

April 30, 2013



# Huntsman Releases First Quarter 2013 Results; Reports Strong MDI Polyurethanes Earnings

THE WOODLANDS, Texas, April 30, 2013 /PRNewswire/ --

## First Quarter 2013 Highlights

- Adjusted EBITDA was \$220 million compared to \$407 million in the prior year period (adjusted to exclude amortization of pension and postretirement actuarial losses of \$19 million and \$10 million, respectively).
- Adjusted diluted income per share was \$0.19 compared to \$0.77 in the prior year period (adjusted to exclude amortization of pension and postretirement actuarial losses of \$0.05 and \$0.04, respectively).
- Net loss attributable to Huntsman Corporation was \$24 million compared to net income of \$163 million in the prior year period.
- We estimate first quarter 2013 EBITDA was impacted by approximately \$55 million as a result of our planned maintenance at our Port Neches, TX facility during the period.

In millions, except per share amounts, unaudited	Three months ended		
	March 31,		December 31,
	2013	2012	2012
Revenues	\$2,702	\$2,913	\$ 2,619
Net (loss) income attributable to Huntsman Corporation	\$ (24)	\$ 163	\$ (40)
Adjusted net income <sup>(1)</sup>	\$ 46	\$ 186	\$ 68
Diluted (loss) income per share	\$ (0.10)	\$ 0.68	\$ (0.17)
Adjusted diluted income per share <sup>(1)</sup>	\$ 0.19	\$ 0.77	\$ 0.28
EBITDA <sup>(1)</sup>	\$ 112	\$ 390	\$ 104
Adjusted EBITDA <sup>(1)</sup>	\$ 220	\$ 407	\$ 245

*See end of press release for footnote explanations*

Huntsman Corporation (NYSE: HUN) today reported first quarter 2013 results with revenues of \$2,702 million and adjusted EBITDA of \$220 million.

Peter R. Huntsman, our President and CEO, commented:

*"During the first quarter this year we saw a meaningful improvement in our MDI polyurethane margins. We expect this trend to continue as industry fundamentals improve.*

*I am encouraged by general demand trends across our businesses in North America and Asia and am optimistic about future prospects of our business in the key markets we serve. With the successful restart of our Port Neches facility and in excess of \$165 million of annual cash improvements in the next several quarters, we continue to forecast that our non-TiO<sub>2</sub> divisions will collectively do better this year than last."*

## **Segment Analysis for 1Q13 Compared to 1Q12**

### *Polyurethanes*

The decrease in revenues in our Polyurethanes division for the three months ended March 31, 2013 compared to the same period in 2012 was primarily due to lower sales volumes partially offset by higher average selling prices. MDI sales volumes decreased in the European region partially offset by increased sales volumes in the Asia Pacific and Americas regions. PO/MTBE sales volumes decreased primarily due to the timing of shipments. MDI average selling prices increased in all regions primarily in response to higher raw material costs. PO/MTBE average selling prices decreased primarily due to less favorable market conditions. The decrease in adjusted EBITDA was primarily due to lower PO/MTBE earnings (first quarter 2012 benefited from industry supply outages) partially offset by higher MDI contribution margins.

### *Performance Products*

The decrease in revenues in our Performance Products division for the three months ended March 31, 2013 compared to the same period in 2012 was due to lower sales volumes partially offset by higher average selling prices. Sales volumes decreased by 18% as a result of scheduled maintenance on our olefins and ethylene oxide facilities in Port Neches, Texas in the first quarter of 2013. Excluding the impact of this scheduled maintenance sales volumes would have increased by approximately 2%. Average selling prices increased primarily due to sales mix effect. The decrease in adjusted EBITDA was primarily due to the impact of our scheduled maintenance. As a result of lower upstream margins and lower product sales we estimate the impact of this maintenance to be approximately \$55 million on the first quarter of 2013.

