30/08	\$ 16.72

▶ To us, the most important take-away from this presentation is that our investments in real estate securities held at Redwood and our investment in the Opportunity Fund showed a positive increase in economic value despite the extremely difficult market conditions, and that the primary drag on our overall investment performance during the second quarter was our investments in Acacia, which were significantly impacted by rating agency downgrades occurring late in the quarter at a rate that exceeded our expectations. Downgrades cut off cash flows to our Acacia equity interests. At June 30, 2008, our investments in Acacia represent less than 4% of our invested capital.



#### **Consolidating Balance Sheet**

- ► GAAP requires us to consolidate all of the assets and liabilities of the Sequoia and Acacia securitization entities (which had a combined \$7.5 billion of assets and \$7.3 billion of liabilities at June 30, 2008) even though the assets are owned by the securitization entities and the liabilities are obligations of the securitization entities payable only from the cash flows generated by the assets owned by the entities. Additionally, we are required to consolidate all of the assets and liabilities of the Opportunity Fund. Redwood owns the general partnership interest in the Opportunity Fund and just over half of the limited partnership interests.
- ▶ The table below shows the consolidating components of our consolidated balance sheet at June 30, 2008. The purpose of this presentation is to show the effect each of the components had on our consolidated shareholders' equity at June 30, 2008. The Opportunity Fund, Sequoia, and Acacia components represent investments and are not separate business segments.

		Cons		lating Balance June 30, 2008 (\$ in millions)	e Sheet			
				Opportunity	0	A 1-		Redwood
	Red	dwood		Fund	Sequoia	Acacia	Intercompany	Consolidated
Real estate loans	\$	4	\$	- \$	6,354	\$ 19	\$ -	\$ 6,377
Real estate securities		353		66	-	906	(84)	1,241
Other investments		-		-	-	79	-	79
Cash and cash equivalents		148		-	-	-	-	148
Total earning assets		505		66	6,354	1,004	(84)	7,845
Investment in Opportunity Fund		47		-	-	-	(47)	-
Investment in Sequoia		140		-	-	-	(140)	-
Investment in Acacia		41		-	-	-	(41)	-
Other assets		26		29	60	86	-	201
Total assets	\$	759	\$	95 \$	6,414	\$ 1,090	\$ (312)	\$ 8,046
Short-term debt - Redwood	\$	9	\$	- \$	- ;	\$ -	\$ -	\$ 9
Asset-backed securities issued - Seguoia		_	•	-	6,259	-	(84)	6,175
Asset-backed securities issued - Acacia		-		-	-	935	-	935
Other liabilities		36		1	15	114	-	166
Long-term debt - Redwood		150		-	-	_	_	150
Total Liabilities		195		1	6,274	1,049	(84)	7,435
Minority Interest in Opportunity Fund		-		47	-	-	-	47
Total Stockholders' Equity		564		47	140	41	(228)	564
Total liabilities and stockholders' equity	\$	759	\$	95 \$	6,414	\$ 1,090	\$ (312)	\$ 8,046



#### Real Estate Securities at Redwood

- ► This quarter we reclassified our residential securities portfolio into prime and non-prime categories. The non-prime portfolio includes securities backed by alt-a and subprime loans and all option adjustable-rate mortgages (ARMs). As a result of establishing these new categories, we reclassified \$4 million of option ARMs from prime to non-prime.
- ▶ The table below provides a breakout of our real estate securities portfolio by residential, commercial, and CDO by vintage. The residential and commercial securities are further detailed by rating in separate modules later in this Review.

Real Estate Securities at Redwood June 30, 2008 (\$ in millions)											
	<=	2004		2005		2006		2007		2008	Total
Residential Prime											
IGS	\$	43	\$	27	\$	21	\$	4	\$	7	\$ 102
CES	·	56	·	12	·	4		6	·	1	79
Non-prime											
IGS		-		29		13		16		-	58
CES		3		2		1		2		-	8
Total Residential		102		70		39		28		8	247
Commercial CES		15		18		45		13		_	91
CDO IGS		8		6		-		1		-	15
Market value	\$	125	\$	94	\$	84	\$	42	\$	8	\$ 353

- ▶ Of the total \$353 million of capital invested in real estate securities at June 30, 2008, \$211 million has been invested since the beginning of the fourth quarter of 2007.
- ► Total real estate securities at Redwood increased during the second guarter by 51% to \$353 million at June 30, 2008. The table below presents our activity during the second quarter.

Real Estate Securities at Redwo Three Months Ended June 30, 2008 (\$ in millions)	
Market value at March 31, 2008	\$ 234
Acquisitions	
Residential IGS	
Prime	85
Non-prime	62
Total Residential IGS	147
Residential Prime CES	3
Principal payments	(22)
Discount amortization	5
Changes in fair value, net	(14)
Market value at June 30, 2008	\$ 353



#### Real Estate Securities at Redwood (continued)

 During the second quarter, Redwood's primary investment focus (exclusive of the Opportunity Fund) was the acquisition of residential IGS. With the securitization market effectively shut down, we invested a substantial amount of our excess capital in seasoned securities that are higher up in the capital structure and where the range of expected cash flows is more certain. We acquired \$147 million of IGS out of total acquisitions of \$152 million. We acquired \$85 million of IGS securities backed by prime mortgage loans and \$62 million backed by non-prime mortgage loans. The table below shows the detail by rating and vintage for our prime and non-prime residential IGS acquisitions during the second quarter.

Residential IGS Acquisitions at Redwood by Type, Rating & Vintage Three Months Ended June 30, 2008 (\$ in millions)												
	<=;	2004	20	05	2	2006	2	007	2	2008	T	otal
Prime IGS												
AAA	\$	-	\$	4	\$	14	\$	-	\$	-	\$	18
AA		19		22		-		5		-		46
Α		15		-		-		-		-		15
BBB		6		-		-		-		-		6
Total Prime IGS		40		26		14		5		-		85
Non-prime IGS AAA		-		34		14		14		_		62
Total acquisitions	\$	40	\$	60	\$	28	\$	19	\$	-	\$	147

- ▶ Although for illustrative purposes we show the credit ratings for our investments made during the quarter, we emphasize that we do not rely on credit ratings as part of our investment decision process. Our acquisition decisions are based on the strength of the underlying collateral cash flows and the level of subordination to protect against projected credit losses. Of the \$62 million of non-prime acquisitions, \$48 million were backed by option ARMs and \$14 million were backed by subprime loans. The option ARM IGS we acquired have a weighted average credit support of 29 points and were acquired at 73% of face value. The subprime IGS we acquired have a weighted average credit support of 41 points and were acquired at 83% of face value.
- ▶ The percentage of IGS in our securities portfolio increased to 50% at June 30, 2008 from 18% at the end of the first quarter.





#### Real Estate Securities at Redwood (continued)

- ▶ For GAAP balance sheet purposes, we are required to determine the carrying value of our real estate securities using prices that we can support as an "exit" or bid-side price. Bid/offer spreads remain wide for many of these securities and, consequently, we reduced the carrying value of our second quarter acquisitions by \$12 million below our cost at June 30, 2008.
- ▶ The following table presents the components of GAAP carrying value (which equals fair value determined in accordance with GAAP) for residential and commercial CES at Redwood. The carrying values as a percentage of face value are all equal to or less than 20%, with our non-prime CES carried at 3% of face value. In total, the carrying value of our CES as a percentage of face value is 15%.

Credit Enhancement Securities at Redwood  June 30, 2008  (\$ in millions)										
		Resid	lential							
		Prime	Non-Prime	Commercial						
Current face	\$	390	\$ 319	\$ 518						
Unamortized discount, net		(49)	(17)	(33)						
Discount designated as credit reserve		(252)	(297)	(384)						
Amortized cost		89	5	101						
Unrealized gains		9	4	3						
Unrealized losses		(19)	(1)	(13)						
Total carrying value	\$	79 \$	8	\$ 91						
Carrying value as a percentage of face		20%	3%	18%						

- We acquire CES at a significant discount to principal value as credit losses could reduce or eliminate the principal value of these bonds. Our return on these investments is based on how much principal and interest we receive and how quickly we receive it. Typically we assume that most or all of the principal will be written off due to credit losses, so the timing of credit losses is more of a factor than the amount of credit losses when looking at downside scenarios. In an ideal environment, we would experience fast prepayments and low credit losses allowing us to recover a substantial part of the discount as income. Conversely, in the least beneficial environment, we would experience slow prepayments and high credit losses.
- ▶ We provide additional discussion and analysis regarding the adequacy of our credit reserves and the potential earnings upside from an increase in prepayments in the residential and commercial real estate securities modules that follow.



#### **Cash Flow**

- As a supplement to our Consolidated Statement of Cash Flows included in our Quarterly Report on Form 10-Q, we have included the table below that summarizes the sources and uses of our cash during the second quarter. This table excludes the gross cash flows generated by our Sequoia and Acacia securitization entities and the Opportunity Fund (cash flows that are not available to Redwood), but does include the cash flows paid to Redwood as a result of our investments in these entities.
- ▶ In the second quarter, our investments generated cash from principal and interest of \$65 million, compared to \$70 million in the first quarter. We also received \$1 million of asset management fees in the second quarter. The net investment cash flow, after deducting long and short-term Redwood debt interest expense of \$2 million and cash operating expenses of \$12 million, was \$52 million, compared to \$54 million in the first quarter.

Redwood Sources and Uses of Cash Three Months Ended June 30, 2008 (\$ in millions)	3	
Sources:	Φ.	0.5
Cash from investments	\$	65 14
Equity raised Management fees		14
Short-term borrowings		7
Changes in working capital		5
Total Sources		92
Uses:		
Acquisitions		(152)
Additional investment in Opportunity Fund		(10)
Dividends paid		(25)
Operating expenses paid		(12)
Interest expense		(2)
Total Uses		(201)
Net uses of cash	\$	(109)
Beginning cash balance at 3/31/08	\$	257
Ending cash balance at 6/30/08	\$	148

▶ The primary reason for the decline in net investment cash flow was lower interest income resulting from slower prepayments and the decline in short-term interest rates during recent quarters, which has lowered the coupon rates we earn on adjustable-rate assets.



#### Cash Flow (continued)

- ▶ The \$65 million of cash flow from our investments included \$40 million of coupon interest and \$25 million of principal. We caution readers that given the nature of our investments (deep discount credit-sensitive securities, IGS at discounts, IOs, equity investments in Acacia, and other types) it is difficult to draw conclusions in any one period about what portion of our cash flow represents "income" and what is a "return of capital." It is only at the end of an asset's life that we can accurately determine what portion of the cumulative cash received (whether principal or interest) was truly income and what was a return of capital.
- ▶ The following table provides information regarding the investment source and vintage of our cash flow.

Cash Flow by Vintage Three Months Ended June 30, 2008 (\$ in millions)												
	<:	=2004		2005		2006		2007		2008		Total
Redwood	\$	17	\$	10	\$	6	\$	5	\$	1	\$	39
Opportunity Fund		1		1		-		-		-		2
Sequoia		14		1		-		4		-		19
Acacia		2		2		1		-		-		5
Total	\$	34	\$	14	\$	7	\$	9	\$	1	\$	65

- ▶ We note that credit losses on securities have no immediate impact on our cash flow at the time losses are realized, although they result in a reduction in the principal balances. Cash flow receipts will therefore be reduced in future periods since interest payments will be based on reduced principal balances. Also the upside potential to recover the full purchase discounts from the face values is reduced by the amount of the losses.
- ▶ We caution that the amount of cash flow from existing investments could be volatile from quarter to quarter depending on prepayment patterns, changes in interest rates, and the level of credit losses. Overall, we expect cash flow from existing investments to trend lower over time. Future cash flows could increase should our new investment activity be successful.



#### GAAP INCOME

#### Summary

#### What is this?

GAAP income is income calculated under generally accepted accounting principles in the United States.

#### Quarterly Update

▶ The table below provides a summary of our GAAP (loss) income for the second quarter of 2008, the first quarter of 2008, and the second quarter of 2007.

GAAP Income  Three Months Ended  (\$ in millions, except per share data)												
		6/30/08	3/31/08	6/30/07								
Interest income	\$	127 \$	169 \$	220								
Management fees		1	2	1								
Interest expense		(99)	(130)	(167)								
Net interest income before market valuation adjustments		29	41	54								
Market valuation adjustments, net		(60)	(194)	(29)								
Net interest (loss) income		(31)	(153)	25								
Operating expenses		(15)	(17)	(13)								
Realized gains (losses) on sales		` 3	- ′	` 1 <sup>′</sup>								
Realized gains on calls		-	-	1								
Minority interest allocation		(2)	-	-								
Provision for income taxes		(1)	(2)	(3)								
GAAP (loss) income	\$	(46) \$	(172) \$	11								
		(4.40) 4	(5.00) 4									
GAAP (loss) income per share	\$	(1.40) \$	(5.28) \$	0.41								

- Our reported GAAP loss for the second quarter of 2008 was \$46 million (\$1.40 per share) compared to a GAAP loss of \$172 million (\$5.28 per share) for the first quarter of 2008. The improvement in the second quarter was primarily a result of substantially lower negative market valuation adjustments (MVA).
- ▶ Net interest income before MVA in the second quarter totaled \$29 million, a \$12 million decrease from the first quarter. More detailed information on the components of the changes in our net interest income is found below.
- ▶ MVA in the second quarter was a negative \$60 million, a significant difference from negative MVA of \$194 million in the first quarter. MVA at Redwood totaled \$31 million, MVA at Acacia totaled \$28 million, and MVA at Sequoia were \$1 million. MVA are discussed in more detail in the Mark-to-Market module later in the Review.
- ▶ Total operating expenses decreased by \$2 million to \$15 million from the prior quarter, primarily due to lower variable compensation accruals and a lower headcount in the second quarter.
- ▶ We had previously planned to distribute 90% of our REIT taxable income for 2007 as dividends. As a result of the Board's decision in August 2008 to distribute the remaining 10% as a dividend and to distribute 100% of our 2008 REIT taxable income as dividends, rather than 90%, we expect to record a \$9 million reduction in our tax provision during the third quarter.





#### Quarterly Update (continued)

▶ The following tables detail the components of our consolidated income statements for the second quarter and first quarters of 2008.

Consolidating Income Statement Three Months Ended June 30, 2008 (\$ in millions)													
		Dedoord		Opportunity		0			Intercompany	Redwood			
Interest income	•	Redwood 20	\$	Fund	\$	Sequoia	Acacia	¢.	Adjustments	Consolidated \$ 131			
Net discount (premium) amortization	\$	20 5	Ф	1	4	5 72 (10)	\$ 40	Ф	(2)	\$ 131 (4)			
Total interest income		25		2		62	40		(2)	127			
Management fees		1		_		_	_			1			
Interest expense		(2)				(67)	(32)		2	(99)			
Net interest income (loss) before market valuation adjustments		24		2		(5)	8		-	29			
Market valuation adjustments, net		(31)		_		(1)	(28)		-	(60)			
Net interest (loss) income		(7)		2		(6)	(20)		-	(31)			
Operating expenses		(15)		_		_	-		-	(15)			
Realized gains on sales and calls, net		` í		2		_	-		-	` 3			
Income from Opportunity Fund		2		_		-	-		(2)	_			
Loss from Sequoia		(6)		-		-	-		6	-			
Loss from Acacia		(20)		-		-	-		20	-			
Minority interest allocation		` -		(2)		-	-		-	(2)			
Provision for income taxes		(1)				-	-		-	(1)			
Net (loss) income	\$	(46)		\$ 2	\$	(6)	\$ (20)	\$	24	\$ (46)			

		solidating In Months End (\$ in m							
		Redwood		ortunity Fund	٠	eguoia	Acacia	Intercompany Adjustments	Redwood Consolidated
Interest income	\$	23	\$	-unu 1	\$		\$ 48		\$ 164
Net discount (premium) amortization	Ψ	11	Ψ	1	Ψ	(7)	Ψ	Ψ (2)	5
Total interest income		34		2		87	48	(2)	169
Management fees		2		_		_	-	-	2
Interest expense		(3)		-		(83)	(46)	2	(130)
Net interest income before market valuation adjustments		33		2		4	2	-	41
Market valuation adjustments, net		(167)		-		-	(27)	-	(194)
Net interest (loss) income		(134)		2		4	(25)	-	(153)
Operating expenses		(17)		-		-	-	-	(17)
Income from Opportunity Fund		2		-		-	-	(2)	-
Income from Sequoia		4		-		-	-	(4)	-
Loss from Acacia		(25)		-		-	-	25	-
Provision for income taxes		(2)		-		-	-	-	(2)
Net (loss) income	\$	(172)	\$	2	\$	4	\$ (25)	\$ 19	\$ (172)



#### GAAP INCOME

#### Quarterly Update (continued)

- At Redwood, net interest income before MVA declined by \$9 million to \$24 million in the second quarter from the prior quarter. This decline was due to higher credit losses, slower prepayments, and lower interest income as 69% of our investments are tied to short-term interest rates. For securities held at Redwood, the second quarter annualized interest income over our average amortized cost was 25.99%.
- ▶ At Sequoia, net interest income before MVA declined by \$9 million to negative \$5 million in the second quarter from the prior quarter. Of this decline, \$2 million was due to higher credit loss provisions, \$4 million was due to lower interest rates, and \$3 million was due to higher loan premium amortization which, for a portion of our loans accelerates when short-term LIBOR declines. Given the recent relative stabilization in short term LIBOR, we expect loan premium amortization to decline by approximately \$3 million in the third quarter from the second quarter level, although actual prepayments may affect this estimate.
  - For the second quarter, Sequoia loan premium amortization and loan loss provisions totaled \$20 million. These are non-cash charges. The cash flows paid to Redwood from our investments in Sequoia entities were \$19 million for the second quarter.
- ▶ At Acacia, net interest income before MVA increased by \$6 million to \$8 million in the second quarter. This increase was primarily due to interest rate declines on Acacia liabilities, which are all adjustable rate, versus less significant interest rate declines on assets, which are 42% adjustable rate and 58% fixed rate. The decrease in interest expense was largely offset by market valuation adjustments on Acacia ABS and hedging derivatives, which are included in MVA.
  - During the second quarter, Redwood received \$5 million of cash distributions from our Acacia equity investments. We expect these distributions to diminish rapidly over the next few quarters. Earnings from Acacia should also decline. Six of our Acacia equity investments have stopped receiving cash distributions due to rating agency downgrades of securities held by the Acacia entities. This has materially affected the yield we expect to earn on these investments in the future.

#### TAXABLE INCOME



#### Summary

#### What is this?

Total taxable income is our pre-tax income as calculated for tax purposes. Total taxable income differs materially from GAAP income. Table 3 in the Appendix reconciles these two profitability measures.

REIT taxable income is the primary determinant of the minimum amount of dividends we must distribute in order to maintain our tax status as a real estate investment trust (REIT). REIT taxable income is pre-tax profit, as calculated for tax purposes, excluding taxable income earned at our non-REIT taxable subsidiaries. Over time, we must distribute at least 90% of our REIT taxable income as dividends.

For our quarterly taxable earnings estimates, we project our taxable earnings for the year based upon various assumptions of events that will occur during the year. However, some of the events that could have significant impact on our taxable earnings are difficult to project, including the amount and timing of credit losses, prepayments, and employee stock option exercises. Thus, our quarterly taxable earnings are likely to remain volatile.

#### Quarterly Update

- ▶ Total taxable income for the second quarter of 2008 was \$4 million, or \$0.11 per share. REIT taxable income was \$4 million, or \$0.13 per share, in the second quarter of 2008.
- ▶ The charts below provide a summary of our total taxable income per share and REIT taxable income per share for each for the nine most recently completed fiscal quarters.

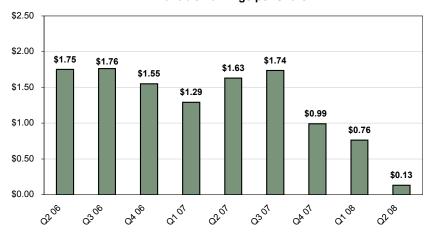




#### TAXABLE INCOME

#### Quarterly Update (continued)

#### **REIT Taxable Earnings per Share**



- ▶ Our total taxable income decreased from the prior quarter by \$22 million. Our second quarter taxable earnings included \$30 million of deductions related to credit losses, an increase of \$16 million over the previous quarter. In addition, discount amortization income for tax purposes decreased by \$5 million from the first quarter to the second quarter primarily as the result of slower prepayment speeds. We also generated \$3 million less in taxable income from our investments in Acacia entities.
- ▶ Our REIT taxable income for the second half of 2008 will depend on, among other things, our ability to deploy our excess capital effectively, prepayment speeds (higher prepayments would increase taxable income through higher discount amortization income) and most importantly, on the level of realized credit losses. We expect credit losses to continue to increase in the third and fourth quarters of 2008 from the second quarter level.
- ▶ We caution that the realization of credit losses can vary significantly from quarter to quarter, depending on a number of variables (the level of loan modifications, short-sales, and the impact of new legislation) that could decelerate or accelerate the timing of recognition of losses.
- ▶ Our taxable income continues to be higher than our GAAP income, as we are not permitted to establish credit reserves for tax purposes and we do not generally recognize changes in the market values of assets for tax purposes until the asset is sold. As a result of these differences, at June 30, 2008, the tax basis of our residential, commercial, and CDO CES at Redwood was \$402 million higher than our GAAP basis. Future credit losses will have a more significant impact on our taxable income than on our GAAP income. Over time, cumulative GAAP and taxable income should converge, suggesting that GAAP income should increase or taxable income decrease over time relative to the other.
- ▶ The tax basis on Sequoia IOs we own is \$45 million. Many of the underlying pools of loans have paid down or will pay down within the next year to levels where they are callable. When these are called, tax losses on these IOs will be incurred and our taxable income and dividend distribution requirements will decrease. The actual losses will depend on the tax basis at the time of any calls, as the monthly cash flows received on these IOs in the interim will reduce the cost basis. During the second quarter, the tax basis in the IOs was reduced by \$10 million. At this time, we do not anticipate calling any Sequoia deals in 2008.

#### CAPITAL & LIQUIDIT



#### Summary

#### What is this?

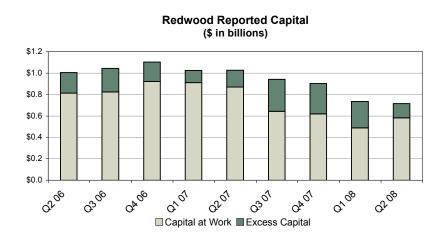
We use capital to fund our operations, invest in earning assets that are primarily credit sensitive and illiquid, fund working capital, and meet lender capital requirements with respect to collateralized borrowings.

Through our internal risk-adjusted capital policy, we allocate a prudent level of capital for our earning assets to meet liquidity needs that may arise. In most cases, the amount of allocated capital is equal to 100% of the fair value of the asset. The amount of capital that exceeds our risk-adjusted capital guideline, less short-term debt, pending investment settlements, operating expense allocations, and other miscellaneous capital allocations, is excess capital that can be invested to support business growth.

Our capital base includes common equity plus \$150 million of long-term debt at Redwood.

Declines in the fair value of assets do not have an effect on excess capital, as asset value declines equally reduce both available capital and capital required for these investments.

The chart below provides a summary of our aggregate capital at work and excess capital for each of the fiscal quarters noted.



#### **Quarterly Update**

- Our net liquid assets at June 30, 2008 totaled \$157 million and included \$148 million of unrestricted cash and \$18 million of AAA-rated prime securities at fair value, less \$9 million of Redwood debt.
- ▶ At June 30, 2008, our reported capital totaled \$714 million, compared to \$735 million March 31, 2008. Our reported capital includes \$564 million of GAAP equity and \$150 million of 30-year longterm debt at Redwood. The decline in our reported capital during the guarter generally reflects the decrease in the estimated market value of our assets.



#### CAPITAL & LIQUIDITY

#### Quarterly Update (continued)

- Our excess capital position was \$132 million at June 30, 2008, a decrease from \$247 million at March 31, 2008. During the second quarter, our sources of capital were \$52 million from portfolio cash flows and management fees in excess of operating costs and financing costs, \$14 million raised from stock issuances under our direct stock purchase and dividend reinvestment plan, and \$8 million from net changes in working capital. Our uses of capital were \$152 million for new investments, \$10 million for an additional capital investment in the Fund, and \$25 million for dividends.
- ▶ The high level of excess capital and liquidity that we have maintained over the past several quarters reflects our intention to maintain a strong balance sheet during a time of market distress. Over time, we expect our excess capital and liquidity to decline as we fund new investments.



#### Summary

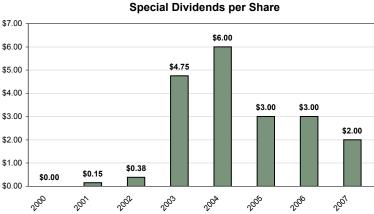
#### What is this?

As a REIT, we are required to distribute at least 90% of our REIT taxable income in the form of dividends to shareholders. The Board of Directors can declare dividends in excess of this minimum requirement. Our Board established a regular quarterly dividend rate of \$0.75 per share for 2008. We do not expect to pay a special dividend in 2008.

#### Quarterly Update

▶ On May 22, 2008, we declared a regular dividend of \$0.75 per share for the second quarter, which was paid on July 21, 2008 to shareholders of record on June 30, 2008.



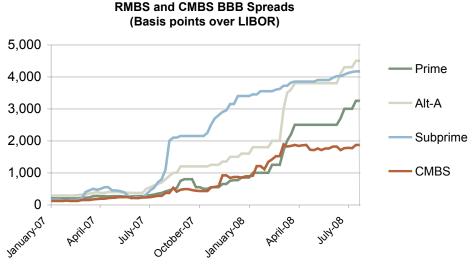


- Our REIT taxable income for the second quarter was \$0.13 per share. Our undistributed REIT taxable income (after giving effect to the recent Board of Directors' action described below) was \$1.32 per share at June 30, 2008.
- ▶ In early August, the Board of Directors determined that Redwood would distribute 100% of REIT taxable income for 2007 and 2008 to shareholders. Previously, we had planned to distribute 90% and retain 10% for these periods. As a result, our GAAP provision for taxes will be reduced by \$9 million in the third quarter of 2008.
- ▶ The Board recently affirmed its intention to maintain the regular \$0.75 per share cash dividend for the third and fourth quarters of 2008. The Board will review dividend policy for 2009 at its regularly scheduled November board meeting.



#### **Market Conditions**

- Pricing for residential and commercial MBS and CDO securities remained under pressure during the second quarter, although the rate of decline was significantly lower than the rate of decline in the prior three quarters. Prices continued to trend lower early into the third quarter.
- ▶ The capital markets for non-agency residential and commercial mortgages remain essentially closed. Residential non-agency and commercial securitizations backed by newly originated loans remain at the lowest levels in many years.
- ▶ The table below illustrates the additional interest rate spread that investors have required to compensate for the perceived credit risk of various types of RMBS and commercial mortgagebacked securities (CMBS).



