# Drive Shack Inc. Announces Second Quarter 2018 Results and Declares Third Quarter 2018 Preferred Stock Dividends

NEW YORK--(BUSINESS WIRE)-- Drive Shack Inc. (NYSE:DS; the "Company") today reported the following information for the second quarter ended June 30, 2018.

## **BUSINESS HIGHLIGHTS**

- Drive Shack The Company opened its first venue in Orlando, Florida, in April 2018.
  - The Company has announced five additional venues to date, which are in various stages of development, and are expected to open throughout 2019 and early 2020.
- American Golf As of June 30, 2018, the Company owned, leased or managed 74 golf properties across 12 states. These courses are located predominately in high-volume, top-tier cities across the U.S.
  - The Company is monetizing its 26 owned properties. As of the date of this release, 1 property was sold and 15 properties were under contract or had a letter of intent for purchase. The remaining properties are being actively marketed and the Company aims to achieve all sales by early 2019.
  - The Company entered the year aiming to terminate or restructure 14 of its lease agreements. During the first six months of the year, 2 properties have been terminated or converted to management agreements. The Company continues to pursue the remaining 12 agreements.

### SECOND QUARTER 2018 FINANCIAL RESULTS

- GAAP Loss of \$6 million, or \$0.09 per share, for the three months ended June 30, 2018, compared to a loss of \$6 million, or \$0.09 per share, in the prior year corresponding period.
- GAAP Loss of \$24 million, or \$0.36 per share, for the six months ended June 30, 2018, compared to a loss of \$20 million, or \$0.31 per share, in the prior year corresponding period.
  - Year-over-year decrease is primarily due to lower interest income because of the repayment of the resorts-related loan and sale of agency securities, partially offset by stronger year-over-year performance in the traditional golf business.

Three Mon	ths Ended	Six Months Ended			
June 30,		June 30,			
2018	2017	2018	2017		

GAAP Loss	\$ (6)	\$ (6)	\$ (24)	\$ (20)
	million	million	million	million
GAAP Loss per WA Basic Share	\$ (0.09)	\$ (0.09)	\$ (0.36)	\$ (0.31)

WA: Weighted Average

## THIRD QUARTER 2018 PREFERRED STOCK DIVIDENDS

Drive Shack Inc.'s Board of Directors declared dividends on the Company's preferred stock for the period beginning August 1, 2018 and ending October 31, 2018. The dividends are payable on October 31, 2018 to holders of record of preferred stock on October 1, 2018. The Company will pay dividends of \$0.609375, \$0.503125 and \$0.523438 per share on the 9.750% Series B, 8.050% Series C and 8.375% Series D preferred stock, respectively.

#### ADDITIONAL INFORMATION

For additional information that management believes to be useful for investors, please refer to the presentation posted on the Investor Relations section of the Company's website, <a href="http://ir.driveshack.com">http://ir.driveshack.com</a>. For consolidated information, please refer to the Company's most recent Quarterly Report on Form 10-Q or Annual Report on Form 10-K, which are available on the Company's website, <a href="http://ir.driveshack.com">http://ir.driveshack.com</a>.

#### **EARNINGS CONFERENCE CALL**

The Company's management will host a conference call on Friday, August 3, 2018 at 9:00 A.M. Eastern Time. A copy of the earnings release will be posted to the Investor Relations section of Drive Shack Inc.'s website, <a href="http://ir.driveshack.com">http://ir.driveshack.com</a>.

All interested parties are welcome to participate on the live call. The conference call may be accessed by dialing 1-866-913-6930 (from within the U.S.) or 1-409-983-9881 (from outside of the U.S.) ten minutes prior to the scheduled start of the call; please reference conference ID "7369948."

A simultaneous webcast of the conference call will be available to the public on a listen-only basis at <a href="http://ir.driveshack.com">http://ir.driveshack.com</a>. Please allow extra time prior to the call to visit the website and download any necessary software required to listen to the internet broadcast.

A telephonic replay of the conference call will also be available two hours following the call's completion through 11:30 P.M. Eastern Time on Friday, August 17, 2018 by dialing 1-800-585-8367 (from within the U.S.) or 1-404-537-3406 (from outside of the U.S.); please reference conference ID "7369948."

# **Consolidated Statements of Operations (Unaudited)**

(\$ in thousands, except share data)