### *Advanced Materials*

The decrease in revenues in our Advanced Materials division for the three months ended March 31, 2013 compared to the same period in 2012 was primarily due to lower sales volumes. Sales volumes decreased in the European and the Americas regions, primarily in our base resins and formulations businesses due to weaker demand and increased competition while sales volumes in the Asia Pacific region increased primarily due to strong demand in the adhesives and electrical engineering markets. The decrease in adjusted EBITDA was primarily due to lower contribution margins and lower sales volumes partially offset by lower selling, general and administrative costs as a result of recent restructuring efforts.

### *Textile Effects*

The increase in revenues in our Textile Effects division for the three months ended March 31, 2013 compared to the same period in 2012 was due to higher sales volumes, partially offset by lower average selling prices. Sales volumes increased primarily due to increased market share in key markets. Average selling prices decreased primarily due to sales mix effect and foreign currency translation. The increase in adjusted EBITDA was primarily due to higher sales volumes and lower manufacturing and selling, general and administrative costs as a result of our restructuring efforts partially offset by lower contribution margins.

### *Pigments*

The decrease in revenues in our Pigments division for the three months ended March 31, 2013 compared to the same period in 2012 was primarily due to lower average selling prices as sales volumes were essentially unchanged. Average selling prices decreased in all regions of the world primarily in response to lower end use demand. The decrease in adjusted EBITDA was primarily due to lower contribution margins and the impact of unabsorbed fixed costs at lower production rates.

### *Corporate, LIFO and Other*

Adjusted EBITDA from Corporate, LIFO and Other decreased by \$4 million to a loss of \$45 million for the three months ended March 31, 2013 compared to a loss of \$41 million for the same period in 2012. The decrease in adjusted EBITDA was primarily the result of a \$7 million increase in LIFO inventory valuation expense (\$4 million of expense in 2013 compared to \$3 million of income in 2012) partially offset by a decrease in unallocated foreign exchange losses of \$5 million (\$2 million gain in 2013 compared to \$3 million loss in 2012).

## **Liquidity, Capital Resources and Outstanding Debt**

As of March 31, 2013 we had \$832 million of combined cash and unused borrowing capacity compared to \$887 million at December 31, 2012.

On April 29, 2013, we amended our accounts receivable securitization programs to among other things extend the maturity to April 2016, reduce the borrowing rate and increase the availability under the programs.

On March 11, 2013 we entered into an amendment of our senior credit facilities that provided for an additional term loan of \$225 million due April, 2017. We used the proceeds to repay in full the remaining \$193 million outstanding under our term loan B due April, 2014.

On March 4, 2013 we issued \$250 million of additional 4.875% senior notes due 2020 and redeemed the remaining \$200 million of 5.5% senior notes due 2016. In connection with this redemption, we recognized a loss on early extinguishment of debt of approximately \$34 million. The 5.5% senior notes were favorably issued to us at less than market interest rates; accounting standards required us to record the notes on our balance sheet at less than face value and amortize the difference over time up to the full face value of \$200 million. As a result, when we refinanced the notes we recognized an increase of recorded debt on our balance sheet of approximately \$31 million due to the difference between face value and recorded carry value.

Total capital expenditures for the quarter ended March 31, 2013 were \$89 million. We expect to spend approximately \$450 million on capital expenditures in 2013 which approximates our annual depreciation and amortization.

## **Income Taxes**

During the three months ended March 31, 2013 we recorded an income tax benefit of \$20 million and paid \$17 million in cash for income taxes. Our adjusted effective income tax rate for the three months ended March 31, 2013 was approximately 27%. During the first quarter of 2013 we released a valuation allowance on certain net deferred tax assets and recorded a net decrease in unrecognized tax benefits resulting from the settlement of tax audits and the expiration of statutes of limitations. These items had the effect of lowering our adjusted effective tax rate in the first quarter of 2013.

We expect our full year 2013 adjusted effective tax rate to be approximately 35% primarily due to the effect of tax valuation allowances and expected regional mix of income. We expect our long term effective income tax rate to be approximately 30 - 35%.