Source: Credit Suisse, JPMorgan Chase, Redwood Trust

- ▶ For some assets, declines in fair values reflect the near certainty of serious credit losses being realized. For others, significant future losses may not occur, but there is a perceived increase in the risk of loss, resulting in a lower value. Finally, many assets are not at serious risk of loss, but their declining value largely reflects a limited number of observed sales in the market as well as reduced buyer liquidity and increased buyer caution.
- ▶ The accounting rules regarding MTM accounting are complex and may not clearly reflect the underlying economics. This topic is more fully discussed in the Accounting Discussion module in the Appendix.
- ▶ Financial Tables 17A, 17B, and 17C in the back of this Review detail the fair value of residential, commercial, and CDO securities at Redwood, the Opportunity Fund, and Acacia, respectively, as a percentage of their face value as of June 30, 2008.





#### Impact on Redwood

- During the second quarter, the net negative mark-to-market (MTM) adjustments were only \$4 million for securities held at Redwood (exclusive of securities at or investments in the Opportunity Fund, Sequoia, and Acacia). This amount is considerably lower than the \$146 million in the first quarter. The reason for the decreased rate of write-downs is that many under-performing securities, especially residential CES, were already written down to cents on the dollar during prior quarters. For instance, at March 31, 2008, our residential prime CES were valued at 14% of face value and our non-prime CES were valued at 4% of face value.
- ▶ The tables below detail the MTM adjustments during the second quarter on securities held at Redwood by underlying collateral type and by vintage.

Mark-To-Market Adjustments on Assets at Redwood Three Months Ended June 30, 2008 (\$ in millions)													
		IGS		CES		Loans & Derivatives		Total	MTM Percent (a)				
Residential									()				
Prime	\$	(2)	\$	13	\$	-	\$	11	6 %				
Non-prime		(7)		(4)		-		(11)	(16) %				
Total Residential	•	(9)		9		-		-					
Commercial		-		(6)		_		(6)	(7) %				
Interest rate agreements & other derivatives		-		-		2		2					
Total mark-to-market adjustments	\$	(9)	\$	3	\$	2	\$	(4)					

	By Vintage & Equity												
		<= 2004		2005		2006		2007		2008		Loans & erivatives	Total
Total mark-to-market adjustments	\$	14	\$	(9)	\$	(7)	\$	(5)	\$	1	\$	2 \$	(4)
MTM percent (a)		12	%	(9) %	6	(8) %	D	(12) %	6	11	%		

- (a) This percentage represents the MTMs taken as a percentage of the reported fair values at the beginning of the period or purchase price if acquired during the period. It is intended to highlight the price declines by collateral type for the three months ended June 30, 2008. These price declines are specific to our portfolio and may not be indicative of price declines in the market in general.
- ▶ During the second guarter of 2008, the net market value of the assets at Redwood decreased by \$4 million. However, we recorded a negative \$31 million market valuation adjustment for accounting purposes. This amount included \$29 million of impairments on securities, most of which had accumulated through equity as unrealized losses during prior quarters. As a result, we had a positive net change in our equity of \$27 million.



#### Impact on Redwood (continued)

▶ The following table shows the MTM impact of the securities at Redwood on our balance sheet and income statement in the second quarter.

Mark-to-Market Adjustments on Assets at Redwood Balance Sheet and Income Statement Effects Three Months Ended June 30, 2008 (\$ in millions)  Balance sheet effect											
Balance sheet effect Net change in OCI	\$	27									
Income statement effect  Market valuation adjustments											
Fair value assets		(2)									
Impairment on AFS securities		(29)									
Total income statement effect (31											
Total mark-to-market adjustments	\$	(4)									

#### Impact on Assets and Liabilities held by Acacia Entities

▶ The table below shows detail for the MTM adjustments during the second quarter for the assets and liabilities held by Acacia entities.

\$	(61) 29
<b>.</b>	4 (28)
	\$

- During the second quarter, market prices for the assets owned by Acacia CDOs and the related debt declined further due to continuing credit deterioration, rating agency downgrades, and a market in which there was light trading volume.
- ▶ The entire net negative \$28 million of MTM adjustments for Acacia was reflected in our income statement as required by FAS 159.
- ▶ As a result of the measurement techniques required by FAS 159, we expect to continue to encounter MTM earnings volatility as a result of the consolidation of Acacia entities. We expect this volatility to be significantly less than we encountered in prior periods. This complex topic is more fully discussed in the Investments in Acacia module later in this Review.



#### **Mark-to-Market Valuation Process**

- ▶ The market values we use for our assets and liabilities reflect what we believe we would realize if we chose to sell our securities or would have to pay if we chose to buy back our liabilities or assetbacked securities (ABS) issued liabilities. Establishing market values in thinly traded or essentially closed markets is inherently subjective and is dependent upon many market-based inputs, including observable trades, information on offered inventories, bid lists, and indications of value obtained from dealers. Obtaining fair values for securities is especially difficult for illiquid securities (such as ours), and is made more difficult when there is limited trading visibility, as has been the case in recent months. When there are observable sales, many of them are from distressed sellers and tend to further depress asset prices. For these reasons, we expect market valuations to continue to be highly volatile.
- Fair values for our securities and ABS issued are dependent upon a number of market-based assumptions, including future interest rates, prepayment rates, discount rates, credit loss rates, and the timing of credit losses. We use these assumptions to generate cash flow estimates and internal values for each individual security.
- ▶ We request indications of value (marks) from dealers on all our assets and liabilities every quarter to assist in the valuation process. For June 30, 2008, we received dealer marks on 81% of the assets and 91% of our liabilities on our consolidated balance sheet.
- ▶ Our valuation process relied on our internal values to estimate the fair values of our securities at June 30, 2008. In the aggregate, our internal valuations of the securities on which we received dealer marks were 17% lower than the aggregate dealer marks at June 30, 2008. Our internal valuations of our ABS issued on which we received dealer marks were 1% lower than the aggregate dealer marks at June 30, 2008.
- ▶ One of the factors we consider in our valuation process is our assessment of the quality of the dealer marks we receive. Dealers remain inundated with requests for quarter-end marks, and there continues to be limited observable trading information for them to rely upon. Thus, their marks were most likely generated by their own pricing models for which they did not share their inputs. We have little insight into their assumptions.
- ▶ Furthermore, the dealers continue to heavily qualify the information they send to us. The qualifications include statements to the effect that the markets are very volatile and are characterized by limited trading volume and poor price transparency. An increasing number of valuations are model-based due to a lack of observable trades.



#### Summary

#### What is this?

Redwood invests in securities that are backed by pools of residential real estate loans. Historically, these securities were primarily CES, but recent acquisitions of IGS have resulted in a larger percentage of IGS to total securities. Our portfolio also includes other real estate investments (OREI). Most of our investments in residential real estate securities are backed by prime residential loans and some are backed by alt-a or subprime loans. The following discussion refers only to the residential securities owned by Redwood, exclusive of the securities owned by Sequoia, Acacia, and the Opportunity Fund or Redwood's investments in these entities.

#### Quarterly Update

- ▶ Our residential securities portfolio increased by \$130 million (or 111%) to \$247 million in the second quarter. This increase was due to acquisitions of \$150 million, which were partially offset by principal payments of \$20 million.
- As previously noted, our investments this quarter were focused on IGS which represented \$147 million of our acquisitions and we acquired \$3 million of CES.
- ▶ Industry-wide, new securitizations of non-agency prime residential loans totaled only \$1 billion in the second quarter, an 82% decline from the first quarter, and a 98% decline from the year-ago period. The non-agency prime securitization market for newly originated loans remains effectively closed, largely because investors in AAA securities are currently requiring significantly higher yield premiums, thus rendering new securitization activity uneconomic.
- ▶ The principal value of credit losses on prime CES were \$10 million during the second quarter, an increase from \$7 million in the first quarter. Principal value credit losses on non-prime CES were \$57 million during the second quarter, an increase from \$24 million in the first quarter. These amounts were charged against our GAAP credit reserve.
- ▶ For tax purposes, losses on prime securities were \$5 million (\$0.15 per share) and losses on nonprime securities were \$25 million (\$0.76 per share). These deductions are less than the principal value of credit losses incurred on the underlying loans as we own most of our credit sensitive securities at a tax basis that is substantially less than par value.
- ▶ Industry-wide, prepayment rates on the residential loans remain low. For example, the annualized monthly prepayment rate for Fannie Mae's \$2.5 trillion MBS was 14% in May. The May annualized prepayment rate for jumbo fixed-rate mortgages was 12%. For jumbo ARMs, the rate was higher at 20%, but ARM prepayments have been trending down from 29% in December 2007. The decline in prepayments reflects tighter underwriting requirements, the shutdown of the non-agency securitization market, and the increase in mortgage interest rates during the year. Mortgage interest rates for 30-year fixed-rate jumbo mortgages have increased by 76 basis points to 7.47% at July 31, 2008 from the beginning of the year. Over the same time period, interest rates for 30-year fixedrate conforming mortgages increased by 47 basis points to 6.26%.



#### Quarterly Update (continued)

- ▶ Housing market conditions remain a significant concern. Home prices, as measured by the S&P/ Case-Shiller Home Price Index (composite-10), were down 17% at the end of May from a year ago. This index has declined for 23 consecutive months. Foreclosure filings were up 53% in June from a year ago, according to Realty Trac, marking the 30th consecutive month of year-overyear increases.
- ▶ The recent housing legislation is too new to determine the impact it will have on us. For example, the temporary increase in the Agency conforming loan limits to \$729,750 through the end of the year has had little impact to date. Fannie Mae had completed only seven jumbo securitizations totaling \$32 million through July 1, 2008. The recent Housing and Economic and Recovery Act of 2008 has provisions that could be beneficial to us to the extent borrowers are able to remain in their homes resulting in fewer foreclosures and less downward pressure on home prices. There is a provision in the Act related to refinancing mortgages into a new FHA program involving debt forgiveness that can both hurt us by potentially accelerating credit losses on our CES, and benefit us at the same time through accelerated prepayments on our IGS. Predicting the timing and magnitude of the impact on individual securities is difficult and we will be closely monitoring the impact of the legislation on our portfolio.



#### **Prime Securities Portfolio**

#### What is this?

Prime securities are mortgage-backed securities backed by high-credit quality residential loans. The borrowers typically have high FICO credit scores. The loans have relatively low loan-to-value (LTV) ratios. The following discussion refers only to the prime securities at Redwood, exclusive of any prime securities owned by Acacia, Redwood's investments in Sequoia, and securities owned by the Opportunity Fund.

#### Quarterly Update

▶ The following table presents the activity in our prime securities portfolio during the second quarter of 2008. The carrying value as of percentage of face value for all our securities is detailed on Table 17A in the Financial Tables section.

Prime Securities at Redv Three Months Ended June 30 (\$ in millions)	
Market value at March 31, 2008	\$ 98
Acquisitions	88
Transfers to / from other portfolios	(4)
Principal payments	(15)
Discount amortization	6
Changes in fair value, net	8
Market value at June 30, 2008	\$ 181

▶ Total interest income generated by our prime securities was \$15 million in the second quarter. The annualized interest income over our \$233 million average amortized cost was 26.61%.



#### Prime Securities Portfolio

Quarterly Update (continued)

▶ The table below presents rating and vintage information of the prime securities in our portfolio at June 30, 2008.

	Prime Securities at Redwood By Rating and Vintage June 30, 2008 (by market value, \$ in millions)													
<=2004 2005 2006 2007 2008 Total														
GS 2004 2003 2000 2007 2000 10tal														
AAA	\$	1	\$	4	\$	13	\$	-	\$	-	\$	18		
AA		19		21		-		4		4		48		
A		13		-		8		-		2		23		
BBB		10		2		-		-		1		13		
Total IGS		43		27		21		4		7		102		
CES														
BB		16		8		2		3		1		30		
В		17		1		1		2		-		21		
NR		23		3		1		1		-		28		
Total CES		56		12		4		6		1		79		
Market value	\$	99	\$	39	\$	25	\$	10	\$	8	\$	181		

	By Loan Type and Vintage													
	<=;	2004		2005		2006		2007		2008		Total		
ARM	\$	5	\$	-	\$	-	\$	-	\$	-	\$	5		
Fixed		21		-		9		8		3		41		
Hybrid		73		39		16		2		5		135		
Market value	\$	99	\$	39	\$	25	\$	10	\$	8	\$	181		

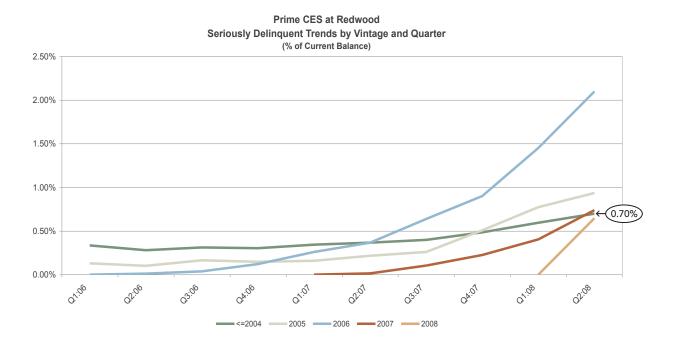
- ▶ Our prime CES portfolio is concentrated in more seasoned assets originated in 2004 and earlier (71% by current market value). Although delinquencies are currently rising across all vintages, these seasoned CES are still performing within our original expectations and are carried at 24% of face value on our balance sheet.
- ▶ For 2005 and later vintages (29% by current market value), the performance of our prime CES is generally worse than our original expectations. Credit performance for these vintages have been more negatively impacted by declining home prices, as many borrowers have negative equity in their houses. These securities originated in 2005 and later represent 4% of our capital. Our estimate of market value is 9% of principal value.



#### **Prime Securities Portfolio**

#### Quarterly Update (continued)

▶ The chart below shows the level of serious delinquencies of our prime CES by vintage at the end of each quarter since the beginning of 2006.



▶ As a result of the increased delinquencies and continued weakening of the housing markets, we have increased our levels of credit reserves on recent vintages. As seen in the table below, our investments in prime CES total \$79 million at June 30, 2008. These investments have a face value of \$390 million, of which we have reserved \$252 million (\$7.59 per share). Furthermore, our reserves are 97% of face value for all non-rated, first loss investments originated in 2005 and later periods. The amount of capital we currently have invested in securities with loans originated in 2005 or later totals \$23 million, of which \$5 million is currently invested in first loss securities.



#### Prime Securities Portfolio

Quarterly Update (continued)

	Credit Reserve Analysis - Prime CES at Redwood  By Rating and Vintage  June 30, 2008 (\$ in millions)														
		<=20	004	20	05	2006		2007		2008		Total			
							% of		% of		% of		% of		
		Amount	% of loans	Amount	% of loans	Amount	loans	Amount	loans	Amount	loans	Amount	loans		
BB	_		0.4=0/.0		2 2 4 2 4		0.000/ 0		0.040/ 0		0.400/.0	400	0.040/		
Face	\$	43	0.45% \$	29	0.34% \$	6	0.08% \$	16	0.31% \$	6	0.48% \$	100	0.31%		
Unamortized discount		(12)	0.000/	(13)	0.000/	(2)	0.000/	2	0.000/	(2)	0.400/	(27)	0.440/		
Discount designated as credit reserve		(7)	0.08%	(7)	0.08%	(2)	0.03%	(15)	0.30%	(2)	0.18%	(33)	0.11%		
Unrealized gains (losses)	\$	(8) <b>16</b>	•	(1) 8	•	2	\$	- 3	· ·	(1)	<b>*</b>	(10) <b>30</b>			
Market value	•	16	<b>3</b>	88	<b>3</b>		•	<u> </u>	•	11	<u> </u>	30			
Overall credit protection to BB CES			0.69%		0.45%		1.03%		0.40%		0.65%		0.66%		
В															
Face	\$	37	0.07% \$	6	0.15% \$	3	0.25% \$	19	0.15% \$	4	0.31% \$	69	0.10%		
Unamortized discount	•	(7)		-	*******			1	*	- '		(6)			
Discount designated as credit reserve		(10)	0.02%	(5)	0.12%	(2)	0.18%	(18)	0.14%	(4)	0.28%	(39)	0.05%		
Unrealized gains (losses)		(3)		- (-,		- '		-		- '		(3)			
Market value	\$	17	\$	1	\$	1	\$	2	\$	0	\$	21			
Overall credit protection to B CES			0.26%		0.18%		0.27%		0.17%		0.34%		0.24%		
Unrated															
Face	\$	118	0.44% \$	40	0.23% \$	33	0.21% \$	25	0.18% \$	5	0.34% \$	221	0.29%		
Unamortized discount	Ψ	(19)	σ.1170 φ	1	υ. <b>Ξ</b> υ /υ φ	1	σ.= . /0 φ	1	σσ/ο φ	-	υ.υ 170 ψ	(16)	JJ/0		
Discount designated as credit reserve		(80)	0.30%	(38)	0.21%	(33)	0.21%	(25)	0.22%	(4)	0.31%		0.24%		
Unrealized (losses) gains		4	2.0070	-	2.2.70	-		-	/0	(1)		3			
Market value	\$	23	\$	3	\$	1	\$	1	\$	0	\$	28			

▶ The chart on the prior page and the table above can be used to analyze our credit reserves relative to existing credit trends. For example, the chart shows that serious delinquencies on 2004 and prior vintage CES are currently 0.70% of collateral loan balances at June 30, 2008. If we assume a default rate of seriously delinquent loans of 75% and a loss severity of 40%, total expected credit losses from these delinquencies would equal 0.21% of current collateral loan balances. Our credit reserves on 2004 and prior vintage unrated CES currently total 0.30% of collateral balances (as shown in the table above). Under this scenario, our credit reserves could absorb the losses from the existing seriously delinquent loans at June 30, 2008, plus another 0.09% of future losses.



#### Prime Securities Portfolio

#### Quarterly Update (continued)

▶ The following chart breaks out our prime portfolio loan types by weighted average interest rate, as well as our estimate of conforming and non-conforming (i.e., jumbo) balances as of June 30, 2008. This chart illustrates how our portfolio might be affected by refinancing activity from a reduction in interest rates, increases in GSE conforming loan limits. We estimate that approximately 43% of the principal amount of the jumbo loans in our portfolio are eligible for purchase by the GSEs based only on the temporary GSE conforming loan limit. The recently enacted housing bill changed the conforming loan limit (effective January 1, 2009) to \$625,000, and we estimate that approximately 36% of our portfolio will be eligible for purchase by the GSEs based only on this revised GSE conforming loan limit. The decision by these borrowers to refinance their loans will largely be dependent on their current mortgage rates relative to current rates offered by the GSEs, the values of their homes, the GSE's underwriting standards and origination practices, and other factors. We currently do not expect any material short-term impact on our existing portfolio from the new GSE confirming loan limit.

			С	omposition	by Produ	ES at Redw act Type, Via e 30, 2008 (a)		l Balance				
	<=	2004	2	005	2	006	2	007	2	800	T <sub>0</sub>	otal
	% of	Wtd Avg	% of	Wtd Avg	% of	Wtd Avg	% of	Wtd Avg	% of	Wtd Avg	% of	Wtd Avg
Product	Balance	Loan Rate	Balance	Loan Rate	Balance	Loan Rate	Balance	Loan Rate	Balance	Loan Rate	Balance	Loan Rate
Hybrid	37%	4.80%	71%	5.47%	66%	6.11%	32%	6.36%	11%	6.35%	46%	5.25%
ARM <sup>(b)</sup>	2%	4.95%	<1%	5.06%	<1%	6.18%	<1%	6.41%	-	-	1%	5.00%
Fixed	23%	5.66%	7%	6.03%	17%	6.38%	64%	6.45%	88%	6.54%	22%	5.88%
Jumbo	62%		78%		83%		96%		99%		69%	
						-		-				
Hybrid	14%	4.97%	20%	5.59%	16%	6.12%	<1%	6.35%	-	-	14%	5.26%
ARM <sup>(b)</sup>	1%	5.40%	<1%	5.17%	-	-	<1%	6.40%	-	-	<1%	5.40%
Fixed	23%	5.94%	2%	6.01%	<1%	6.49%	3%	6.58%	1%	6.38%	16%	5.95%
Conforming	38%		22%		17%		4%		1%		31%	

(a) The product percentages differ from other tables as the table above represents our exposure on a loan balance basis and others are on a market value basis.

(b) ARMs are indexed to one-or-six month LIBOR and have a weighted average margin of 1.73%.

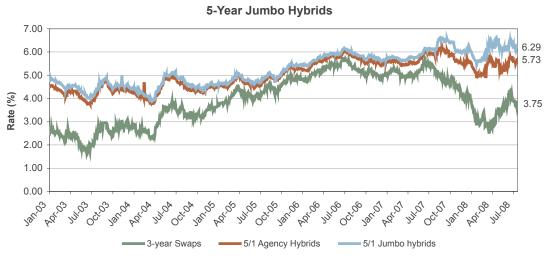


Source: Bloomberg & Bankrate.com



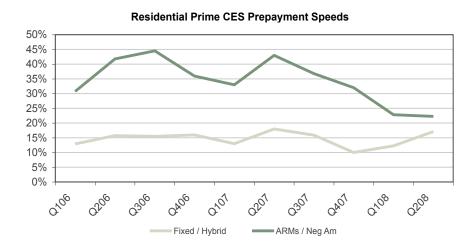
#### Prime Securities Portfolio

Quarterly Update (continued)



Source: Bloomberg & Bankrate.com

▶ The chart below shows the trends in our residential prime CES prepayment speeds, which have been declining for our adjustable-rate mortgages and remain at low speeds for our fixed and hybrid loans.



▶ The degree of refinancing activity is important to consider, since our credit reserves provide protection on securities that we have purchased at a substantial discount to principal face value amounts. All things being equal, faster prepayments would benefit these investments by accelerating the collection of principal and the potential recovery of credit reserves.



### **Prime Securities Portfolio**

### Quarterly Update (continued)

▶ We believe the loan characteristics of our prime portfolio set forth below illustrate the high quality of these loans, including relatively low LTV ratios and high FICO scores. As the following table also illustrates, we have geographically diverse pools of prime loans that are generally seasoned over three years.

		CES at Redwood Characteristics 2008	
Number of loans	262,263	Wtd Avg FICO	748
Total loan face (\$ in millions)	107,284	FICO: 621 - 660	4%
Average loan size (\$ in 1000's)	\$409	FICO: 661 - 700	14%
		FICO: 701 - 740	26%
Southern CA	25%	FICO: > 740	53%
Northern CA	23%	Unknown	3%
Florida	5%		
New York	6%	Conforming at origination %	25%
Georgia	2%	> \$1 MM %	8%
New Jersey	3%		
Other states	36%	2nd home %	6%
		Investment home %	1%
2008 origination	<1%		
2007 origination	6%	Purchase	42%
2006 origination	11%	Cash out refi	21%
2005 origination	20%	Rate-term refi	35%
2004 origination and earlier	63%	Other/unknown	2%
		Full doc	54%
Wtd Avg Original LTV	69	No doc	7%
Original LTV: 0 - 50	14%	Other (limited, etc)	37%
Original LTV: 50 - 60	12%	Unknown	2%
Original LTV: 60 70	22%		
Original LTV: 70 - 80	49%	2-4 family	1%
Original LTV: 80 - 90	2%	Condo	11%
Original LTV: 90 - 100	1%	Single family	88%

### Non-Prime Securities Portfolio

### What is this?

Non-prime securities include alt-a and subprime securities. Beginning this quarter, our non-prime securities also include our option ARM securities, some of which were previously included in our prime securities portfolio. The following discussion reflects only the non-prime securities at Redwood, exclusive of any non-prime securities owned by Acacia or the Opportunity Fund.

Alt-a securities are residential mortgage-backed securities backed by loans that generally have higher credit-quality characteristics than subprime, but lower credit-quality characteristics than prime.

Subprime securities are residential mortgage-backed securities backed by lower-quality loans. Many subprime borrowers have impaired credit histories.

### Quarterly Update

▶ The following table presents the activity in our non-prime securities portfolio during the second guarter of 2008.

Non-Prime Securities at Redwo Three Months Ended June 30, 20 (\$ in millions)	
Market value at March 31, 2008 \$	19
Acquisitions	62
Transfers to / from other portfolios	4
Principal payments	(5)
Discount amortization	ì
Changes in fair value, net	(15)
Market value at June 30, 2008 \$	66

- ▶ During the second quarter, we acquired \$48 million of AAA-rated option ARM securities at a weighted average price of 73% of face value, and \$14 million of AAA-rated subprime securities at a weighted average price of 83% of face value. We also transferred \$4 million of securities previously classified as prime option ARM to the non-prime category. We did not acquire any non-prime CES in the second quarter.
- ▶ Total interest income generated by our non-prime securities was \$3 million in the guarter, an annualized yield of 31.29% based on our average amortized cost of the securities.



### Non-Prime Securities Portfolio

### Quarterly Update (continued)

The table below presents rating and vintage information of the non-prime securities in our portfolio at June 30, 2008.

Non-Prime Securities at Redwood By Rating and Vintage June 30, 2008 (by market value, \$ in millions)												
	<=	2004		2005		2006		2007		Total		
IGS												
AAA	\$	-	\$	29	\$	13	\$	15	\$	57		
BBB		-		-		-		1		1		
Total IGS		-		29		13		16		58		
CES												
В		1		-		-		1		2		
NR		2		2		1		1		6		
Total CES		3		2		1		2		8		
Market value	\$	3	\$	31	\$	14	\$	18	\$	66		

	By Loan	Type and \	<b>Vintage</b>		
Hybrid	\$ 1 \$	- \$	- \$	16 \$	17
Option Arm	2	31	14	2	49
Market value	\$ 3 \$	31 \$	14 \$	18 \$	66

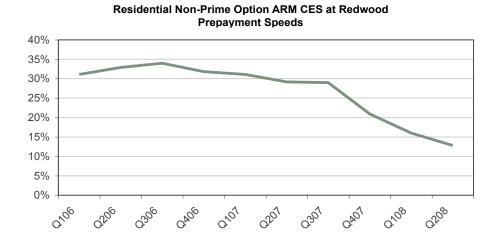
- ▶ At June 30, 2008, 88% of our non-prime portfolio were IGS, which had an average of 32 points of credit support from other securities. Less than \$8 million, or 1% of our capital, was invested in nonprime CES. The aggregate fair value of our non-prime securities was 15% of principal value.
- Our option ARM non-prime securities consist of \$47 million of AAA-rated IGS and \$2 million of CES. Our hybrid non-prime securities include \$9 million of IGS and \$8 million of CES.
- ▶ Seriously delinquent loans underlying our non-prime CES were 13.29% at June 30, 2008. Our nonprime CES had a face value of \$319 million and credit reserves of \$297 million (\$8.95 per share) at June 30, 2008.
- ▶ Our designated GAAP credit reserves for non-prime CES increased by \$91 million for the quarter due to a combination of the transfer of our option ARMs into the non-prime portfolio and from our reassessment of credit reserves on some recent vintage alt-a CES, which was partially offset by credit losses.



