## **Drive Shack Inc.**

A Maryland Corporation 10670 N. Central Expressway Suite 700 75231

Telephone: (646) 585-5591

Corporate Website: https://ir.driveshack.com/

SIC Code:

## **Quarterly Report**

For the period ending June 30, 2024

(the "Reporting Period")

#### Securities:

<u>Title of each class</u> :	Trading Symbol(s)	Name of exchange on which registered:
Common Stock, \$0.01 par value per share	DSHK	Over the Counter Markets (OTCMKTS)
9.75% Series B Cumulative Redeemable Preferred Stock, \$0.01 par value per share	DSHKP	Over the Counter Markets (OTCMKTS)
8.05% Series C Cumulative Redeemable Preferred Stock, \$0.01 par value per share	DSHKN	Over the Counter Markets (OTCMKTS)
8.375% Series D Cumulative Redeemable Preferred Stock, \$0.01 par value per share	DSHKO	Over the Counter Markets (OTCMKTS)

Securities registered pursuant to Section 12(g) of the Act: None

The number of shares outstanding of the registrant's common stock was 199,442,524 as of October 9, 2024.

Our Company's transfer agent is the Equiniti Trust Company, LLC. Equiniti Trust Company, LLC is registered under the U.S. Securities and Exchange Commission in accordance with the requirements of Securities Exchange of 1934. They can be contacted through telephone at:

Office: 1-877-864-4750 equiniti.com/us/ast-access

Or in writing at: Equiniti Trust Company, LLC 6201 15th Avenue Brooklyn, NY 11219

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## PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS



#### GRANT THORNTON LLP

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#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors and Stockholders Drive Shack Inc. and Subsidiaries

#### Results of review of interim financial information

We have reviewed the accompanying consolidated interim financial information of Drive Shack Inc. (a Maryland corporation) and subsidiaries (the "Company"), which comprise the consolidated balance sheet, and the related consolidated statements of operations, comprehensive loss, changes in equity (deficit), and cash flows, as of June 30, 2024 and for the three month and six month period ended June 30, 2024 and the related notes (collectively referred to as the "interim financial information").

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim financial information for it to be in accordance with accounting principles generally accepted in the United States of America.

#### Basis for review results

We conducted our review in accordance with auditing standards generally accepted in the United States of America (US GAAS) applicable to reviews of interim financial information. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. A review of interim financial information is substantially less in scope than an audit conducted in accordance with US GAAS, the objective of which is an expression of an opinion regarding the financial information as a whole, and accordingly, we do not express such an opinion. We are required to be independent of the Company and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our review. We believe that the results of the review procedures provide a reasonable basis for our conclusion.

Responsibilities of management for the interim financial information Management is responsible for the preparation and fair presentation of the interim financial information in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of interim financial information that is free from material misstatement, whether due to fraud or error.

#### Other matter

The consolidated balance sheet of the Company as of December 31, 2023, and the related consolidated statements of operations, comprehensive loss, changes in equity, and cash flows for the year then ended (not presented herein); were audited by other auditors who expressed an unmodified opinion on those financial statements in their report dated, May 31, 2024.

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The accompanying consolidated interim financial statements of the Company as of June 30, 2023, and for the three month and six month period then ended were not reviewed by us, and accordingly, we do not express any form of assurance on them.

Kansas City, Missouri October 9, 2024

Scent Thouton LLP

## DRIVE SHACK INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except share and per share data)

lun	au	dit	ed)

	(unaudited)	
	 June 30, 2024	December 31, 2023
Assets		
Current assets		
Cash and cash equivalents	\$ 20,092	\$ 12,407
Restricted cash	4,778	3,204
Accounts receivable, net	11,100	10,779
Real estate assets, trading	_	392
Other current assets	 21,131	25,489
Total current assets	57,101	52,271
Restricted cash, noncurrent	216	216
Property and equipment, net of accumulated depreciation	196,231	197,680
Operating lease right-of-use assets	153,795	162,241
Intangibles, net of accumulated amortization	11,482	12,500
Other assets	10,634	10,965
Total assets	\$ 429,459	\$ 435,873
Liabilities and Equity		
Current liabilities		
Obligations under finance leases	\$ 2,860	\$ 3,409
Membership deposit liabilities	31,998	26,323
Accounts payable and accrued expenses	33,812	41,984
Deferred revenue	17,454	15,731
Credit facilities – current	1,303	1,325
Other current liabilities	21,656	16,200
Total current liabilities	109,083	104,972
Obligations under finance leases – noncurrent	4,581	5,772
Operating lease liabilities – noncurrent	169,999	176,469
Credit facilities, net – noncurrent	23,259	23,686
Junior subordinated notes payable	51,144	51,150
Membership deposit liabilities, noncurrent	110,340	111,617
Deferred revenue, noncurrent	17,090	14,989
Other liabilities	 211	212
Total liabilities	\$ 485,707	\$ 488,867

Commitments and contingencies

Equity		
Preferred stock, \$0.01 par value, 100,000,000 shares authorized, 1,347,321 shares of 9.75% Series B Cumulative Redeemable Preferred Stock, 496,000 shares of 8.05% Series C Cumulative Redeemable Preferred Stock, and 620,000 shares of 8.375% Series D Cumulative Redeemable Preferred Stock, liquidation preference \$25.00 per share, issued and outstanding as of June 30, 2024 and December 31,	\$ 61,583	\$ 61,583
Common stock, \$0.01 par value, 1,000,000,000 shares authorized, 199,442,524 and 159,544,168 shares issued and outstanding at June 30. 2024 and December 31, 2023, respectively	1,994	1,595
Additional paid-in capital	3,248,828	3,246,823
Accumulated deficit	(3,374,109)	(3,368,801)
Total deficit of the company	\$ (61,704)	\$ (58,800)
Noncontrolling interest	5,456	5,806
Total deficit	\$ (56,248)	\$ (52,994)
Total liabilities and deficit	\$ 429,459	\$ 435,873

## **CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)**

(Dollars in thousands, except share and per share data)

	Three Mont	hs En	ded June 30,	Six Months Ended June		e <b>30</b> ,	
	2024		2023	2024	2	2023	
Revenues							
Golf operations	\$ 69,5	94 \$	73,390	\$ 124,358	\$	131,426	
Sales of food and beverages	25,8	19	24,729	46,339		44,152	
Total revenues	95,4	13	98,119	170,697		175,578	
Operating costs							
Operating expenses	71,9	16	71,791	130,882		134,092	
Cost of sales - food and beverages	6,0	8	5,860	11,132		10,618	
General and administrative expense	5,0	8	5,159	8,126		12,558	
Depreciation and amortization	7,2	25	6,751	14,586		13,426	
Pre-opening costs	2:	19	1,234	1,500		2,912	
Loss on lease terminations and impairment	1	27	32	127		34	
Total operating costs	90,6	73	90,827	166,353		173,640	
Operating income	4,7	70	7,292	4,344		1,938	
Other income (expenses)							
Interest and investment income	:	.0	(441)	16		(227	
Interest expense	(4,4)	27)	(3,879)	(9,035)		(5,971	
Other (expense) income, net	(7:	19)	(463)	(466)		1,903	
Total other income (expenses)	(5,1	66)	(4,783)	(9,485)		(4,295	
(Loss) income before income tax	(38	36)	2,509	(5,141)		(2,35	
Income tax expense	1	88	55	226		104	
Consolidated net (loss) income	(5)	24)	2,454	(5,367)		(2,46	
Less: net income (loss) attributable to noncontrolling interest	(4	18)	28	(59)		46	
Net (loss) income attributable to the Company	(4	'6)	2,426	(5,308)		(2,50	
Preferred dividends	(1,4)	55)	(1,395)	(2,930)		(2,790	
(Loss) income applicable to common stockholders	\$ (1,94	1) \$	1,031	\$ (8,238)	\$	(5,297	
(Loss) income applicable to common stock, per share							
Basic	\$ (0.0	)1) \$	0.01	\$ (0.05)	\$	(0.06	
Diluted	\$ (0.0	)1) \$	0.01	\$ (0.05)	\$	(0.06	
Weighted average number of shares of common stock outstanding							
Basic	170,993,3	16	92,385,019	168,917,396		92,385,019	
Diluted	170,993,3		92,546,557	168,917,396		92,385,019	

## DRIVE SHACK INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (unaudited)

(Dollars in thousands)

	Three Months Ended June 30,					Six Months Ended June 30,			
		2024		2023		2024		2023	
Net (loss) income	\$	(524)	\$	2,454	\$	(5,367)	\$	(2,461)	
Other comprehensive income:									
Net unrealized gain on available-for-sale securities		_						281	
Other comprehensive income		_		_		_		281	
Total comprehensive (loss) income	\$	(524)	\$	2,454	\$	(5,367)	\$	(2,180)	
Comprehensive (loss) income attributable to noncontrolling		(40)		20		(50)		46	
interest		(48)		28		(59)		46	
Comprehensive (loss) income attributable to the Company	\$	(476)	\$	2,426	\$	(5,308)	\$	(2,226)	

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (DEFICIT) (unaudited)

(Dollars in thousands, except share data)

				Dri	ve Sh	ack Inc. Stockholder	rs		
	Preferre	d Stock	Common S	tock	_				
	Shares	Amount	Shares	Amount		Additional Paid- in Capital	Accumulated Deficit	Noncontrolling Interest	Total Equity (Deficit)
Equity (deficit) - December 31, 2023	2,463,321	\$ 61,583	159,544,168	\$ 1,59	5 \$	3,246,823	\$ (3,368,801)	\$ 5,806	\$ (52,994)
Stock-based compensation	_	_	11,449,178	114	1	2,290	_	_	2,404
Issuance of restricted stock			28,449,178	28	5	(285)			
Net loss							(4,832)	(11)	(4,843)
Equity (deficit) - March 31, 2024	2,463,321	\$ 61,583	199,442,524	\$ 1,99	1 \$	3,248,828	\$ (3,373,633)	\$ 5,795	\$ (55,433)
Capital distribution	_	_	_	_		_	_	(291)	(291)
Net loss							(476)	(48)	(524)
Equity (deficit) - June 30, 2024	2.463.321	\$ 61.583	199.442.524	\$ 1.99	1 Ś	3.248.828	\$ (3.374.109)	\$ 5.456	\$ (56.248)

					Drive Shack	Inc. Stockholders	i		
	Preferre	d Stock	Commo	n Stock					_
	Shares	Amount	Shares	Amount	Additional Paid-	Accumulated Deficit	Accumulated Other Comp.	Noncontrolling Interest	Total Equity (Deficit)
Equity (deficit) - December 31, 2022	2,463,321	\$ 61,583	92,385,019	\$ 924	\$ 3,232,104	\$ (3,326,357)	\$ (281)	\$ 5,070	\$ (26,957)
Dividends declared	_	_	_	_	_	(1,395)	_	_	(1,395)
Stock-based compensation	_	_	_	_	20	_	_	_	20
Capital Contribution	_	_	_	_	42	_	_	999	1,041
Capital Distribution	_	_	_	_	_	_	_	(119)	(119)
Comprehensive income (loss)									
Net (loss) income	_	_	_	_	_	(4,933)	_	18	(4,915)
Other comprehensive income	_	-	_	_	_	_	281	_	281
Total comprehensive loss									\$ (4,634)
Equity (deficit) - March 31, 2023	2,463,321	\$ 61,583	92,385,019	\$ 924	\$ 3,232,166	\$ (3,332,685)	\$ —	\$ 5,968	\$ (32,044)
Dividends declared	_	_	_	_	_	(1,395)	_	_	(1,395)
Stock-based compensation	_	-	_	_	21	_	_	_	21
Capital Contribution	_	-	_	_	2,039	_	_	808	2,847
Capital Distribution	_	_	_	_	_	_	_	(127)	(127)
Comprehensive income (loss)									
Net income	_	_	_	_	_	2,426	_	28	2,454
Total comprehensive income									\$ 2,454
Equity (deficit) - June 30, 2023	2,463,321	\$ 61,583	92,385,019	\$ 924	\$ 3,234,226	\$ (3,331,654)	\$ _	\$ 6,677	\$ (28,244)

## DRIVE SHACK INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(Dollars in thousands)

	Six Months Ended June		
	2024	20	23
\$	(5,367)	\$	(2,461
	14,586		13,42
	206		8
	4,484		3,09
	4,520		8,49
	2,404		4
	127		3
	(1,049)		(1,27
	2,064		(1,43
	4,368		(3,06
-	(304)		(2,66
	26,039		14,26
•			
	392		-
	1,049		1,27
	(14,156)		(26,38
	_		
	(12,715)		(25,10
<u>-</u>			
	_		16,17
	(3,092)		(2,63
	_		(1,50
	_		3,88
	(291)		
	` <u> </u>		(1,39
	(682)		(42
	(4,065)		14,11
			3,27
	15,827		16,93
Ś	25.086	Ś	20,21
		14,586 206 4,484 4,520 2,404 127 (1,049) 2,064  4,368  (304) 26,039  392 1,049 (14,156) —— (12,715) —— (3,092) —— (291) —— (682) (4,065) 9,259 15,827	14,586 206 4,484 4,520 2,404 127 (1,049) 2,064  4,368  (304) 26,039  392 1,049 (14,156) —— (12,715) —— (3,092) —— (291) —— (682) (4,065) 9,259 15,827

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

#### **Note 1. ORGANIZATION**

Drive Shack Inc., which is referred to in this Quarterly Report on Form 10-Q, as Drive Shack or the Company, is an owner and operator of golf-related leisure and entertainment venues focused on bringing people together through competitive socializing. The Company, a Maryland corporation, was formed in 2002, and its common stock is traded on the OCTMKTS under the symbol "DSHK."