## **Amortization of Pension and Postretirement Actuarial Losses (Gains) Adjustment to Earnings**

Beginning in 2013, we began to exclude the amortization of actuarial gains and losses associated with pension and postretirement benefits from adjusted EBITDA, adjusted net income (loss), adjusted net income (loss) attributable to Huntsman Corporation and adjusted diluted income (loss) per share. The amortization of actuarial gains and losses associated with pension and postretirement benefits arises from changes in actuarial assumptions and the difference between actual and expected returns on plan assets, and not from our normal, or "core," operations. There is diversity in accounting for these actuarial gains and losses within our industry, and we believe that removing these gains and losses provides management and investors greater transparency into the operational results of our businesses and enhances period-over-period comparability.

The service cost, amortization of prior service cost (benefit), interest cost and expected return on plan assets components of our periodic pension and postretirement benefit costs (income) will continue to be included in adjusted EBITDA, adjusted net income (loss), adjusted net income (loss) attributable to Huntsman Corporation and adjusted diluted income (loss) per share.

The amounts for prior periods have been recast to conform to the current presentation. A schedule of historical adjusted EBITDA along with a reconciliation of adjusted EBITDA to net income (loss) attributable to Huntsman Corporation can be found in tables 9 and 10 of this press release. A reconciliation of adjusted earnings measures used in this press release can be found in table 4 of this press release.

## **Upcoming Conferences**

A member of management will present at the following upcoming conferences:

- Barclays Chemical ROC Stars, May 7, 2013
- Wells Fargo Industrial and Construction Conference, May 8, 2013

- Goldman Sachs Basic Materials Conference, May 22, 2013
- Deutsche Bank Global Industrials and Basic Materials Conference, June 13, 2013

A webcast of the presentations, where applicable, along with accompanying materials will be available on the investor relations section of the company's website, [www.huntsman.com](http://www.huntsman.com).

## Earnings Conference Call Information

We will hold a conference call to discuss our first quarter 2013 financial results on Tuesday, April 30, 2013 at 9:00 a.m. ET.

Call-in numbers for the conference call:  
 U.S. participants (888) 713 - 4199  
 International participants (617) 213 - 4861  
 Passcode 28343738

In order to facilitate the registration process, you may use the following link to pre-register for the conference call. Callers who pre-register will be given a unique PIN to gain immediate access to the call and bypass the live operator. You may pre-register at any time, including up to and after the call start time. To pre-register, please go to:

<https://www.theconferencingservice.com/prereg/key.process?key=PT4XFXGYU>

## Webcast Information

The conference call will be available via webcast and can be accessed from the investor relations portion of the company's website at [huntsman.com](http://huntsman.com).

## Replay Information

The conference call will be available for replay beginning April 30, 2013 and ending May 7, 2013.

Call-in numbers for the replay:  
 U.S. participants (888) 286 - 8010  
 International participants (617) 801 - 6888  
 Replay code 38526421

**Table 1 – Results of Operations**

	Three months ended	
	March 31,	
In millions, except per share amounts, unaudited	2013	2012
<b>Revenues</b>	\$ 2,702	\$ 2,913
Cost of goods sold	2,353	2,363
<b>Gross profit</b>	349	550
Operating expenses	255	265
Restructuring, impairment and plant closing costs	44	-
<b>Operating income</b>	50	285

Interest expense, net	(51)	(59)
Equity in income of investment in unconsolidated affiliates	1	2
Loss on early extinguishment of debt	(35)	(1)
<b>(Loss) income before income taxes</b>	(35)	227
Income tax benefit (expense)	20	(60)
<b>(Loss) income from continuing operations</b>	(15)	167
Loss from discontinued operations, net of tax <sup>(2)</sup>	(2)	(4)
<b>Net (loss) income</b>	(17)	163
Net income attributable to noncontrolling interests, net of tax	(7)	-
<b>Net (loss) income attributable to Huntsman Corporation</b>	<b>\$ (24)</b>	<b>\$ 163</b>