### Non-Prime Securities Portfolio

Quarterly Update (continued)

▶ Prepayment speeds for our non-prime securities continued to decline.





### COMMERCIAL REAL ESTATE SECURITIES

### Commercial Securities Portfolio

### What is this?

We invest in securities that are backed by pools of commercial real estate loans. The following discussion refers only to the commercial securities owned by Redwood, exclusive of any commercial securities owned by Acacia.

### **Quarterly Update**

- Our commercial securities portfolio declined by \$9 million to \$91 million in the second quarter due primarily to negative market value changes. We have not purchased any commercial securities since the first quarter of 2007. We are carefully monitoring developments and trends in commercial real estate and positioning ourselves to expand our commercial business at the appropriate time.
- ▶ The commercial securitization market remained largely inactive during the second quarter, reflecting continuing negative investor sentiment over deteriorating fundamentals in the commercial real estate market. Second quarter U.S. commercial mortgage-backed securities issuance totaled \$6 billion, down 92% from the year-ago period.
- Financing costs for property acquisitions remain elevated due to the shut down of the commercial mortgage securitization market and the reduction of credit available from the commercial banking industry. Tight underwriting standards and fewer refinance alternatives will likely result in more extensions and defaults on maturing loans. On the positive side, our commercial CES is primarily backed by longer term fixed-rate loans, with few loans scheduled to mature in the near term.
- ► According to Fitch, serious delinquencies (60+ days) for \$566 billion of loans backing rated CMBS securitizations in the U.S. increased to 0.41% in June from 0.39% in May, and a record low of 0.27% in January. Although total market delinquencies are increasing, the current industry rate remains well below the historical average of 0.80% according to Fitch. We expect further increases in delinquency levels throughout the year.





### Commercial Securities Portfolio

### Quarterly Update (continued)

 Our commercial securities portfolio consists of CES investments that we fund with equity. The types of loans backing these securities are typically fixed-rate with 10-year average lives. The following table presents our commercial securities portfolio by credit rating and vintage. The vintage shown is the year the securitization was completed and may include commercial real estate loans originated in an earlier year.

	Commercial Securities at Redwood By Rating and Vintage June 30, 2008 (by market value, \$ in millions)													
		<= 2004		2005		2006		2007		Total				
BB+	\$	2	\$	-	\$	1	\$	2	\$	5				
BB		2		-		2		-		4				
BB-		1		-		3		1		5				
B+		-		-		3		2		5				
В		-		-		1		1		2				
B-		-		-		3		2		5				
NR		10		18		32		5		65				
Market value	\$	15	\$	18	\$	45	\$	13	\$	91				

- ▶ Total interest income generated by our commercial securities was \$4 million in the second quarter, which resulted in an annualized yield on our average amortized cost of 15.63%.
- ▶ The overall credit performance of our commercial securities portfolio weakened during the second guarter. Total serious delinguencies (60 days+) were \$390 million, or 0.80% of the \$49 billion of commercial loans that we credit enhance, an increase from 0.42% at March 31, 2008. Included in these delinquencies are three loans totaling \$253 million (or 0.56%) that are contained within securities with a cumulative market value of \$9 million.
- Principal credit losses on our commercial CES of \$6 million during the guarter were charged against our designated credit reserve. For tax purposes, realized losses on commercial securities were less than \$1 million in the second quarter. This deduction is less than the principal value of credit losses incurred on the underlying loans, as we own our commercial CES at a tax basis that is substantially less than par value.
- ▶ When assessing commercial credit reserves, it is important to consider that fixed rate commercial loans do not usually prepay like residential loans due to various early refinancing disincentives for borrowers. These loans typically perform very well in their early stages, while experiencing a greater risk of default near maturity when borrowers are forced to obtain new financing. Because of this dynamic, we maintain our initial credit reserve levels on commercial CES until we are confident that late-term defaults are highly unlikely.



### COMMERCIAL REAL ESTATE SECURITIES

### Commercial Securities Portfolio

### Quarterly Update (continued)

▶ The summary-level information below presents weighted-average credit reserve balances by principal value, designated by loan vintage and credit rating. Our GAAP credit reserve for commercial CES was \$384 million (\$11.57 per share) at June 30, 2008.

		(	Credit Rese	By Rating June	is - Comme and Vintag 30, 2008 millions)		folio				
		<=20	004	200	5 % of	20	06	200	7 % of	То	tal
		Amount %	% of loans	Amount	loans	Amount	% of loans	Amount	loans	Amount	% of loans
ВВ		,									,, ,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Face	\$	9	0.09% \$	-	- \$	22	0.12% \$	14	0.12% \$	45	0.11%
Unamortized discount		(1)		-		(16)		(11)		(28)	
Discount designated as credit reserve		- (0)	-	-	-	-	-	-	-	- (0)	0.00%
Unrealized gains (losses)  Market value	\$	(3) <b>5</b>	\$	-	\$	- 6	\$	3	\$	(3) 14	
	Ą	<u> </u>	¥	-	Ţ	0	*	<u> </u>	¥	14	
Overall credit protection to BB CES			3.38%		-		2.09%		1.88%		2.33%
В											
Face	\$	-	- \$	-	- \$	35	0.17% \$	28	0.19% \$	63	0.18%
Unamortized discount		-		-		(27)		(23)		(50)	
Discount designated as credit reserve		-	-	-	-	(1)	0.00%	-	0.00%	(1)	0.00%
Unrealized gains (losses)	_	-	•	-	•	7	•		•	- 10	
Market value	\$	-	\$	-	\$		\$	5	\$	12	
Overall credit protection to B CES			-		-		1.45%		1.28%		1.38%
Unrated											
Face	\$	43	0.58% \$	124	0.61% \$	204	1.08% \$	39	0.90% \$	410	0.81%
Unamortized discount		(1)		9		32		5		45	
Discount designated as credit reserve		(32)	0.44%	(110)	0.50%	(203)	1.08%	(38)	0.89%	(383)	0.76%
Unrealized (losses) gains				(5)		(1)		(1)		(7)	
Market value	\$	10	\$	18	\$	32	\$	5	\$	65	

- ► From the lower right-hand side of the table above, note that our credit reserves of \$383 million for our unrated CES were 94% of the \$410 million face value.
- ▶ The column on the right shows the market values for our BB, B, and unrated commercial CES at June 30, 2008. These totaled \$91 million, which is equal to 18% of the \$518 million face value.

### INVESTMENTS IN SEQUOI



### Summary

### What is this?

Sequoia entities are independent securitization entities that acquire residential mortgage loans and create and issue ABS backed by these loans. Most of the loans that Sequoia entities acquire are prime-quality loans. Most of the investment-grade rated ABS created by Sequoia are sold to third party investors. Redwood usually acquires most of the CES and occasionally acquires the interest-only securities (IOs). Acacia also acquires some CES, IOs, and IGS issued by Sequoia. Although Redwood's investment in Sequoia entities is relatively small and limited, the loans and ABS issued by Sequoia are shown on our consolidated financial statements. Redwood's investments in these entities do not appear on our balance sheet as an asset — rather it is reflected as the difference between the consolidated assets of Sequoia and the consolidated Seguoia ABS issued to third parties.

Redwood's credit risk is limited to its investment in the CES Redwood acquires from the Sequoia entities. Each Sequoia entity is independent from the others, thus the performance of any one Sequoia entity does not affect any other Sequoia entity.

Over the years, Sequoia securitizations have created significant profits for Redwood. These profits have two underlying economic components: the profit or loss created at the time of securitization on those ABS sold to investors and the returns earned over time on the securities that we retained as investments. For GAAP purposes, both of these components are recognized over time through net interest income.

For the past several years, approximately 97% of the ABS issued by Sequoia were sold to third parties, 2% were sold to Acacia, and 1% were sold to Redwood.

### Quarterly Update

- ▶ Cash generated by our investments in Sequoia during the second guarter totaled \$19 million, compared to \$23 million in the first quarter.
- ▶ As of June 30, 2008, we had 38 Sequoia transactions outstanding.
- ▶ Due to the turbulence in the mortgage markets and concerns over credit performance, AAA buyers continue to require a much higher yield to compensate for actual or perceived risk. If we were to buy loans and securitize them at current AAA price levels, the transaction would result in a significant loss. Consequently, since July 2007, we have not acquired loans and have not completed new Sequoia securitizations. We continue to believe the prime non-agency securitization market will likely be one of the first structured markets to return; however, until housing prices stabilize and securitization economics improve, we do not anticipate completing any new Sequoia transactions.
- ▶ The GAAP carrying value of Redwood's investments in Sequoia was \$140 million at June 30, 2008. This is reflected on our balance sheet as the difference between residential loans of \$6.4 billion and ABS issued of \$6.3 billion. Both the loans and ABS issued are carried at their cost basis.
- ▶ Our estimated fair value of Sequoia securities that Redwood owns at June 30, 2008 was \$75 million. This consists of \$56 million of IOs, \$15 million of CES, and \$4 million of IGS. We used the same valuation process to value the Sequoia securities as we did for third party securities (as described on page 27). Our IOs are all rated AAA, the IGS we own are mostly AA-rated, and the CES are rated BB, B, and unrated.

**VESTMENTS IN SEQUOIA** 

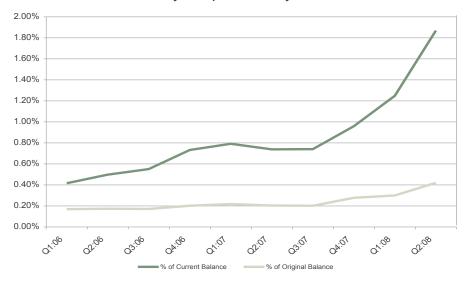


### Quarterly Update (continued)

REDWOOD TRUST

- ▶ The primary difference between our GAAP carrying value and the fair value of our investments in Sequoia is that for several years the loan premium amortization expenses as calculated under GAAP have not kept pace with prepayments. For a portion of these loans, our GAAP amortization method is linked more closely to short-term interest rates. As short-term interest rates decline, which they did during the first quarter, we expect premium amortization for this portion of the loan portfolio to increase. Loan premium amortization expenses, a component of interest income, was \$10 million in the second guarter, up from \$7 million in the first guarter. We ended the guarter with a \$6.4 billion carrying value of residential loans and a principal loan balance of \$6.3 billion for an average basis of 100.55, net of credit reserves.
- Seriously delinquent loans increased from \$84 million to \$118 million in the second quarter, an increase from 1.25% to 1.87% of current balances and an increase from 0.30% to 0.42% of original balance. Serious delinquencies increased across all vintages. Most of the loans (66% of the Sequoia loans) were originated in 2005 and earlier and many of the loans in the original pools have paid off. As a percent of the original balances, seriously delinquent loans are 0.42%, which compares to a seriously delinquent rate of 0.47% on the original balance of loans we credit-enhance through our prime CES portfolio. Nonetheless, the recent rise in delinquencies is concerning, especially for loans originated in 2006 or later (34% of this portfolio).

### Residential Loans at Sequoia Seriously Delinquent Trends by Quarter



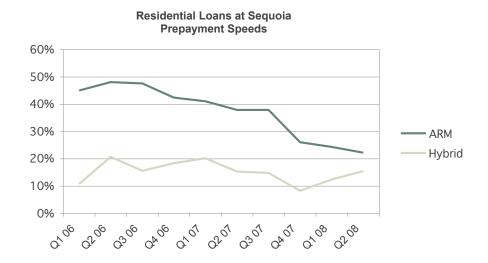
▶ At June 30, 2008, our loan loss reserve was \$33 million, or 0.52% of the current loan balance, an increase of \$8 million in the quarter. Our credit provision for loans was \$10 million in the second quarter of 2008, compared to \$8 million in the first quarter of 2008. The increase in the credit provision was attributable to higher delinquencies. We had net charge-offs of \$2 million in both the second and first quarters of 2008.

### INVESTMENTS



### Quarterly Update (continued)

- ▶ There are also \$23 million of REO in the Sequoia entities and these are reported at their net realizable value.
- ▶ As a result of rising delinquencies and concerns about future performance, certain of the ABS issued by Sequoia have been downgraded by credit rating agencies. Specifically, several of the ABS issued by Sequoia entities were downgraded. Redwood's CES investment in these affected Sequoia entities totals \$7 million.
- ▶ Unlike our investments in Acacia, our investments in Sequoia are not subject to cash flow disruptions due to rating downgrades. However, many of our investments represent the first, second, and third loss securities and as such will absorb the initial losses in these pools of residential loans.
- ▶ ARM loans held by Sequoia entities, representing 67% of the aggregate loan portfolio, are indexed to LIBOR. In the second quarter, prepayment rates on these loans declined to 22% constant prepayment rate (CPR) from the first guarter rate of 25% CPR.



- ▶ Nearly all of the hybrid loans held by Sequoia entities, representing 33% of the aggregate loan portfolio, are still in their initial fixed-rate period. Prepayment rates on these loans increased slightly to 15% CPR in the second quarter from an average of 12% CPR in the first quarter.
- ▶ For tax accounting, the Sequoia securities we own are treated like other securities we purchase from third parties. As of June 30, 2008, the tax basis of our IOs was \$45 million. In 2008, we expect to recognize little taxable income from our IOs. However, the basis in these IOs will decline over time as cash flows are received and the remainder of the basis will be expensed at the time the IOs are called.
- We hold call option rights on all our Sequoia transactions. The call option gives us the right, but not the obligation, to retire the ABS issued at par and take possession of the underlying loans. Currently we have 16 Sequoias that are callable and one more that will likely become callable by the end of the year. Given the current mortgage and securitization markets, we do not anticipate calling any Sequoias in the near future, and thus, there will likely be little economic or accounting gains or losses during this period.



### INVESTMENTS IN SEQUOIA

### Quarterly Update (continued)

▶ The following table summarizes the characteristics of the loans owned by the Sequoia entities.

Resi	idential Loar	ns at Sequoia*	
		Characteristics	
Silde	June 30,		
	Julie Jo,	2000	
Number of loans	18,679	Wtd Avg FICO	732
Total loan face (\$ in millions)	\$6,318	•	1%
Average loan size (\$ in 1000's)	\$338	FICO: 621 - 660	5%
	Ų O O O	FICO: 661 - 700	19%
Southern CA	15%	FICO: 701 - 740	27%
Northern CA	11%	FICO: > 741	48%
Florida	13%		.070
New York	6%	Conforming at origination %	33%
Georgia	4%	> \$1 MM %	15%
New Jersey	4%	•	
Other states	47%	2nd home %	11%
		Investment home %	3%
2007 origination	13%		
2006 origination	21%	Purchase	36%
2005 origination	5%	Cash out refi	32%
2004 origination and earlier	61%	Rate-term refi	30%
G		Other	2%
Wtd Avg Original LTV	69		
Original LTV: 0 - 50	15%	Hybrid	33%
Original LTV: 50 - 60	11%	Adjustable	67%
Original LTV: 60 70	19%	•	
Original LTV: 70 - 80	49%	Interest only	95%
Original LTV: 80 - 90	2%	Fully-amortizing	5%
Original LTV: 90 - 100	4%		

<sup>\*</sup> Total residential real estate loans at Sequoia excludes REO, which is included in our consolidated other assets at net realized value and totaled \$23 million at June 30,2008.

### INVESTMENTS IN ACACIA



### Summary

### What is this?

Under our Acacia program, we re-securitize real estate securities using bankruptcy remote collateralized debt obligation (CDO) entities that sell asset-backed securities (ABS) to independent third-party investors. We typically retain an equity interest in the Acacia CDO entities and receive asset management fees. We may also retain some of the other securities created by the Acacia entities. Our asset management fees typically equal ten basis points of the outstanding principal balance of Acacia assets. These fees are paid to us in a first or senior priority from the cash flows of the Acacia assets. Our equity interests in the Acacia entities entitle us to receive the net cash flows (i.e., the net cash flows generated by the assets after deducting asset management and other fees and the money distributed to the ABS debt holders) of those entities. Our credit risk is limited to the amount we invested, while the remainder of any losses will be borne by the holders of the securities issued by Acacia. Cash distributions on our Acacia interests can be disrupted based on rating agency downgrades of the underlying collateral or due to deterioration in collateral performance. Our investment in each entity is separate and independent, thus diminished performance on one of our CDO equity interests has no effect on our other CDO equity interests.

### Quarterly Update

- ▶ During the second quarter, we received cash distributions from Acacia entities of \$5 million, including \$3 million from our equity interests and \$2 million from our ABS investments. We also received \$1 million of management fees.
- ▶ We did not make any new equity investments or acquire any Acacia ABS during the second quarter of 2008.

### Economic Value of our Investments in Acacia Entities

- ▶ We cautioned in the Redwood Review for the first quarter of 2008 that severe collateral rating downgrades by Moody's, S&P, and Fitch had placed considerable negative pressure on the collateralization tests for Acacia's 9, 10, 11, OA1, and 12. As a result of these downgrades, we expected that the cash flows on our equity investments in these CDO entities would likely be suspended in either the second quarter or shortly thereafter. During the second quarter, the cash flows for all of these equity investments were suspended.
- ▶ In the Redwood Review for the first quarter of 2008, we also indicated that we expected to continue to receive cash flows from our equity investments in the remaining Acacia CDO entities (Acacia 5, 6, 7, 8 and CRE1) based on our assessment of collateral performance and the favorable ratio of rating agencies actions (upgrades to downgrades) through early May 2008. In June and July, these five CDO entities received an unexpected barrage of rating agency collateral downgrades (91 downgrades). These downgrades caused considerable negative pressure on the collateral tests for all these Acacia entities. Due to the volatility surrounding rating downgrades, we are no longer comfortable projecting the likelihood of or timing for future cash distributions for our investments in these Acacias. Although we still expect to receive some cash flows on some of our equity investments, (we received \$1 million in July and we currently expect to collect an additional \$1 million during the reminder of the third quarter), we only include these anticipated third quarter cash flows and not any other future cash flows in our calculation of economic value.

REDWOOD TRUST



### INVESTMENTS IN ACACIA

### Economic Value of our Investments in Acacia Entities (continued)

The table below shows the components of management's estimate of economic value for our investment in Acacia as of the end of the second and first quarters.

Investment in Acacia Entities Management's Estimate of Economic Value (\$ in millions)											
		6/30/08		3/31/08							
Management fees	\$	7	\$	7							
ABS retained or acquired		10		25							
Preference shares		2		17							
Total	\$	19	\$	49							

- Even if equity cash flows are shut off, we still collect management fees, which are senior in cash flow payment priority to the AAA holders in each Acacia securitization. Our estimate of the net present value of these management fees (discounted at 45%) was \$7 million at June 30, 2008.
- ▶ At June 30, 2008, we valued the Acacia ABS we previously acquired or retained using bid-side marks from third-parties. This process valued these securities at a price equal to 9% of face value, in the aggregate.
- ▶ As noted earlier, the only value we have ascribed to the preference shares is the \$2 million we expect to collect in the third quarter.
- ▶ As a result of the above adjustments, we reduced the economic value of our investments in Acacia to \$19 million at June 30, 2008, compared to \$49 million at March 31, 2008. At the end of the quarter, investments in Acacia were 3% of our capital.

### REDWOOD TRUST

### INVESTMENTS IN ACACIA

### **Cash Activity**

▶ The following table highlights the cash activity for each of the outstanding Acacia entities.

Historical Summary of Investment and Cash Activity for Acacia Entities (\$ in millions)																	
		Acacia 5		Acacia 6		Acacia 7		Acacia 8		Acacia CRE1	Acacia 9	Acacia 10	Acacia 11		Acacia OA1	Acacia 12	Total Acacia
Investment:																	
Investment as of December 31, 2007	\$	13	\$	14	\$	11	\$	18	\$	14	\$ 11	\$ 29	\$ 5	\$	14	\$ 22	\$ 151
Investment 3 months ended March 31, 2008		-		4		-		1		2	-	-	-		-	-	7
Investment 3 months ended June 30, 2008		-		-		-		-		-	-	-	-		-	-	-
Total Investment		13		18		11		19		16	11	29	5		14	22	158
Cash Distributions Received:																	
2007 and prior		(7)		(7)		(3)		(5)		(2)	(2)	(3)	(1)		(2)	(1)	(33)
3 months ended March 31, 2008		(1)		(1)		(1)		(1)		(1)	(1)	(1)	- ` ´		- ` ′	- '	(7)
3 months ended June 30, 2008		(1)		(1)		(1)		(1)		(1)	- ` ´	- '	-		-	-	(5)
Total Cash Received (ex. mgmt fees)		(9)		(9)		(5)		(7)		(4)	(3)	(4)	(1)		(2)	(1)	(45)
Net cash investment as of June 30, 2008	\$	4	\$	9	\$	6	\$	12	\$	12	\$ 8	\$ 25	\$ 4	\$	12	\$ 21	\$ 113

### **Income Statements**

▶ The following table shows the Acacia consolidated income statements for second and first quarters of 2008 and the second quarter of 2007.

Acacia Consolidated Income Statement  Three Months Ended  (\$ in millions)											
		6/30/08	3/31/08	6/30/07							
Interest income (cash)	\$	40 \$	48 \$	57							
Accretion of discount		-	-	8							
Total interest income		40	48	65							
Interest expense		(32)	(46)	(52)							
Net interest income before MTM adjustments		8	2	13							
MTM - securities and derivatives		(32)	(837)	(9)							
MTM - ABS issued		4	810	- ` ´							
Net interest (loss) income		(20)	(25)	4							
Realized (losses) gains on sales and calls, net		-	-	(1)							
Net (loss) income	\$	(20) \$	(25) \$	3							

▶ As noted earlier, under FAS 159, there is no longer an accretion of discount included in interest income on Acacia assets. In the second quarter of 2007, we recognized \$8 million of discount accretion in our interest income. The amount of discount accretion we would have recorded had we not adopted FAS 159 is now reflected as a component in the change in fair value of the Acacia assets.

INVESTMENTS IN ACACIA



### **Income Statements** (continued)

- ▶ At Acacia, net interest income before MVA increased by \$6 million to \$8 million in the second quarter. This increase was primarily due to interest rate declines on Acacia liabilities, which are all adjustable rate, versus less significant interest rate declines on assets, which are 42% adjustable rate and 58% fixed rate.
- ▶ During the second guarter we received \$5 million of cash distributions from our Acacia equity investments, but expect these distributions to diminish rapidly over the next few quarters. Earnings from Acacia should also decline.
- ▶ All changes in the GAAP fair values of Acacia assets and liabilities flow through the income statement subsequent to our adoption of FAS 159 on January 1, 2008. As more fully discussed in the Accounting Discussion in the Appendix, the application of FAS 159 for Acacia assets and liabilities may lead to significant quarterly MTM earnings volatility. In the second quarter, the net change in the market value of the assets and liabilities of Acacia was a loss of \$32 million.

### **Balance Sheets**

 The following table shows the consolidated balance sheets of the Acacia entities at June 30, 2008, March 31, 2008, and January 1, 2008 (upon the adoption of FAS 159).

Acacia Consolidated Balance Sheet (\$ in millions)									
		6/30/08	3/31/08	1/1/08					
Real estate investments									
Current face	\$	3,457 \$	3,525 \$	3,595					
Market value discount		(2,532)	(2,492)	(1,713)					
Other investments		79	79	79					
Total real estate and other investments		1,004	1,112	1,961					
Restricted cash and other assets		86	157	130					
Total assets	\$	1,090 \$	1,269 \$	2,091					
ABS issued and other liabilities									
Current face	\$	3,231 \$	3,340 \$	3,404					
Market value discount	•	(2,296)	(2,294)	(1,511)					
Other liabilities		` 114 <sup>′</sup>	` 155 <sup>°</sup>	114					
Total Liabilities		1,049	1,201	2,007					
Total investment		158	158	151					
Retained earnings		(86)	(58)	(35)					
Balance sheet MTM adjustments		(31)	(32)	(32)					
Total Equity		41	68	84					
Total liabilities and equity	\$	1,090 \$	1,269 \$	2,091					

▶ There is a continuing divergence between our estimate of economic value and GAAP carrying values even after the adoption of FAS 159. Our reported GAAP equity value for Acacia was \$41 million while our estimate of economic value is \$19 million. Over time, these values will converge to zero.







### Appendix





### ACCOUNTING DISCUSSION

### **Accounting Discussion**

- ▶ At Redwood, where we hold most of our securities as available-for-sale for accounting purposes, MTM changes that are other-than-temporary flow through our income statement while MTM changes that are temporary are charged to equity.
- ▶ For accounting purposes, we consolidate the balance sheets and income statements of the Acacia securitization entities. On January 1, 2008, we adopted a new accounting standard, FAS 159, and elected to fair value both the assets and liabilities of the Acacia entities. In accordance with FAS 159, we recorded a one-time, cumulative-effect adjustment to our January 1, 2008 opening balance sheet that decreased the carrying value of Acacia liabilities by \$1.5 billion and increased equity. This new standard significantly reduces the disparity that existed between GAAP carrying value and our previous estimates of economic value.
- ▶ For Sequoia, we are required to consolidate the assets and liabilities, which we report at amortized cost, except for REO, which are reported at net realizable value. In the second quarter, we had negative \$1 million MVA on Sequoia REOs.
- ▶ The rules regarding MTM accounting are complex and may not be consistent across portfolios or clearly reflect the underlying economics. This accounting discussion is intended to provide investors with a better understanding of the impact of MTM adjustments on our reported results.
- ▶ MTM adjustments can result from changes in fair values caused either by a change in expected cash flows (i.e. increased credit loss estimates reduce expected cash flows), a change in market discount rates (i.e. the market requires a greater risk premium and/or interest rates rise), or a combination of both.
- ▶ All changes in fair value for securities, derivatives, or liabilities accounted for as trading instruments or under the fair value option of FAS 159 flow through the income statement. These adjustments can be either positive or negative from period to period.
- ▶ Our CES and most IGS held at Redwood and the real estate securities held by the Opportunity Fund are accounted for as available-for-sale (AFS) securities. We carry AFS securities on our GAAP balance sheet at their fair value. Positive changes in the fair value of AFS securities from period to period are always accounted for as increases to stockholders' equity and do not flow through our income statement. Accounting for negative changes in the fair value of AFS securities from period to period requires a three-step process involving a combination of quantitative and judgmental evaluations. The ultimate purpose of this process is to determine whether negative MTM adjustments represent "other-than-temporary" (permanent) impairments, which flow through our GAAP income statement, or represent "temporary" impairments, which are recorded as a reduction of stockholders' equity and do not flow through our income statement.