The Company conducts its business through the following segments: (i) entertainment golf, (ii) traditional golf and (iii) corporate. For a further discussion of the reportable segments, see Note 4.

As of June 30, 2024, the Company's entertainment golf segment was comprised of fourteen owned or leased entertainment golf venues across nine states and the District of Columbia with locations in Orlando, Florida; Miami, Florida; West Palm Beach, Florida; Raleigh, North Carolina; Richmond, Virginia; The Colony, Texas; Charlotte, North Carolina; Washington, D.C; Chicago, Illinois; Pittsburgh, Pennsylvania; Houston, Texas; Kansas City, Missouri; New York City, New York; and Minneapolis, Minnesota. The Company opened the Puttery venues in Miami, Florida in January 2024 and New York City, New York in March 2024.

The Company's traditional golf segment is one of the largest operators of traditional golf properties in the United States. As of June 30, 2024, the Company owned, leased or managed forty-three (43) traditional golf properties across seven states. Effective June 30, 2024, we exited one management agreement related to a public managed course. Effective January 15, 2024, the Company did not renew the leases for three public courses at the time of expiration, and on January 1, 2024, we exited nine management agreements related to private managed courses.

The corporate segment consists primarily of securities and other investments (see Note 9) and executive management.

#### Note 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation — The accompanying Consolidated Financial Statements and related notes of the Company have been prepared in accordance with U.S. generally accepted accounting principles or GAAP for interim financial reporting and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, certain information and footnote disclosures normally included in financial statements prepared under U.S. generally accepted accounting principles, or GAAP, have been condensed or omitted. In the opinion of management, all adjustments considered necessary for a fair presentation of the Company's financial position, results of operations and cash flows have been included and are of a normal and recurring nature. The operating results presented for interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. These financial statements should be read in conjunction with the Company's Consolidated Financial Statements for the year ended December 31, 2023 and notes thereto included in the Company's Annual Report dated May 31, 2024. There have been no significant changes to our critical accounting policies as disclosed in our Annual Report for the fiscal year ended December 31, 2023.

All intercompany transactions and balances have been eliminated. The Company consolidates those entities in which it has an investment of 50% or more and has control over significant operating, financial and investing decisions of the entity. The portions of equity in consolidated subsidiaries that are not attributable, directly or indirectly, to us are presented as noncontrolling interest.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

**Reclassifications** — Certain reclassifications have been made to prior year statement of operations to conform to classifications used in the current year specifically related to the classification of types of revenue in the entertainment golf segment. These reclassifications had no impact on net loss, equity or cash flows as previously reported.

**Use of Estimates** — Our estimates are based on information available to management at the time of preparation of the Consolidated Financial Statements, including the result of historical analysis, our understanding and experience of the Company's operations, our knowledge of the industry and market-participant data available to us. Actual results have historically been in line with management's estimates and judgments used in applying each of the accounting policies, and management periodically re-evaluates accounting estimates and assumptions. Actual results could differ from these estimates and materially impact our Consolidated Financial Statements. However, the Company does not expect our assessments and assumptions to materially change in the future.

Recently Issued Accounting Standards - In December 2023, the FASB issued ASU No. 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" (ASU 2023-09), which includes amendments that further enhance income tax disclosures through the standardization and disaggregation of rate reconciliation categories and income taxes paid in both domestic and foreign jurisdictions. ASU 2023-09 is effective for fiscal years beginning after December 15, 2024 and is to be applied prospectively, with early adoption and retrospective application permitted. The Company is in the process of evaluating the impact that ASU 2023-09 will have on our income tax related disclosures.

In November 2023, the FASB issued ASU No. 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures" ("ASU 2023-07"), which introduces new reportable segment disclosure requirements related to significant segment expenses and also expands reportable segment disclosure requirements for interim reporting. The amendment will require public entities to disclose significant segment expenses that are regularly provided to the chief operating decision maker and are included within each reportable segment's profits and losses. ASU 2023-07 is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. We are in the process of evaluating the impact that ASU 2023-07 will have on our segment related disclosures.

**Seasonality** – Seasonality can affect our results of operations. Our traditional golf business is subject to seasonal fluctuations as colder temperatures and shorter days reduce the demand for outdoor activities. As a result, the traditional golf business generates a disproportionate share of its annual revenue in the second and third quarters of each year. In addition, our Drive Shack and Puttery venues could be significantly impacted on a season-to-season basis, based on corporate event and social gathering volumes during holiday seasons and school vacation schedules. For this reason, a quarter-to-quarter comparison may not be a good indicator of our current and/or future performance.

Leasing Arrangements — The Company evaluates at lease inception whether an arrangement is or contains a lease by providing the Company with the right to control an asset. Operating leases are accounted for on the balance sheet with the Right of Use ("ROU") assets in "Operating lease right-of-use assets" and lease liabilities are recognized in "Other current liabilities" and "Operating lease liabilities - noncurrent" in the Consolidated Balance Sheets. Finance lease ROU assets, current lease liabilities and noncurrent lease liabilities are recognized in "Property and equipment, net of accumulated depreciation," and "Obligations under finance leases" and "Obligations under finance leases - noncurrent" in the Consolidated Balance Sheets, respectively.

All lease liabilities are measured at the present value of the associated payments, discounted using the Company's incremental borrowing rate determined using a portfolio approach based on the rate of interest that the Company would pay to borrow an amount equal to the lease payments for a similar term and in a similar economic environment on a collateralized basis. ROU assets, for both operating and finance leases, are initially measured based on the lease liability, adjusted for initial direct costs, prepaid rent, and lease incentives received. Operating leases are subsequently amortized into lease cost on a straight-line basis. Depreciation of the finance lease ROU assets is subsequently calculated using the straight-line method over the shorter of the

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

estimated useful lives or the expected lease terms and recorded in "Depreciation and amortization" on the Consolidated Statements of Operations. Financing lease liabilities are amortized using the effective interest method with the related expense recognized in "Interest expense" on the Consolidated Statement of Operations.

In addition to the fixed minimum payments required under the lease arrangements, certain leases require variable lease payments, which are payment of the excess of various percentages of gross revenue or net operating income over the minimum rental payments as well as payment of taxes assessed against the leased property. The leases generally also require payment for the cost of insurance and maintenance. Variable lease payments are recognized when the associated activity occurs and contingency is resolved.

The Company has elected to combine lease and non-lease components for all lease contracts.

Impairment of Long-lived Assets — The Company periodically reviews the carrying amounts of its long-lived assets, including real estate held-for-use and held-for-sale, as well as finite-lived intangible assets and right-of-use assets, to determine whether current events or circumstances indicate that such carrying amounts may not be recoverable. The assessment of recoverability is based on management's estimates by comparing the sum of the estimated undiscounted cash flows generated by the underlying asset, or other appropriate grouping of assets, to its carrying value to determine whether an impairment existed at its lowest level of identifiable cash flows. If the carrying amount is greater than the expected undiscounted cash flows, the asset is considered impaired and an impairment is recognized to the extent the carrying value of such asset exceeds its fair value. The Company generally measures fair value by considering sale prices for similar assets or by discounting estimated future cash flows using an appropriate discount rate.

**Cash and Cash Equivalents and Restricted Cash** — The Company considers all highly liquid short-term investments with maturities of 90 days or less when purchased to be cash equivalents. Substantially all amounts on deposit with major financial institutions exceed insured limits. The Company has not experienced any losses in the accounts and believes that it is not exposed to significant credit risk because the accounts are at major financial institutions. Restricted cash is used as credit enhancement for the performance of lease agreements and certain insurance claims.

The following table summarizes the Company's Cash and Cash Equivalents, Restricted Cash and Restricted Cash, noncurrent:

	Jun	e 30, 2024	December 31, 2023	3
Cash and cash equivalents	\$	20,092	12,4	107
Restricted cash		4,778	3,2	204
Restricted cash, noncurrent		216	2	216
Total Cash and cash equivalents, Restricted cash and Restricted cash, noncurrent	\$	25,086	\$ 15,8	327

**Accounts Receivable, Net** — Accounts receivable are stated at amounts due from customers, net of an allowance for credit losses of \$0.2 million and \$0.3 million as of June 30, 2024 and December 31, 2023, respectively. The allowance for credit losses is based upon several factors including the length of time the receivables are past due, historical payment trends, current economic factors, and our expectations of future events that affect collectability. Collateral is generally not required.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

**Other Current Assets** — The following table summarizes the Company's other current assets:

	 June 30, 2024	Dec	cember 31, 2023
Managed property receivables	\$ 7,864	\$	13,280
Prepaid expenses	9,290		8,860
Inventory	3,747		3,108
Miscellaneous current assets, net	 230		241
Other current assets	\$ 21,131	\$	25,489

**Other Assets** — The following table summarizes the Company's other assets:

	June 3	30, 2024	December	r 31, 2023
Deposits		10,055		9,695
Miscellaneous assets, net		579		1,270
Other assets	\$	10,634	\$	10,965

**Deferred Revenue** — Payments received in advance of the performance of services are recorded as deferred revenue until the performance obligation has been satisfied and includes event deposits, gift cards, game credits, prepaid membership dues, and initiation fees which are non-refundable (unless the related membership is transferred with various restrictions) and recorded as revenue over the expected seven year life of an active membership. Current deferred revenue is recognized within 12 months of collection. Long-term deferred revenue relates to unrecognized initiation fees and prepaid marketing fees received under a private course agreement. The following table provides a reconciliation of the activity related to long-term deferred revenue for the periods presented:

	nths ended June 0. 2024	Six months ended June 3		
Balance as of beginning of period	\$ 16,039	\$	14,989	
Initiation fees received	2,367		5,161	
Refunds of initiation fees	(25)		(52)	
Revenue recognized	(1,143)		(2,446)	
Reclassifications and other	(148)		(562)	
Balance at end of period	\$ 17,090	\$	17,090	

**Other Current Liabilities** — The following table summarizes the Company's other current liabilities:

		June	30, 2024	 December 31, 2023
Operating lease liabilities	Ş	\$	12,619	\$ 11,674
Insurance financing			5,067	2,794
Miscellaneous current liabilities			3,970	1,732
Other current liabilities	Ş	\$	21,656	\$ 16,200

#### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

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(Dollars in thousands, except share and per share data)

Membership Deposit Liabilities - Until 2021, private country club members generally paid an advance initiation deposit upon their acceptance as a member to the respective country club that is refundable 30 years after the date of acceptance as a member. The difference between the initiation deposit paid by the member and the present value of the refund obligation is deferred and recognized into golf operations revenue in the Consolidated Statements of Operations on a straight-line basis over the expected life of an active membership, which is estimated to be seven years. The present value of the refund obligation is recorded as a membership deposit liability in the Consolidated Balance Sheets and accretes over a 30-year nonrefundable term using the effective interest method. This accretion is recorded as interest expense in the Consolidated Statements of Operations.

In 2002, American Golf Corporation ("AGC"), when it was owned by a previous owner, entered into a Restated Membership Deposit Assumption Agreement, with two trusts established by a previous owner of AGC (the "Trusts") under which the Trusts agreed to unconditionally assume the obligations of AGC to refund certain membership deposit liabilities ("MDLs") in exchange for shares in AGC. The MDLs assumed were refundable 30 years from the date of acceptance of the member with the first liabilities assumed by the Trusts becoming refundable in 2020. The total redemption value of membership deposit liabilities assumed by the Trusts was \$181.9 million. No asset was recorded at the time of our acquisition of AGC in recognition of this assumption agreement for the \$181.9 million of liabilities assumed by the Trusts for the following reasons: 1) the substantial time period between the assumption of the liabilities and the first liabilities becoming refundable; 2) the inability of AGC to verify and monitor the assets of the Trusts to ensure the ability to perform under the terms of the assumption agreements; 3) the fact that the Trusts are not required to maintain any assets that would support such performance; 4) the Trust settlors were not required contractually to fund the Trusts; and 5) the Company does not have the ability to determine the likelihood that the Trusts will meet their obligations. In the event the Trusts are not able to fulfill their obligations, the Company would be responsible for refunding the outstanding balance of the MDL and therefore, recognizes these MDLs on its balance sheet. Though the Trusts initially assumed \$181.9 million of MDLs the balance of related MDLs carried on the books of AGC, as of June 30, 2024, has been reduced to an undiscounted nominal value of \$113.7 million through various assignments to third parties and partial membership refunds due to membership transfers. To-date, the Trust has met all of their obligations that have come due for which the Trust assumed responsibility under the Restated Membership Deposit Assumption Agreement. As of June 30, 2024 the Trusts had refunded a total of approximately \$1.1 million of MDLs, all of which they were obligated to pay under the terms of the assumption agreements.