**Adjusted EBITDA<sup>(1)</sup>** \$ 220 \$ 407

**Adjusted net income<sup>(1)</sup>** \$ 46 \$ 186

**Basic (loss) income per share** \$ (0.10) \$ 0.69

**Diluted (loss) income per share** \$ (0.10) \$ 0.68

**Adjusted diluted income per share<sup>(1)</sup>** \$ 0.19 \$ 0.77

**Common share information:**

Basic shares outstanding	239.0	236.5
Diluted shares	239.0	240.1
Diluted shares for adjusted diluted income per share	241.8	240.1

*See end of press release for footnote explanations*

**Table 2 – Results of Operations by Segment**

	Three months ended		
	March 31,		Better /
In millions, unaudited	2013	2012	(Worse)
<b>Segment Revenues:</b>			
Polyurethanes	\$1,182	\$1,213	(3)%
Performance Products	722	814	(11)%
Advanced Materials	336	340	(1)%
Textile Effects	188	185	2%
Pigments	330	424	(22)%
Eliminations and other	(56)	(63)	11%
<b>Total</b>	<b>\$2,702</b>	<b>\$2,913</b>	<b>(7)%</b>
<b>Segment Adjusted EBITDA<sup>(1)</sup>:</b>			
Polyurethanes	\$ 178	\$ 181	(2)%
Performance Products	54	92	(41)%

Advanced Materials	27	33	(18)%
Textile Effects	(3)	(8)	63%
Pigments	9	150	(94)%
Corporate, LIFO and other	(45)	(41)	(10)%
<b>Total</b>	<b>\$ 220</b>	<b>\$ 407</b>	<b>(46)%</b>

See end of press release for footnote explanations

**Table 3 – Factors Impacting Sales Revenues**

Unaudited	Three months ended March 31, 2013 vs. 2012				
	Average Selling Price <sup>(a)</sup>		Sales Mix & Other	Sales Volume <sup>(a)</sup>	Total
	Local Currency	Exchange Rate			
Polyurethanes	3%	---	2%	(8)%	(3)%
Performance Products	1%	---	6%	(18)%	(11)%
Advanced Materials	---	(1)%	4%	(4)%	(1)%
Textile Effects	(1)%	(1)%	(3)%	7%	2%
Pigments	(22)%	---	---	---	(22)%
Total Company	---	---	2%	(9)%	(7)%

(a) Excludes revenues and sales volumes from tolling arrangements, by-products and raw materials.

**Table 4 – Reconciliation of U.S. GAAP to Non-GAAP Measures**

In millions, except per share amounts, unaudited	EBITDA		Income Tax (Expense) Benefit		Net Income (Loss) Attrib. to HUN Corp.		Diluted
	Three months ended		Three months ended		Three months ended		Thru
	March 31,		March 31,		March 31,		Thru
	2013	2012	2013	2012	2013	2012	2013
<b>GAAP<sup>(1)</sup></b>	\$ 112	\$ 390	\$ 20	\$ (60)	\$ (24)	\$ 163	\$ (0.1)
<b>Adjustments:</b>							
Acquisition expenses	3	-	(1)	-	2	-	0.0
Loss from discontinued operations, net of tax <sup>(2)</sup>	3	1	N/A	N/A	2	4	0.0
Discount amortization on settlement financing associated with the terminated merger	N/A	N/A	(1)	(2)	2	5	0.0

Loss on early extinguishment of debt	35	1	(13)	-	22	1	0.0
Certain legal settlements and related expenses	2	1	(1)	-	1	1	
Amortization of pension and postretirement actuarial losses	19	10	(7)	(1)	12	9	0.0
Restructuring, impairment and plant closing and transition costs	46	4	(17)	(1)	29	3	0.1
<b>Adjusted<sup>(1)</sup></b>	<u>\$ 220</u>	<u>\$ 407</u>	<u>\$ (20)</u>	<u>\$ (64)</u>	<u>\$ 46</u>	<u>\$ 186</u>	<u>\$ 0.1</u>