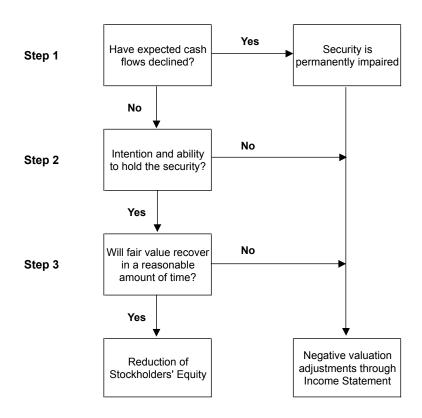


ACCOUNTING DISCUSSION



### **Accounting Discussion (continued)**

▶ The diagram below and the narrative discussion that follows address the three-step process for evaluating impairments on AFS securities.



- ▶ The first step is to determine whether there has been an adverse change in the underlying cash flows generated by the security. A security is considered permanently impaired even if the change in projected cash flows is small relative to the resulting MTM adjustment. It is difficult to separate with precision how much of the change in fair value is driven by changes in expected cash flows versus changes in market discount rates, but during periods of market illiquidity and uncertainty (as we have encountered since late 2007), the market discount rate impact can be significant.
- ▶ The second step is to determine whether we have the ability and intention to hold the security.
- ▶ The third step requires us to evaluate whether an impaired security will recover in value within a reasonable period of time. This step is very subjective, particularly when there is turmoil and uncertainty in the capital markets.
- ► AFS securities deemed permanently impaired for accounting purposes cannot be written back up through MTM adjustments in our income statement. This does not mean the underlying security could not recover in value. If the value of an impaired security does recover, we would recognize this benefit through higher interest yields over time. Therefore, some of the securities classified as permanently impaired during recent quarters may eventually prove to have significant value to us.



### ACCOUNTING DISCUSSION

### **Accounting Discussion (continued)**

- ▶ The consolidated Sequoia assets are accounted for on our GAAP balance sheet as held-for-investment and are carried at their unpaid principal balances adjusted for net amortized premiums or discounts and net of any allowances for credit losses. The consolidated Sequoia liabilities are accounted for at their unpaid principal balances net of any amortized premiums or discounts.
- ▶ Prior to January 1, 2008, we accounted for the consolidated securities held at Acacia entities (the assets) as AFS and the consolidated ABS issued by Acacia entities (the liabilities) at cost. In our opinion, this difference in accounting treatment led to a significant discrepancy in the GAAP carrying value for our investment in Acacia entities and our estimate of economic value.
  - On January 1, 2008, we adopted a new accounting standard, FAS 159, and elected to fair value both the assets and liabilities of the Acacia entities. In accordance with FAS 159, we recorded a onetime, cumulative-effect adjustment to our January 1, 2008 opening balance sheet that decreased the carrying value of Acacia liabilities by \$1.5 billion and increased equity. This new standard significantly reduces the disparity that existed between GAAP carrying value and our previous estimates of economic value.
- ▶ Under FAS 159, we are required to flow through our quarterly income statement any net change in the fair value of Acacia assets and liabilities. As a result of the measurement techniques required by FAS 159, we still expect to encounter some MTM earnings volatility in the future as a result of the consolidation of Acacia entities. During the second quarter of 2008, the fair value of our assets and derivatives declined by \$32 million and the fair value of our paired liabilities declined by \$4 million, for a net change of a negative \$28 million.
- ▶ The net GAAP carrying value of our investments in Acacia in our financial statements is derived by subtracting the fair value of Acacia's liabilities from the fair value of Acacia's assets. In theory, fair values of Acacia's assets and liabilities should be reasonably correlated as they are paired within the same legal structure. ABS issued by each Acacia entity will be repaid directly and solely from the cash flows generated by the assets owned by that entity. However, at any given moment, the capital markets may use different discount rates and valuation parameters for Acacia's collateral assets relative to its ABS issued.

On June 30, 2008, the derived net GAAP carrying value of our retained Acacia investments was \$41 million. This valuation was greater than our \$19 million estimate of the fair value based on the value of the ABS acquired or retained using bid-side marks from third parties, plus the net present value of projected cash flows from our Acacia management fees discounted at 45% and the cash received in July and we expect to receive in August and September from equity interest distributions. We did not ascribe any value to potential future distributions from our equity interests, as more fully discussed in the Investments in Acacia module.



NOTE: Not all companies and analysts calculate non-GAAP measures in the same fashion. As a result, certain measures as calculated by Redwood may not be comparable to similarly titled measures reported by other companies.

### ACACIA

Acacia is the brand name for the collateralized debt obligation (CDO) securitizations Redwood sponsors. The underlying pool of assets for these CDO securitizations generally consists of IGS and, in some pools, some below-investment-grade rated securities. The securities are backed by residential prime, alt-a, and subprime real estate loans, and commercial real estate loans. Acacia also owns related assets such as CDO securities issued by other real estate oriented CDOs, corporate debt issued by equity REITs, commercial real estate loans, and synthetic assets derived from real estate assets. Redwood typically acquires a portion of the CDO credit-enhancement (or "equity") securities issued by Acacia; these are the securities that are in the first-loss (highest risk) position with respect to absorbing any credit losses that may occur within the assets owned by the Acacia entities. Redwood may also retain or acquire Acacia ABS issued. Redwood also earns asset management fees for ongoing management of the Acacia entities.

### **ADJUSTABLE-RATE MORTGAGES (ARMs)**

Adjustable-rate mortgages are loans that have coupons that adjust at least once per year. We make a distinction between ARMs (loans with a rate adjustment at least annually) and hybrids (loans that have a fixed-rate period of two to ten years and then become adjustable-rate).

### **ALT-A SECURITIES**

Alt-a securities are residential mortgage-backed securities backed by loans that have higher credit quality than subprime and lower credit quality than prime. Alt-a originally represented loans with alternative documentation, but the definition has shifted over time to include loans with additional risk characteristics and a higher percentage of investor loans. In an alt-a loan, the borrower's income may not be verified, and in some cases, may not be disclosed on the loan application. Alt-a loans may also have expanded criteria that allow for higher debt-to-income ratios with higher accompanying loan-to-value ratios than would otherwise be permissible for prime loans.

### **ASSET-BACKED SECURITIES (ABS)**

ABS are securities backed by financial assets that generate cash flows. Each ABS issued from a securitization entity has a unique priority with respect to receiving principal and interest cash flows and absorbing any credit losses from the assets owned by the entity.

### **BOOK VALUE**

Book value is the value of our common equity. As measured for GAAP, through December 31, 2007, reported book value generally incorporated mark-to-market adjustments for securities and interest rate agreements, but not for loans or liabilities. Beginning January 1, 2008, book value as measured for GAAP includes mark-to-market adjustments on certain assets and liabilities. We may also report management's estimate of economic value, which is management's estimate of the fair value of its investments net of liabilities.

### **COLLATERALIZED DEBT OBLIGATION (CDO) SECURITIZATIONS**

The securitization of a diverse pool of assets. See "Acacia."



### **CDO EQUITY SECURITIES**

CDO equity securities (or CDO CES) are credit-enhancement securities that bear the initial credit losses of the assets owned by CDO securitization entities.

### **COMMERCIAL B-NOTE LOANS**

Commercial b-note loans are structured loans that are subordinated to the more senior portions of loans secured by the same commercial real estate property.

### **COMMERCIAL MEZZANINE LOANS**

Commercial mezzanine loans are junior subordinated loans that are not secured by a lien on commercial real estate; rather, they are secured by a pledge from an entity by its equity interests in commercial real estate.

### **COMMERCIAL WHOLE LOANS**

Commercial whole loans are unsecuritized first-lien loans that are secured by commercial real estate.

### **CONDUIT**

A conduit is an entity that acquires closed loans from originators, accumulates loans over a period, and sells these loans, seeking to generate a gain on sale. Sales are usually made via securitization, but also can be made through bulk whole loan sales.

### **CORE EARNINGS**

Core earnings is not a measure of earnings in accordance with GAAP. In calculating core earnings, we attempt to strip some of the elements out of GAAP income that we believe are temporary, onetime, or non-economic in nature, or that primarily relate to the past with little relevance to the future. In calculating core earnings, we are trying to show the trend of underlying ongoing earnings. For example, we sell assets from time to time as part of our ongoing portfolio management activities. These sales can produce material gains and losses that can obscure the underlying trend of our long-term portfolio earnings. Thus, we exclude realized gains and losses resulting from asset sales and calls that are included in GAAP income. Similarly, we exclude gains from calls of residential credit-enhancement securities, as these are essentially sales of assets. GAAP income also include mark-to-market income and expenses for some of our assets and interest rate agreements. These are unrealized fair value fluctuations, and we exclude them from core earnings. Core earnings also exclude other one-time expenses such as severance.

### **CORE EQUITY (CORE BOOK VALUE)**

Core equity is not a measure calculated in accordance with GAAP. GAAP equity includes mark-tomarket adjustments for some of our assets and interest rate agreements ("accumulated other comprehensive income"). Core equity excludes these mark-to-market adjustments. Core equity in some ways approximates what our equity value would be if we used historical amortized cost accounting exclusively. A reconciliation of core equity to GAAP equity appears in Table 2 of the Appendix.

### **CONSTANT (OR CONDITIONAL) PREPAYMENT RATE (CPR)**

Constant (or conditional) prepayment rate (CPR) is an industry-standard measure of the speed at which mortgage loans prepay. It approximates the annual percentage rate at which a pool of loans is paying down due to principal prepayments.



### **CREDIT-ENHANCEMENT SECURITIES (CES)**

Credit-enhancement securities (CES) absorb the initial credit losses generated by a pool of securitized assets. As a result, the more senior securities issued from that securitization are credit-enhanced because they carry less credit risk. Our definition of CES includes all the below investment-grade rated bonds issued from a securitization. These securities are also referred to as subordinated securities or B-pieces. For a typical securitization of prime residential loans, there are three CES: the first-loss, second-loss, and third-loss bonds. The first-loss security takes the initial risk of credit loss. If credit losses within the securitized asset pool exceed the principal value of the first-loss security, the second-loss security is at risk. If cumulative losses exceed the principal value of the first- and secondloss securities, then the third-loss security is at risk. Generally, for these securitizations, the third-loss security has a credit rating of BB, the second-loss security has a credit rating of B, and the first-loss security is unrated. Other types of securitizations, such as commercial, CDO, subprime residential, and some alt-a residential transactions, may be structured differently. Nevertheless, the non-investment grade rated securities issued from these securitizations function as credit-enhancement securities in these transactions.

### GAAP

Generally Accepted Accounting Principles in the United States.

### GSEs (GOVERNMENT-SPONSORED ENTERPRISES)

GSEs are government-sponsored enterprises, including the Federal National Mortgage Association (Fannie Mae) and the Federal Home Loan and Mortgage Corporation (Freddie Mac).

### **INTEREST-ONLY SECURITIES (IOs)**

Interest-only securities (IOs) are specialized securities created by securitization entities where the projected cash flows generated by the underlying assets exceed the cash flows projected to be paid to the ABS issued that have principal balances. They receive interest payments calculated by a formula wherein cash flows on IOs vary as a function of interest payments generated by the underlying assets within a securitization or as a function of the spread between the yield on the loans owned by a securitization entity and the cost of funds of the securities issued by that entity. Typically, IOs do not have a principal balance and they will not receive principal payments. Interest payments to IOs usually equal an interest rate formula multiplied by a "notional" principal balance. The notional principal balances for IOs are typically reduced over time as the actual principal balances of the underlying pools of assets pay down, thus reducing the cash flows to the IOs over time. Cash flows on IOs are typically reduced more quickly if asset prepayments accelerate.

### LEVERAGE RATIOS

We use collateralized debt to finance the accumulation of assets prior to sale to a securitization entity and to finance investments in high-quality loans and IGS. We currently have very low levels of recourse debt. However, because of the consolidation of independent securitization entities, it appears on our GAAP consolidated financial statements that Redwood is highly leveraged, with total consolidated liabilities significantly greater than equity. The obligations of these securitization entities are not obligations of Redwood. When determining Redwood's financial leverage, traditional leverage ratios may be misleading in some respects if consolidated ABS issued from securitization entities are included as part of Redwood's obligations when calculating this or similar ratios.



### **LONG-TERM DEBT AT REDWOOD**

Long-term debt at Redwood is debt that is an obligation of Redwood that is not payable within a year and includes junior subordinated notes and trust preferred securities. We generally treat long-term debt as part of our capital base when it is not payable in the near future. We may issue other forms of long-term debt in the future.

### MARK-TO-MARKET ACCOUNTING

Mark-to-market accounting uses estimated fair values of assets, liabilities, and hedges. Many of our assets are carried on our balance sheet at their fair value rather than historical amortized cost. Through December 31, 2007 changes in the fair value of some of our assets and hedges are reported through our income statement. Beginning January 1, 2008 we began to use mark-to-market accounting for income statement purposes for a wider variety of assets and liabilities. This will likely make quarterto-quarter GAAP income trends more volatile. Taxable income is generally not affected by market valuation adjustments.

### **NEGATIVE AMORTIZATION ADJUSTABLE-RATE MORTGAGES** (NEG AM ARMs, OPTION ARMs, OR MTA ARMs)

Negative amortization ARMs (neg am ARMs, option ARMs, pay option ARMs, or monthly treasury average (MTA) ARMs) are adjustable-rate mortgages that allow the borrower to choose between different payment options. These options allow the borrower to make minimum payments, or other payments that are less than the interest accrued on the mortgage during that period. As a result of this feature, the borrower's loan balance may increase, causing negative amortization of the loan balance.

### **NET INTEREST MARGIN SECURITIES (NIMs)**

Net interest margin securities (NIMs) are securities backed by cash flows that otherwise would be payable to the residual security. Through a new securitization, cash flows are diverted from the residual to pay the NIM principal in addition to paying a coupon on the NIM, and thus, NIMs tend to have short-averaged lives. Ratings on NIMs can range from AAA to single-B.

### **NON-PRIME SECURITIES**

Non-prime securities are alt-a and subprime securities. See definitions of alt-a and subprime securities.

### **OPTION ARMs**

See negative amortization adjustable-rate mortgages.

### OTHER REAL ESTATE INVESTMENTS

Other real estate investments (OREI) include IOs, NIMs, and residuals. We have elected to classify these investments as trading instruments under GAAP. These assets are reported at fair value with changes in fair values recognized in our income statements.

### PRIME RESIDENTIAL REAL ESTATE LOANS

Prime loans are residential loans with high quality credit characteristics, such as borrowers with high FICO credit scores, lower loan-to-value ratios, lower debt-to-income ratios, greater levels of other assets, and more documentation.



### **PRIME SECURITIES**

Prime securities are residential mortgage-backed securities backed by high credit-quality loans, generally with balances greater than conforming loan limits. Prime securities are typically backed by loans that have relatively high weighted average FICO scores (700 or higher), low weighted average LTVs (75% or less), limited concentrations of investor properties, and low percentages of loans with low FICO or high LTV.

### **PROFITABILITY RATIOS**

Many financial institution analysts use asset-based profitability ratios such as interest rate spread and interest rate margin when analyzing financial institutions. These are asset-based measures. Because we consolidate the assets and liabilities of securitization entities for GAAP purposes, our total GAAP assets and liabilities may vary over time, and may not be comparable in economic reality to assets typically used in profitability calculations for other financial institutions. As a result, we believe equity-based profitability ratios may be more appropriate than asset-based measures for analyzing Redwood's operations. We believe, for example, that net interest income as a percentage of equity is a useful measure of profitability. For operating expenses, we believe useful measures are operating efficiency ratio (operating expenses as a percentage of net interest income) and operating expenses as a percentage of equity.

### **REAL ESTATE INVESTMENT TRUST (REIT)**

A REIT is an entity that makes a tax election to be taxed as a REIT, invests in real estate assets, and meets other REIT qualifications, including the distribution as dividends of at least 90% of REIT taxable income. A REIT's profits are not taxed at the corporate level to the extent that these profits are distributed as dividends to stockholders, providing an operating cost savings. On the other hand, the requirement to pay out as dividends most of the REIT profits means it can be harder for a REIT to grow if using only internally-generated funds (as opposed to issuing new stock).

### **REDWOOD DEBT**

Debt that is an obligation of Redwood. See Long-term Debt at Redwood and Short-term Debt at Redwood.

### **REIT RETAINED TAXABLE INCOME**

REIT retained taxable income is not a measure calculated in accordance with GAAP. REIT retained taxable income is the taxable income earned at the REIT after dividend distributions to our shareholders, less corporate income taxes paid at the REIT level. A reconciliation of REIT retained taxable income to GAAP income appears in Table 3 in the Appendix.

### **REIT SUBSIDIARY**

A REIT subsidiary is a subsidiary of a REIT that is taxed as a REIT.

### **REIT TAXABLE INCOME**

REIT taxable income is not a measure calculated in accordance with GAAP. REIT taxable income is pre-tax income calculated for tax purposes at Redwood including only its REIT subsidiaries (i.e., excluding its taxable subsidiaries). REIT taxable income is an important measure as it is the basis of our dividend distribution requirements. We must distribute at least 90% of REIT taxable income as dividends to shareholders over time. As a REIT, we are not subject to corporate income taxes on the REIT taxable income we distribute. We pay income tax on the REIT taxable income we retain (up to 10% of total REIT taxable income). A reconciliation of REIT taxable income to GAAP income appears in Table 3 in the Appendix.



### **RESIDUALS**

Residuals are first-loss securities that are not rated by a rating agency. Residuals are called such because they get the last (or residual) claim on the cash flow from a securitization after ABS debt interest expense, losses, and servicing fees have been deducted from the interest paid by the underlying assets. The value of residual securities can vary greatly and is highly dependent on prepayment speeds. The value is also dependent on the level and timing of credit losses, but often is not as sensitive to losses as it is to prepayment speeds. These securities perform poorly when prepayments are fast and losses are higher than expected.

### RETURN ON EQUITY (ROE) AND ADJUSTED RETURN ON EQUITY

ROE is the amount of profit we generate each year per dollar of equity capital and equals GAAP income divided by GAAP equity. Adjusted ROE is GAAP income divided by core equity. Core equity excludes balance sheet mark-to-market adjustments. Thus, only those market value changes that are included in our income statement will affect adjusted ROE. A reconciliation of ROE to adjusted ROE appears in Table 7 in the Appendix.

### **SEQUOIA**

Sequoia is the brand name for securitizations of residential real estate loans Redwood sponsors.

### SHORT-TERM DEBT AT REDWOOD

Short-term debt at Redwood is debt that is an obligation of Redwood and payable within a year. We obtain this debt from a variety of Wall Street firms, banks, and other institutions. As another form of short-term debt, we have issued collateralized commercial paper in the past and may issue other forms of short-term debt in the future.

### **SUBPRIME SECURITIES**

Subprime securities are residential mortgage-backed securities backed by loans to borrowers who have impaired credit histories, and who appear to exhibit the ability to repay the current loan. Typically, these borrowers have lower credit scores and/or other credit deficiencies that prevent them from qualifying for prime or alt-a mortgages and may have experienced credit problems in the past, such as late payments or bankruptcies. To compensate for the greater risks and higher costs to service the loans, subprime borrowers pay higher interest rates, points, and origination fees.

Typical characteristics of subprime loan pools include more than 60% of loans with FICO scores below 680, weighted average LTVs over 85%, more than 70% of loans with LTVs over 75%, and loans with LTVs over 80% with no mortgage insurance.

### **TAXABLE SUBSIDIARY**

A taxable subsidiary is a subsidiary of a REIT that is not taxed as a REIT and thus pays taxes on its income. A taxable subsidiary is not limited to investing in real estate and it can choose to retain all of its after-tax profits.

### **TOTAL RETAINED TAXABLE INCOME**

Total retained taxable income is not a measure calculated in accordance with GAAP. Total retained taxable income is the taxable income earned at the REIT after dividend distributions to shareholders and taxes. It also includes all of the taxable income earned at our taxable subsidiaries, less corporate income taxes paid, as we generally retain the after-tax income at the subsidiary level. A reconciliation of total retained taxable income to GAAP income appears in Table 3 in the Appendix.







### Financial Tables 2nd Quarter 2008





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	2008 Q2	2008 Q1	2007 Q4	2007 Q3	2007 Q2	2007 Q1	2006 Q4	2006 Q3	2006 Q2	Six Months 2008	Six Months 2007
Interest income	\$140,445	\$171,977	\$193,728	\$207,023	\$208,708	\$210,372	\$213,504	\$217,504	\$214,544	\$312,422	\$419,080
Net securities discount amortization income	6,258	10,864	18,869	20,514	23,849	20,268	18,665	17,842	13,234	17,122	44,117
Outer Investment interest income Net han premium amortization expense	(10.215)	7 509)	984	(8.349)	(10.863)	(11 705)	(13 272)	(11 232)	(12 046)	(17.724)	(22 568)
(Provision for) reversal of credit reserve	(10,061)	(8,058)	(4,972)	(1,507)	(2,500)	(3,829)	(1,506)	(465)	2,506	(18,119)	(6,329)
Total GAAP interest income Management fee income	126,941 1,319	168,006 1,613	201,953 1,866	218,824 1,893	219,658 1,481	215,105 1,168	217,391 993	223,649 928	218,238 645	294,947 2,932	434,764 2,649
Short-term debt - Redwood	(89)	(182)	(377)	(5,858)	(22,700)	(31,094)	(16,520)	(9,422)	(1,822)	(250)	(53,794)
ABS interest expense consolidated from trusts	(95,313)	(125,042)	(149,665)	(157,554)	(141,993)	(132,561)	(153,036)	(166,105)	(172,304)	(220,355)	(274,554)
Abs. issuance expense amontzarion ABS interest rate agreement income ABS issuance premium amortzation income	(1,921) (1,246) 1,955	(2,093) (1,245) 2,183	(4,644) 1,265 1,930	(4,616) 1,959 2,096	3,358	1,646	2,497	(3,7 00) 3,317 2,395	3,678	(4,0 14) (2,491) 4,138	(12,749) 5,004 4,163
Total consolidated ABS expense	(96,525)	(126,197)	(151,114)	(158,115)	(142,022)	(136,114)	(155,914)	(165,251)	(171,697)	(222,722)	(278,136)
Long-term debt - Redwood	(2,233)	(2,533)	(3,055)	(3,150)	(2,516)	(2,056)	(423)	•		(4,766)	(4,572)
GAAP net interest income before market valuation adjustments Market valuation adjustments, net	29,434	40,707	49,273	53,594	53,901	47,009	44,534	48,976	44,719	70,141	100,910
Net interest (loss) income	(31,185)	(153,225)	(1,069,716)	(49,172)	24,471	36,745	43,130	43,719	41,724	(\$184,410)	\$61,216
Fixed compensation expense	(4,648)	(5,674)	(4,316)	(4,560)	(4,286)	(4,616)	(3,688)	(3,437)	(3,310)	(10,322)	(8,902)
Variable compensation expense	(330)	(1,857)	(434)	1,096	(198)	(2,251)	(1,666)	(2,630)	(1,900)	(2,187)	(2,449)
Equity compensation expense Severance expense	(5,502)	(000,0)	(1,340)	(2,393)	(040,6)	(2,349)	(5,235)	(6/6/5)	(2,391)	(909'9)	(0,009)
Other operating expense	(5,767)	(5,502)	(7,337)	(5,455)	(4,670)	(4,479)	(4,732)	(4,425)	(5,149)	(11,269)	(9,149)
Total GAAP operating expenses	(14,255)	(16,349)	(16,269)	(11,732)	(12,772)	(17,782)	(13,851)	(13,455)	(16,037)	(30,604)	(30,554)
Realized gains (losses) sales	2,909	(3)	7,199	(1,460)	1,428	303	5,308	4,968	8,241	2,906	1,731
realized (103555) gail oil calls Total realized gains, net	2,837	42	7,073	1,824	2,738	1,146	6,819	5,690	8,988	2,879	3,884
Minority interest in Opportunity Fund (Provision) credit for income taxes	(2,369)	(255)	1.467	- (1.837)	(3.021)	(1.800)	- (407)	(3.538)	(3.265)	(2,624)	(4.821)
GAAP net (loss) income	(\$45,909)	(\$171,587)	(\$1,077,445)	(\$60,917)	\$11,416	\$18,309	\$35,691	\$32,416	\$31,410	(\$217,496)	\$29,725
Diluted average shares	32 871	32 511	29.531	27.892	28.165	27 684	27,122	26.625	26.109		27.918
GAAD not (loss) income nor share	(\$1.40)	(\$5.28)	(\$36.49)	(\$2.18)	\$0.41	\$0.66	\$1.32	\$1.22	\$1.20	(6 65)	64.06

Table 2: Core Earnings (\$ in thousands, except per share data)

														Six		Six
		2008	2008	•	2007	2007	2007	2007	- 1	2006	2006	2006	9	Months	_	Months
		Q2	Q1		Ω4	Q3	Q2	۵		Q4	Q3	Q2		2008		2007
GAAP net (loss) income	છ	(45,909) \$	(171,587)	€	(1,077,445) \$	\$ (216,09)	11,416	\$ 18,309	\$	35,691	\$ 32,416	€9	31,410	\$ (217,496)	496) \$	29,725
Not included in core earnings Severance expense			1		(1.340)	,	,	(2.380)		,	1		'			(2.380)
Realized gains (losses) on sales		2,909	(3)		7,199	(1,460)	1,428	303	· m	5,308	4,968		8,241	2	2,906	1,731
Realized (losses) gains on calls		(72)	45		(126)	3,284	1,310	843	3	1,511	722		747		(27)	2,153
Market valuation adjustments, net		(60,619)	(193,932)		(1,118,989)	(102,766)	(29,430)	(10,264)		(1,404)	(5,257)	(2	(2,995)	(254,551	551)	(39,694)
Total GAAP / core eamings differences		(57,782)	(193,890)		(1,113,256)	(100,942)	(26,692)	(11,498)		5,415	433		5,993	(251,672)	672)	(38,190)
Core earnings	\$	11,873 \$	22,303	₩.	35,811 \$	40,025 \$	38,108	\$ 29,807	\$ 2	30,276	\$ 31,983	\$	25,417	\$ 34	34,176 \$	67,915
Per share analysis GAAP net (loss) income		(\$1.40)	(\$5.28)		(\$36.49) \$	(2.18) \$	0.41	\$ 0.66	\$	1.32	\$ 1.22	↔	1.20	9) \$	(6.65) \$	1.06
Not included in core earnings		,	1		(0.05)	,	,	(000)		,			1			(000)
Realized dains (losses) on sales		0.08	'		0.25	(0.02)	0.05	0.0	- <del>-</del>	0.20	0.19		0.32		0.08	0.06
Realized (losses) gains on calls		0.00	1			0.13	0.05	0.03	3	0.05	0.03		0.03	9	(00)	0.08
Market valuation adjustments, net		(1.84)	(2.96)		(37.90)	(3.69)	(1.04)	(0.37)	<u>.</u>	(0.05)	(0.20)	_	(0.11)	. (	(7.79)	(1.42)
GAAP / core earnings differences per share		(1.76)	(2.96)		(37.70)	(3.61)	(0.94)	(0.42)	(	0.20	0.02		0.23	()	(7.71)	(1.37)
Core earnings per share	\$	\$ 98.0	0.68	\$	1.21 \$	1.43 \$	1.35	\$ 1.08	\$	1.12	\$ 1.20	\$	0.97	\$	1.06 \$	2.43