#### **Other Income (Loss), Net** — These items are comprised of the following:

	TI	ree Months E	nded June 30,	Six Months E	nded June 30,
	2	2024	2023	2024	2023
Insurance proceeds	\$	_	\$ _	\$ 1,049	\$ 1,275
Gain (loss) on sale of long-lived assets and intangibles		_	8	_	8
Other gain (loss)		(739)	(471)	(1,515)	620
Other (loss) gain, net	\$	(739)	\$ (463)	\$ (466)	\$ 1,903

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

#### Note 3. REVENUES

The majority of the Company's revenue is recognized at the time of sale to customers at the Company's entertainment golf venues and traditional golf properties, including green fees, cart rentals, bay play, events and sales of food, beverages and merchandise. Revenue from membership dues is recognized in the month earned. Membership dues received in advance are included in deferred revenue and recognized as revenue ratably over the appropriate period, which is generally twelve months or less for private club members and the following month for The Players Club members. Initiation fees are non-refundable and recorded as revenue over the expected seven year life of an active membership.

The Company's revenue is primarily generated within the entertainment golf and traditional golf segments. The following tables disaggregate revenue by category: entertainment golf venues, public golf properties, private golf properties (owned and leased), and managed golf properties.

		Three Mor	nths Ended Ju	ine 30, 2024		Six Months Ended June 30, 2024							
	Ent. golf venues	Public golf proper- ties	Private golf proper- ties	Managed golf proper- ties (A)	Total	Ent. golf venues	Public golf proper- ties	Private golf proper- ties	Managed golf proper- ties (A)	Total			
Golf operations	\$ 8,876	\$ 37,627	\$ 15,116	\$ 7,975	\$69,594	\$17,575	\$ 61,315	\$ 30,877	\$ 14,591	\$124,358			
Sales of food and beverages	12,593	10,449	2,807		25,849	24,907	16,636	4,796		46,339			
Total revenues	\$21,469	\$ 48,076	\$ 17,923	\$ 7,975	\$95,443	\$42,482	\$ 77,951	\$ 35,673	\$ 14,591	\$170,697			
		Three Mor	nths Ended Ju	ine 30, 2023			Six Mont	hs Ended Jur	ne 30, 2023				
	Ent. golf venues	Public golf proper- ties	Private golf proper- ties	Managed golf proper- ties (A)	Total	Ent. golf venues	Public golf proper- ties	Private golf proper- ties	Managed golf proper- ties (A)	Total			
Golf operations	\$ 8,264	\$ 33,957	\$ 13,925	\$ 17,244	\$73,390	\$16,375	\$ 55,665	\$ 28,372	\$ 31,014	\$131,426			
Sales of food and beverages	11,959	10,158	2,612	_	24,729	24,435	15,186	4,531	_	44,152			
Total	\$20,223												

<sup>(</sup>A) Includes \$6.7 million and \$12.1 million for the three and six months ended June 30, 2024, and \$15.1 million and \$27.5 million for the three and six months ended June 30, 2023, respectively, related to management contract reimbursements reported under ASC 606.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

#### Note 4. SEGMENT REPORTING

The Company currently has three reportable segments: (i) entertainment golf, (ii) traditional golf and (iii) corporate. The chief operating decision maker ("CODM") for each segment is the chief executive officer and president, who reviews discrete financial information for each reportable segment to manage the Company, including resource allocation and performance assessment.

The Company's entertainment golf segment, launched in 2018, is comprised of Drive Shack venues that feature tech-enabled hitting bays with in-bay dining, full-service restaurants, bars, and event spaces and Puttery venues that feature indoor putting courses anchored by bars and other social spaces as well as a full-service kitchen that serve to create engaging and fun experiences for guests. As of June 30, 2024, the Company owned or leased four Drive Shack venues across three states which are located in Orlando, Florida; West Palm Beach, Florida; Raleigh, North Carolina; and Richmond, Virginia, and leased ten Puttery venues across eight states and the District of Columbia located in The Colony, Texas; Charlotte, North Carolina; Washington, D.C.; Chicago, Illinois; Pittsburgh, Pennsylvania; Houston, Texas; Kansas City, Missouri; Miami, Florida; New York City, New York; and Minneapolis, Minnesota.

The Company's traditional golf segment is one of the largest operators of golf courses and country clubs in the United States. As of June 30, 2024, the Company owned, leased or managed 43 traditional golf properties across seven states. The corporate segment consists primarily of securities and other investments and executive management.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

Summary financial data on the Company's segments is given below, together with a reconciliation to the same data for the Company as a whole:

Six Months Ended June 30, 2024	Entertain	ment Golf	Traditional Golf	Corporate	Total		
Revenues							
Golf operations	\$	17,575	\$ 106,783	\$ _	\$	124,358	
Sales of food and beverages		24,907	21,432	_		46,339	
Total revenues		42,482	128,215	_		170,697	
Operating costs							
Operating expenses		29,864	101,018	_		130,882	
Cost of sales - food and beverages		5,411	5,721	_		11,132	
General and administrative expense		_	_	8,126		8,126	
Depreciation and amortization		9,423	4,363	800		14,586	
Pre-opening costs (A)		1,500	_	_		1,500	
Loss on lease terminations and impairment			127	<u> </u>		127	
Total operating costs		46,198	111,229	8,926		166,353	
Operating (loss) income		(3,716)	16,986	(8,926)		4,344	
Other income (expenses)							
Interest and investment income		_	_	16		16	
Interest expense (B)		(5)	(4,792)	(4,238)		(9,035)	
Other (expense) income, net		(7)	(967)	508		(466)	
Total other (expense) income		(12)	(5,759)	(3,714)		(9,485)	
Income tax expense		<u> </u>		226		226	
Net (loss) income		(3,728)	11,227	(12,866)		(5,367)	
Less: net loss attributable to NCI		(59)				(59)	
Net (loss) income attributable to the company		(3,669)	11,227	(12,866)		(5,308)	
Preferred dividends			_	(2,930)		(2,930)	
Net (loss) income applicable to common stockholders	\$	(3,669)	\$ 11,227	\$ (15,796)	\$	(8,238)	
June 30, 2024	Entertain	ment Golf	 Traditional Golf	 Corporate		Total	
Total assets	\$	203,723	\$ 186,477	\$ 39,259	\$	429,459	
Total liabilities	\$	155,406	\$ 194,021	\$ 136,280	\$	485,707	
Preferred stock	\$	_	\$ _	\$ 61,583	\$	61,583	
Noncontrolling interest	\$	5,456	\$ _	\$ _	\$	5,456	
Equity (deficit) attributable to common stockholders	\$	42,861	\$ (7,544)	\$ (158,604)	\$	(123,287)	
Additions to property and equipment (including finance leases) during the six months ended June 30, 2023	\$	11,719	\$ 2,423	\$ 14	\$	14,156	

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

Three Months Ended June 30, 2024	Entertair	ment Golf	Traditional Golf	Corporate	Total
Revenues					
Golf operations	\$	8,699	\$ 60,895	\$ _	\$ 69,594
Sales of food and beverages		12,314	13,535		25,849
Total revenues		21,013	74,430	_	95,443
Operating costs					
Operating expenses		15,582	56,364	_	71,946
Cost of sales - food and beverages		2,665	3,403	_	6,068
General and administrative expense		_	_	5,068	5,068
Depreciation and amortization		4,649	2,190	386	7,225
Pre-opening costs (A)		239	_	_	239
Loss on lease terminations and impairment			127		 127
Total operating costs		23,135	62,084	5,454	90,673
Operating (loss) income		(2,122)	12,346	(5,454)	4,770
Other income (expenses)					
Interest and investment income		-	_	10	10
Interest expense (B)		(1)	(2,408)	(2,018)	(4,427)
Other (expense) income, net		(57)	(1,011)	329	 (739)
Total other (expense) income		(58)	(3,419)	(1,679)	(5,156
Income tax expense				138	 138
Net (loss) income		(2,180)	8,927	(7,271)	(524)
Less: net loss attributable to NCI		(48)			 (48)
Net (loss) income attributable to the company		(2,132)	8,927	(7,271)	(476)
Preferred dividends		_	_	(1,465)	(1,465)
Net (loss) income applicable to common stockholders	\$	(2,132)	\$ 8,927	\$ (8,736)	\$ (1,941

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

Six Months Ended June 30, 2023	Entertainm	ent Golf	Traditional Golf	Corporate	Total
Revenues					
Golf operations	\$	16,379	\$ 115,047	\$ _	\$ 131,426
Sales of food and beverages		24,435	19,717		44,152
Total revenues		40,814	134,764	_	175,578
Operating costs					
Operating expenses		25,361	107,953	778	134,092
Cost of sales - food and beverages		5,305	5,313	_	10,618
General and administrative expense		986	6,816	4,756	12,558
Depreciation and amortization		8,182	5,002	242	13,426
Pre-opening costs (A)		2,877	_	35	2,912
Loss on lease terminations and impairment			34		34
Total operating costs		42,711	125,118	5,811	173,640
Operating (loss) income		(1,897)	9,646	(5,811)	1,938
Other income (expenses)					
Interest and investment income		_	24	(251)	(227
Interest expense (B)		(78)	(3,334)	(2,559)	(5,971
Other income, net			1,139	764	1,903
Total other (expense) income		(78)	(2,171)	(2,046)	(4,295
Income tax expense				104	104
Net (loss) income		(1,975)	7,475	(7,961)	(2,461
Less: net income attributable to NCI		46			46
Net (loss) income attributable to the company		(2,021)	7,475	(7,961)	(2,507
Preferred dividends				(2,790)	(2,790
(Loss) income applicable to common stockholders	\$	(2,021)	\$ 7,475	\$ (10,751)	\$ (5,297
June 30, 2023	Entertainr	nent Golf	Traditional Golf	Corporate	Total
Total assets	\$	223,589	\$ 245,270	\$ (2,591)	\$ 466,268
Total liabilities	\$	87,078	\$ 319,581	\$ 86,337	\$ 492,996
Preferred stock	\$	_	\$ _	\$ 61,583	\$ 61,583
Noncontrolling interest	\$	6,677	\$ _	\$ _	\$ 6,677
Equity (deficit) attributable to common stockholders	\$	129,834	\$ (74,311)	\$ (150,511)	\$ (94,988
Additions to property and equipment (including					
finance leases) during the six months ended June 30, 2023	\$	19,525	\$ 4,607	\$ 121	\$ 24,253

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

Three Months Ended June 30, 2023	Entertainment Golf	Traditional Golf	Corporate	Total		
Revenues						
Golf operations	\$ 8,264	\$ 65,126	\$ —	\$ 73,390		
Sales of food and beverages	11,959	12,770		24,729		
Total revenues	20,223	77,896	_	98,119		
Operating costs						
Operating expenses	12,403	59,362	26	71,791		
Cost of sales - food and beverages	2,583	3,277	_	5,860		
General and administrative expense	654	3,000	1,505	5,159		
Depreciation and amortization	4,132	2,498	121	6,751		
Pre-opening costs (A)	1,225	_	9	1,234		
Loss on lease terminations and impairment		32		32		
Total operating costs	20,997	68,169	1,661	90,827		
Operating (loss) income	(774)	9,727	(1,661)	7,292		
Other income (expenses)						
Interest and investment income	_	9	(450)	(441)		
Interest expense (B)	(45)	(2,233)	(1,601)	(3,879)		
Other (loss) income, net		(1,449)	986	(463)		
Total other (expenses) income	(45)	(3,673)	(1,065)	(4,783)		
Income tax expense			55	55		
Net (loss) income	(819)	6,054	(2,781)	2,454		
Less: net income attributable to NCI	28			28		
Net (loss) income attributable to the company	(847)	6,054	(2,781)	2,426		
Preferred dividends			(1,395)	(1,395)		
Net (loss) income applicable to common						
stockholders	\$ (847)	\$ 6,054	\$ (4,176)	\$ 1,031		

<sup>(</sup>A) Pre-opening costs are expensed as incurred and consist primarily of venue-related marketing expenses, lease expense, employee payroll, travel and related expenses, training costs, food, beverage and other operating expenses incurred prior to opening an entertainment golf venue.