Adjusted income tax expense  
Net income attributable to noncontrolling interests, net of tax

20 64

7 -

**Adjusted pre-tax income<sup>(1)</sup>**

\$ 73 \$ 250

**Adjusted effective tax rate**

27% 26%

	<b>EBITDA</b>	<b>Income Tax (Expense) Benefit</b>	<b>Net Income (Loss) Attrib. to HUN Corp.</b>	<b>Diluted</b>
	<b>Three months ended December 31,</b>	<b>Three months ended December 31,</b>	<b>Three months ended December 31,</b>	<b>Three months ended</b>
In millions, except per share amounts, unaudited	<b>2012</b>	<b>2012</b>	<b>2012</b>	
<b>GAAP<sup>(1)</sup></b>	\$ 104	\$ 17	\$ (40)	\$ (0.1)
<b>Adjustments:</b>				
Acquisition expenses	3	(1)	2	0.0
Loss from discontinued operations, net of tax <sup>(2)</sup>	1	N/A	-	
Discount amortization on settlement financing associated with the terminated merger	N/A	(3)	5	0.0
Gain on disposition of businesses/assets	(3)	-	(3)	(0.0)
Loss on early extinguishment of debt	78	(28)	50	0.2



Extraordinary gain on the acquisition of a business, net of tax <sup>(3)</sup>	(1)	N/A	(1)	
Certain legal settlements and related expenses	6	(2)	4	0.0
Amortization of pension and postretirement actuarial losses	12	(2)	10	0.0
Restructuring, impairment and plant closing and transition costs	45	(4)	41	0.1
<b>Adjusted<sup>(1)</sup></b>	<u>\$ 245</u>	<u>\$ (23)</u>	<u>\$ 68</u>	<u>\$ 0.2</u>
Adjusted income tax expense			23	
Net income attributable to noncontrolling interests, net of tax			2	
<b>Adjusted pre-tax income<sup>(1)</sup></b>			<u>\$ 93</u>	
<b>Adjusted effective tax rate</b>			25%	

See end of press release for footnote explanations

**Table 5 – Reconciliation of Net Income (Loss) to EBITDA**

In millions, unaudited	Three months ended		
	March 31,		December 31,
	2013	2012	2012
<b>Net (loss) income attributable to Huntsman Corporation</b>	\$ (24)	\$163	\$ (40)
Interest expense, net	51	59	54
Income tax (benefit) expense from continuing operations	(20)	60	(17)
Income tax benefit from discontinued operations <sup>(2)</sup>	(2)	(1)	(1)
Depreciation and amortization of continuing operations	106	105	108
Depreciation and amortization of discontinued operations <sup>(2)</sup>	1	4	-
<b>EBITDA<sup>(1)</sup></b>	<u>\$112</u>	<u>\$390</u>	<u>\$ 104</u>

See end of press release for footnote explanations

**Table 6 – Selected Balance Sheet Items**

In millions	March 31, 2013 (unaudited)	December 31, 2012
Cash	\$ 256	\$ 396
Accounts and notes receivable, net	1,594	1,534
Inventories	1,797	1,819
Other current assets	356	370
Property, plant and equipment, net	3,643	3,745
Other assets	1,073	1,020
<b>Total assets</b>	<b>\$ 8,719</b>	<b>\$ 8,884</b>
Accounts payable	\$ 1,101	\$ 1,102
Other current liabilities	724	791
Current portion of debt	298	288
Long-term debt	3,489	3,414
Other liabilities	1,282	1,393
Total equity	1,825	1,896
<b>Total liabilities and equity</b>	<b>\$ 8,719</b>	<b>\$ 8,884</b>