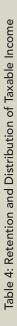
# Table 3: Taxable Income and GAAP (Loss) Income Differences (\$ in thousands, except per share data)

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Constraint can be income to calculations         2008         2007 <th></th> <th></th> <th>Estimated</th> <th></th> <th></th> <th>Estimated</th> <th>D.</th> <th></th> <th></th> <th>Actual</th> <th></th> <th>Estimated</th> <th>Estin</th> <th>Estimated</th>			Estimated			Estimated	D.			Actual		Estimated	Estin	Estimated
\$ (45,009) \$ (171,687) \$ (1,077,445) \$ (60,917) \$ 11,416 \$ 18,309 \$ 35,691 \$ 32,416 \$ 31,410 \$ (1,283) \$ (7,377) \$ (5,084) \$ (1,077,445) \$ (60,917) \$ 11,416 \$ 18,309 \$ 35,691 \$ 32,416 \$ 31,410 \$ (1,283) \$ (1,100) \$ (5,884) \$ (1,0744) \$ (5,889) \$ (1,0417) \$ (1,079) \$ (1,079) \$ (1,141) \$ (699) \$ (1,141) \$ (1,100) \$ (1,100) \$ (1,141) \$ (1,100) \$ (1,141) \$ (1,100) \$ (1,141) \$ (1,100) \$ (1,141) \$ (		,	8006	2008	2006	2002	2002	2002	2006	2006	2006	Six	S	Six
\$ (45,909) \$ (171,587) \$ (1,077,445) \$ (60,917) \$ (11,416 \$ 18,309 \$ 35,691 \$ 32,416 \$ 31,410 \$ (1283) \$ (171,289) \$ (17,791) \$ (5,089) \$ (1,077,445) \$ (1,089) \$ (1,073) \$ (1,089) \$ (1,073) \$ (1,089) \$ (1,073) \$ (1,089) \$ (1,099) \$ (1,0		,	62	<b>2</b> 6	8 4	<b>2</b> 83	02	9 F	Q4	83	<b>Q</b> 2	2008	20	2007
(5,834)         (5,266)         (14,330)         (10,286)         (1,713)         (10,417)         (1,713)         (12,558)         (1,141)         (2,689)         (1,713)         (12,734)         (2,568)         (2,197)         (1,713)         (12,734)         (1,141)         (2,689)         (1,1100	GAAP net (loss) income	↔				(60,917)	11,416 \$				31,410	Ĭ		29,725
(7,377)         6,094         (14,330)         10,426         10,296         10,417         13740         12,556         12,779         12,779         12,779         12,779         12,779         (1,283)         (1,141)         (699)         (1,141)         (7,281)         (1,173)         (12,079)         2,545         (1,283)         (1,141)         (699)         (699)         (610,61) <th< td=""><td>Difference in taxable income calculations</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	Difference in taxable income calculations													
Control   Cont	Amortization and credit losses		(7,377)	6,094	(14,330)	10,426	10,298	10,417	13,740	12,558	12,779	(1,28	3)	20,715
(5,834)         (5,266)         (5,089)         (3,073)         (3,589)         954         (5,499)         (1,141)         (699)         (11,100)           60,619         193,332         1,118,989         10,276         29,430         10,284         6,571         484         2,305         26,651           49,617         1,168         1,105,868         109,562         34,880         21,722         3,138         18,569         17,362         29,474         \$           \$         3,652         \$         25,822         \$         1,106,868         109,562         34,880         21,722         3,138         18,569         17,362         29,474         \$           \$         4,414         \$         24,734         \$         46,296         \$         40,031         \$         38,829         \$         50,985         \$         48,772         \$         29,474         \$           \$         4,414         \$         24,734         \$         48,645         \$         46,296         \$         40,031         \$         25,344         \$         29,474         \$           \$         1,622         \$         2,926         \$         40,031         \$         38,828	Operating expenses		902	1,491	9,409	(2,080)	(2,921)	(1,713)	(12,079)	2,545	(288)	2,18	97	(4,634)
60,619         193,932         1,118,989         102,766         29,430         10,264         6,571         484         2,305         254,551           1,447         1,158         (2,111)         1,523         1,662         1,800         405         4,123         3,265         2,605           \$         49,561         1,106,868         109,562         34,880         21,722         3,138         18,569         17,362         246,970           \$         3,652         \$         25,822         \$         48,645         \$         46,296         \$         40,031         \$         38,829         \$         50,985         \$         48,772         \$         29,414         \$           \$         4414         \$         24,734         \$         46,296         \$         40,031         \$         48,775         \$         29,414         \$           \$         4444         \$         32,028         48,645         \$         46,296         \$         40,031         \$         31,66         \$         20,444         \$         29,424         \$         29,424         \$         29,424         \$         29,424         \$         20,424         \$         20,423         \$	Gross realized (gains) losses on calls and sales		(5,834)	(5,266)	(2,089)	(3,073)	(3,589)	954	(5,499)	(1,141)	(669)	(11,10	6	(2,635)
49,561         1,156         1,166 <t< td=""><td>Market valuation adjustments, net</td><td></td><td>60,619</td><td>193,932</td><td>1,118,989</td><td>102,766</td><td>29,430</td><td>10,264</td><td>6,571</td><td>484</td><td>2,305</td><td>254,5</td><td>51</td><td>39,694</td></t<>	Market valuation adjustments, net		60,619	193,932	1,118,989	102,766	29,430	10,264	6,571	484	2,305	254,5	51	39,694
\$ 3,652         \$ 26,822         \$ 1,106,868         \$ 109,562         \$ 34,880         \$ 21,722         \$ 3,138         \$ 18,569         \$ 17,362         \$ 24,744         \$ 29,474	Provision (credit) for income taxes		1,447	1,158	(2,111)	1,523	1,662	1,800	405	4,123	3,265	2,6(	35	3,462
\$ 3,652 \$ 25,822 \$ 48,645 \$ 48,591 \$ 46,296 \$ 40,031 \$ 38,829 \$ 50,985 \$ 48,772 \$ 29,474 \$ 32,028 \$ 48,591 \$ 45,233 \$ 35,112 \$ 41,555 \$ 45,751 \$ 45,040 \$ 29,148 \$ 32,028 \$ 48,645 \$ 46,296 \$ 40,031 \$ 38,828 \$ 50,985 \$ 48,772 \$ 29,474 \$ 32,647 \$ 32	Total differences in GAAP and taxable income		49,561	197,409	1,106,868	109,562	34,880	21,722	3,138	18,569	17,362	246,9	02	56,602
\$ 4414 \$ 24,734 \$ 32,028 \$ 48,591 \$ 45,233 \$ 35,112 \$ 41,555 \$ 45,751 \$ 45,040 \$ 29,148 \$ 326 \$ 5,056 \$ 4,198 \$ 29,473 \$ 36,523 \$ 29,423 \$ 36,12 \$ 40,031 \$ 27,27 \$ 5,234 \$ 37,32 \$ 326 \$ 29,474 \$ 32,732 \$ 29,474 \$ 32,732 \$ 29,474 \$ 32,732 \$ 29,474 \$ 32,732 \$ 29,474 \$ 32,732 \$ 29,474 \$ 32,732 \$ 29,474 \$ 32,740 \$ 20,03	Taxable income	\$				48,645	46,296				48,772			86,327
\$ 3.652 \$ 25,822 \$ 29,423 \$ 48,645 \$ 46,296 \$ 40,031 \$ 38,828 \$ 50,985 \$ 48,772 \$ 29,474 \$ \$ 29,474 \$ \$ 46,296 \$ 40,031 \$ 30,68 \$ 50,985 \$ 48,772 \$ 29,474 \$ 29,474 \$ 29,474	DEIT tavable income	¥	4414 \$	24 734		48 591	45 233				45,040			80 345
\$ 3,652 \$ 25,822 \$ 29,423 \$ 48,645 \$ 46,296 \$ 40,031 \$ 38,828 \$ 50,965 \$ 48,772 \$ 29,474 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Taxable (loss) income in taxable subsidiaries	<b>&gt;</b>	(762)	1,088		5, 25	1,063				3,732			5,982
\$ (444) \$ (3576) \$ - \$ - \$ - \$ (1,175) \$ 2,500 \$ 2,166 \$ - \$   189 \$    \$ (444) \$ (3576) \$ 3,486 \$ 27,986 \$ 27,129 \$ 1.29 \$ 1.55 \$ 1.75 \$ 1.95 \$ 1.29 \$ 1.75 \$ 1.95 \$ 1.75 \$ 1.95 \$ 1.74 \$ 1.63 \$ 1.45 \$ 1.45 \$ 1.45 \$ 1.91 \$ 0.01 \$ 0.01 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.01 \$ 0.02 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.02	Total taxable income	₩	3,652 \$	25,822		48,645	46,296	L			48,772			86,327
\$ (444)         \$ (3576)         \$ - \$ 6.3         \$ - \$ 6.3         \$ 2,010         \$ 2,500         \$ 2,166         \$ - \$ 189           \$ (444)         \$ (3576)         \$ (3,576)         \$ - \$ 6.3         \$ .068         \$ (1,175)         \$ .566         \$ .2500         \$ .2502         \$ .189         \$ .189           \$ (444)         \$ (3,576)         \$ .34         \$ .663         \$ .068         \$ .068         \$ .566         \$ .4198         \$ .189         \$ .189           \$ (444)         \$ .2771         \$ .2673         \$ .26,653         \$ .26,665         \$ .4198         \$ .189         \$ .189           \$ .013         \$ .076         \$ .099         \$ .174         \$ .163         \$ .155         \$ .176         \$ .175         \$ .089         \$ .89           \$ .013         \$ .002         \$ .000         \$ .000         \$ .000         \$ .019         \$ .010         \$ .016	After-tax													
(444)         (5,576)         34         663         5,006         (1,175)         5,156         5,156         1,034         183           33,184         32,710         32,385         27,986         27,816         27,129         26,733         26,053         25,668         32,947           5         0.13         0.76         0.099         1,74         1,63         1,29         1,55         1,76         1,77         0.01           5         0.013         0.01 <td>Retained REIT taxable income (1)</td> <td>↔</td> <td></td> <td>' (</td> <td></td> <td>' ?</td> <td>' 0</td> <td>' 0</td> <td></td> <td></td> <td>2,166</td> <td></td> <td></td> <td>1 0</td>	Retained REIT taxable income (1)	↔		' (		' ?	' 0	' 0			2,166			1 0
33.184 32,710 32,385 27,986 27,816 27,129 26,733 26,053 25,668 32,947 32,947 32,047 32	Tetained taxable (loss) income in taxable subsidiaries  Total retained taxable income	€				\$ 8	963				4,198			3,731
\$ 0.02 \$ 0.02 \$ 0.03 \$ 0.00 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$	Shares used for taxable FDS calculation		33 184	32 710	32.385	27 986	27.816	27 129	26 733	26.053	25,668	32 9	17	27 473
bisidiarles per share \$ (0.02) \$ 0.03 \$ (0.08) \$ 0.00 \$ 0.03 \$ 0.19 \$ (0.10) \$ 0.20 \$ 0.16 \$ 0.01 \$ 0.01 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.01 \$ 0.00 \$ 0.02 \$ 0.01 \$ 0.02 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$ 0.00 \$ 0.01 \$ 0.00 \$	REIT taxable income per share (2)	€9				\$ 174 \$	1.63 \$	1.29	1.55 \$	1.76 \$	1.75	800	<i>€</i>	2.92
\$ 0.11 \$ 0.79 \$ 0.91 \$ 1.74 \$ 1.66 \$ 1.48 \$ 1.45 \$ 1.96 \$ 1.91 \$ 0.90 \$ (0.01) \$ 0.02 \$ (0.11) \$ 0.00 \$ 0.02 \$ 0.11 \$ 0.03 \$ 0.22 \$ 0.16 \$ 0.01	Taxable (loss) income in taxable subsidiaries per share	↔				\$ 00.00	0.03 \$	0.19	(0.10) \$		0.16		8	0.22
\$ (0.01) \$ 0.02   \$ (0.11) \$ 0.00 \$ 0.02 \$ 0.11   \$ 0.03 \$ 0.22 \$ 0.16   \$	Total taxable income per share (2)	↔				\$ 1.74 \$		1.48	1.45 \$		1.91			3.14
	Total retained taxable (loss) income (after-tax)	₩				\$ 00.00 \$	0.02 \$	0.11	0.03 \$		0.16	\$ 0.0	<del>\$</del>	0.13

(1) Adjusted this quarter to reflects the amendment to our taxable income distribution policy approved by our board of directors during the third quarter of 2008 to distribute 100% of our REIT taxable income for 2007 and 2008.

(2) REIT taxable income per share and taxable income per share per quarter is based on the number of shares outstanding at the end of each quarter. REIT taxable income and taxable income per share for the year is the sum of the four quarterly per share amounts.



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Table 4: Retention and Distribution of Taxable Income (\$ in thousands, except per share data)

2008         2008         2007         2007         2007         2007         2007         2007         2007         2007         2007         2007         2007         2007         2007         2007         2007         2007         2008         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$         2009         \$	Estimated			Actual		Estimated	Est	Estimated
ed through DSPP	2007	2007	2006	2006	2006	Six Months		Six Months
\$ 25,175 \$ 24,174 \$ 83,101 \$ 21,070 \$ 21,795 \$ 0.75	,496 \$ 20,989 \$ 20,862 605 81 033	20,347			17,967	\$ 49,	49,419 \$	41,209
e at beginning of period (pre-tax):  1	\$ 21,070 \$ 21,795	21,007 \$	98	18,414 \$	18,	\$ 49,	49,899 \$	42,802
e at beginning of period (pre-tax): \$ 64,485 \$ 0.75	\$ 0.75 \$ 0.75	0.75	\$ 0.70 \$	0.70	0.70	€	1.50 \$	1.50
e at beginning of period (pre-tax): \$ 64,485 \$ 64,475 \$ 115,548 \$ 88,027 \$ 64,589    1	2.00	,	3.00	•	1		,	•
e at beginning of period (pre-tax): \$ 64,485 \$ 64,4754 \$ 115,548 \$ 88,027 \$ 64,589	\$ 0.75 \$ 0.75	0.75	\$ 3.70 \$	\$ 02.0	0.70	\$	1.50 \$	1.50
(25,175) (24,724) (83,101) (13,388) (21,795) (25,175) (24,724) (83,101) (13,388) (21,795) (21	\$ 88,027 \$ 64,589	50,484	111,411 \$		65,850	\$ 64,	64,475 \$	50,484
e at period end (pre-tax): \$ 43,724 \$ 64,485 \$ 64,475 \$ 115,548 \$ 88,027    e (pre-tax) at period end \$ - \$ - \$ - \$ - \$ 1,682    14,576 39,751 64,485 \$ 115,548 \$ 88,027    29,148 24,734 \$ 64,485 \$ 115,548 \$ 88,027    8 43,724 \$ 64,485 \$ 64,475 \$ 115,548 \$ 88,027    8 43,724 \$ 64,485 \$ 64,475 \$ 115,548 \$ 88,027    8 43,724 \$ 64,485 \$ 84,775 \$ 115,548 \$ 88,027    8 43,724 \$ 64,485 \$ 64,475 \$ 115,548 \$ 88,027    8 43,724 \$ 64,485 \$ 84,775 \$ 115,548 \$ 88,027    8 43,724 \$ 64,485 \$ 84,775 \$ 115,548 \$ 88,027	48,591	35,112	41,555	45,751	45,040	29,	29,148	80,345
ome    (25,175)		,	(4,005)	(4,346)	(4,263)		,	•
ome    (25,175		•	•	(15,581)	(18,207)		,	•
axable income at period end (pre-tax): \$ 43,724 \$ 64,485 \$ 64,475 \$ 115,548 \$ 88,027  axable income (pre-tax) at period end \$ - \$ - \$ - \$ - \$ - \$ 7,682  14,576 \$ 39,751 \$ 64,475 \$ 115,548 \$ 88,027  29,148 24,734 \$ 64,475 \$ 115,548 \$ 88,0375  29,148 24,734 \$ 64,475 \$ 115,548 \$ 88,027	_	(21,007)	(98,477)	(2,833)	,			(42,802)
axable income at period end (pre-tax):       \$ 43,724 \$ 64,485 \$ 64,475 \$ 115,548 \$ 88,027         axable income (pre-tax) at period end \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$	(13,388)				1	(49,899)	(66	
xxable income (pre-tax) at period end \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$	\$ 115,548 \$ 88,027	64,589 \$	50,484 \$	111,411 \$	88,420	\$ 43,724	724 \$	88,027
\$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -								
14,576 39,751 64,475 115,548 80,345 29,148 24,734 7,682 8 43,724 \$ 64,475 \$ 115,548 \$ 88,027	· • • • • • • • • • • • • • • • • • • •	,	- \$	<del>\$</del>	15,581	€	<del>⇔</del> '	
14,576 39,751 64,475 115,548 80,345 29,148 24,734	7,682	29,477	50,484	111,411	72,839		,	7,682
29,148 24,734	115,548	35,112	•	•	,	4,	14,576	80,345
\$ 43,724 \$ 64,485 \$ 64,475 \$ 115,548 \$ 88,027		,	•	,	,	29,	29,148	•
	\$ 115,548 \$ 88,027	64,589 \$	50,484 \$	111,411 \$	88,420	\$ 43,	43,724 \$	88,027
Shares outstanding at period end 33,184 32,710 32,385 27,986 27,816	27,986	27,129	26,733	26,053	25,668	33,184	84	27,816
Undistributed REIT taxable income (pre-tax) per share outstanding at period end \$ 1.32 \$ 1.99 \$ 4.13 \$ 3.16 \$	\$ 4.13 \$ 3.16	2.38	1.89 \$	4.28 \$	3.44	<b>↔</b>	1.32 \$	3.16

(1) Adjusted this quarter to reflect the decision in August 2008 by our board of directors to distribute 100% of our REIT taxable income for 2007 and 2008.

### Table 5: Components of Book Value (\$ in millions)

~	

Accordance   Acc	\$	277	3
star Redwood         \$         79         \$         7128         \$         148         \$         148         148         148         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         148         \$         149         141         141         141         141         141         141         141         141         141         141         141         141 <t< th=""><th></th><th></th><th></th></t<>			
Part   CES   Part   P	•		
Figs	•		
ts	\$ 128	189	181
tedwood 88 88 151    160			75
160 26 12 148 148 148 149 149 149 149 149 149 149 149 149 149		177 259	256
91 100 148 4 5 6 4 14 15 5 21 21 - 33 Redwood 357 237 348  148 257 290 27 35 67 27 35 67 (37) (34) (41) (9) (2) (8) (9) (2) (8)  (6,274) (6,654) (7,059) (6,274) (6,654) (7,059) (1,091 1,269) (1,201) (2,023) (1,050) (1,201) (2,023) (1,050) (1,201) (2,023) (1,050) (1,201) (2,023)		61 204	106
14   15   21     -   3   348     -   148   257   290     27   35   67     27   35   67     37   34   (41)     9   (2)   (8)     -               1,091   1,269   2,107     1,050   (1,050)   (1,201)     1,050   (1,050)   (1,201)     1,050   (1,050)   (1,201)     1,050   (1,050)   (1,201)     1,050   (1,201)   (2,023)     1,050   (2,023			198
14   15   21			1,256
Fedwood   357   237   348   12     148		9 24	24
Redwood   357   237   348   250   290   27   35   67   67   67   67   67   67   67   6		24 32	47
148 257 36 67 290 27 36 67 37) (34) (41) (41) (9) (2) (2) (8) (8) (1) (1) (1) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (2) (1) (1) (1) (2) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1		436 1,583	1,887
27 35 67 (41) (9) (2) (8)  (9) (2) (8)  (9) (2) (8)  (9) (2) (8)  (9) (2) (8)  (6,274) (6,654) (7,059)  (6,274) (6,654) (7,059)  (1,091 1,269 2,107 (1,050) (1,201) (2,023)  (1,050) (1,201) (2,023)  (1,050) (1,201) (2,023)  (1,050) (1,201) (2,023)  (1,050) (1,201) (2,023)		310 83	92
(97) (34) (41) (9) (2) (8)  (9) (2) (8)  (9) (2) (8)  (9) (2) (8)  (9) (2) (8)  (6,274) (6,654) (7,059)  (6,274) (6,654) (7,059)  (1,091 1,269) (1,201) (2,023)  (1,050) (1,201) (2,023)  (1,050) (1,201) (2,023)  (1,050) (1,201) (2,023)  (1,050) (1,201) (2,023)  (1,050) (1,201) (2,023)  (1,050) (1,201) (2,023)			120
(9) (2) (8)  (9) (2) (8)  (9) (2) (9) (8)  (9) (2) (9) (8)  (9) (2) (8)  (9) (2) (8)  (9) (2) (8)  (9) (1,201)  (1,059) (1,201) (1,050) (1,201) (2,023) (1,050) (1,201) (2,023) (1,050) (1,201) (2,023) (1,050) (1,201) (2,023) (1,050) (1,201) (2,023) (1,050) (1,201) (2,023)		(88) (68)	(65)
(9) (2) (8)  6,414 6,800 7,205  (6,274) (6,654) (7,059)  140 146 146  1,091 1,269 2,107  (1,050) (1,201) (2,023)  41 68 84		8)	(1,880)
(9)     (2)     (8)       6,414     6,800     7,205       (6,274)     (6,654)     (7,059)       140     146     146       1,091     1,269     2,107       (1,050)     (1,201)     (2,023)       41     68     84       94     36     15	-	(5) (5)	(2)
6,414     6,800     7,205       (6,274)     (6,654)     (7,059)       140     146     146       1,091     1,269     2,107       (1,050)     (1,201)     (2,023)       41     68     84       94     36     15		(44) (854)	(1,885)
6,414     6,800     7,205       (6,274)     (6,654)     (7,059)       140     146     146       1,091     1,269     2,107       (1,050)     (1,201)     (2,023)       41     68     84       94     36     15			
(6,274)     (6,654)     (7,059)       140     146     146       1,091     1,269     2,107       (1,050)     (1,201)     (2,023)       41     68     84       94     36     15	7,205		7,424
140         146         146           1,091         1,269         2,107           (1,050)         (1,201)         (2,023)           41         68         84           94         36         15	(7,059)	_	(7,203)
1,091 1,269 2,107 (1,050) (1,201) (2,023) <b>41 68 84</b> 94 36 15		248 235	221
1,091     1,269     2,107       (1,050)     (1,201)     (2,023)       41     68     84       94     36     15			
(1,050) (1,201) (2,023) <b>41 68 84</b> 94 36 15	2,107		3,424
<b>41 68 84</b> 94 36 15	(3,492)	(3,	(2,770)
94 36 15	(1,385)	(680) (42)	654
94 36 15			
	5 15	•	1
- (8) -			1
Net investments in Opportunity Fund 47 28 15 15		•	•
Long-term debt - Redwood (150) (150) (150) (150)	(150)	(150) (150)	(100)
Total GAAP equity \$ 564 \$ 585 \$ 751 \$ (718) \$	\$ (718)	149 \$ 876	\$ 924

<sup>(1)</sup> Other assets includes deferred ABS issuance costs, derivative assets, accrued interest recievable, deferred tax assets, restricted cash, and other assets.

Table 5: Components of Book Value

<sup>(2)</sup> Other liabilities include derivative liabilities, accrued interest payable, dividends payable, accrued expenses, and other liabilities.

## Table 6: Book Value and Other Ratios (\$ in millions, except per share data)

\$ 150 \$ 150 \$ 158 \$ 158 \$ 0.2x 17% \$ 8.997 \$ 140 \$ 8.997 \$ 100 \$ 12.0x \$ 12.0x	2008 2008 January 1, Q2 Q1 2008 (1)	Q4	2007 2 Q3	2007 20 Q2 0	2007 Q1	2006 Q4	2006 2 Q3	2006 Q2
\$ 159 \$ 152 \$ 158 \$  \$ 564 \$ 565 \$ 751 \$  0.3x 0.3x 0.3x 0.2x  y + Redwood obligations)  ed entities  \$ 7,10 7,591 \$ 152 \$ 158 \$  7,110 7,591 \$ 1939 \$ 1  12.9x 13.2x 13.2x 12.0x 12.0x  debt)  \$ 564 \$ 565 \$ 751 \$ (799)  12.9x 13.2x 13.2x 12.0x 13.0x 13.	9 \$ 2 \$ 150		\$ 39 \$ 150	849 \$ 150	1,880	1,856 \$	510 \$	529
\$ 564 \$ 568 \$ 751 \$         \$ 03x       0.3x       0.2x       759       172       \$ 152       \$ 158       \$ 17%         \$ debt)       \$ 7,269 \$ 7,743       \$ 8,997       \$ 1         \$ 7,269 \$ 7,743       \$ 8,997       \$ 1         \$ 7,269 \$ 7,743       \$ 8,997       \$ 1         \$ 7,269 \$ 7,743       \$ 8,997       \$ 1         \$ 7,269 \$ 7,743       \$ 8,997       \$ 1         \$ 7,269 \$ 7,743       \$ 8,997       \$ 1         \$ 7,269 \$ 7,743       \$ 8,997       \$ 1         \$ 7,269 \$ 7,743       \$ 8,997       \$ 1         \$ 8,997       \$ 1       \$ 1         \$ 66bt)       \$ 33%       \$ 93%       \$ 2%         \$ 66bt)       \$ 63       \$ 850       \$ 850	159 \$ 152 \$	s	\$ 189 \$	\$ 666	1,980 \$	1,956 \$	510 \$	529
v + Redwood obligations)         0.3x 22%         0.3x 21%         0.2x 17%         17         17	\$ 585 \$	\$ (718)	\$ 149 \$	\$ 928	924	1,003 \$	1,043 \$	1,004
\$ 159 \$ 152 \$ 158 \$ 158 \$ 158 \$ 158 \$ 159 \$ 1591 \$	0.3x 21%	(0.2)x -28%	1.3x 56%	1.1x 53%	2.1x 68%	2.0x 66%	0.5x 33%	0.5x 35%
\$ 7,269 \$ 7,743 \$ 8,997 \$ 11.20x	159 \$ 152 <b>\$</b> 7,591 8,	\$ 158	\$ 189 \$ 10,803	999 \$	1,980	1,956 \$ 9,979	510 \$ 11,554	529 11,898
\$ 564 \$ 585 \$ 751 \$ (789) \$ (389) \$ (99) \$ (99)	7,269 \$ 7,743 \$	\$ 10,487	\$ 10,992 \$	11,674 \$	11,927 \$	11,935 \$	12,064 \$	12,427
\$ 564 \$ 585 \$ 751 \$ (68) (93) (93) (99) \$ (532 \$ 678 \$ 850 \$	13.2x 93%	(14.6)x 107%	73.8x 99%	13.3x 93%	12.9x 93%	11.9x 92%	11.6x 92%	12.4x 93%
\$ 632 \$ 678 \$ 850 \$	564 \$ 585 \$ (93)		\$ 149 \$ (735)	876 \$ (81)	924 \$	1,003 \$	1,043 \$	1,004
	632 \$ 678 \$	<del>s</del>	\$ 884 \$	\$ 296	\$ 026		948 \$	913
32,385	32,710	32,385	27,986	27,816	27,129	26,733	26,053	25,668
GAAP equity per share (2) \$ 17.00 \$ 17.89 \$ 23.18 \$ (22.18) Core equity per share \$ 19.05 \$ 20.74 \$ 26.24 \$ (4.46)	17.00 \$ 17.89 \$ 19.05 \$ 20.74 \$	\$ (22.18) \$ (4.46)	\$ 5.32 \$ \$ 31.58 \$	31.50 \$ 34.40 \$	34.06	37.51 \$ 34.02 \$	40.02 \$ 36.38 \$	39.13 35.58

(1) On January 1, 2008 we elected the fair value option for the assets and liabilities of Acacia and certain other assets.