<sup>(</sup>B) Interest expense included the accretion of membership deposit liabilities in the amount of \$2.3 million and \$4.5 million for the three and six months ended June 30, 2024 and \$2.1 million and \$3.1 million three and six months ended June 30, 2023, respectively.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

#### Note 5. PROPERTY AND EQUIPMENT, NET OF ACCUMULATED DEPRECIATION

The following table summarizes the Company's property and equipment:

		Jı	ıne 30, 2024				December 31, 2023						
	Carrying		Accumulated Depreciation		Net Carrying Value		Gross Carrying	Accumulated Depreciation		Ν	let Carrying Value		
Land	\$ 6,770	\$	_	\$	6,770	\$	6,770	\$	_	\$	6,770		
Buildings and improvements	206,887		(60,926)		145,961		176,087		(54,152)		121,935		
Furniture, fixtures and equipment	72,688		(45,421)		27,267		65,709		(38,769)		26,940		
Finance leases - equipment	16,317		(8,172)		8,145		24,597		(14,804)		9,793		
Construction in progress	8,088		<u> </u>		8,088		32,242				32,242		
Total Property and Equipment	\$ 310,750	\$	(114,519)	\$	196,231	\$	305,405	\$	(107,725)	\$	197,680		

#### Note 6. LEASES

The Company's commitments under lease arrangements are primarily leases for entertainment golf venues and traditional golf properties and related facilities, office leases and leases for golf carts and equipment. The majority of lease terms for our entertainment golf venues and traditional golf properties and related facilities initially range from 10 to 20 years and include up to eight 5-year renewal options. In addition to minimum payments, certain leases require payment of the excess of various percentages of gross revenue or net operating income over the minimum rental payments. The leases generally require the payment of taxes assessed against the leased property and the cost of insurance and maintenance. Certain leases include scheduled increases or decreases in minimum rental payments at various times during the term of the lease. During the three and six months ended June 30, 2024, no new operating leases were commenced.

### Note 7. INTANGIBLES, NET OF ACCUMULATED AMORTIZATION

The following table summarizes the Company's intangible assets:

		June	e 30, 2024			December 31, 2023						
	Gross Carrying Amount		Accumulated Amortization		Net Carrying Value	Gross Carrying		cumulated ortization	Net Carryin Value			
Trade name	\$ 700	\$	(245)	\$	455	\$ 700	\$	(233)	\$	467		
Management contracts	20,639		(13,188)		7,451	21,887		(13,778)		8,109		
Internally-developed software	3,612		(1,875)		1,737	3,612		(1,557)		2,055		
Membership base	785		(210)		575	785		(180)		605		
Non-amortizable liquor licenses	1,264				1,264	1,264				1,264		
Total Intangibles	\$ 27,000	\$	(15,518)	\$	11,482	\$ 28,248	\$	(15,748)	\$	12,500		

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

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(Dollars in thousands, except share and per share data)

#### Note 8. DEBT

The following table presents certain information regarding the Company's debt obligations excluding financing leases at June 30, 2024 and December 31, 2023:

				J	une 30, 2024				December	31, 2023
<u>Debt</u> <u>Obligation/Collateral</u>	Month Issued	Outstand- ing Face Amount	Carrying Value <sup>(A)</sup>	Final Stated Maturity	Weighted Average Coupon	Weighted Average Funding Cost <sup>(A)</sup>	Weighted Average Life (Years)	Face Amount of Floating	Outstand- ing Face Amount	Carrying Value
Vineyard II	Dec 1993	\$ 200	\$ 200	Dec 2043	3.45%	3.45 %	19.5	\$ 200	\$ 200	\$ 200
Junior subordinated notes payable (B)	Mar 2006	51,004	51,144	Apr 2035	SOFR+2.2 5%	7.84 %	10.8	51,004	51,004	51,150
Entertainment Golf Facility	Mar 2023	25,839	24,362	March 2028	3-month SOFR +8 5%	16.09 %	2.5	25.839	26,500	24,811
Total debt obligations		77,043	75,706						77,704	76,161
Less current portion of debt		(1,303)	(1,303)						(1,325)	(1,325)
Debt obligations - noncurrent		\$ 75,740	\$ 74,403						76,379	74,836

- (A) Including the effect of deferred financing costs.
- (B) Collateral for this obligation is the Company's general credit.

### Vineyard II

Traditional golf is obligated under a \$0.2 million loan with the City of Escondido, California ("Vineyard II"). The principal amount of the loan is payable in five equal installments upon reaching the "Achievement Date", which is the date on which the number of rounds of golf played on the property during the previous 36-month period equals or exceeds 240,000. As of June 30, 2024, the Achievement Date has not been reached. The interest rate is adjusted annually and is equal to 1% plus a short-term investment return, as defined in the loan agreement. As of June 30, 2024, the interest rate was 3.45%.

## Junior subordinated notes payable

The Notes were issued pursuant to the Junior Subordinated Indenture, dated April 30, 2009, between the Company and The Bank of New York Mellon Trust Company, National Association ("BNYM"), as trustee (the "Indenture"). After an initial period expiring in April 2016, the Notes bear interest at a variable rate equal to the SOFR plus 2.25% annually and all principal repayment is due at maturity. At June 30, 2024, the interest rate was 7.84%.

### **Entertainment Golf Facility**

Borrowings under the Entertainment Golf Facility bear interest at a per annum rate equal to 3-month SOFR plus 8.50%, subject to a credit spread adjustment of 100 bps and, if applicable, a 2% SOFR floor. Interest is paid monthly. The Facility amortizes on a quarterly basis at rate of 5% per year beginning in 2024. Loans under the Entertainment Golf Facility are required to be prepaid from time to time with the proceeds of certain non-ordinary course asset sales and casualty and condemnation events and the proceeds of indebtedness and equity not permitted under the Entertainment Golf Facility. As of June 30, 2024, the interest rate is 13.84%.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

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(Dollars in thousands, except share and per share data)

#### **Note 9. REAL ESTATE SECURITIES**

As of December 31, 2022, the Company held certain Asset Backed Securities ("ABS") – Non-Agency Residential Mortgage-Backed Securities ("RMBS") securities (the ABS - Non-Agency RMBS is a floating rate security and the collateral securing it is located in various geographic regions in the U.S. The Company does not have significant investments in any one geographic region). As of December 31, 2022, this security was classified as available for sale. During the three months ended March 31, 2023, the security was reclassified to trading. As of December 31, 2023, the remaining ABS – Non-Agency RMBS securities had a face amount and fair value of \$0.4 million, all of which was redeemed in January 2024 with no additional gain or loss recognized.

#### **Note 10. FAIR VALUE OF FINANCIAL INSTRUMENTS**

#### Fair Value Measurements

We measure our financial assets and liabilities at fair value on a recurring basis using a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Authoritative guidance establishes three levels of the fair value hierarchy as follows:

Level 1 - Quoted prices in active markets for identical instruments.

Level 2 - Valuations based principally on observable market parameters, including:

- quoted prices for similar assets or liabilities in active markets, inputs other than quoted prices that are observable for
  the asset or liability (such as interest rates and yield curves observable at commonly quoted intervals, implied
  volatilities and credit spreads), and
- market corroborated inputs (derived principally from or corroborated by observable market data).

Level 3 - Valuations determined using unobservable inputs that are supported by little or no market activity, and that are significant to the overall fair value measurement.

The carrying amounts of cash and cash equivalents, restricted cash, accounts receivable, accounts payable and accrued expenses, and certain other short-term liabilities approximate fair value due to their high liquidity and short-term nature, and are therefore categorized within Level 1 of the fair value hierarchy.

The following table summarizes the carrying values and estimated fair values of the Company's financial instruments at June 30, 2024 and December 31, 2023, including those measured at fair value on a recurring basis within the financial statements and fair value measurements requiring disclosure only:

	 June 30, 2024						December 31, 2023			
	 Carrying Value		timated ir Value	Fair Value Method (A)		arrying Value	Estimated Fair Value			
Recurring Measurements										
Assets										
Real estate securities, trading	\$ _	\$	_	Pricing models - Level 3	\$	392	\$	392		
Disclosure Only										
Liabilities										
Junior subordinated notes payable	\$ 51,144	\$	34,614	Pricing models - Level 3	\$	51,150	\$	33,616		
Entertainment Golf facility	\$ 24,362	\$	25,839	Pricing models - Level 3	\$	24,811	\$	26,500		

(A) Pricing models are used for (i) real estate securities that were not traded in an active market, and, therefore, had little or no price transparency, and for which significant unobservable inputs must be used in estimating fair value, or (ii) debt obligations which are private and not traded.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

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(Dollars in thousands, except share and per share data)

The Company's real estate securities and debt obligations were not traded in active markets and therefore had little or no price transparency. As a result, the Company estimated the fair value of these illiquid instruments based on internal pricing models subject to the Company's controls.

Fair value measurements categorized within Level 3 are sensitive to changes in the assumptions or methodologies used to determine fair value and such changes could result in a significant increase or decrease in the fair value. For the Company's investments in real estate securities categorized within Level 3 of the fair value hierarchy, the significant unobservable inputs include the discount rates, assumptions relating to prepayments, default rates and loss severities. For the Company's debt obligations, the significant unobservable inputs include interest rates, the amount and timing of expected future cash flows, and market yields and the credit spread of the Company.

All of the inputs used have some degree of market observability, based on the Company's knowledge of the market, relationships with market participants, and use of common market data sources. Collateral prepayment, default and loss severity projections are in the form of "curves" or "vectors" that vary for each monthly collateral cash flow projection. Methods used to develop these projections vary by asset class but conform to industry conventions. The Company uses assumptions that generate its best estimate of future cash flows of each respective security.

#### **Non-recurring Fair Value Measurements**

We measure certain property and equipment, operating lease right-of use assets, and non-amortizing intangible assets at fair value on a non-recurring basis if impairment indicators are present. These assets are written down to fair value when they are classified as held for sale or determined to be impaired. During the three and six months ended June 30, 2024 and 2023, no such measurements were performed and no impairment expense was recognized.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

#### Note 11. EQUITY AND EARNINGS PER SHARE

## **Earnings per Share**

The Company is required to present both basic and diluted earnings per share ("EPS"). The following table shows the amounts used in computing basic and diluted EPS:

	Three Months Ended June 30, Six M					ths Ended June 30,		
	2024		2023		2024		2023	
Numerator for basic and diluted earnings per share:								
(Loss) income applicable to common stockholders	\$ (1,941)	\$	1,031	\$	(8,238)	\$	(5,297)	
Denominator:								
Denominator for basic earnings per share - weighted average shares	170,993,346		92,385,019		168,917,396		92,385,019	
Effect of dilutive securities								
RSUs	_		161,538		<u> </u>		_	
Denominator for diluted earnings per share - adjusted weighted average shares	170,993,346		92,546,557		168,917,396		92,385,019	
Basic earnings per share:								
(Loss) income applicable to common stock, per share	\$ (0.01)	\$	0.01	\$	(0.05)	\$	(0.06)	
Diluted earnings per share:								
(Loss) income applicable to common stock, per share	\$ (0.01)	\$	0.01	\$	(0.05)	\$	(0.06)	

Basic EPS is calculated by dividing net income (loss) applicable to common stockholders by the weighted average number of shares of common stock outstanding during each period. Diluted EPS is calculated by dividing net income (loss) applicable to common stockholders by the weighted average number of shares of common stock outstanding plus the additional dilutive effect of dilutive securities during each period. The Company's potentially dilutive securities are its options, RSUs, and restricted stock. The Company had the following potentially dilutive securities outstanding during the periods noted which were excluded from our calculation of diluted EPS as their effect would have been antidilutive:

	Three Months End	led June 30,	Six Months Ended June 30,			
	2024 2023		2024	2023		
Options	765,749	2,030,638	765,749	2,162,356		
RSUs	11,878	_	2,036,042	161,508		
Restricted Stock	28,449,178	<u> </u>	28,449,178	_		
Total potentially dilutive securities	29,226,805	2,030,638	31,250,969	2,323,864		

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

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(Dollars in thousands, except share and per share data)

#### **Stock Options**

The following is a summary of the changes in the Company's outstanding options for the six months ended June 30, 2024:

	Number of Options		Weighted Average Strike Price	Weighted Average Life Remaining (in years)
Balance at December 31, 2023	765,749	\$	3.95	
Expired	_	\$	_	
Exercised	<u> </u>			
Balance at June 30, 2024	765,749	\$	3.95	1.28 years
		-		
Exercisable at June 30, 2024	765,749	\$	3.95	1.28 years

As of June 30, 2024, the Company's outstanding options were summarized as follows:

	Number of Options
Held by a former Manager	582,049
Granted to the former Manager and subsequently transferred to certain former Manager's employees (A)	183,700
Total	765,749

(A) The Company and Fortress (the "former Manager") agreed that options held by certain employees formerly employed by that Manager will not terminate or be forfeited as a result of the Termination and Cooperation Agreement, and the vesting of such options will relate to the relevant holder's employment with the Company and its affiliates following January 1, 2018. In both February 2017 and April 2018, the former Manager issued 1,152,495 options to certain employees formerly employed by the former Manager as part of their compensation. The options fully vest and are exercisable one year prior to the option expiration date, beginning March 2020 through January 2024.