**Table 7 – Outstanding Debt**

In millions	March 31, 2013 (unaudited)	December 31, 2012
<b>Debt:</b>		
Senior credit facilities	\$ 1,598	\$ 1,565
Accounts receivable programs	236	241
Senior notes	646	568
Senior subordinated notes	892	892
Variable interest entities	262	270
Other debt	153	166
<b>Total debt - excluding affiliates</b>	<b>3,787</b>	<b>3,702</b>
Total cash	256	396
<b>Net debt- excluding affiliates</b>	<b>\$ 3,531</b>	<b>\$ 3,306</b>

**Table 8 – Summarized Statement of Cash Flows**

In millions, unaudited	Three months ended	
	March 31,	
	2013	2012
<b>Total cash at beginning of period</b>	\$396	\$ 562
Net cash (used in) provided by operating activities	(74)	190
Net cash used in investing activities	(85)	(109)
Net cash provided by (used in) financing activities	21	(176)
Effect of exchange rate changes on cash	(2)	4
Change in restricted cash	-	7
<b>Total cash at end of period</b>	<b>\$256</b>	<b>\$ 478</b>
<b>Supplemental cash flow information:</b>		
Cash paid for interest	\$ (59)	\$ (82)
Cash paid for income taxes	(17)	(13)
Cash paid for capital expenditures	(89)	(81)
Depreciation & amortization	107	109
Changes in primary working capital:		
Accounts and notes receivable	(85)	(239)
Inventories	(9)	(65)
Accounts payable	10	186
Total use of cash	<b>\$ (84)</b>	<b>\$(118)</b>

**Table 9 – Adjusted EBITDA Reconciliation**

\$ in millions	1Q09	2Q09	3Q09	4Q09	1Q10	2Q10	3Q10	4Q10
<b>Net (loss) income attributable to Huntsman Corporation</b>	\$ (290)	\$ 406	\$ (68)	\$ 66	\$ (172)	\$ 114	\$ 55	\$ 30
Interest expense, net	55	58	65	60	61	43	64	61
Income tax expense (benefit)	138	311	68	(73)	(34)	39	41	(17)
Depreciation and amortization	126	99	112	103	98	97	99	110
Income taxes, depreciation and amortization in discontinued operations	1	-	(70)	(9)	(8)	38	(2)	(17)
<b>EBITDA</b>	<b>30</b>	<b>874</b>	<b>107</b>	<b>147</b>	<b>(55)</b>	<b>331</b>	<b>257</b>	<b>167</b>
Loss on accounts receivable securitization programs	4	6	3	10	-	-	-	-

Acquisition expenses	1	-	8	(9)	-	1	1	1
(Gain) loss on initial consolidation of subsidiaries	-	-	-	-	-	-	-	-
EBITDA from discontinued operations	3	2	64	28	21	(100)	3	23
Gain on disposition of businesses/assets	-	-	(1)	-	-	-	-	-
Loss on early extinguishment of debt	-	-	21	-	155	7	7	14
Extraordinary (gain) loss on the acquisition of a business	-	-	-	(6)	-	-	-	1
Certain legal settlements and related expense	-	-	-	-	-	-	-	8
Expenses (income) associated with the terminated merger and related litigation	7	(844)	2	-	-	1	3	-
Amortization of pension and postretirement actuarial losses	9	8	7	8	6	5	6	8
Restructuring, impairment and plant closing and transition costs (credits)	14	62	7	5	3	17	4	5
<b>Adjusted EBITDA</b>	<b>68</b>	<b>108</b>	<b>218</b>	<b>183</b>	<b>130</b>	<b>262</b>	<b>281</b>	<b>227</b>

\$ in millions	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
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**Net (loss) income attributable to Huntsman Corporation**

Interest expense, net	\$ (35)	\$ 230	\$ (172)	\$ 609	\$ 114	\$ 27	\$ 247	\$ 363
Income tax (benefit) expense	425	349	285	262	238	229	249	226
Depreciation and amortization	(70)	(50)	(13)	190	444	29	109	169
Income taxes, depreciation and amortization in discontinued operations	372	361	379	396	440	404	439	427
	221	141	(104)	72	(78)	11	(5)	2
<b>EBITDA</b>	<b>913</b>	<b>1,031</b>	<b>375</b>	<b>1,529</b>	<b>1,158</b>	<b>700</b>	<b>1,039</b>	<b>1,187</b>