(2) At June 30, 2008 we estimate the economic book value was \$555 million, or \$16.72 per share. This is the GAAP book value of \$564 million (\$17.00 per share) adjusted for our estimates of fair value of our investments in Acacia and Sequoia of negative \$2.62 per share), and an adjustment to the fair value of the subordinated notes issued of positive \$78 million (positive \$2.34 per share). This is reconciled to GAAP in the table on page 8 of this Review.



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												Six	Six
	``	2008 Q2	2008 Q1	2007 Q4	2007 Q3	2007 Q2	2007 Q1	2006 Q4	2006 Q3	2006 Q2		Months 2008	Months 2007
Interest income Average consolidated earning assets	<del>6</del> 69	126,941 \$ 8.112.607 \$	168,006	\$ 201,952 \$	218,824 \$ 12,193,242 \$	219,658 \$	215,106	\$ 217,391 \$ 12,498,889	1 \$ 223,649 9 \$ 12.860.488	49 \$ 218,238 88 \$ 13,581,710	8,238 \$	294,947 \$	434,764
Asset yield			7.38%	7.01%	7.18%	7.14%	7.01%	%96.9		١	6.43%	6.85%	7.07%
Interest expense Average consolidated interest-bearing liabilities	<del>6</del> 69	(98,826) \$ 7,499,474 \$	(128,912) \$	(152,679) \$ \$ 10,716,433 \$	(165,230) \$ 11,376,762 \$	(167,238) \$ 11,580,196 \$	(169,264)	\$ (172,857) \$ 11,836,717	) \$ (174,673) 7 \$ 12,332,390	& & 	(173,519) \$	(227,738) \$	(336,502)
Cost of funds		5.27%	6.15%	2.70%	5.81%	2.78%	5.82%	5.84%			5.32%	5.74%	2.80%
Asset yield Cost of funds		6.26% (5.27%)	7.38%	7.01%	7.18% (5.81)%	7.14% (5.73)%	7.01%	6.96% (5.84)%	% 6.96% % (5.67)%	•	6.43%	6.85% (5.74%)	7.07%
Interest rate spread		,0.99%	1.23%	1.31%	1.37%	1.41%	1.22%	1.12%	1.29%		1.11%	1.11%	1.27%
Net interest income before market valuation adjustments Average consolidated earning assets	<del>6</del> 69	29,434 \$ 8,112,607 \$	40,726 9,101,313 \$	\$ 49,273 \$ \$ 11,521,330 \$	53,594 \$ 12,193,242 \$	53,901 \$ 12,301,562 \$	47,010	\$ 44,534 \$ 12,498,889	4 \$ 48,976 9 \$ 12,860,488	\$ \$ 13,5	44,719 \$ 581,710 \$	70,160 \$	100,911
Net interest margin		1.45%	1.79%	1.71%	1.76%	1.75%	1.75%	1.43%	1.52%		1.32%	1.63%	1.64%
Net interest income before market valuation adjustments Net interest income / average core equity	<del>⇔</del>	29,434 \$ 18.22%	40,726 19.77%	\$ 49,273 \$ 27.91%	53,594 \$ 22.48%	53,901 22.66%	\$ 47,010 20.33%	\$ 44,534 19.28%	4 \$ 48,976 % 21.02%	€	44,719 \$	; 70,160 <b>\$</b> 19.15%	100,911 21.51%
Operating expenses (excluding severance expense)	€9	14,255 \$	16,348	\$14,929	\$11,732	\$12,772	\$17,782	\$13,851	1 \$13,455		\$16,037	\$30,603	\$30,554
Average total assets Average total equity	७ ७	8,173,483 \$ 562,173 \$	9,232,308	\$ 10,866,153 \$ \$ 97,534 \$	12,232,304 \$ 851,869 \$	12,688,468 \$ 946,454 \$	12,865,979	\$ 13,041,794 \$ 1,008,863	4 \$ 13,480,361 3 \$ 1,011,609	& & 4,	168,755 \$ 980,402 \$	8,703,015 \$ 638,716 \$	12,779,089 977,068
Operating expenses / net interest income Operating expenses / average total assets Operating expenses / average total equity		48.43% 0.70% 10.14%	40.14% 0.71% 9.08%	30.30% 0.55% 61.23%	21.89% 0.38% 5.51%	23.70% 0.40% 5.40%	32.76% 0.48% 6.11%	31.10% 0.42% 5.49%	6 27.47% 6 0.40% 6 5.32%	69	35.86% 0.45% 6.54%	43.62% 0.70% 9.58%	30.28% 0.48% 6.25%
GAAP net (loss) income / average total assets GAAP net (loss) income / average equity (GAAP ROE) GAAP net (loss) income / average core equity (adjusted ROE)	₩	(45,909) \$ (2.25%) (32.67%) (28.42%)	(171,584) \$ (7.43%) (95.32%) (83.31%)	(1,077,445) \$ (39.66%) (4418.75%) (610.31%)	(60,917) \$ (1.99)% (28.60)% (25.55)%	11,416 \$ 0.36% 4.82% 4.80%	18,309 0.57% 7.26% 7.92%	\$ 35,691 1.09% 14.15%	1 \$ 32,416 6 0.96% 6 12.82% 6 13.91%	8	31,410 0.89% 12.82% 13.98%	(217,493) \$ (5.00%) (68.10%) (59.37%)	29,725 0.47% 6.08% 6.34%
Core earnings Average core equity Core earnings / average core equity (core ROE)	φ φ	11,873 \$ 646,211 \$ 7.35%	22,303 \$ 823,843 \$ 10.83%	\$ 35,811 \$ \$ 706,167 \$ 20.28%	40,025 \$ 953,602 \$ 16.79%	38,108 \$ 951,378 \$ 16.02%	29,807 925,128 12.89%	\$ 30,276 \$ 923,856 13.11%	5 \$ 31,983 6 \$ 932,030 6 13.73%	<b>ө</b> ө	25,417 398,409 \$11.32%	\$ 34,176 \$ \$ 732,639 \$ 9.33%	67,915 938,212 14.48%

Note: All percentages in this table are shown on an annualized basis.

### Table 8: Average Balance Sheet (\$ in thousands)

								Six	Six
		2008 Q2	2008	2007 Q4	2007 Q3	2007	2007	Months 2008	Months 2007
Amortized Cost									
Residential CES at Redwood	•	Ö						0	000
Prime Non-prime	A	10,502	164,621	38,788	\$ 733,555 \$ \$0,689	74,449	72,918	\$ 138,240 \$ 18,483	73,683
Residential CES at Redwood		122,362	190,970	198,487	214,241	215,675	197,431	156,723	206,553
Residential IGS		113,258	37,632		136,148	156,171	138,398	75,445	147,284
Commercial CES		106,314	183,446	184,4	185,358	188,672	199,302	144,880	193,987
Commercial loans			250		2,602	2,603	2,603	251	2,603
Residential loans			4,507		127,983	901,168	1,708,160	4,133	1,303,362
CDO Other real estate investments		15,492 2,328	21,297	30,501	20,424	25,854 47 567	33,576	18,456	29,715
Real estate assets at Redwood			443,938	Ω	714,908	1.537,710	2.303.207	403,970	1.919,156
			•				,		
Earning assets at Acacia		982,169	1,439,913		3,326,899	3,141,675	2,735,805	1,211,041	2,939,977
Earning assets at Sequoia		6,483,475	6,895,529	7,254,340	7,745,341	7,331,308	6,995,987	6,689,503	7,163,647
Earning assets at Opportunity Fund		56,183	33,180	1	1	ı	1	44,682	ı
Cash and cash equivalents		311,052	402,584	385,683	406,094	290,869	244,816	356,818	268,779
Earning assets		8.196.643	9.215.144	11.521.330	12.193.242	12.301.562	12.279.814	8.706.014	12.291.559
Balance sheet mark-to-market adjustments		(84,038)	(103,808)		(101,733)	(4,924)	83,560	(93,922)	38,856
Earning assets - reported value		8,112,605	9,111,336	10,	12,091,509	12,296,638	12,363,374	8,612,092	12,330,415
Other assets		60,876	120,971	(46,543)	140,795	391,830	502,605	90,923	448,674
Total assets	\$	8,173,481 \$	9,232,307	\$ 10,866,153	\$ 12,232,304 \$	12,688,468 \$	12,865,979	\$ 8,703,015 \$	12,779,089
Short-term debt - Redwood	€	4,904 \$	21,477	\$ 26,871	\$ 890,668 \$		2,188,561	\$ 13,191 \$	1,850,144
Sequoia ABS issued		6,349,661	6,745,556		7,430,521	7,125,947	6,845,355	6,547,610	7,005,954
Acacia ABS issued		986,915	1,456,506	3,3	3,401,359	2,820,328	2,492,698	1,221,711	2,640,150
Other liabilities		83,119	140,409		3,673	161,819	233,664	111,883	198,242
Long-term debt - Redwood		146,480	146,242	146,004	145,813	117,934	97,013	146,361	107,531
Total liabilities		7,571,079	8,510,190	10,768,620	11,380,435	11,742,015	11,857,291	8,040,756	11,802,021
Minority interest in Opportunity Fund		40,229	6,858	ı	,	1	1	23,543	-
Core equity		646,211	819,067		953,602	951,378	925,128	732,639	938,212
Balance sheet mark-to-market adjustments		(84,038)	(103,808)	9)	(101,733)	(4,924)	83,560	(93,923)	38,856
Total equity		562,173	715,259	97,533	851,869	946,454	1,008,688	638,716	977,068
Total liabilities and equity	\$	8,173,481 \$	9,232,307	\$ 10,866,153	\$ 12,232,304 \$	12,688,469 \$	12,865,979	\$ 8,703,015 \$	12,779,089



## Table 9A: Balances & Yields by Securities Portfolio at Redwood (\$ in thousands)

		2008 Q2	2008 Q1		2007 Q4		2	2008 Q2	2008 Q1	7	2007 Q4
Residential Drime CES						Commercial CES					
Residential Prime CES	•									,	
Current face	s	390,128 \$	537,214	s	528,745	Current face	s	517,615 \$	523,118	s	523,156
Unamortized discount		(48.898)	(60,335)	_	(76,633)	Unamortized discount		(31.871)	(36.955)		(17.867)
Discount designated as predit reserve		(251 042)	(358 334)		(287 716)	Discount designated as credit reserve		(384 487)	(378 388)		(318 456)
Hingalized losses		(0.084)	(40,739)		(36,7,84)	I Inrealized losses		(10.288)	(8.252)		(38,325)
	•	_	11,000	+	(00,01)		•		(0,505)	•	(20,05)
Reported value	÷	79,304 \$	77,806	SP.	127,612	Reported value	SO.	8 696,06	99,523	SO.	148,508
	,										
Average amortized cost	<b>∌</b>	111,860 \$	164,621	<b>9</b>	159,699	ed cost	₽	106,314 \$	183,446	<b>9</b>	184,491
Interest income	S		16,600		19,534		မ		2,000	S	4,955
Annualized interest income / average amortized cost		42.69%	40.34%	_	48.93%	Annualized interest income / average amortized cost		15.63%	10.90%		10.74%
Residential non-prime CES						CDO CES					
Current face	69	319.067 \$	240.997	69	262.684	Current face	69	22.470 \$	26.562	49	26.501
Unamortized discount	٠	_	(1364)		(13,809)	discount	٠		(3,513)	٠	(3,096)
Discount designated as gradit research		(206,086)	(000,1)		(22, 416)	Disposing designated as proplit receiped		(18 7/2)	(2,2,2)		(2,856)
Discoult designated as credit reserve		(430,360)	(1 762)		(3,062)	Discoult designated as diedit reserve		(10,143)	(44,074)		(2007)
Onicalized 103363	ч	7 528 \$	10.051	¥	23 307		¥	325 \$	885	¥	2 372
Nepolied value	9		10,01	-  -	180,03		9		COO	9	2,312
Average amortized over	e	10.236 ®	74 637	e	37 883	Average amortized ovet	e	803	1 576	e	1 678
יילבייסל יייסטון	∍ ∈	0,7,0	4,00,1	<b>∍</b> €	200, 10		<b>∍</b> €	9 6	0,7	<b>→</b> €	5,5
Interest income	A		5,210	_	4,769				140	A	621
Annualized interest income / average amortized cost		92.48%	84.59%	0	20.36%	Annualized interest income / average amortized cost		128.97%	35.53%		30.75%
Residential non-prime CES reported at Fair Value						CDO CES reported at Fair Value					
	e		7777	۰	77.70		e			e	
керопед value	Ð	35/ \$	3,111	Ð	11,189	Reponed fair value	Ð	4 6/	-	Ð	
	•				0		(			•	
Average fair value	<b>9</b>	2,595	6,413	<b>9</b> (	22,006	ne	<b>.</b>	124 \$	-	<del>∙</del>	
Interest income	Ð		2,220		1,307		Ð			Ð	
Annualized interest income / average fair value		10.88%	138.48%	_	23.76%	Annualized interest income / average fair value		107.10%	-		•
Residential IGS											
Current face	ક્ક	243,006 \$	43,695	<del>s</del>	27,106		<del>69</del>	<b>↔</b>		s	73,050
Unamortized discount		(67,140)	(18,937)	_	(2,707)	Unamortized discount		,			(24,951)
Discount designated as credit reserve		(6,614)	(20)	_	(12,013)	Discount designated as credit reserve		,	-		
Unrealized gains		(13,358)	(6,414)		(160)	Unrealized losses		,	,		(29,649)
Reported value	ક	155,894 \$	18,324	s	12,226		s	·	-	s	18,450
Average amortized cost	ક્ર	107,193 \$	10,357	↔	35,999	zed cost	ક	·	-	s	28,823
Interest income	ક્ર	3,162 \$	229		1,065	Interest income (	s	·		s	807
Annualized interest income / average amortized cost		11.80%	8.84%	_	11.83%	Annualized interest income / average amortized cost					11.20%
Residential IGS reported at Fair Value				_		at Fair Value					
Reported value	\$	4,570 \$	7,526	\$	-	Reported fair value	\$	14,364 \$	15,504	\$	
Average fair value	ક્ર	6,065 \$	27,274	ક	1	J.	ø	14,799 \$	19,721	s	-
Interest income	છ		1,264		,	Interest income \$	s		707	s	,
Annualized interest income / average fair value		44.87%	18.54%	_	1	Annualized interest income / average fair value		13.84%	14.33%		,

### Table 98: Balances & Yields by Securities Portfolio at Opportunity Fund

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Table 9B: Balances & Yields by Securities Portfolio at Opportunity Fund (\$ in thousands)

		2008 Q2		2008 Q1		2007 Q4
Residential IGS						
Current face	↔	67,558	s	12,799	છ	4,149
Unamortized discount		(19,979)		(3,077)		(1,283)
Discount designated as credit reserve		(159)		1		•
Unrealized losses		(1,670)		(620)		260
Reported value	\$	45,750	\$	9,102	\$	3,126
A	€	70.00	e	107	€	
Average amontized cost	Α.	30,957	A-	0,437	Α.	628
Interest income	<del>()</del>	1,131	8	400	↔	13
Annualized interest income / average amortized cost		14.61%		29.43%		5.45%
CDO CES						
Current face	છ	22,300	ઝ		ક્ક	
Unamortized discount		(13,020)		,		•
Discount designated as credit reserve		1				•
Unrealized losses		(2,144)				•
Reported value	8	7,136	&	-	&	-
Average amortized cost	ઝ	9,139	ઝ	•	ઝ	•
Interest income	ઝ	314	ઝ	1	8	•
Annualized interest income / average amortized cost		13.74%		ı		1
CDO IGS						
Current face	ઝ	54,319	8	89,645	છ	48,750
Unamortized discount		(25,951)		(28,959)		(30,825)
Discount designated as credit reserve		(15,000)		1		1
Unrealized gains		(515)		(4,146)		(5,850)
Reported value	\$	12,853	&	26,540	\$	12,075
Average amortized cost	↔	16,087	s	27,743	s	5,975
Interest income	S	903	s	1,357	s	173
Annualized interest income / average amortized cost		22.46%		19.57%		11.58%

### Table 10A: Securities Portfolio Activity at Redwood (\$ in thousands)

	2008	,	2008	2002			2008	2008		2002
	<b>Q</b> 2		<b>Q</b> 1	Q4			Q2	<u>a</u> 1		φ
Residential Prime CES					Commercial CES					
Beginning balance	77,806	↔	127,612	\$ 132,055	Beginning balance	↔	99,523	\$ 148,508	\$ 809	156,991
Acquisitions	2,435		10,159	63,663	Acquisitions		1		'	1
Transfer between portfolios	(3,395)		'	'	Upgrades / downgrades		'		'	' 10
Sales	1 6		1 6	' 00	Iranster between portrollos		1		'	20,995
Principal payments	(13,421)		(14,590)	(14,633)	Sales		1		•	(3,546)
Discount amonuzation Changes in fair value net	0,011 10,368		9,490	12,521	Principal payments Premium emortization		(2 123)	5	(1 523)	(1 582)
Ending Balance \$	79,304	s	77,806	\$ 127,612	Changes in fair value, net		(6,431)	(47,	(47,462)	(24,350)
					Ending Balance	\$		\$	99,523 \$	148,508
Residential non-prime CES										
Beginning balance \$	13,828	↔	34,596	\$ 69,994	Commercial Real Estate Loans					
Acquisitions			'		Beginning balance	မာ	252	8	253 \$	249
Upgrades / downgrades	207		953	8,273	Acquisitions		•		•	1
Transfer between portfolios	3,395		(4,056)	(322)	Sales		'		•	•
Sales	1 1		1 3				(2)		(5)	(2)
Principal payments	(1,392)		(3,164)	(6,288)			τ-		<del>-</del>	9
Discount (premium) amortization	177		2,080	(64)	Credit provision		1		•	1
Changes in fair value, net	(8,330)		(16,581)		Changes in fair value, net		-		•	1
Ending balance \$	7,885	\$	13,828	\$ 34,596	Ending Balance	s	251	\$	252 \$	253
Residential IGS					CDO CES					
Beginning balance \$	25,850	s	12,226	\$ 60,632	Beginning balance	↔	685	\$ 2,	2,372 \$	4,136
Acquisitions	147,320		28,048	2,575			1		•	1
Upgrades / downgrades	(207)		(823)	(8,273)	Upgrades / downgrades		150		'	1,000
Transfer between portfolios	1		4,058	(14,576)			•		•	1
Sales	1		0	(20,171)	Sales		'		'	'
Principal payments	(4,193)		(1,702)	(1,094)	Principal payments		16		8	(317)
Discount amortization	1,499		63	209	Discount amortization		1 3		' (	' <u>į</u>
alue, net	(8,805)		(15,890)		Changes in fair value, net		_		_	(2,447)
Ending balance	160,464	s	25,850	\$ 12,226	Ending Balance	₩.	400	€	\$ 289	2,372
I Estate Loans					CDO IGS	,				
Beginning balance	4,443	<del>s</del>	4,533	\$ 6,049	Beginning balance	€	15,504	\$	18,450 \$	5,223
Acquisitions	İ		•	•	Acquisitions		1		1	24,188
Sales	1		•	•	Upgrades / downgrades		(120)		'	(1,000)
Principal payments	(626)		(16)	(343)	Transfer between portfolios		•		'	(1,525)
Premium amortization	1			(622)	Sales		1		'	1
Transfers to REO	(40)			•	Discount (premium) amortization		•		'	'
Changes in fair value, net	(82)		(74)	-	Changes in fair value, net		712	(2,	(2,945)	(8,436)
Ending balance	3,695	\$	4,443	\$ 4,533	Ending Balance	\$	14,364	\$ 15,	15,504 \$	18,450



### Table 10B: Portfolio Activity at Opportunity Fund (\$ in thousands)

		0000		0000		7000
	•	2000		7000	_	7007
		Q2		န		<b>Q</b>
Residential IGS						
Beginning balance	↔	9,100	↔	3,126	↔	
Acquisitions		39,622		7,672		3,728
Transfer between portfolios		•		1		'
Sales		1		•		•
Principal payments		(2,660)		(1,137)		(862)
Discount amortization		738		319		
Changes in fair value, net		(1,050)		(880)		260
Ending Balance	s	45,750	\$	9,100	s	3,126
CDO CES						
Beginning balance	↔		ક્ક		↔	
Acquisitions		1		•		•
Transfer between portfolios		6,913		•		•
Sales		1		1		•
Principal payments		•		1		1
Discount amortization		116		1		•
Changes in fair value, net		107		_		-
Ending balance	₩	7,136	\$	•	\$	•
CDO IGS						
Beginning balance	↔	26,541	\$	12,075	8	
Acquisitions				12,336		17,925
Transfer between portfolios		(6,913)		1		'
Sales		(5,469)		1		'
Principal payments		(3,027)		(6)		•
Discount amortization		340		435		•
Changes in fair value, net		1,380		1,704		(5,850)
Ending balance	ઝ	12,853	s	26,541	s	12,075



### Table 11: Managed Residential Loans Credit Performance (\$ in thousands)



		Managed Loans	Internally- Designated Credit Reserve	External Credit Enhancement	Total Credit Protection	Total Credit Protection as % of Loans (1)	Seriously Delinquent Loans (2)	Seriously Delinquent Loan % of Current Balance	Total Credit Losses	Losses To Securities Junior to Redwood's Interest	Redwood's Share of Net Charge-offs/ (Recoveries)	Redwood Credit Losses As % of Loans (Annualized)
Total Managed	Q2: 2006	\$227,928,505	\$445,028	\$126,264	\$571,292	0.25%	\$441,430	0.19%	\$1,464	'	\$1,464	<0.01%
Residential	Q3: 2006	235,127,925	403,723	215,285	619,008	0.26%	658,262	0.28%	2,748	155	2,593	<0.01%
Portfolio	Q4: 2006	219,178,838	392,365	302,072	694,437	0.32%	842,746	0.39%	5,058	196	4,862	0.01%
	2006	219,178,838	392,365	302,072	694,437	0.32%	842,746	0.39%	12,272	351	11,921	0.01%
	Q1: 2007	245,080,031	412,717	355,855	768,572	0.31%	1,075,683	0.44%	5,776	325	5,451	0.01%
	Q2: 2007	227,973,546	469,492	356,374	825,866	0.36%	1,431,963	0.63%	12,157	471	11,686	0.02%
	Q3: 2007	219,465,992	466,034	335,699	801,733	0.37%	2,234,644	1.02%	17,553	8,682	8,871	0.03%
	Q4: 2007	256,923,033	695,130	342,009	1,037,139	0.40%	7,536,293	2.93%	44,529	32,533	11,996	%20.0
	2007	256,923,033	695,130	342,009	1,037,139	0.40%	7,536,293	2.93%	80,015	42,011	38,004	0.03%
	Q1: 2008 (3)	157,481,973	610,598	89,472	700,070	0.44%	4,698,037	2.98%	57,354	24,746	32,608	0.15%
	Q2: 2008	\$151,774,072	\$581,525	\$63,141	\$644,666	0.42%	\$6,271,650	4.13%	\$82,967	\$13,890	\$69,077	0.22%
Kesidential Keal	Q2: 2006	\$10,318,641	\$19,450	•	\$19,450		\$47,162	0.46%	\$423	1	\$423	<0.01%
Estate Loans	Q3: 2006	9,718,985	19,326	•	19,326		61,447	0.63%	589	•	589	0.02%
	Q4: 2006	9,212,002	20,119	•	20,119		65,071	0.79%	711	•	711	0.02%
	2006	9,212,002	20,119	•	20,119	0.22%	65,071	0.79%	2,148	•	2,148	0.02%
	Q1: 2007	8,582,964	19,954	•	19,954	0.23%	68,632	0.92%	1,646	'	1,646	%80.0
	Q2: 2007	8,256,759	16,416	•	16,416	0.20%	55,674	%290	6,038	'	6,038	0.29%
	Q3: 2007	7,546,529	15,195	1	15,195	0.20%	26,068	0.74%	2,728	1	2,728	0.14%
	Q4: 2007	7,106,018	18,282	•	18,282	0.26%	67,984	%96.0	1,886	1	1,886	0.11%
	2007	7,106,018	18,282	•	18,282	0.26%	67,984	%96:0	12,298	•	12,298	0.17%
	Q1: 2008 (3)	6,697,241	24,444	•	24,444	0.36%	996'88	1.25%	1,896	•	1,896	0.11%
	Q2: 2008	\$6,322,568	\$32,597		\$32,597	0.52%	\$118,139	1.87%	\$1,908		\$1,908	0.12%
Posidontial CES								6				
	03: 2006	3217,609,664	9423,370	9120,264	4551,642	0.23%	9394,200	0.16%	91,041	, 11	140,16	V0.01%
	04.2006	209 966 836	372 246	302,020	559,062		777 675	0.37%	2,139	196		×0.01%
	2006	209,966,836	372,246		674,318		777,675	0.37%	10.124	351		<0.01%
	Q1: 2007	236,497,067	392,763		748,618		1,007,051	0.43%	4,130	325		<0.01%
	Q2: 2007	219,716,787	453,076	356,374	809,450	0.37%	1,376,289	0.63%	6,119	471	5,648	0.01%
	Q3: 2007	211,919,463	450,839	335,699	786,538	0.37%	2,178,576	1.03%	14,825	8,682	6,143	0.01%
	Q4: 2007	249,817,015	676,848	342,009	1,018,857	0.41%	7,468,309	2.99%	42,643	32,533	10,110	0.02%
	2007	249,817,015	676,848	342,009	1,018,857	0.41%	7,468,309	2.99%	67,717	42,011	25,706	0.01%
	Q1: 2008 (3)	150,784,732	586,154	89,472	675,626	0.45%	4,614,071	3.06%	55,458	24,746	30,712	%80:0
	Q2: 2008	\$145,451,504	\$548,928	\$63,141	\$612,069	0.42%	\$6,153,511	4.23%	\$81,059	\$13,890	\$67,169	0.18%

<sup>(1)</sup> The credit reserve on residential real estate loans is only available to absorb losses on our residential real estate loans. If we had included these amounts, the total credit protection would increase to 0.50% for residential CES compared to the 0.42% shown in the table above.