Stock-based compensation expense is recognized on a straight-line basis through the vesting date of the options. Stock-based compensation expense related to the employee options was \$0 during both the three and six months ended June 30, 2024, and \$21 and \$41 during the three and six months ended June 30, 2023, respectively, and is recorded in general and administrative expense on the Consolidated Statements of Operations. There is no unrecognized stock-based compensation expense related to the unvested options as of June 30, 2024.

## **Restricted Stock Units (RSUs)**

The following is a summary of the changes in the Company's RSUs for the six months ended June 30, 2024.

	Number of RSUs	Weighted Avera Grant Date Fair V	_
Balance at December 31, 2023	11,878		4.77
Granted	11,449,178	\$	0.21
Vested	(11,449,178)	\$	0.21
Forfeited (A)		\$	_
Balance at June 30, 2024	11,878	\$	4.77

(A) Unvested RSUs are forfeited by non-employee directors upon their departure from the board of directors and generally forfeited by employees upon their termination.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

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The Company generally grants RSUs to the non-employee directors as part of their annual compensation. The RSUs are subject to a one-year vesting period. The Company also grants RSUs to employees as part of their annual compensation. The RSUs vest in equal annual installments on each of the first three anniversaries of the grant date.

Stock-based compensation expense is recognized on a straight-line basis through the vesting date of the RSUs in general and administrative expense on the Consolidated Statements of Operations. There was no stock-based compensation expense related to RSUs outside of the award to Michael Compton discussed below recognized during the three or six months ended June 30, 2024 or 2023.

On January 1, 2024, the Company granted 11,449,178 RSUs to Michael Compton as compensation for historical services as interim CEO and advisory work prior thereto beginning in Q1 2023, in lieu of cash compensation. The RSUs vested on February 2, 2024. Expense related to this 2023 service was accrued in 2023 in general and administrative expense on the Consolidated Statement of Operations but was reclassified as additional paid in capital during the three months ended March 31, 2024 during which both the grant and vesting of these awards occurred. Expense related to this award totaled \$2,404.

The was no unrecognized stock-based compensation expense related to the unvested RSUs as of June 30, 2024.

#### **Restricted Stock**

On January 1, 2024, the Company granted 19,949,178 shares of restricted common stock, par value \$0.01 per share ("Restricted Shares"), to Wesley Edens and 8,500,000 Restricted Shares to Michael Compton. The terms of the Restricted Shares contain a performance condition requiring that the Company's stock price increase at least 66.00% from the date of grant in order to vest, measured on a total return basis (taking into account any dividend payments). No stock compensation expense has been recognized related to these performance based grants as the achievement of performance condition is not considered probable.

The Restricted Shares are generally subject to performance-based cliff vesting, are not subject to accelerated vesting upon a termination of employment and are not transferable prior to the vesting date. The grants are entitled to voting and dividend rights prior to vesting, subject to clawback in the event the performance condition is not met.

#### **Preferred Stock**

Dividends totaling \$1.4 million were paid on January 31, 2023 to holders of record of preferred stock on January 2, 2023, in an amount equal to \$0.609375, \$0.503125 and \$0.523438 per share on the 9.750% Series B, 8.050% Series C and 8.375% Series D preferred stock, respectively. As of June 30, 2024, \$13.9 million of dividends on the Company's cumulative preferred stock were unpaid and in arrears.

The Series B Preferred, Series C Preferred and Series D Preferred are non-voting, have a \$25 per share liquidation preference, no maturity date and no mandatory redemption. The Company has the option to redeem the Series B Preferred, the Series C Preferred and the Series D Preferred, at their liquidation preference. The terms of the Series C Preferred and Series D Preferred each provide that if they cease to be listed on the NYSE or the AMEX, or quoted on the NASDAQ, and the Company is not subject to the reporting requirements of the Exchange Act, the shares of the Series C Preferred and Series D Preferred shall accrue cumulative distributions at the special rate of 9.05% and 9.375% per year, respectively. The special rate has been in effect since January 2, 2023, which is the effective date the Company's filing on Form 15, effecting deregistration under the Exchange Act and termination of the reporting requirements of the Exchange Act, and delisting from NYSE.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

#### **Noncontrolling Interest**

On July 12, 2021, the Company entered into an investment agreement among the Company and Symphony Ventures, which we refer to as Symphony, a company organized under the laws of Ireland, in which the Company agreed to sell to Symphony 10% of the partnership interests in each of the wholly owned subsidiary limited partnerships, which we refer to as "SLPs", formed by the Company to hold certain of the Company's Puttery venues, in exchange for an amount in cash equal to 10% of the total cost to build the Puttery venue owned by such SLP. Symphony's purchase price in each such SLP will be fully committed on the date the certificate of occupancy for the Puttery venue is received, up to a total commitment of \$10 million. In 2023, in accordance with options in the original investment agreements, Symphony increased their ownership in two SLPs, those for the Puttery location in The Colony, Texas, and Charlotte, North Carolina, to 20% in exchange for cash equal to an additional 10% of the total cost to build each location.

We control through a wholly owned subsidiary all general partnership interests and 80% or 90% of the limited partnership interests in the SLP, thus retaining all rights, powers and authority that govern the partnership and, as a result, we consolidate the financial results of this SLP, and report the noncontrolling interest representing the economic interest in the SLP held by Symphony. Currently the Company and Symphony are party to six SLPs, for the Puttery locations in The Colony, Texas, Charlotte, North Carolina, Washington, D.C., Houston, Texas, Chicago, Illinois, and Pittsburgh, Pennsylvania.

#### **Tax Benefits Preservation Plan**

The Company is party to the Tax Benefits Preservation Plan dated May 22, 2022, as amended on June 4, 2023, and as amended and restated in its entirety on May 3, 2024 (the "Plan"), with American Stock Transfer & Trust Company, LLC, as rights agent (the "Rights Agent"). The Plan is intended to help protect the Company's ability to use its tax net operating losses and certain other tax assets ("Tax Benefits") by deterring an "ownership change" as defined under Section 382 of the Internal Revenue Code of 1986, as amended, and the Treasury Regulations thereunder (the "Code").

Pursuant to the Plan, each registered holder of outstanding shares of common stock, par value \$0.01 per share (the "Common Stock"), received rights to purchase from the Company a unit consisting of one one-thousandth of a share (a "Unit") of Series E Junior Participating Preferred Stock, par value \$0.01 per share (the "Series E Preferred Stock"), at a purchase price of \$5.00 per Unit, subject to adjustment (the "Purchase Price").

The Rights are attached to all Common Stock certificates representing shares outstanding, and no separate rights certificates ("Rights Certificates") were distributed. Subject to certain exceptions specified in the Plan, the Rights will separate from the Common Stock then outstanding and a distribution date (the "Distribution Date") will occur upon the earlier of (i) 10 business days following a public announcement that a person or group of affiliated or associated persons (an "Acquiring Person") has become the beneficial owner of 4.9% or more of the shares of the Common Stock (the "Stock Acquisition Date") and (ii) 10 business days (or such later date as the Board shall determine) following the commencement of a tender offer or exchange offer that would result in a person or group becoming an Acquiring Person.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

#### Note 12. COMMITMENTS AND CONTINGENCIES

Litigation - The Company is and may become, from time to time, involved in legal actions in the ordinary course of business, including governmental and administrative investigations, inquiries and proceedings concerning employment, labor, environmental, personal injury and other claims. Although management is unable to predict with certainty the eventual outcome of any legal action, management believes the ultimate liability arising from such actions, individually and in the aggregate, which existed at June 30, 2024, will not materially affect the Company's consolidated results of operations, financial position or cash flow. Given the inherent unpredictability of these types of proceedings, however, it is possible that future adverse outcomes could have a material effect on our financial results.

**Environmental Costs** — As a commercial real estate owner, the Company is subject to potential environmental costs. At June 30, 2024, management of the Company is not aware of any environmental concerns that would have a material adverse effect on the Company's consolidated financial position or results of operations.

**Surety Bonds** — The Company is required to maintain bonds under certain third-party agreements, as requested by certain utility providers, and under the rules and regulations of licensing authorities and other governmental agencies. The Company had bonds outstanding of approximately \$0.3 million as of June 30, 2024 and December 31, 2023.

**Month-to-Month Leases** — The traditional golf segment has four month-to-month property leases which are cancellable by the parties with 30 days written notice. The traditional golf segment also has various month-to-month operating leases for carts and equipment. Lease expense is recorded in operating expenses.

**Membership Deposit Liability** — In the traditional golf business, until 2021 private country club members generally paid an advance initiation deposit upon their acceptance as a member to the respective country club. Initiation deposits are refundable 30 years after the date of acceptance as a member. As of June 30, 2024, the total nominal value of initiation fee deposits was approximately \$267.6 million with annual maturities through 2051.

In 2002 American Golf Corporation ("AGC"), when it was owned by a previous owner, entered into a Restated Membership Deposit Assumption Agreement, with two trusts established by a previous owner of AGC (the "Trusts") under which the Trusts agreed to unconditionally assume the obligations of AGC to refund certain membership deposit liabilities ("MDLs") in exchange for shares in AGC. The MDLs assumed were refundable 30 years from the date of acceptance of the member with the first liabilities assumed by the Trusts becoming refundable in 2020. The total redemption value of membership deposit liabilities assumed by the Trusts was \$181.9 million. No asset was recorded at the time of our acquisition of AGC in recognition of this assumption agreement for the \$181.9 million of liabilities assumed by the Trusts for the following reasons. 1) the substantial time period between the assumption of the liabilities and the first liabilities becoming refundable; 2) the inability of AGC to verify and monitor the assets of the Trusts to ensure the ability to perform under the terms of the assumption agreements; 3) the fact that the Trusts are not required to maintain any assets that would support such performance; 4) the Trust settlors were not required contractually to fund the Trusts; and 5) The Company does not have the ability to determine the likelihood that the Trusts will meet their obligations. In the event the Trusts are not able to fulfill their obligations, the Company would be responsible for refunding the outstanding balance of the MDL and therefore, recognizes these MDLs on its balance sheet. Though the Trusts initially assumed \$181.9 million of MDLs the balance of related MDLs carried on the books of AGC, as of June 30, 2024, has been reduced to an undiscounted nominal value of \$113.9 million through various assignments to third parties and partial membership refunds due to membership transfers. To-date, the Trust has met all of their obligations that have come due for which the Trust assumed responsibility under the Restated Membership Deposit Assumption Agreement. As of June 30, 2024 the Trusts had refunded a total of approximately \$1.1 million of MDLs under the terms of the assumption agreements.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

JUNE 30, 2024

(Dollars in thousands, except share and per share data)

**Commitments** - As of June 30, 2024, the Company is committed to a concession agreement in Manhattan (Randall's Island), New York for a Drive Shack entertainment golf venue that is not yet commenced. The minimum rent due under this concession agreement totals \$17.5 million over a term of 18 years when construction feasibility is met.

**Preferred Dividends in Arrears** - As of June 30, 2024, \$13.9 million of dividends on the Company's cumulative preferred stock were unpaid and in arrears.

#### Note 13. INCOME TAXES

The Company's income tax provision (benefit) for interim periods is determined using an estimate of the Company's annual effective tax rate, adjusted for discrete items, if any, that are taken into account in the relevant period.

The Company's income tax provision was \$0.1 million and \$0.2 million for the three and six months ended June 30, 2024, respectively and \$0.1 million and \$0.1 million for the three and six months ended June 30, 2023, respectively.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which temporary differences become deductible.

The Company maintains a full valuation allowance against its deferred tax assets as of June 30, 2024 as management does not believe that it is more likely than not that the deferred tax assets will be realized.

The Company and its subsidiaries file U.S. federal and state income tax returns in various jurisdictions. Generally, the Company is no longer subject to tax examinations by tax authorities for years prior to 2019.

At June 30, 2024 and December 31, 2023, the Company reported a total liability for unrecognized tax benefits of \$0.2 million. The Company does not anticipate any significant increases or decreases to the balance of unrecognized tax benefits during the next 12 months.