Loss on accounts receivable securitization programs	9	13	21	27	23	-	-	-
Acquisition expenses	-	-	-	-	-	3	5	5
Cumulative effect of change in accounting principle	31	-	-	-	-	-	-	-
(Gain) loss on initial consolidation of subsidiaries	-	-	-	-	-	-	(12)	4
EBITDA from discontinued operations	(274)	4	339	(156)	97	(53)	6	5
Gain on disposition of businesses/assets	-	(92)	(69)	(1)	(1)	-	(40)	(3)
Loss on early extinguishment of debt	323	27	2	1	21	183	7	80
Extraordinary (gain) loss on the acquisition of a business	-	(56)	7	(14)	(6)	1	(4)	(2)
Certain legal settlements and related expense	-	(9)	6	-	-	8	46	11
Expenses (income) associated with the terminated merger and related litigation	-	-	210	(780)	(835)	4	-	-
Amortization of pension and postretirement actuarial losses	30	17	16	8	32	25	31	43
Restructuring, impairment and plant closing and transition costs	58	8	29	31	88	29	167	109
<b>Adjusted EBITDA</b>	<b>1,090</b>	<b>942</b>	<b>936</b>	<b>645</b>	<b>577</b>	<b>900</b>	<b>1,245</b>	<b>1,439</b>
Acquisition - Textile Effects	88	45	-	-	-	-	-	-
Sale of C4 business	(36)	(9)	-	-	-	-	-	-
<b>Proforma Adjusted EBITDA</b>	<b>\$ 1,142</b>	<b>\$ 978</b>	<b>\$ 936</b>	<b>\$ 645</b>	<b>\$ 577</b>	<b>\$ 900</b>	<b>\$ 1,245</b>	<b>\$ 1,439</b>

**Table 10 – Adjusted EBITDA by Segment**

\$ in millions

<b>Segment Adjusted EBITDA<sup>(1)</sup>:</b>	<b>1Q09</b>	<b>2Q09</b>	<b>3Q09</b>	<b>4Q09</b>	<b>1Q10</b>	<b>2Q10</b>	<b>3Q10</b>	<b>4Q10</b>
Polyurethanes	\$ 36	\$ 90	\$ 140	\$ 137	\$ 56	\$ 73	\$ 103	\$ 100
Performance Products	64	33	85	68	61	116	103	95

Advanced Materials	11	15	27	22	32	51	43	1
Textile Effects	(10)	(10)	(20)	(12)	(1)	9	7	
Pigments	(14)	7	17	26	31	51	68	7
Corporate, LIFO and other	(19)	(27)	(31)	(58)	(49)	(38)	(43)	(5)
<b>Adjusted EBITDA</b>	<b>\$ 68</b>	<b>\$ 108</b>	<b>\$ 218</b>	<b>\$ 183</b>	<b>\$ 130</b>	<b>\$ 262</b>	<b>\$ 281</b>	<b>\$ 22</b>

\$ in millions	Proforma <sup>(2)</sup>	Proforma <sup>(2)</sup>						
<b>Segment Adjusted EBITDA<sup>(1)</sup>:</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>
Polyurethanes	\$ 743	\$ 580	\$ 609	\$ 385	\$ 403	\$ 333	\$ 490	\$ 78
Performance Products	196	215	217	278	250	371	381	36
Advanced Materials	154	146	160	150	75	144	114	9
Textile Effects	88	56	65	(6)	(52)	16	(64)	(2)
Pigments	155	125	64	21	36	222	517	37
Corporate, LIFO and other	(194)	(144)	(179)	(183)	(135)	(186)	(193)	(17)
<b>Adjusted EBITDA</b>	<b>\$ 1,142</b>	<b>\$ 978</b>	<b>\$ 936</b>	<b>\$ 645</b>	<b>\$ 577</b>	<b>\$ 900</b>	<b>\$ 1,245</b>	<b>\$ 1,42</b>

(1) For a reconciliation see table 9.