<sup>(2)</sup> The seriously delinquent loans amount for residential real estate loans excludes loans in REO which is included in our consolidated other assets. At June 30, 2008, REO totaled \$23 million.

<sup>(3)</sup> As of January 1, 2008, balances only include CES and loans held at Redwood and loans held by Sequoia.

## Table 12A: Residential Prime CES and Underlying Loan Characteristics at Redwood (\$ in thousands)

		2008 Q2		2008 Q1	2007 Q4		2008 Q2	2008 Q1	2007 Q4
AFS: Residential Prime CES	,					Southern CA	722%	76%	26%
Principal value Unamortized discount	÷	390,128 (48,898)	<del>.,</del>	537,214 (60,335)	\$ 528,745 (76,633)	Northern CA   Florida	%5 2%	%9 9	733
Discount designated as credit reserve		(251,942)		(358,334)	(287,716)	New York Geomaia	%9	%9	%6
Market value (reported value)	\$	79,304	₩	77,806	\$ 127,612	New Jersey	3%	3%	3%
Market value / principal value		20%		74%	24%	Texas Arizona	3%	2%	2,0
FVO: Residential Prime CES Market value	↔	1	↔	1	· \$	Illinois Colorado	3%	3%	3%
Total Market Value (reported value)	છ	79,304	<del>\$</del>	77,806	\$ 127,612	Virginia Other states	4% 23%	4% 22%	49 21%
Current Rating BB	↔	29,714	€	24,647	\$ 49,935	Wtd Avg Original LTV Original LTV: 0 - 50	69%	69%	69%
B Unrated		20,928		21,538		Original LTV: 50.01 - 60 Original LTV: 60.01 - 70	12%	12%	12%
Total market value	s	79,304	↔	77,806	\$ 127,612	Original LTV: 70.01 - 80	49%	20%	50%
Security Type Option ARM	↔	1	€	6,841	\$ 16,827	Original LTV: 90.01 - 100 Unknown	1%	1 %	2.% 1% 0%
ARM Hybrid		4,950		4,370	16,180	Wtd Avg FICO	748	736	736
Fixed Total market value	G	24,525	€9	18,737	\$ 127,612	FICO: <= 600 FICO: 601 - 620		% % 0 0	% °°
AFS: Residential Prime CES	•		•			FICO: 621 - 640 FICO: 641 - 660	1%	3 4 %	36,43
Coupon income Discount amortization	69	6,428	€	7,110	\$ 7,013	FICO: 661 - 680 FICO: 681 - 700	2%	10%	7%
Total interest income	8	11,939	\$	16,600	\$ 19,534	FICO: 701 - 720	12%	13%	13%
Average amortized cost	€	111,860	છ	164,621	\$ 159,699	FICO: 721 - 740 FICO: 741 - 760	16%	16%	14.0 . 60 . 60
Coupon income %		22.98%		17.27%	17.57%	FICO: 761 - 780 FICO: 781 - 800 FICO: >= 801	19% 14% 4%	18% 13% 4%	18% 14% 4%
Annualized interest income / avg. amt. cost		42.69%		40.34%	48.93%	Unknown	3%	3%	00
FVO: Residential Prime CES	¥		¥	ı	· ·	Conforming at Origination %	25%	25%	26%
Average first alue	φ	1	÷ •	1	· ·		8000	200	
Annualized interest income / avg. fair-value				1	1	Znd Home % Investment Home %	1%	2%	7% 2%
Underlying Loan Characteristics (Total)						Purchase Cash Out Refi	42%	42%	42%
Number of loans Total loan face Average loan size	& & 10	262,263 107,284,052 409	\$ \$ 12	303,657 127,183,501 419	305,272 \$ 126,820,985 \$ 415	Rate-Term Refi Construction Other	35% 0 %0	%0 %0 %E	32% 0% 1%
Year 2008 origination Year 2007 origination Year 2006 origination Year 2005 origination		0% 11% 20%		0% 8% 13% 22%	0% 17% 13% 233%	Full Doc No Doc Other Doc (Lim, Red, Stated, etc) Unkown	53% 7% 37% 3%	49% 7% 41% 3%	52% 7% 41% 0%
Year 2004 origination and earlier		%59		%96	%/9	2-4 Family Condo	11%	11%	0%
						Single Family Other	%0 %0	81% 0%	119 879

# Table 12B: Residential Non-prime CES and Underlying Loan Characteristics at Redwood (\$ in thousands)

		2008		2008	2007			2008	2008	2007
AFS: Residential CES Non-prime		į		-	ţ	Ī	Southern CA			
Principal value	s	319,067	s	240,997	\$ 262,0	384	Northern CA	22%	19%	19%
Unamortized discount		(14,411)		(1,364)	(13,809)	309)	Florida	10%	11%	11%
Discount designated as credit reserve		(296,986)		(227,820)	(222,	116)	New York	4%	3%	3%
Unrealized (loss) gain		(142)		(1,762)		(3,062)	Georgia	1%	1%	1%
Market value (reported value)	↔	7,528	€	10,051	\$ 23,397	397	New Jersey	3%	3%	3%
Market value / principal value		%7.		4%		% 6	lexas Arizona	3%	%7	2%
FVO: Residential CES Non-prime							Illinois	2%	7%	2%
Market value	8	357	8	341	\$	_	Colorado	2%	2%	2%
Total market value (reported value)	↔	7,885	69	10,392	\$ 23,397		Virginia Other states	19%	3% 23%	3% 22%
201900							AVA Chining Control TV	720/	7000	7002
BB	69	459	€9	427	\$		ovid Avg Original E1 v Original LTV: 0 - 50	4%	%8	3%
l m	<b>)</b>	1,356	•	2,220			Original LTV: 50.01 - 60	%9	2%	2%
Unrated		6,070		7,745		12,854	Original LTV: 60.01 - 70	18%	13%	14%
Total market value	69	7,885	s S	10,392	\$ 23,397	397	Original LTV: 70.01 - 80 Original LTV: 80.01 - 90	%8 %8	61%	60%
Security Type							Original E1V: 80.01 - 90 Original LTV: 90.01 - 100	%8	2%	2%
Option ARM	₩	6,744	s	7,798	\$ 19,	19,644	Unknown	%0	%0	%0 %0
ARM		1		116		151				
Hybrid		1,085		1,962	2,9	2,903	Wtd Avg FICO	703	688	692
Fixed Total market value	6	56	6	516	869	969	FICO: 601 630	44%	%6	2%
Total Handl Value	<del>)</del>	000,7	<del>)</del>	10,092		160	FICO: 621 - 640	%	% %	%
AFS: Residential CES Non-prime							FICO: 641 - 660	%8	11%	10%
Coupon income	↔	2,189	8	3,216	\$ 4,0	4,094	FICO: 661 - 680	12%	15%	15%
Discount amortization	,	177		2,079		153	FICO: 681 - 700	16%	15%	14%
Total interest income	↔	2,367	es.	5,295	⊛ 22,	5,247	FICO: 701 - 720	44. %¢,	12%	12%
Average amortized cost	69	10.236	69	25.772	38.	38.788	FICO: 721 - 740 FICO: 741 - 760	11%	%8	%®
				i :		}	FICO: 761 - 780	%6	%9	%9
Coupon income %		85.56%		49.91%	45.	42.22%	FICO: 781 - 800	2%	4%	4%
Discount amortization %		6.92%		32.27%	11.8	11.89%	FICO: >= 801	1%	1%	2%
Annualized interest income / avg. amt. cost		92.48%		82.18%	54.	11%	Unknown	%0	1%	1%
FVO: Residential CES Non-prime							Conforming at Origination %	41%	20%	49%
Coupon income	₩.	71	\$	128	↔		> \$1 MM %	17%	12%	13%
Average fair-value	69	2,595	S	576	€		\(\frac{1}{2} \)	ò	è	ò
Annualized interest income / avg. fair-value				88.89%			Znd Home % Investment Home %	%°°	, c , c , c	11%
Underlying Loan Characteristics									2	
		000		1	1	,	Purchase	37%	38%	37%
Number of loans Total loan face		103,292 38 167 452		74,301	200	73,658	Casn Out Keil Rate-Term Refi	%44 %81	45% 78%	444 %01
Average loan size	⊕ 49	370	· • •	318	8	311	Construction	%0	%0	%0
		)					Other	%0	%0	%0
Year 2008 origination		%0		%0		%0	( :	Č	i	i
Year 2007 origination		%9Z 30%		32%	•	%2%	Full Doc No Doc	24%	%17	75%
Veer 2006 origination		% ac		23 //		220%	Other Dec (1 im Dec Stated etc)	%C9	0/-1	- /0 80%
Teal 2009 origination Year 2004 origination and earlier		16%		17%		19%	Oulel DOC (LIII), Red, Stated, etc.) Unknown/Not Categorized	4%	%200	93%
								!		
							2-4 Family	2%	2%	5%
							Condo	%11.	%0L	10%
							Single Family Other	%C9	%C9	84% 0%
						1		2/2	2/2	0/0





Table 13: Residential Real Estate Loan Characteristics (\$ in thousands)

	2008 Q2	2008 Q1	2007 Q4	2007 Q3	2007 Q2	2007 Q1	2006 Q4	2006 Q3	2006 Q2
Residential Loans Number of Ioans Average Ioan size	\$ 6,322,868 \$ 18,695 \$ 338 \$	6,702,726 19,801 339	\$ 7,106,018 \$ 21,000 \$ 338 \$	7,546,529 \$ 21,981 343 \$	\$ 8,256,759 \$ 24,452 \$ 338 \$	8,582,964 25,579 336	\$ 9,212,002 27,695 \$ 333	\$ 9,718,985 9 31,744 \$	\$ 10,318,641 34,013 \$ 303
Adjustable % Hybrid % Fixed %	%29 33% 0%	67% 33% 0%	68% 32% 0%	69% 31% 0%	71% 29% 0%	79% 20% 1%	85% 15% 0%	89% 11% 0%	99% 1% 0%
Amortizing % Interest-only % Negatively amortizing %	5% 95% 0%	5% 95% 0%	5% 95% 0%	5% 95% 0%	5% 95% 0%	4% 96% 0%	3% 97% 0%	3% 97% 0%	1% 99% 0%
Southern California Northern California Florda Florda New York Georgia New Jersey TEARS Arizona Illinois Colorado Virginia Other states (none greater than 3%)	15% 11% 13% 69% 4 4 4 4 4 4 8 3 3 3 3 3 3 3 3 3 3 3 3 3	7 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	14% 110% 110% 13% 60% 4 4 4 8 5 5 8 8 8 8 8 8 8 8 8 8 8 8 8 8	01 1 8 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	4 + + + + + + + + + + + + + + + + + + +	4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	% 0 0 1 1 % % % % % % % % % % % % % % %	21 %01 %00 %0 %0 %0 %4 %6 %6 %6 %6 %6 %6 %6 %6 %6 %6 %6 %6 %6	717% 10%% 10%% 10%% 10%% 10%% 10%% 10%%
Year 2008 origination Year 2006 origination Year 2006 origination Year 2005 origination Year 2005 origination Year 2004 origination or earlier	0% 13% 21% 5% 61%	20% 20% 5% 62%	0% 13% 20% 5% 62%	0% 12% 19% 5% 64%	0% 11% 18% 5% 66%	0% 3% 19% 5% 73%	0% 0% 17% 5% 78%	0% 10% 5% 85%	0% 0% 5% 95%
Wtd Avg Original LTV Original LTV: 0 - 50 Original LTV: 50 - 60 Original LTV: 70 - 80 Original LTV: 80 - 90 Original LTV: 89 - 100	69% 15% 11% 119% 49% 2% 4%	69% 15% 11% 49% 4 9% 4 8%	69% 15% 11% 19% 2% 5%	68% 15% 11% 19% 2% 5%	68% 15% 20% 47% 2% 5%	68% 15% 20% 46% 2% 2%	68% 16% 20% 45% 2% 5%	68% 15% 20% 46% 5%	68% 15% 21% 45% 2% 5%
Wig Avg FICO FICO: c= 600 FICO: 601 - 620 FICO: 604 - 680 FICO: 664 - 680 FICO: 681 - 700 FICO: 701 - 720 FICO: 701 - 740 FICO: 741 - 760 FICO: 781 - 800 FICO: 781 - 800	732 11% 12% 14% 14% 115% 13%	7 3 8 8 8 8 9 9 9 8 9 8 9 9 9 9 9 9 9 9 9	732 1 1% 1 1% 1 15% 1 15% 1 15% 1 13% 3 13%	732 17% 17% 13% 113% 113% 14%	732 1 % % % % % % % % % % % % % % % % % % %	727 1 % 1 % 1 7 % 1 1 3 % 1 1 5 % 1 1 2 % 1 1 2 %	733 742 783 783 783 784 785 785 785 785 785 785 785 785 785 785	730 178 178 188 188 148 158 178 128 28	730 1 1% 1 18% 8 8% 1 18% 1 15% 1 12% 3 12%
Conforming balance at origination % balance in loans > \$1mm per loan	33%	34%	34% 15%	35% 15%	35% 15%	37% 16%	38%	41%	45% 14%
2nd home % Investment home %	11%	3%	11%	11% 3%	11%	3%	11%	11%	11%
Purchase Cash out refinance Rate-term refinance Construction Other	36% 32% 30% 0% 2%	36% 32% 30% 0%	36% 32% 30% 0% 2%	36% 32% 31% 0% 2%	35% 32% 31% 0% 2%	35% 31% 32% 0% 2%	34% 32% 32% 0%	34% 32% 32% 0%	33.3% 34.8% 4.8% 4.8%

### Table 14: Commercial Real Estate Loans Credit Performance (\$ in thousands)



Committed   Color			Managed Loans	Internally- Designated Credit Reserve	External Credit Enhancement	Total Credit Protection (2)	Total Credit Protection as % of Loans	Seriously Delinquent Loans	Seriously Delinquent Loan % of Current Balance	Total Credit Losses	Third Parties' Share of Net Charge-offs/ (Recoveries)	Redwood's Share of Net Charge-offs/ (Recoveries)	Total Credit Losses As % of Loans (Annualized)
C1 2006         61,657,78         61,577         61,777         61,	Total Managed Commercial	2005	\$46,825,453	\$149,947	\$714,168	\$864,115	1.85%	40,916	0.09%	\$1,587	\$1,272		0.00%
Q2_2006         51,68579         6,03476         6,03476         6,03476         6,03476         6,03476         6,03476         6,03476         6,03476         6,03476         6,03476         6,03476         6,03476         6,03476         1,142         1,143         1,143         4,034         1,143         1,144         4,143         1,144         4,143         1,144         4,144	Portfolio	Q1: 2006	48,366,213	175,913	645,675	821,588	1.70%		0.08%		55	35	%00:0
C45.2006         578.10.358         266.62.3         678.64.84         95.67.0         17.05         422. <t< td=""><td></td><td>Q2: 2006</td><td>51,635,796</td><td>200,275</td><td>653,476</td><td>853,751</td><td>1.65%</td><td></td><td>%60:0</td><td></td><td>1,463</td><td></td><td>0.01%</td></t<>		Q2: 2006	51,635,796	200,275	653,476	853,751	1.65%		%60:0		1,463		0.01%
2006         57,78158         303,441         47,2869         776,150         1,344, 6137         61,377         0.114, 45,76         4,136         51,470           2006         67,780159         303,441         47,2869         776,150         1,344, 6137         0.144, 4576         4,387         0.144, 4576         4,378         57,7801           02,2007         63,740147         30,6502         1,477         1,0707         0.144, 4576         4,487         77,780         0.144, 4576         4,487         57,780           02,2007         63,740147         320,844         425,737         1,071         0.144, 578         2,888         1,177		Q3: 2006	58,106,355	266,523	678,489	945,012	1.63%		0.12%		1,705	7	0.01%
2006         6778,8189         300,481         477,849         478,689         778,1489         62,487         0.11%         64,487         64,487         64,487         0.11%         2,688         1,471         1,271         0.11%         2,688         1,471         1,771         0.10%<		Q4: 2006	57,789,159	303,481	472,669	776,150	1.34%		0.11%		1,132		0.01%
C12.007   C12.		2006	57,789,159	303,481	472,669	776,150	1.34%		0.11%		4,355		0.03%
QC2: 2007         68,686,147         32,124         69,630,240         1,42%         73,104         72         30         42           QC4: 2007         61,776,102         32,8245         47,786         76,813         1,23%         73,104         60,93%         680         408         72         30         42           QC4: 2007         61,776,102         32,8245         47,786         76,813         1,23%         1,330,93         0.30%         6,392         408         408         27,84           Q1: 2008         61,776,102         32,824,6         47,861,0         76,813         40,80         1,47         78         1,47         78         1,47         78         1,47         78         1,47         78         1,47         78         1,47         78         1,47         1,47         88         41         1,42%         1,43         0.30%         8,38         40         42,213         43,38         40         40         42,23         40         43,48         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44         1,44		Q1: 2007	57,450,042	304,955	551,917	856,872	1.49%		0.14%		1,417	÷	0.02%
Q.S. 2007         66,000 244         3.08 4         4.77 4.77         88.344         1.38%         1.184 7.3         0.28%         1.68 50         1.41         2.72           Q.S. 2007         61,776,102         32.8946         477.868         756,813         1.23%         118.083         0.30%         1.68 50         1.171         7.81           Q.S. 2008         54,746,814         63.20         47.868         756,813         1.23%         1.130,803         0.30%         1.68 2         1.171         7.81           Q.S. 2008         54,746,824         63.20         47.884,10         68.30         0.30%         5.30         3.04         3.26           Q.S. 2008         54,64         63.20         47.884,10         0.00%         53.50         9.24         3.56           Q.S. 2006         65,60         81,41         1.143         1.143         1.143         1.143         1.143         1.144		Q2: 2007	63,626,147	321,234	584,706	905,940	1.42%		0.10%		30		%00:0
QUY. 2007         61,776,102         228,946         427,868         756,813         1,378         1,330,03         0,30%         1,922         1,711         781           QUY. 2007         61,776,102         228,946         427,868         756,813         1,330,03         0,30%         422         3,26         2,36           QUY. 2006         54,40,561         58,141         50         98,41         1,478         1,478         1,776         8,254         85,62           QUY. 2006         66,508         8,141         50         86,141         1,243%         200%         36         3,56           QUY. 2006         66,508         8,141         9         81,41         1,243%         9         38,56           QUY. 2006         46,508         8,141         1         1,243%         0.00%         3         3,56           QUY. 2006         46,508         8,141         1         1,243%         0.00%         3         3,56           QUY. 2007         38,340         1,448         1         1,243%         0.00%         3         1         3,56           QUY. 2007         38,341         1,489         1,414         2,122%         0.00%         3         3,56		Q3: 2007	65,030,244	320,987	577,447	898,434	1.38%		0.28%		408		%00:0
Q12.006         61,75 (12)         32,84 (2)         47,868         75,641         7,12% (2)         7,12%		Q4: 2007	61,776,102	328,945	427,868	756,813	1.23%		0.30%		1,171		0.01%
COR. 2006         \$1,40,581         \$38,074         \$1,299         \$45,273         \$1,274         \$1,476,881         \$38,074         \$2,299         \$45,749         \$2,24,449         \$1,476,881         \$38,074         \$38,074         \$1,496 </td <td></td> <td>0</td> <td>61,776,102</td> <td>328,945</td> <td>427,868</td> <td>756,813</td> <td>1.23%</td> <td></td> <td>0.30%</td> <td></td> <td>3,026</td> <td></td> <td>0.01%</td>		0	61,776,102	328,945	427,868	756,813	1.23%		0.30%		3,026		0.01%
2005         \$70,091         \$8,141         \$6,141         \$1,148         \$6,006         \$315         \$6         \$516           Q12,2006         66,508         8,141         1,24%         0.00%         35         9.0         5316			54,746,581 \$49,370,254	389,014 \$395,113	63,299 \$63,297	452,313 \$458,410	0.83% 0.93%	0	0.42%	\$13.7	\$8.254		%00.0 %00.0
2006         \$7.0a         \$8.441         \$0         \$8.141         \$0         \$8.140         \$0         \$3.5 <t< td=""><td></td><td></td><td></td><td></td><td>1</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>					1								
Q12.2006         46.558         81.41         - 1.24%         - 0.00%         35         - 35           Q2.2006         46.558         81.41         - 81.41         17.34%         - 0.00%         35         - 35           Q4.2006         42.384         81.41         - 81.41         21.22%         - 0.00% <td>Commercial Real Estate Loans</td> <td>2005</td> <td>\$70,091</td> <td>\$8,141</td> <td>\$0</td> <td>\$8,141</td> <td>11.61%</td> <td>•</td> <td>0.00%</td> <td></td> <td>\$0</td> <td></td> <td>0.45%</td>	Commercial Real Estate Loans	2005	\$70,091	\$8,141	\$0	\$8,141	11.61%	•	0.00%		\$0		0.45%
Control   Cont		Q1: 2006	65,508	8,141	•	8,141	12.43%	•	%00.0		•	35	0.21%
QG2:2006         42,344         8141         1         19,21%         0.00% <th< td=""><td></td><td>Q2: 2006</td><td>46,959</td><td>8,141</td><td>•</td><td>8,141</td><td>17.34%</td><td>•</td><td>%00.0</td><td>•</td><td>•</td><td>•</td><td>%00:0</td></th<>		Q2: 2006	46,959	8,141	•	8,141	17.34%	•	%00.0	•	•	•	%00:0
Quictode         383.60         8141         2122%         -         0.00%         -         -         -           2006         383.60         8144         -         10.489         27.32%         -         0.00%         -         -         -           Q1:2007         38.394         10.489         -         10.489         27.32%         -         0.00%         -         -         -           Q2:2007         38.311         10.489         -         10.489         27.52%         -         0.00%         -         -         -           Q3:2007         38.111         10.489         -         10.489         27.52%         -         0.00%         -         -         -           Q1:2007         38.111         10.489         -         10.489         27.52%         -         0.00%         -         -         -           Q1:2007         10.626         -         10.489         27.52%         -         0.00%         -         -         -         -           Q1:2008         \$1.10626         -         10.689         27.52%         -         0.00%         -         -         -         -           Q1:2008		Q3: 2006	42,384	8,141	•	8,141	19.21%	•	%00:0	•	•	•	%00.0
2006         38,800         8,141         -         8,141         2,122%         -         0,00%         35         -         35           Q2,2007         38,344         10,489         -         10,489         27,32%         -         0,00%         -		Q4: 2006	38,360	8,141	•	8,141	21.22%	•	%00:0	•	•	•	%00:0
10,12,007   38,344   10,489   - 10,489   27,32%   - 0,00%   - 0,		2006	38,360	8,141	•	8,141	21.22%	•	0.00%	32	•	35	0.36%
Q2: 2007         38.311         10,489         - 10,489         27.38%         - 000%		Q1: 2007	38,394	10,489	•	10,489	27.32%	•	%00:0	•	•	•	%00:0
QG3: 2007         38,224         10,489         -         10,489         27,52%         -         0.00%         -		Q2: 2007	38,311	10,489	•	10,489	27.38%	•	%00:0	•	•	•	%00:0
QQ4,2007         38,111         10,489         - 10,489         27,52%         - 000%		Q3: 2007	38,224	10,489	•	10,489	34.07%	•	%00:0	•	•	•	%00:0
2007         38,111         10,489         -         10,489         27,52%         -         0,00%         -		Q4: 2007	38,111	10,489	•	10,489	27.52%	•	%00.0	•	•	•	%00.0
Q1:2008         (1) 10.645         10.626         99.82%         -         0.00%         - <th< td=""><td></td><td></td><td>38,111</td><td>10,489</td><td>•</td><td>10,489</td><td>27.52%</td><td>•</td><td>0.00%</td><td>•</td><td>•</td><td>•</td><td>%00.0</td></th<>			38,111	10,489	•	10,489	27.52%	•	0.00%	•	•	•	%00.0
2005         \$46,756,362         \$141,806         \$774,168         \$856,974         1.83%         \$40,916         0.09%         \$1,272         \$1,272         \$0           Q1: 2006         \$46,756,362         \$141,806         \$774,168         \$856,974         1.88%         38,124         0.09%         \$1,272         \$1,272         \$0           Q1: 2006         \$15,88,837         192,134         653,476         845,610         1.64%         0.09%         1,463         1,463         -           Q2: 2006         \$51,588,837         125,382         678,489         936,871         1.64%         0.19%         1,463         1,463         -           Q2: 2006         \$57,560,799         226,340         472,669         768,009         1,33%         64,367         0.11%         4,841         4,355         4,86           Q1: 2007         \$57,411,648         296,340         472,669         768,009         1,33%         64,367         0.11%         4,841         4,355         4,86           Q1: 2007         \$57,411,648         296,340         472,669         768,009         1,37%         0.14%         2,688         1,417         1,271           Q2: 2007         \$63,587,386         310,745         886,481 </td <td></td> <td></td> <td>10,645</td> <td>10,626</td> <td>' <del>6</del></td> <td>10,626</td> <td>99.82%</td> <td></td> <td>0.00%</td> <td></td> <td>' 6</td> <td>' <del>6</del></td> <td>0.00%</td>			10,645	10,626	' <del>6</del>	10,626	99.82%		0.00%		' 6	' <del>6</del>	0.00%
2005         \$46,765,362         \$141,806         \$774,168         \$856,974         1.83%         40,916         0.09%         \$1,272         \$1,272         \$0           Q1: 2006         48,300,705         167,772         645,675         813,447         1.68%         38,124         0.08%         55         55         -           Q2: 2006         51,688 837         192,134         663,476         845,610         1.64%         34,622         0.09%         1,463         1,463         -           Q3: 2006         51,688 837         192,134         663,876         768,009         1,33%         64,687         0.11%         1,675         1,705         42           Q3: 2006         57,750,799         296,340         472,669         768,009         1,33%         64,367         0.11%         4,441         4,355         4,486           Q1: 2007         57,411,648         294,466         551,917         846,383         1,47%         77,726         0.14%         2,688         1,417         1,271           Q2: 2007         63,857,836         310,745         584,706         887,455         1,21%         77,726         0.14%         2,988         4,988         1,417         1,21%         1,33%         0.30%		QZ. 2000	0,010	\$10,020	O <del>\$</del>	\$10,020	33.64		0.00	O P	9	9	0.00
006         48,300,705         167,772         645,675         813,447         1.68%         38,124         0.08%         55         55         -           006         51,588,837         192,134         653,476         845,610         1.64%         44,632         0.09%         1,463         1,463         -           106         51,588,837         192,134         653,476         845,610         1.64%         44,632         0.09%         1,463         1,705         -           106         51,588,837         67,760,799         295,340         472,669         768,009         1,33%         64,367         0.11%         4,941         4,355         486           107         57,411,648         294,466         551,917         846,383         1,47%         77,726         0.14%         2,688         1,417         1,271           107         63,587,836         310,745         584,706         887,451         1,41%         77,726         0.14%         2,688         4,481         1,271           107         63,587,836         310,745         584,706         887,451         1,21%         118,433         0.34%         5,386         4,481         1,271         1,21%         1,21%         1,21%	Commercial CES	2005	\$46,755,362	\$141,806	\$714,168	\$855,974	1.83%		%60.0		\$1,272		0.00%
006         51,588,837         192,134         653,476         845,610         1,64%         44,632         0.09%         1,463         1,463         -           006         58,063,971         258,382         678,489         936,871         1,61%         70,586         0.12%         2,167         1,705         462           107         57,750,799         296,340         472,669         768,009         1,33%         64,367         0.11%         4,41         4,355         486           107         57,416,48         294,466         551,917         846,383         1,47%         77,726         0.14%         2,688         1,417         1,271           107         55,87,836         310,745         564,706         887,451         1,47%         77,726         0.14%         2,688         1,417         1,271           107         61,737,91         310,486         577,447         887,945         1,27%         1,814,73         0.28%         680         408         408         2,366           107         61,737,91         318,466         427,868         746,324         1,27%         1,83,093         0.30%         5,392         3,006         1,77         4         3,86           1		Q1: 2006	48,300,705	167,772	645,675	813,447	1.68%		0.08%		55	•	%00:0
06         58,063,971         258,382         678,489         936,871         1,61%         70,586         0,12%         2,167         1,705         462           106         57,750,799         295,340         472,669         768,009         1,33%         64,367         0,11%         1,156         1,132         24           107         57,750,799         295,340         472,669         768,009         1,33%         64,367         0,11%         4,841         4,355         24           107         63,584,186         294,466         551,917         846,383         1,47%         77,726         0,14%         2,688         1,417         1,271           107         63,584,836         310,488         574,47         887,945         1,44%         72         30         42           107         64,999,806         310,488         574,74         887,945         1,21%         183,093         0,30%         1,952         1,171         781           107         61,737,991         318,456         427,868         746,324         1,21%         183,093         0,30%         1,952         1,171         781           108         (1)         54,735,936         378,388         63,299 <td< td=""><td></td><td>Q2: 2006</td><td>51,588,837</td><td>192,134</td><td>653,476</td><td>845,610</td><td>1.64%</td><td></td><td>%60:0</td><td></td><td>1,463</td><td>•</td><td>0.01%</td></td<>		Q2: 2006	51,588,837	192,134	653,476	845,610	1.64%		%60:0		1,463	•	0.01%
106         57,750,799         295,340         472,669         768,009         1.33%         64,367         0.11%         1,156         1,132         24           67,750,799         295,340         472,669         768,009         1.33%         64,367         0.11%         4,841         4,355         486           107         57,750,799         294,466         551,917         845,383         1,47%         77,726         0.14%         2,688         1,417         1,271           107         64,999,460         310,498         577,447         887,945         1,47%         77,104         0.28%         680         408         272           107         61,737,991         318,456         427,868         746,324         1,21%         183,093         0.30%         1,952         1,171         781           108         (1) 54,737,991         318,456         427,868         746,324         1,21%         183,093         0.30%         5,392         3,026         2,366           108         (1) 54,737,991         318,456         427,868         744,687         0.81%         227,494         0.42%         427         8         3,026         2,366           108         318,359         328,48487		Q3: 2006	58,063,971	258,382	678,489	936,871	1.61%		0.12%		1,705	•	0.01%
57,750,799         295,340         472,669         768,009         1.33%         64,367         0.11%         4,841         4,355         486           107         57,411,648         294,466         551,917         846,387         1,47%         77,726         0.14%         2,688         1,417         1,271           107         63,587,836         310,745         584,706         895,451         1,41%         73,104         0.10%         72         30         42           107         64,999,460         310,745         887,945         1,37%         181,473         0.30%         1,952         1,171         781           107         61,737,991         318,466         427,868         746,324         1,21%         183,093         0.30%         1,952         1,171         781           108         (1) 54,735,936         378,388         63,299         441,687         0.81%         227,494         0,42%         5,392         3,026         3,662           108         (3) 58,50,611         \$849,359,611         \$849,359,611         \$8,254         \$8,502         88,550		Q4: 2006	57,750,799	295,340	472,669	768,009	1.33%		0.11%		1,132		0.01%
007         57,411,648         224,466         551,917         846,383         1,47%         77,726         0.14%         2,688         1,417         1,271           007         63,587,836         310,745         584,706         895,451         1,41%         73,104         0.10%         72         30         42           007         63,587,836         310,745         887,945         1,41%         13,104         0.10%         72         30         42           007         61,737,991         316,456         427,868         746,324         1,21%         183,093         0.30%         1,552         1,171         781           008         (1) 54,735,91         318,456         427,868         746,324         1,21%         183,093         0.30%         1,552         1,171         781           008         (1) 54,735,936         378,388         63,299         441,687         0.81%         227,494         0.42%         42         8         38           008         (3) 59,61         \$63,297         \$447,784         0.91%         \$390,117         0.79%         \$13,756         \$8,254         \$5,502		2006	57,750,799	295,340	472,669	768,009	1.33%		0.11%		4,355		0.01%
007         63,587,836         310,745         584,706         895,451         141%         73,104         0.10%         72         30         42           007         64,999,460         310,488         577,447         887,945         1,37%         181473         0.28%         680         408         272           107         61,737,991         318,456         427,888         746,324         1,21%         183,093         0.30%         1,922         1,171         781           108         (1)         54,735,936         378,388         63,299         441,687         0.81%         227,494         0.42%         42         4         38           108         \$49,359,611         \$536,487         \$63,297         \$447,784         0.91%         \$390,117         0.79%         \$13,756         \$8,254         \$5,502		Q1: 2007	57,411,648	294,466	551,917	846,383	1.47%		0.14%		1,417		0.02%
(007         64,999,460         310,498         577,447         887,945         1.37%         181,473         0.28%         680         408         272           (007         61,737,991         318,456         427,868         746,324         1.21%         183,093         0.30%         1,952         1,171         781           (008         71,37,991         318,456         427,868         746,324         1,21%         183,093         0.30%         5,392         3,026         2,366           008         (1)         54,735,936         378,388         63,299         441,687         0.81%         227,494         0.42%         42         4         38           008         \$49,359,611         \$384,487         \$63,297         \$447,784         0.91%         \$390,117         0.79%         \$13,756         \$8,254         \$5,502		Q2: 2007	63,587,836	310,745	584,706	895,451	1.41%		0.10%		30		%00.0
(007         61,737,991         318,456         427,868         746,324         1.21%         183,093         0.30%         1,952         1,171         781           61,737,991         318,456         427,868         746,324         1.21%         183,093         0.30%         5,392         3,026         2,366           008         (1)         54,735,936         378,388         63,299         441,687         0.81%         227,494         0.42%         42         4         38           008         \$49,359,611         \$384,487         \$63,297         \$447,784         0.91%         \$390,117         0.79%         \$13,756         \$8,254         \$5,502		Q3: 2007	64,999,460	310,498	577,447	887,945	1.37%		0.28%		408		%00:0
61,737,991         318,456         427,868         746,324         1.21%         183,093         0.30%         5,392         3,026         2,366           0.008         (1)         54,755,936         378,388         63,299         441,667         0.81%         227,494         0.42%         42         4         38           0.08         \$49,359,611         \$384,487         \$63,297         \$447,784         0.91%         \$390,117         0.79%         \$13,756         \$8,254         \$5,502		Q4: 2007	61,737,991	318,456	427,868	746,324	1.21%		0.30%		1,171		0.01%
(1) 54,735,936 378,388 63,299 44,1687 0.81% 227,494 0,42% 42 4 38 849,359,611 \$384,487 \$63,297 \$447,784 0.91% \$390,117 0.79% \$13,756 \$8,254 \$5,502			61,737,991	318,456	427,868	746,324	1.21%		0.30%		3,026		0.01%
\$49,356,611 \$384,487 \$63,297 \$447,784 0.91% \$390,117 0.79% \$13,756 \$8,254 \$5,502			54,735,936	378,388	63,299	441,687	0.81%		0.42%		4		%00.0
		Q2: 2008	\$49,359,611	\$384,487	\$63,297	\$447,784	0.91%		0.79%		\$8,254		0.03%