#### Note 14. LOSS ON LEASE TERMINATIONS AND IMPAIRMENT

During the three and six months ended June 30, 2024 and 2023, the Company recorded no impairment charges.

During the three and six months ended June 30, 2024, the Company recorded \$127 of charges related to the disposal of leased assets upon the termination of the related leases. During the three and six months ended June 30, 2023, the Company recorded \$32 and \$34, respectively, of similar charges.

## Note 15. SUBSEQUENT EVENTS

The Company evaluated subsequent events, if any, that would require an adjustment to the Company's consolidated financial statements or require disclosure in the notes to the consolidated financial statements through the date of issuance of the consolidated financial statements.

On September 18, 2024, the Company repaid \$5,000 of principal on the Entertainment Golf Facility ahead of its contractual maturity date.

#### ITEM 4. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following should be read in conjunction with our Consolidated Financial Statements and notes thereto included in Part II, Item 8. "Financial Statements and Supplementary Data," and Part I, Item 1A. "Risk Factors."

#### **GENERAL**

The Company is an owner and operator of golf-related leisure and entertainment venues focused on bringing people together through competitive socializing. Our common stock is traded on the OCTMKTS under the symbol "DSHK."

The Company conducts its business through two primary operating segments:

#### Entertainment Golf Business | Drive Shack and Puttery

Drive Shack offers competitive, social entertainment through its golf-related leisure and large-format entertainment venues with gaming and premier golf technology, a chef-inspired menu, craft cocktails, and engaging social events throughout the year. Each Drive Shack venue features expansive, climate-controlled, suite style bays with lounge seating; augmented-reality golf games and virtual course play; a restaurant and multiple bars; an outdoor patio with lawn games; and arcade games.

As of June 30, 2024, the Company operated four Drive Shack venues located in Orlando, Florida; West Palm Beach, Florida; Raleigh, North Carolina; and Richmond, Virginia. Drive Shack venues are freestanding, 50,000 - 60,000 square feet, open-air venues built on approximately 12 acres. Additionally, the Company is committed to a concession agreement in Manhattan (Randall's Island), New York for a Drive Shack entertainment golf venue.

This segment also includes the Company's indoor entertainment golf brand, Puttery, an adult-focused, modern spin on putting, re-defining the game within an immersive experience as guests move from one course to the next. With a high-energy atmosphere that combines plentiful curated culinary offerings and inventive craft cocktails centered around a lively bar area with great music, guests can relax and enjoy their evening before, during and after their tee time. Puttery venues range in size from 15,000 to 20,000 square feet and feature indoor putting courses anchored by bars and other social spaces that serve to create engaging and fun experiences for guests.

The Company launched its first Puttery venue in September 2021 in The Colony, Texas. As of June 30, 2024, the Company operated ten leased Puttery venues located in The Colony, Texas, Charlotte, North Carolina, Washington, D.C., Houston, Texas, Kansas City, Missouri, Minneapolis, Minnesota, Pittsburgh, Pennsylvania, Miami, Florida, New York City, New York, and Chicago, Illinois. The Company opened the Puttery venue in Miami, Florida in January 2024 and New York City, New York in March 2024. Puttery venues are indoor venues typically located in urban and suburban dining and entertainment districts.

#### **Traditional Golf Business**

American Golf, acquired by the Company in December 2013, is one of the largest operators of golf properties in the United States. As an owner, lessee, and manager of golf courses and country clubs for over 45 years, we believe American Golf is one of the most experienced operators in the traditional golf industry. As of June 30, 2024, we owned, leased or managed 43 properties across seven states. Effective June 30, 2024, we exited one management agreement related to a public managed course. Earlier in 2024, effective January 15, 2024, the Company did not renew the leases for three public courses at the time of their expiration, and on January 1, 2024, we exited nine management agreements related to private managed courses at the time of their expiration.

American Golf is focused on delivering lasting experiences for our guests, with over 27,000 members and over 1.9 million rounds played at our properties during the twelve months ended December 31, 2023.

## **RESULTS OF OPERATIONS**

The following tables summarize our results of operations for the three and six months ended June 30, 2024 and 2023:

	 Three Months	Ended Jun	e 30,		Increase (Dec	rease)
(dollar amounts in thousands)	2024		2023	An	nount	%
Revenues						
Golf operations (A)	\$ 69,594	\$	73,390	\$	(3,796)	(5.2)%
Sales of food and beverages	 25,849		24,729		1,120	4.5 %
Total revenues	 95,443		98,119		(2,676)	(2.7)%
Operating costs						
Operating expenses (A)	71,946		71,791		155	0.2 %
Cost of sales - food and beverages	6,068		5,860		208	3.5 %
General and administrative expense	5,068		5,159		(91)	(1.8)%
Depreciation and amortization	7,225		6,751		474	7.0 %
Pre-opening costs	239		1,234		(995)	(80.6)
Loss on lease terminations and impairment	127		32		95	296.9 %
Total operating costs	90,673		90,827		(154)	(0.2)%
Operating income	 4,770		7,292		2,522	(34.6)%
Other income (expenses)						
Interest and investment income	10		(441)		451	(102.3)%
Interest expense	(4,427)		(3,879)		548	14.1 %
Other expense, net	(739)		(463)		(276)	(59.6)%
Total other income (expenses)	(5,156)		(4,783)		(373)	(7.8)%
Income (loss) before income tax	\$ (386)	\$	2,509	\$	2,895	(115.4)%
	 Six Months E	ix Months Ended June 30, Increase (D				rosco)
	 SIX IVIOLITIES E	nueu June	30,			reasej
(dollar amounts in thousands)	2024	ilueu Julie	2023	An	nount	%
(dollar amounts in thousands) Revenues				An	•	•
	\$			An	•	%
Revenues	\$ 2024		2023		nount	% (5.4)%
Revenues Golf operations (A)	\$ 124,358		131,426		(7,068)	% (5.4)% 5.0 %
Revenues Golf operations (A) Sales of food and beverages	\$ 124,358 46,339		131,426 44,152		(7,068) 2,187	% (5.4)% 5.0 %
Revenues Golf operations (A) Sales of food and beverages Total revenues	\$ 124,358 46,339		131,426 44,152		(7,068) 2,187 (4,881)	% (5.4)% 5.0 % (2.8)%
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs	\$ 124,358 46,339 170,697		131,426 44,152 175,578		(7,068) 2,187 (4,881)	% (5.4)% 5.0 % (2.8)%
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A)	\$ 124,358 46,339 170,697		131,426 44,152 175,578		(7,068) 2,187 (4,881) 0 (3,210)	% (5.4)% 5.0 % (2.8)% (2.4)% 4.8 %
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages	\$ 124,358 46,339 170,697 130,882 11,132		131,426 44,152 175,578 134,092 10,618		(7,068) 2,187 (4,881)  0 (3,210) 514	% (5.4)% 5.0 % (2.8)% (2.4)% 4.8 % (35.3)%
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages General and administrative expense	\$ 124,358 46,339 170,697 130,882 11,132 8,126		131,426 44,152 175,578 134,092 10,618 12,558		(7,068) 2,187 (4,881)  0 (3,210) 514 (4,432)	% (5.4)% 5.0 % (2.8)% (2.4)% 4.8 % (35.3)% 8.6 %
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages General and administrative expense Depreciation and amortization	\$ 124,358 46,339 170,697 130,882 11,132 8,126 14,586		131,426 44,152 175,578 134,092 10,618 12,558 13,426		(7,068) 2,187 (4,881)  0 (3,210) 514 (4,432) 1,160	(5.4)% 5.0 % (2.8)% (2.4)% 4.8 % (35.3)% 8.6 % (48.5)%
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages General and administrative expense Depreciation and amortization Pre-opening costs	\$ 124,358 46,339 170,697 130,882 11,132 8,126 14,586 1,500		131,426 44,152 175,578 134,092 10,618 12,558 13,426 2,912		(7,068) 2,187 (4,881)  0 (3,210) 514 (4,432) 1,160 (1,412)	(5.4)% 5.0 % (2.8)% (2.4)% 4.8 % (35.3)% 8.6 % (48.5)% 273.5 %
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages General and administrative expense Depreciation and amortization Pre-opening costs Loss on lease terminations and impairment	\$ 124,358 46,339 170,697 130,882 11,132 8,126 14,586 1,500 127		131,426 44,152 175,578 134,092 10,618 12,558 13,426 2,912 34		(7,068) 2,187 (4,881)  0 (3,210) 514 (4,432) 1,160 (1,412) 93	•
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages General and administrative expense Depreciation and amortization Pre-opening costs Loss on lease terminations and impairment Total operating costs	\$ 124,358 46,339 170,697 130,882 11,132 8,126 14,586 1,500 127		131,426 44,152 175,578 134,092 10,618 12,558 13,426 2,912 34 173,640		(7,068) 2,187 (4,881)  0 (3,210) 514 (4,432) 1,160 (1,412) 93 (7,287)	(5.4)% 5.0 % (2.8)% (2.8)% 4.8 % (35.3)% 8.6 % (48.5)% 273.5 % (4.2)%
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages General and administrative expense Depreciation and amortization Pre-opening costs Loss on lease terminations and impairment Total operating costs Operating income	\$ 124,358 46,339 170,697 130,882 11,132 8,126 14,586 1,500 127		131,426 44,152 175,578 134,092 10,618 12,558 13,426 2,912 34 173,640		(7,068) 2,187 (4,881)  0 (3,210) 514 (4,432) 1,160 (1,412) 93 (7,287)	% (5.4)% 5.0 % (2.8)% 4.8 % (35.3)% 8.6 % (48.5)% 273.5 % (4.2)% 124.1 %
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages General and administrative expense Depreciation and amortization Pre-opening costs Loss on lease terminations and impairment Total operating costs Operating income  Other income (expenses)	\$ 124,358 46,339 170,697 130,882 11,132 8,126 14,586 1,500 127 166,353 4,344		131,426 44,152 175,578 134,092 10,618 12,558 13,426 2,912 34 173,640 1,938		(7,068) 2,187 (4,881)  0 (3,210) 514 (4,432) 1,160 (1,412) 93 (7,287) (2,406)	% (5.4)% 5.0 % (2.8)% (2.8)% 4.8 % (35.3)% 8.6 % (48.5)% 273.5 % (4.2)% 124.1 %
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages General and administrative expense Depreciation and amortization Pre-opening costs Loss on lease terminations and impairment Total operating costs Operating income  Other income (expenses) Interest and investment income	\$ 124,358 46,339 170,697 130,882 11,132 8,126 14,586 1,500 127 166,353 4,344		131,426 44,152 175,578 134,092 10,618 12,558 13,426 2,912 34 173,640 1,938		(7,068) 2,187 (4,881)  0 (3,210) 514 (4,432) 1,160 (1,412) 93 (7,287) (2,406)	(5.4)% 5.0 % (2.8)% (2.8)% 4.8 % (35.3)% 8.6 % (48.5)% 273.5 % (4.2)%
Revenues Golf operations (A) Sales of food and beverages Total revenues  Operating costs Operating expenses (A) Cost of sales - food and beverages General and administrative expense Depreciation and amortization Pre-opening costs Loss on lease terminations and impairment Total operating costs Operating income  Other income (expenses) Interest and investment income Interest expense, net	\$ 124,358 46,339 170,697 130,882 11,132 8,126 14,586 1,500 127 166,353 4,344		131,426 44,152 175,578 134,092 10,618 12,558 13,426 2,912 34 173,640 1,938		(7,068) 2,187 (4,881)  0 (3,210) 514 (4,432) 1,160 (1,412) 93 (7,287) (2,406)	% (5.4)% 5.0 % (2.8)% (2.8)% (35.3)% 8.6 % (48.5)% 273.5 % (4.2)% 124.1 % (107.0)% 51.3 %

(A) Includes \$6.7 million and \$12.1 million for the three and six months ended June 30, 2024, and \$15.1 million and \$27.5 million for the three and six months ended June 30, 2023, respectively, related to management contract reimbursements reported under ASC 606.

#### **Revenues from Golf Operations**

Revenues from golf operations comprise principally of: (1) daily green fees, golf cart rentals, and The Player's Club membership dues at American Golf's public properties, (2) initiation fees, membership dues and guest fees at American Golf's private properties, (3) management fees and reimbursed operating expenses at American Golf's managed courses and (4) bay play and game play at Drive Shack and Puttery locations.

Given the discretionary nature of our products, trends in consumer spending will impact our revenue from golf operations on a quarter-by-quarter basis and, particularly in traditional golf as an outdoor activity, and seasonal weather patterns have a significant impact.