(2) Proforma as if Huntsman had acquired its interest in Textile Effects as of January 1, 2005; excludes C4 business sold in 2006.

## Footnotes

- (1) We use EBITDA and adjusted EBITDA to measure the operating performance of our business. We provide adjusted net income because we feel it provides meaningful insight for the investment community into the performance of our business. We believe that net income (loss) attributable to Huntsman Corporation is the performance measure calculated and presented in accordance with generally accepted accounting principles in the U.S. ("GAAP") that is most directly comparable to EBITDA, adjusted EBITDA and adjusted net income. Additional information with respect to our use of each of these financial measures follows:

EBITDA is defined as net income (loss) attributable to Huntsman Corporation before interest, income taxes, and depreciation and amortization. EBITDA as used herein is not necessarily comparable to other similarly titled measures of other companies. The reconciliation of EBITDA to net income (loss) attributable to Huntsman Corporation is set forth in Table 5 above.

Adjusted EBITDA is computed by eliminating the following from EBITDA: acquisition expenses; loss (gain) on initial consolidation of subsidiaries; EBITDA from discontinued operations; loss (gain) on disposition of businesses/assets; loss on early extinguishment of debt; extraordinary loss (gain) on the acquisition of a business; certain legal settlements and related expenses; amortization of pension and postretirement actuarial losses (gains); and restructuring, impairment, plant closing and transition costs (credits). The reconciliation of adjusted EBITDA to EBITDA is set forth in Table 4 above.

Adjusted net income (loss) is computed by eliminating the after tax impact of the following items from net income (loss) attributable to Huntsman Corporation: acquisition expenses; loss (gain) on initial consolidation of subsidiaries; loss (income) from discontinued operations; discount amortization on settlement financing associated with the terminated merger; loss (gain) on disposition of businesses/assets; loss on early extinguishment of debt; extraordinary loss (gain) on the acquisition of a business; certain legal settlements and related expenses; amortization of pension and postretirement actuarial losses (gains); and restructuring, impairment, plant closing and transition costs (credits). We do not adjust for changes in tax valuation allowances because we do not believe it provides more meaningful information than is provided under GAAP. The reconciliation of adjusted net income (loss) to net income (loss) attributable to Huntsman Corporation common stockholders is set forth in Table 4 above.

- (2) During the first quarter 2010 we closed our Australian styrenics operations; results from this business are treated as discontinued operations.

### *About Huntsman:*

*Huntsman is a global manufacturer and marketer of differentiated chemicals. Our operating companies manufacture products for a variety of global industries, including chemicals, plastics, automotive, aviation, textiles, footwear, paints and coatings, construction, technology, agriculture, health care, detergent, personal care, furniture, appliances and packaging. Originally known for pioneering innovations in packaging and, later, for rapid and integrated growth in petrochemicals, Huntsman has approximately 12,000 employees and operates from multiple locations worldwide. The Company had 2012 revenues of over \$11 billion. For more information about Huntsman, please visit the company's website at [www.huntsman.com](http://www.huntsman.com).*

### *Forward-Looking Statements:*

*Statements in this release that are not historical are forward-looking statements. These statements are based on management's current beliefs and expectations. The forward-looking statements in this release are subject to uncertainty and changes in circumstances and involve risks and uncertainties that may affect the company's operations, markets, products, services, prices and other factors as discussed in the Huntsman companies' filings with the U.S. Securities and Exchange Commission. Significant risks and uncertainties may relate to, but are not limited to, financial, economic, competitive, environmental, political, legal, regulatory and technological factors. The company assumes no obligation to provide revisions to any forward-looking statements should circumstances change, except as otherwise required by applicable laws.*

SOURCE Huntsman Corporation