Three Months Ended	Six Months Ended				
June 30,	June 30,				

		2018		2017		2018		2017
Revenues								_
Golf operations	\$	69,150	\$	60,639	\$	122,704	\$	106,935
Sales of food and beverages		21,854		20,721		34,960		33,566
Total revenues		91,004		81,360		157,664		140,501
Operating costs								
Operating expenses		67,042		62,028		124,421		112,537
Cost of sales - food and beverages		6,193		6,009		10,233		10,041
General and administrative expense		10,268		7,058		19,462		14,545
Management fee to affiliate		_		2,677		_		5,354
Depreciation and amortization		4,315		5,972		9,863		11,765
Pre-opening costs		247		50		1,803		50
Impairment		_		32		1,473		32
Realized and unrealized (gain) loss								
on investments		(89)		3,287		(331)		6,676
Total operating costs		87,976		87,113		166,924		161,000
Operating income (loss)		3,028		(5,753)		(9,260)		(20,499)
Other income (expenses)								
Interest and investment income		469		6,395		915		14,283
Interest expense, net		(4,601)		(5,131)		(8,650)		(10,565)
Other (loss) income, net		(3,699)		293		(4,105)		170
Total other income (expenses)		(7,831)		1,557		(11,840)		3,888
Loss before income tax		(4,803)		(4,196)		(21,100)		(16,611)
Income tax expense		· _		510		· _		1,049
Net Loss		(4,803)		(4,706)		(21,100)	_	(17,660)
Preferred dividends		(1,395)		(1,395)		(2,790)		(2,790)
Loss Applicable to Common								<u> </u>
Stockholders	\$	(6,198)	\$	(6,101)	\$	(23,890)	\$	(20,450)
Loss Applicable to Common Stock, per share								
Basic	\$	(0.09)	\$	(0.09)	\$	(0.36)	\$	(0.31)
Diluted	\$	(0.09)			_		_	
	Ψ	(0.09)	Ψ	(0.09)	Ψ	(0.36)	Ψ	(0.31)
Weighted Average Number of Shares of Common Stock Outstanding								
Basic	_66	6,977,104	- 6	66,874,155	_ 6	66,977,104	_6	6,858,155
Diluted	66	5,977,104	(	66,874,155	6	66,977,104	6	6,858,155

# **Consolidated Balance Sheets**

(\$ in thousands, except share data)

	June 30, 2018 (Unaudited)			
			December 31, 2017	
Assets				
Current Assets				
Cash and cash equivalents	\$	125,659	\$	167,692
Restricted cash		3,859		5,178
Accounts receivable, net		9,877		8,780
Real estate assets, held-for-sale		165,261		2,000
Real estate securities, available-for-sale		2,425		2,294
Other current assets		25,171		21,568
Total Current Assets		332,252		207,512
Restricted cash, noncurrent		777		818
Property and equipment, net of accumulated depreciation		93,592		241,258
Intangibles, net of accumulated amortization		53,716		57,276
Other investments		21,901		21,135
Other assets		9,041		8,649
Total Assets	\$	511,279	\$	536,648
Liabilities and Equity				
Current Liabilities				
Obligations under capital leases	•	<b>5</b> 4 <b>5</b> 0	•	4.050
•	\$	5,158	\$	4,652
Membership deposit liabilities		8,972		8,733
Accounts payable and accrued expenses		44,506		36,797
Deferred revenue		10,614		31,207
Real estate liabilities, held-for-sale		9,651		_
Other current liabilities		15,145		22,596
Total Current Liabilities		94,046		103,985
Credit facilities and obligations under capital leases		112,268		112,105
Junior subordinated notes payable		51,204		51,208
Membership deposit liabilities, noncurrent		87,832		86,523
Deferred revenue, noncurrent		7,608		6,930
Other liabilities		5,480		4,846
Total Liabilities	\$	358,438	\$	365,597

Commitments and contingencies

# **Equity**

Preferred stock, \$0.01 par value, 100,000,000 shares authorized, 1,347,321 shares of 9.75% Series B Cumulative Redeemable Preferred Stock, 496,000 shares of 8.05% Series C Cumulative Redeemable Preferred Stock, and 620,000 shares of 8.375% Series D Cumulative Redeemable Preferred Stock, liquidation preference \$25.00 per share, issued and outstanding as of June 30, 2018 and December 31, 2017	\$	61,583	\$ 61,583
Common stock, \$0.01 par value, 1,000,000,000 shares authorized, 66,977,104 and			
66,977,104 shares issued and outstanding at June 30, 2018 and December 31, 2017,			
respectively		670	670
Additional paid-in capital		3,174,089	3,173,281
Accumulated deficit	(		(3,065,853)
Accumulated other comprehensive income		1,433	1,370
Total Equity	\$	152,841	\$ 171,051
Total Liabilities and Equity	\$	511,279	\$ 536,648

#### ABOUT DRIVE SHACK INC.

Drive Shack Inc. is a leading owner and operator of golf-related leisure and entertainment businesses.

#### FORWARD-LOOKING STATEMENTS

Certain items in this press release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding the timing and frequency of opening new Drive Shack venues, the Company's ability to consummate the sales of its owned golf courses and the Company's ability to terminate or restructure its lease agreements. These statements are based on management's current expectations and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, many of which are beyond Drive Shack's control. The Company can give no assurance that its expectations will be attained. Accordingly, you should not place undue reliance on any forward-looking statements contained in this press release. For a discussion of some of the risks and important factors that could cause actual results to differ from such forward-looking statements, see the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's most recent Quarterly Report on Form 10-Q or Annual Report on Form 10-K. Furthermore, new risks and uncertainties emerge from time to time, and it is not possible for the Company to predict or assess the impact of every factor that may cause its actual results to differ from those contained in any forward-looking statements. Such forwardlooking statements speak only as of the date of this press release. The Company expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or change in events, conditions or circumstances on which any statement is based.

View source version on businesswire.com: <a href="https://www.businesswire.com/news/home/20180803005111/en/">https://www.businesswire.com/news/home/20180803005111/en/</a>

Drive Shack Inc. Investor Relations 516-268-7460

Source: Drive Shack Inc.