	 Three Mo	nths E	Ended	Increase (Decrease)			
(dollar amounts in thousands)	June 30, 2024		June 30, 2023		Amount	%	
Golf operations	\$ 69,594	\$	73,390	\$	(3,796)	(5.2) %	
Percentage of total revenue	72.9 %		74.8 %				

During the third quarter of 2023, Puttery added two new venues in Minneapolis, MN, and Kansas City, MO. During the first quarter of 2024, Puttery added two new venues in Miami, FL and New York, NY. The ramp up in revenues of these four new venues caused an increase in revenues of \$1.8 million with respect to the comparable prior period. Puttery saw golf operations revenue of \$4.6 million vs. \$3.4 million, an increase of \$1.2 million. Drive Shack revenue from golf operations decreased to \$3.4 million in the current period vs. \$4.8 million in the prior comparable period.

Revenues from golf operations for Traditional Golf decreased a total of \$4.5 million compared to the prior period primarily from the loss of revenue from managed courses and the loss of revenue from three leased courses whose leases were not renewed in 2024. Disposed managed courses caused an \$8.4 million reduction in revenue vs the prior comparable period, and disposed leased courses caused a \$2.7 million reduction in revenue. However, Traditional Golf same store revenue increased by \$6.6 million compared to the prior period primarily due to an increase in greens fees and cart fees driven by an increase in average daily golf play rates.

	 Six Months E	nded	 Increase (Decrease)		
(dollar amounts in thousands)	June 30, 2024		June 30, 2023	Amount	%
Golf operations	\$ 124,358	\$	131,426	\$ (7,068)	(5.4) %
Percentage of total revenue	72.9 %		74.9 %		

During the third quarter of 2023, Puttery added two new venues in Minneapolis, MN, and Kansas City, MO. During the first quarter of 2024, Puttery added two new venues in Miami, FL and New York, NY. The ramp up in revenues of these four new venues caused an increase in revenues of \$3.1M with respect to the comparable prior period. Puttery saw total guests of 0.47 million in the current period versus 0.4 million in the prior comparable period causing golf operations revenue to increase \$1.7 million, from \$7.2 million to \$8.9 million. Drive Shack revenue from golf operations decreased to \$7.5 million in the current period vs. \$9.1 million in the prior comparable period caused by a decrease in total guests, from \$0.5 million to \$0.4 million.

Revenues from Golf Operations for Traditional Golf decreased a total of \$8.2 million compared to the prior period primarily from the loss of revenue from managed courses of \$15.4 million and three leased courses whose contracts were not renewed which accounted for \$3.2 million of the decrease. However, traditional Golf same store revenue increased by \$10.4 million compared to the prior period primarily due to an increase in greens fees and cart fees driven by an increase in average daily golf play rates.

#### Sales of Food and Beverages

	 Three Mo	Increase (Decrease)			
(dollar amounts in thousands)	June 30, 2024	June 30, 2023		Amount	%
Sales of food and beverages	\$ 25,849	\$ 24,729	\$	1,120	4.5 %
Percentage of total revenue	27.1 %	25.2 %			

Sales of food and beverages increased by \$1.1 million, due to a \$0.1 million increase in Entertainment Golf driven by the addition of four Puttery locations, and a \$1 million increase in Traditional Golf driven by increase in F&B pricing and increase in events.

	 Six Months E	nded	June 30,	Increase (Decrease)			
(dollar amounts in thousands)	June 30, 2024		June 30, 2023		Amount	%	
Sales of food and beverages	\$ 46,339	\$	44,152	\$	2,187	5.0 %	
Percentage of total revenue	27.1 %		25.1 %				

Sales of food and beverages increased by a total of \$2.2 million, due to a \$0.5 million increase in Entertainment Golf, and a \$1.7 million increase in Traditional Golf. The increase in Entertainment Golf was primarily due to the addition of four Puttery venues compared to the same period the prior year. Traditional Golf sales of food and beverage increased primarily due to an increase in large group events and in F&B pricing.

#### **Operating Expenses**

Operating expenses consist of course and venue level payroll and payroll-related (including hourly and salary wages, bonuses and commissions, health benefits, and payroll taxes), occupancy (including rent, property tax, and common area maintenance), and other course and venue level operating expenses (including utilities, repair and maintenance, and marketing), excluding pre-opening costs, which are recorded separately. Operating expenses also include course level operating costs for our traditional golf managed courses, for which we are reimbursed.

	 Three Months Ended Increase (Deci					crease)
(dollar amounts in thousands)	June 30, 2024		June 30, 2023		Amount	%
Operating expenses	\$ 71,946	\$	71,791	\$	155	0.2 %
Percentage of total revenue	75.4 %		73.2 %			

Operating expenses increased by a total of \$0.2 million, primarily due to a \$3.1 million increase in Entertainment Golf due to the addition of four Puttery locations, and a net \$3 million decrease in Traditional Golf.

Traditional Golf operating expense decreased by \$3.0 million primarily due to the disposal of 3 leased courses that decreased the total expense by \$2.0 million. Same store operating expense decreased by \$1 million due to a company-wide decrease of course related G&A expense.

		Six Months E		crease)			
(dollar amounts in thousands)	June 30, 2024		June 30, 2023		Amount	%	
Operating expenses	\$	130,882	\$ 134,092	\$	(3,210)	(2.4)%	
Percentage of total revenue		76.7 %	76.4 %				

Operating expenses decreased by \$3.2 million, primarily due to a \$3.8 million increase in Entertainment Golf due to the addition of four Puttery locations, and a net \$7 million decrease in Traditional Golf primarily due to the disposal of three leased courses \$2.7M and company-wide G&A decreases \$4.3M.

#### Cost of Sales - Food and Beverages

	 Three Mo		crease)		
(dollar amounts in thousands)	June 30, 2024	June 30, 2023		Amount	%
Cost of sales - food and beverages	\$ 6,068	\$ 5,860	\$	208	3.5 %
Percentage of total revenue	6.4 %	6.0 %			

Cost of sales - food and beverages increased by a total of \$0.2 million across both business segments. This increase was caused by an increase of \$0.1 million in Traditional Golf and \$0.1 million in Entertainment Golf.

	 Six Months Ended June 30,					crease)
(dollar amounts in thousands)	June 30, 2024		June 30, 2023		Amount	%
Cost of sales - food and beverages	\$ 11,132	\$	10,618	\$	514	4.8 %
Percentage of total revenue	6.5 %		6.0 %			

Cost of sales - food and beverages increased by a total of \$0.5 million across both business segments. This increase was caused by an increase of \$0.4 million in Traditional Golf and \$0.1 million in Entertainment Golf.

## General and Administrative Expense (including Acquisition and Transaction Expense)

General and administrative expense consists of costs associated with our corporate support and administrative functions that support development and operations and includes stock-based compensation.

		Three Mont		Increase (Decrease)		
(dollar amounts in thousands)	Jı	une 30, 2024	June 30, 2023		Amount	%
General and administrative expense	\$	5,068	\$ 5,15	59 \$	(91)	(1.8)%
Percentage of total revenue		5.3 %	5	.3 %		

General and administrative expense decreased by a net \$0.1 million driven by a \$0.8 million decrease in Traditional Golf and \$0.7 increase in Entertainment Golf. The decrease in Traditional Golf is primarily due to reductions in corporate headcount, professional fees, and general cost reduction related to corporate expenses. The increase in Entertainment Golf is caused by the four venues that opened during the last quarter of 2023 and the first quarter of 2024.

	Six Months Ended June 30,					Increase (Decrease)		
(dollar amounts in thousands)		June 30, 2024		June 30, 2023		Amount	%	
General and administrative expense	\$	8,126	\$	12,558	\$	(4,432)	(35.3)%	
Percentage of total revenue		4.8 %		7.2 %				

Total General and administrative expense decreased by \$4.4 million across all company segments during the six months ended June 30, 2024, primarily due to reductions in corporate headcount, and professional fees.

#### **Depreciation and Amortization**

Depreciation and amortization consists of depreciation on property and equipment and financing lease assets, as well as amortization of intangible assets.

	 Three Months Ended					crease)
(dollar amounts in thousands)	June 30, 2024		June 30, 2023		Amount	%
Depreciation and amortization	\$ 7,225	\$	6,751	\$	474	7.0 %
Percentage of total revenue	7.6 %	i	6.9 %			

Depreciation and amortization increased a net amount of \$0.4 million due to assets put into service at new Puttery locations.

	 Six Months E	Increase (Decrease)			
(dollar amounts in thousands)	June 30, 2024	June 30, 2023		Amount	%
Depreciation and amortization	\$ 14,586	\$ 13,426	\$	1,160	8.6 %
Percentage of total revenue	8.5 %	7.6 %			

Depreciation and amortization increased by \$1.2 million primarily due to additions of the two Puttery locations compared to the prior period.

#### **Pre-Opening Costs**

Pre-opening costs consist primarily of venue-related lease expenses, employee payroll, marketing expenses, travel and related expenses, training costs, food, beverage and other operating expenses incurred prior to opening an entertainment golf venue.

		Three Months Ended				
(dollar amounts in thousands)	June 20	•	June 30, 2023	Am	nount	%
Pre-opening costs	\$	239 \$	1,234	\$	(995)	(80.6)%
Percentage of total revenue		0.3 %	1.3 %	;		

Pre-opening expenses reduced by \$1 million compared to the same period last year. This reduction occurred because during the second quarter of 2023 the company expensed \$1.0 million on Puttery venues in Kansas City, Missouri, Minneapolis, Minnesota and New York, New York, which opened during the last quarter of 2023 and first quarter of 2024.

	 Six Months Ended June 30,					crease)
(dollar amounts in thousands)	June 30, 2024		June 30, 2023		Amount	%
Pre-opening costs	\$ 1,500	\$	2,912	\$	(1,412)	(48.5)%
Percentage of total revenue	0.9 %		1.7 %			

Pre-opening expenses for the six months ended June 30, 2024 include expenses for the Puttery locations in Miami, Florida and New York, New York. Total preopening expenses reduced by \$1.4 million because the company invested \$1.6 million in Kansas City, Missouri, Pittsburgh, Pennsylvania, and Minneapolis, Minnesota during the first six months of 2023. These three venues opened between February 2023 and September 2023. The average pre-opening costs to open a Puttery venue has been around \$1.1 million.

#### Loss on lease terminations and impairment

Impairment and other losses consists of any gains or losses due to lease terminations, inclusive of lease termination costs and related legal fees as well as the write-off of the net book value of property and equipment, intangible assets, ROU assets and liabilities, and remaining working capital items; impairment charges on long-lived assets, including property and equipment, intangibles, and operating lease assets; and the net book value of assets retired in the normal course of business.

	Three Months Ended					Increase (Decrease)		
(dollar amounts in thousands)		June 30, 2024		June 30, 2023			Amount	%
Loss on lease terminations and impairment	\$	127	\$		32	\$	95	296.9 %
Percentage of total revenue		0.1 %			<b>—</b> %	ó		

	Six Months Ended June 30,						ecrease)	
(dollar amounts in thousands)		June 30, 2024		June 30, 2023			Amount	%
Loss on lease terminations and impairment	\$	127	\$		34	\$	93	273.5 %
Percentage of total revenue		0.1 %	, )		<b>-</b> %			

All charges in both periods presented relate to the disposal of leased assets upon the termination of the related leases.

#### **Interest and Investment Income**

Interest and investment income consists primarily of interest earned on cash balances and a real estate security. This security was sold or redeemed in its entirety by January 31, 2024.

		Increase (Decrease)			
(dollar amounts in thousands)	June : 202	•	June 30, 2023	Amount	%
Interest and investment income	\$	10 \$	(441)	\$ 451	(102.3)%
Percentage of total revenue		<b>-</b> %	(0.4)%		

		Six Months Ended June 30,			(Decrease)
(dollar amounts in thousands)	June 20	•	June 30, 2023	Amount	%
Interest and investment income	\$	16 \$	(227)	\$ 243	(107.0)%
Percentage of total revenue		<b>-</b> %	(0.1)%		

#### Interest Expense, Net

Interest expense, net, consists primarily of interest expense on the accretion of membership deposit liabilities, on the Company's junior subordinated notes payable, and on financing lease obligations, offset by amounts capitalized into construction in progress during the construction and development of new venues.

	 Three Months Ended			Increase (Decrease)		rease)
(dollar amounts in thousands)	June 30, 2024		June 30, 2023		Amount	%
Interest expense	\$ (4,427)	\$	(3,879)	\$	548	14.1 %
Percentage of total revenue	(4.6)%		(4.0)%			

Interest expense increased by \$0.5 million during the period, primarily because of insurance financing \$0.1 million, MGG loan interest \$0.3 million, and MDLs net interest accretion \$0.1 million.