<sup>(1)</sup> As of January 1, 2008 balances includes loans and CES held by Redwood only.

<sup>(2)</sup> The credit reserve on commercial real estate loans is only available to absorb losses on our commercial real estate loan portfolio. Internally designated credit reserves and external credit enhancement are only available to absorb losses on the commercial reserves on our commercial CES compared to the 0.91% shown in the table above.



	2008	2008
Commercial CES Loans	\$49.359.611	\$54.735.936
Number of loans	3,351	3,407
Average face value	\$14,758	\$14,629
State Distribution		
CA	15%	15%
N	13%	13%
TX	%6	%6
VA	2%	2%
FL	%9	%9
Other	25%	25%
Property Type Distribution		
Office	39%	39%
Retail	28%	28%
Multi-family	16%	16%
Hospitality	%2	%2
Self-storage	3%	3%
Industrial	4%	4%
Other	4%	4%
Weighted average LTV	%02	%02
Weighted average debt service coverage	1.62	1.60



## Table 16A: Securities Portfolios Credit Rating and Collateral Type at Redwood (\$ in millions)

1			7
m	I	Ì	h

Redwood			CUF	CURRENT RATING AT 6/30/2008	3/30/2008			
At June 30, 2008:	Total	AAA	¥	۷	BBB	BB	æ	Unrated
Residential prime	\$181	\$18	\$48	\$23	\$13	\$30	\$21	\$28
Residential non-prime	99	22	•		_		_	7
Other real estate investments	0		•		•	•		1
Commercial	91					14	12	65
CDO	15	9	80	•	_			•
Total securities portfolio market value	\$353	\$81	\$56	\$23	\$15	\$44	\$34	\$100
Redwood			CUF	<b>CURRENT RATING AT 3/31/2008</b>	3/31/2008			
At March 31, 2008:	Total	AAA	Ą	۷	BBB	BB	æ	Unrated
Residential prime	\$98	\$1	\$4	\$10	\$5	\$25	\$22	\$31
Residential non-prime	16	2	•	_	က	•	2	80
Other real estate investments	က					_	_	_
Commercial	100					14	13	73
CDO	17	∞	∞		_			•
Total securities portfolio market value	\$234	\$11	\$12	\$11	6\$	\$40	\$38	\$113

Redwood			CUR	CURRENT RATING AT 12/31/2007	2/31/2007			
At December 31, 2007:	Total	AAA	¥	∢	BBB	88	8	Unrated
Residential prime	\$128	\$0	\$1	\$0	0\$	\$50	\$40	\$37
Residential non-prime	35	6	,	•	2	က	80	13
Other real estate investments	12	_	•	_	2	2	က	က
Commercial	148	•				26	24	86
CDO	21	12	9		_	_	•	_
Total securities portfolio market value	\$344	\$22	2\$	\$1	\$5	\$82	\$75	\$152

### Table 16B: Securities Portfolios Collateral Type at the Opportunity Fund



At June 30, 2008:         Total         A           Residential prime         \$1         \$1           Residential prime         45         \$1           Other real estate investments         20         20           Commercial         20         20           Total securities portfolio market value         \$66         \$           At March 31, 2008:         Total         A           Residential prime         \$0         -           Commercial         -         -           Commercial         -         -           Codomercial         27         -           CoDo         27         -           Ast Baccurities portfolio market value         \$36           Ast Becember 31, 2007:         \$0           Residential non-prime         \$0           Residential non-prime         \$0           Residential non-prime         \$0           Residential non-prime         3           Other real estate investments         -	AAA	ΑA	<				
\$1 45 - 20 20 Total  \$0 9 - 27  market value \$36  Total  - 27 27 - 27 - 27 - 27 - 27 - 27 - 27			(	BBB	88	B	Unrated
45 20 20  Total \$0 9 27 27  market value \$36  Total	\$1	\$0	\$0	\$0	\$0	80	0\$
20 20 market value \$66  Total \$0 9 - 27 market value \$36  Total \$3 3	31	6	2				'
20 market value \$66  Total  \$0 9 27 market value \$36  Total  10tal							'
20 866  Total \$0 9	1						
Total   \$0   9   -     27	•	1	•	2	•	7	'
Total \$0 80 9 9 9 77 27 27 27 70tal \$36 80 80 9	\$32	\$20	\$5	\$2	0\$	\$7	0\$
Total \$0 9 27 27 27 27 27 27 27 27 27 27 27 27 27							
Total  \$0  9  27  27  Market value \$36  Total  50 3		CUR	CURRENI RAIING AI 3/31/2008	3/31/2008			
\$0 9 - - 27 27 Total Total \$0 3	AAA	AA	∢	888	88	ш	Unrated
9	0\$	\$0	\$0	0\$	0\$	\$0	0\$
27 27 market value \$36 Total	•	2	4				•
rities portfolio market value \$36  ty Fund Total  rime \$50  non-prime \$50  state investments -	•					•	•
27 market value \$36  Total  3							'
market value \$36  Total  \$0 3	7	10	2	80			'
Total \$0 3	\$7	\$15	\$6	\$8	\$0	\$0	\$0
Total \$0 3							
Total \$0 3		CUR	CURRENT RATING AT12/31/2007	2/31/2007			
0\$	AAA	ΑA	∢	888	88	Δ	Unrated
	0\$	\$0	\$0	0\$	0\$	\$0	0\$
Other real estate investments	•		က	•	•	•	'
	•					•	•
Commercial	1						'
CDO 12	9	9					'
Total securities portfolio market value \$15	9\$	\$6	\$3	\$0	\$0	\$0	\$0



## Table 17A: Securities at Redwood Market Value as a % of Principal (\$ in millions)

	V	<=2004			2005			2006			2007			2008			Total	
		Value	%		Value	%		Value	%		Value	%		Value	%		Value	%
																		ſ
Prime Resi - IGS																		
))	е	•	03%	θ	_	700%	e	4	76%	θ			6			e	á	7007
¥ ¥	9	- 6	%92 %92	<del>)</del>	21 t	%69 %69	<del>)</del>	2 '	° '	9	. 4	- - - -	<del>)</del>	. 4	- - -	<del>)</del>	48	72%
٥		7.	29%					α	20%						25%		23	55%
BBB		9 6	49% 49%		7	30%		'	S '			,		1 ←	28%		13 5	42%
Resi - IGS Total		43	<b>63</b> %		27	64%		21	%89			%02			23%		102	63%
Pasi - DES																		
BB		16	35%		00	27%		2	76%			%6		_	19%		30	29%
l a		17	38%		· <del>-</del>	%8 1		· <del>-</del>	14%		8	8%			} ı		21	24%
NR		23	16%		က	4%		_	2%			3%					28	%6
Resi - CES Total		99	24%		12	40%		4	%9		9	%2		1	19%		62	20%
Total Prime	S	66	33%	<del>ss</del>	39	23%	<del>so</del>	25	%97	s	10	12%	₩	ω	32%	<del>so</del>	181	27%
Nonprime																		
Kesi - IGS AAA	ક			es	59	62%	ь	13	%29	s		%8%	s			€	28	62%
BBB		•	-		'	-		. '	-			20%		1			1	50%
Resi - IGS Total					73	%29		<u>£</u>	%29		9	%89					28	<b>62</b> %
Resi - CES																		
<u>а</u>		← (	2%		, (	' 6		١,	' 6		- ,	3%					1 12	2%
Total Geo		7 0	1370		7 (	0.0		-	0,70		- c	0,00					۰ 0	0.00
Resi - CES 10tal		9	0 2		4	° 0		-	<b>9</b>			° 7					0	° ?
Total Nonprime	s	3	13%	₩	31	44%	<del>so</del>	41	21%	s	18	13%	s			<del>ss</del>	99	22%
CMBS																		
Comm - CES		ц	7022				e	ď	760%	6		70%	e			Ð	5	300%
G &		י כ	2 '				<del>)</del>	ο α	21%	<del>)</del>	ט רט	19%	<del>)</del>			<del>)</del>	<u>t (2</u>	20%
NR		10	23%		17	14%		32	16%			14%		-	-		65	16%
Comm - CES Total		15	29%		11	14%		42	17%			%21					9	18%
Total CMBS	s	15	78%	s	17	14%	s	45	17%	\$	14	17%	\$			s	91	18%
CDO - IGS																		
AAA	છ			↔	9	34%	↔	•	,	↔	,	,	↔	,	,	છ	9	34%
AA BBB		∞	28%								٠,	30%					∞ +	28% 3%
CDO - IGS Total		<b>∞</b>	28%		9	34%					-	3%					15	26%
Total CDO	မ	8	28%	မှာ	9	34%	<del>6</del>			s	-	3%	s			s	15	26%



Table 17B: Securities at Opportunity Fund Market Value as a % of Principal

### 

Value Total 2008 Value 2007 Value 2006 2005 Value <=2004 Value

Table 17B: Securities at Opportunity Fund Market Value as a % of Principal (\$ in millions)

<u>Prime</u> Resi - IGS													
AAA	↔	_	\$ %58	1	\$	1	\$	1	€>		€9	_	85%
Resi - IGS Total		1	<b>%</b> 28	ı	-	1	1	1		1	-	1	<b>%</b> 28
Total Prime	\$	1	\$ %58		\$ -	-	\$ -		\$ -	-	\$ -	-	85%
Nonprime													
Resi - IGS													
AAA	↔	12	\$ %89	15	64% \$	4	\$ %09	1	<del>\$</del>		<b>⇔</b> '	31	%59
ΑA		∞	84%	_	20%	1	ı	•	1	1	1	တ	82%
٧		2	62%	-	-	-	-	-	-		-	2	62%
Resi - IGS Total		25	71%	16	<b>64</b> %	4	%09			-	-	45	%29
Total Nonprime	₩	25	71% \$	16	64% \$	4	\$ %09		<b>↔</b>		<b>↔</b>	42	%29
AA S		7	28%	တ	27%	ı		,	,	,		7	30%
BBB		7	11%	٠	,		,	•			1	7	11%
CDO - IGS Total		4	49%	6	27%			•		1		13	24%
CDO - CES													
В		7	32%	•	-	•	-	-			-	7	32%
CDO - CES Total		7	32%	1		1		•	1	1		7	32%
Total CDO	\$	11	25% \$	6	27% \$		\$		\$		\$	20	<b>56</b> %

### Table 17C: Securities at Acacia Market Value as a % of Principal (\$ in millions)

		<=2 Value	<=2004	>	2005 Value	%		2006 Value	%		2007 Value	%	2008 Value	%		Total Value	%
Prime Resi - IGS AAA AAA AA BB BB Resi - IGS Total	ь	8 37 19 10	89% 73% 51% 44%	49	7 7 17 23 24 54	75% 36% 44% 26%	ь	° 7 0 4 <b>7 7 7 7 7 7 7 7 7 7</b>	60% 65% 43% 26% <b>45%</b>	€	2 12	35% 30% 35% 34%			49	18 52 48 52 52	77% 57% 45% 39% <b>52%</b>
Resi - CES BB B B R NR Resi - CES Total		33 - 4 - 83	36% 30% -		5 - 1 <b>5</b>	29% 3%		7 5 3 e	24% 10% 4% <b>11%</b>		0 , , 0	22%				52 8 8 <b>62</b>	31% 10% 4% <b>20%</b>
Total Prime	s	107	21%	G	20	35%	s	35	23%	s	20	31%			49	232	37%
Alt-A Resi - IGS AAA AA BBB Resi - IGS Total	ь	7 7 4 7 <b>20</b>	68% 32% 23% 19%	€	7 6 2 9 <b>4</b>	77% 14% 3% 4% <b>8%</b>	49	89 8 4 7	54% 16% 9% 4% 33%	₩	4 0 1 0 <b>4</b>	49% 6% 6% 4% <b>26%</b>			€9	123 11 171	54% 16% 7% 5% 22%
Resi - CES BB B B N N Resi - CES Total		4 - ı ro	11% 9% -		ω 4 <b>- 8</b>	%9 9% 9%		10 17	4 % 4 % <b>4 % 4 %</b>		4 c c 3	5% 4% 7% <b>6%</b>				10 12 13 <b>4</b>	6% 5% <b>5</b> %
Subprime	s	25	25%	s	35	7%	s	86	14%	s	24	45%			·	212	13%
Resi - IGS AAA A A BBB Resi - IGS Total	69	28 24 25 77	65% 65% 65% 65%	ь	39 6 7 7	- 82% 40% 64% <b>70%</b>	<b>↔</b>	' 0 ' ← w	31% - 7% <b>17%</b>	69	<b>≻</b> ⊢ , , <b>∞</b>	77% 11% 54%			€	7 70 30 33	77% 68% 56% 54%
Resi - CES BB B B NR Resi - CES Total		9 - 1	50% 9% -					· + 0 &	9% 3% 3%		2	- - 4%				9 7 <b>2</b>	50% 6% 3% <b>9%</b>
Total Subprime	s	84	%89	s	25	%02	ss.	9	<b>%9</b>	s	10	<b>16%</b>			s	152	42%
Comm - IGS Comm - IGS AAA AAA AAA BBB Comm - IGS Total	₩	<del> </del>	%69 65% - 68%	₩	33 2 . 8	87% - 46% 47% <b>50%</b>	€>	0 · · ← w	88% - - 41% <b>55%</b>	€9					€9	10 13 88 <b>62</b>	87% 65% 64% 53%
Comm - CES BB BB B NR Comm - CES Total		19 3	44% 37% - <b>42%</b>		28 2 2 <b>28</b>	36% 34% 41% <b>36%</b>		29 13 5	29% 27% 22% <b>28%</b>		8 , , 8	22%				78 7 <b>114</b>	34% 31% 25% <b>33%</b>
Total CMBS	s	48	23%	s	92	45%	s	20	28%	s	7	25%			s	176	39%
CDO - IGS CDO - IGS AAA AAA AAA AAA BBB CDO - IGS CDO -	₩	20 5 = 1 3 3 3 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	41% 17% 36% 39% <b>35%</b>	₩	0-001	22% 9% 50% 12% <b>16%</b>	€	· , - ω	- 11% 24% <b>19</b> %	49	· 0 4	- 40% 20% 24% <b>27%</b>			₩	2 12 <b>46</b>	32% 18% 30% 28% <b>27%</b>
CDO - CES BB B CDO - CES Total		· ← ←	- 11% <b>11</b> %		2 ' 2	13%		<b>←</b> , <b>←</b>	20%							ω ← 4	13% 11% <b>12%</b>
Total CDO	s	30	%67	s	6	<b>16%</b>	s	7	19%	S	4	27%		,	S	20	21%





Table 18: Components of Book Value March 31, 2008 (\$ in millions, except per share data)

### 126 100 42 257 92 49 268 4 18.04 Estimate of Economic မ (54) (a) (19) (b) 78 (c) 126 100 42 257 146 89 268 4 150) 17.89 As Reported S Real estate securities (excluding Sequoia and Acacia) Other assets/liabilities, net (d) Subtotal real estate securities Cash and cash equivalents nvestments in Sequoia **Book Value Per Share** Stockholders' Equity Investments in Acacia Subordinated notes Commercial Residential

value of these investments represents the difference between residential real estate loans owned by the Sequoia entities and the asset-backed securities (ABS) issued by those entities to third party investors. We account for these loans and ABS issued at cost, not at fair value. This is the primary reason for the \$54 million disparity Our actual Sequoia investments consist of CES, IGS, and IOs acquired by Redwood from the Sequoia entities. We calculated the \$92 million estimate of economic value for these securities using the same valuation process that we followed to fair value all other real estate securities. In contrast, the \$146 million of GAAP carrying between the GAAP carrying value and our estimate of economic value. (b) Our actual Acacia investments consist of equity interests, and to a lesser extent ABS issued, that we acquired from the Acacia entities. The \$49 million estimate of fees discounted at 45%, except for the Acacia ABS issued that we recently repurchased at substantial discounts from face value, which are valued at cost. The reason for the difference between economic and GAAP carrying values is complex and relates to a significant difference in valuation methodology. This difference is discussed in economic value of our investment interests in the Acacia entities represents the net present value of projected cash flows from our Acacia investments and management detail in the Investments in Acacia section in this Review.

Economic value is difficult to estimate with precision as the market of the notes is currently inactive. We estimated the \$72 million economic value using the same valuation process used to fair value our other financial assets and liabilities. Estimated economic value is \$78 million lower than our GAAP carrying value because given the significant overall contraction in credit availability and re-pricing of credit risk, if we had issued these subordinated notes at March 31, 2008, investors would have (c) We have issued \$150 million of 30-year subordinated notes at an interest rate of LIBOR plus 225 basis points. Under GAAP, these notes are carried at cost. required a substantially higher interest rate. (d) Other assets/liabilities, net are comprised of real estate loans of \$5 million, restricted cash of \$11 million, and other assets of \$24 million, less Redwood debt of \$2 million, and other liabilities of \$17 million.

### **Redwood Trust Corporate Information**

### **Executive Officers:**

George E. Bull, III

Chairman of the Board and Chief Executive Officer

Douglas B. Hansen

President

Martin S. Hughes

Chief Financial Officer and Co-Chief Operating Officer

**Brett D. Nicholas** 

Chief Investment Officer and Co-Chief Operating Officer

Harold F. Zagunis

Managing Director and Controller

### **Stock Listing:**

The Company's common stock is traded on the New York Stock Exchange under the symbol **RWT** 

### **Corporate Office:**

One Belvedere Place, Suite 300 Mill Valley, California 94941 Telephone: 415-389-7373

### **Investor Relations:**

Paula Kwok

IR Hotline: 866-269-4976 Telephone: 415-389-7373

Email: investorrelations@redwoodtrust.com

### **Directors:**

George E. Bull, III

Chairman of the Board and Chief Executive Officer

Douglas B. Hansen

President

Richard D. Baum

Executive Director, California Commission for Economic Development

Thomas C. Brown

CEO, Urban Bay Properties, Inc.

Mariann Byerwalter

Chairman, JDN Corporate Advisory, LLC

Greg H. Kubicek

President, The Holt Group, Inc.

**Georganne C. Proctor** 

Executive Vice President and Chief Financial Officer, TIAA-CREF

Charles J. Toeniskoetter

Chairman, Toeniskoetter & Breeding, Inc. Development

David L. Tyler

Private Investor

### **Transfer Agent:**

Computershare 2 North LaSalle Street Chicago, IL 60602

Telephone: 888-472-1955

For more information about Redwood Trust, please visit our website at: www.redwoodtrust.com

### REDWOOD TRUST