	 Six Months Ended June 30,			 Increase (Decrease)		
(dollar amounts in thousands)	June 30, 2024		June 30, 2023	Amount	%	
Interest expense	\$ (9,035)	\$	(5,971)	\$ 3,064	51.3 %	
Percentage of total revenue	(5.3)%		(3.4)%			

Interest expense, net increased by 3 million, primarily due to MGG loan \$1.2 million, MDL interest accretion \$1.4 million and interest increase on the Subordinated facility interest rate \$0.3 million. Variations in interest rate are due to the indexed portion of the interest rate, specifically SOFR for the Subordinated and MGG credit facilities.

## Other Income (Loss), Net

	Three Months Ended			 Increase (Decrease)		
(dollar amounts in thousands)	June 30, 2024		June 30, 2023	Amount	%	
Other expense, net	\$ (739)	\$	(463)	\$ (276)	(59.6)%	
Percentage of total revenue	(0.8)%		(0.5)%			

There was no significant change in Other Income (loss), Net.

	Six Months Ended June 30,			 Increase (Decrease)		
(dollar amounts in thousands)	June 30, 2024		June 30, 2023	Amount	%	
Other expense, net	\$ (466)	\$	1,903	\$ (2,369)	124.5 %	
Percentage of total revenue	(0.3)%		1.1 %			

Other income (loss), net decreased by \$2.3 million primarily due to non-recurring expenses that affected the 2023 result.

#### **SEGMENT RESULTS**

#### **Entertainment Golf**

	_	Three Month	Increase (Decrease)	
(in thousands)		June 30, 2024	June 30, 2023	Amount
Revenues				
Golf operations	\$	8,699 \$	8,264	\$ 435
Sales of food and beverages	_	12,314	11,959	355
Total revenues		21,013	20,223	790
Total operating costs		23,135	20,997	2,138
Operating loss	<u> </u>	(2,122) \$	(774)	\$ 1,348

#### **Total revenues**

The increase in total entertainment golf revenues during the three months ended June 30, 2024 was due to the addition of four Puttery venues in Minneapolis, Minnesota, New York, New York, Miami, Florida and Kansas City, Missouri compared to the prior period.

## **Operating loss**

The increase in operating loss during the three months ended June 30, 2024 was mainly due to higher operating costs from the opening of four new Puttery venues which generated lower than average revenue as they are still in the ramp-up phase.

	_	Six Months Ended			
(in thousands)		June 30, 2024	June 30, 2023		Amount
Revenues					
Golf operations	\$	17,575 \$	16,379	\$	1,196
Sales of food and beverages	_	24,907	24,435		472
Total revenues		42,482	40,814		1,668
Total operating costs		46,198	42,711		3,487
Operating loss	<u> </u>	(3,716) \$	(1,897)	\$	1,819

#### **Total revenues**

The increase in total entertainment golf revenues during the six months ended June 30, 2024 was due to the addition of four Puttery venues in Minneapolis, Minnesota, New York, New York, Miami, Florida and Kansas City, Missouri compared to the prior period.

#### **Operating loss**

The increase in operating loss during the three months ended June 30, 2024 was mainly due to higher operating costs from the opening of four new Puttery venues which generated lower than average revenue as they were still in the ramp-up phase.

## **Traditional Golf**

		Increase (Decrease)			
(in thousands)		June 30, 2024	June 30, 2023		Amount
Revenues					
Golf operations	\$	60,895 \$	65,126	\$	(4,231)
Sales of food and beverages		13,535	12,770		765
Total revenues		74,430	77,896		(3,466)
Total operating costs		62,084	68,169		(6,085)
Operating income (loss)	\$	12,346 \$	9,727	\$	2,619

#### **Total revenues**

The decrease in total traditional golf revenues during the three months ended June 30, 2024 was primarily due to the disposal of 3 leased courses and 9 managed courses. However, same store revenue increased by \$7.9 million driven by increase in green fees driven and ADR, and increased sales of food and beverages driven by an increase in large group events.

#### Operating income

The decrease in total traditional golf revenues during the three months ended June 30, 2024 was primarily due to the disposal of 3 leased courses and 9 managed courses. However, same store revenue increased by \$7.9 million driven by increase in green fees driven and ADR, and increased sales of food and beverages driven by an increase in large group events.

	_	Six Months Ended			
(in thousands)		June 30, 2024	June 30, 2023		Amount
Revenues					
Golf operations	\$	106,783	\$ 115,047	\$	(8,264)
Sales of food and beverages	<u>_</u>	21,432	\$ 19,717		1,715
Total revenues		128,215	134,764		(6,549)
Total operating costs	<u>_</u>	111,229	125,118		(13,889)
Operating income (loss)	<u>\$</u>	16,986	\$ 9,646	\$	7,340

#### **Total revenues**

The decrease in total traditional golf revenues during the six months ended June 30, 2024 was primarily due to the disposal of 3 leased courses and 9 managed courses.

#### **Operating loss**

The increase in operating income during the six months ended June 30, 2024 was primarily due to the disposal of 3 leased courses and 9 managed courses, that reduced course-related G&A expenses, while our same store revenue increased \$12.5 million.

#### **Corporate**

		Three Months Ended				
(in thousands)	J	une 30, 2024	June 30, 2023	Amount		
Revenues						
Golf operations	\$	- \$	_	\$ -		
Total revenues		-	_	-		
Total operating costs		5,454	1,661	3,793		
Operating loss	\$	(5,454) \$	(1,661)	\$ (3,793)		

## **Operating loss**

The increase in operating loss is primarily due to an increase in G&A, increase in accounting fees, hiring of new management team, and a general expense increase in general and administrative expenses, corporate headcount and professional fees from legal and accounting services, compared to the prior period.

	_	Six Months Ended				
(in thousands)		June 30, 2024	June 30, 2023	Amount		
Revenues						
Golf operations	\$	- \$		\$ -		
Total revenues		_	_			
Total operating costs		8,926	5,811	3,115		
Operating loss	\$	(8,926) \$	(5,811)	\$ (3,115)		

## **Operating loss**

The increase in operating loss is primarily due to an increase in G&A, increase in accounting fees, hiring of new management team, and a general expense increase in general and administrative expenses, corporate headcount and professional fees from legal and accounting services, compared to the prior period.

#### LIQUIDITY AND CAPITAL RESOURCES

#### Overview

Our primary sources of liquidity are our current balances of cash and cash equivalents that are generated from operations. As primary cash needs are capital expenditures for developing and opening new Puttery venues, the Company secured a loan during the current period.

As of June 30, 2024, we had \$20.1 million of available cash.

Our primary cash needs are remodeling and maintaining existing facilities, funding working capital, operating lease and finance lease obligations, servicing our debt obligations, paying dividends on our preferred stock, and for general corporate purposes.

The Company's growth strategy is capital intensive and our ability to execute is dependent upon many factors, including the current and future operating performance of our entertainment golf venues and traditional golf properties, the pace of expansion, real estate markets, site locations, our ability to raise financing and the nature of the arrangements negotiated with landlords. Based upon current levels of operations and anticipated growth, we expect that cash flows from operations, combined with other financing alternatives in place or available will be sufficient to meet our working capital and capital expenditure requirements for the foreseeable future.

#### **Summary of Cash Flows**

The following table and discussion summarize our key cash flows from operating, investing and financing activities:

	Six Months Ended June 30,				
	2024 2			2023	
Net cash (used in) provided by:					
Operating activities	\$	26,039	\$	14,267	
Investing activities		(12,715)		(25,100)	
Financing activities		(4,065)		14,110	
Net Increase (Decrease) in Cash and Cash Equivalents, Restricted Cash and					
Restricted Cash, noncurrent	\$	9,259	\$	3,277	

#### **Operating Activities**

Cash flows used in operating activities consist primarily of net losses adjusted for certain items including depreciation and amortization of assets, amortization of prepaid golf member dues, impairment losses, other gains and losses from the sale of assets, stock-based compensation expense, and the effect of changes in operating assets and liabilities.

Net cash provided by operating activities was \$26.0 million for the six months ended June 30, 2024, and \$14.3 million for the six months ended June 30, 2023.

The increase was due to the increase in cash flow from operating activities of \$11.8 million was due to increases in same store revenues in our Traditional Golf segment, company-wide decrease in costs and expenses, and the increase in Entertainment Golf revenues.

#### **Investing Activities**

Cash flows from investing activities primarily relate to cash flows used in investing activities such as capital expenditures for the construction and development of entertainment golf venues and renovations of existing facilities, as well as renovations and maintenance for the Traditional Golf facilities.

Net cash used in investing activities was \$12.7 million during the six months ended June 30, 2024 and \$25.1 million during the six months ended June 30, 2023. The decrease in the amount of cash used was a result of three Putteries built in 2023 while only two Putteries opened in 2024, the investment for which was initiated in 2023.

Capital Expenditures. Our capital expenditures for the six months ended June 30, 2024 were \$11.7 million for development of Puttery venues for Entertainment Golf. Capital expenditures for Traditional Golf was \$2.4 million used for ongoing maintenance at the golf courses.

We expect our capital expenditures over the next 12 months to range between \$5M to \$10M for Entertainment Golf which includes finishing the development of the Puttery courses in three of the Drive Shack locations as well as maintaining all our venues.

Capital expenditures from Traditional Golf are expected to be between \$8.0 million and \$10.0 million over the next 12 months for the maintenance of our golf courses which would be funded by cash flows generated from operations.

#### **Financing Activities**

Cash flows used in or provided by financing activities consist primarily of cash from the borrowing or repayment of debt obligations, deposits received on golf memberships, payment of preferred dividends, and the issuance of common stock.

Financing activities used cash of \$4.1 million during the six months ended June 30, 2024. Financing activities decreased cash flow in \$18.2 million primarily due to draw on the Entertainment golf facility made during the six months ended June 30, 2023.

#### **Off-Balance Sheet Arrangements**

There have been no significant changes to our off-balance sheet arrangements as disclosed in our Annual Report for the fiscal year ended December 31, 2023

#### **CONTRACTUAL OBLIGATIONS**

During the six months ended June 30, 2024, we had all of the material contractual obligations referred to in our Annual Report for the year ended December 31, 2023.

#### **APPLICATION OF CRITICAL ACCOUNTING POLICIES**

Management's discussion and analysis of financial condition and results of operations is based upon our Consolidated Financial Statements, which have been prepared in accordance with U.S. generally accepted accounting principles, or GAAP. The preparation of financial statements in conformity with GAAP requires the use of estimates and assumptions that could affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported amounts of revenue and expenses. Our estimates are based on information available to management at the time of preparation of the Consolidated Financial Statements, including the result of historical analysis, our understanding and experience of the Company's operations, our knowledge of the industry and market-participant data available to us.

Actual results have historically been in line with management's estimates and judgments used in applying each of the accounting

policies described below, and management periodically re-evaluates accounting estimates and assumptions. Actual results could differ from these estimates and materially impact our Consolidated Financial Statements. However, the Company does not expect our assessments and assumptions below to materially change in the future.

## **Recent Accounting Pronouncements**

There were no recent accounting pronouncements that had an impact during the current period.

#### **ITEM 5. Legal Proceedings**

We are and may become involved in legal proceedings, including but not limited to regulatory investigations and inquiries, in the ordinary course of our business. Although we are unable to predict with certainty the eventual outcome of any litigation, regulatory investigation or inquiry, in the opinion of management, we do not expect our current or threatened legal proceedings to have a material adverse effect on our business, financial position or results of operations. Given the inherent unpredictability of these types of proceedings, however, it is possible that future adverse outcomes could have a material effect on our business, financial position or results of operations.

#### **ITEM 6. DEFAULTS UPON SENIOR SECURITIES**

None.

#### **ITEM 7. OTHER INFORMATION**

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the exposure to loss resulting from changes in interest rates, credit spreads, foreign currency exchange rates, commodity prices and equity prices. We substantially exited our real estate related debt positions, which significantly reduced our market risk exposure related to interest rate risk, credit spread risk and credit risk. We are also exposed to inflationary factors in our business.

There have been no material changes to our exposure to market risks as described in Part II, Item 7A of our Annual Report for the fiscal year ended December 31, 2023.

#### **ITEM 9. ISSUER'S CERTIFICATIONS**

I, Michael Compton, certify that:

1. I have reviewed this quarterly disclosure statement of Drive Shack Inc.;

2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements

were made, not misleading with respect to the period covered by this disclosure statement; and

3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations

and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

DRIVE SHACK INC.

/s/ Michael Compton

Interim Chief Executive

October 9, 2024

I, Anthony Hsu, certify that:

1. I have reviewed this quarterly disclosure statement of Drive Shack Inc.;

2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements

were made, not misleading with respect to the period covered by this disclosure statement; and

3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations

and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

DRIVE SHACK INC.

/s/ Anthony Hsu

Interim Chief Financial

October 9, 2024