

Enriching lives through innovation

# **Citi 2019 Basic Materials Conference**

December 3, 2019

## **General Disclosure**

This presentation includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenue or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions, business trends and other information that is not historical information. When used in this presentation, the words "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "forecasts," or future or conditional verbs, such as "will," "should," "could" or "may," and variations of such words or similar expressions are intended to identify forward-looking statements. All forward-looking statements, including, without limitation, management's examination of historical operating trends and data, are based upon our current expectations and various assumptions. Our expectations, beliefs and projections are expressed in good faith, and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs and projections, beliefs and projections will be achieved.

The forward-looking statements in this release are subject to uncertainty and changes in circumstances and involve risks and uncertainties that may affect the company's operations, markets, products, services, prices and other factors as discussed in the Huntsman companies' filings with the U.S. Securities and Exchange Commission. Significant risks and uncertainties may relate to, but are not limited to, volatile global economic conditions, cyclical and volatile product markets, disruptions in production at manufacturing facilities, timing of proposed transactions, reorganization or restructuring of Huntsman's operations, including any delay of, or other negative developments affecting the ability to implement cost reductions and manufacturing optimization improvements in Huntsman businesses and realize anticipated cost savings, and other financial, economic, competitive, environmental, political, legal, regulatory and technological factors. Any forward-looking statement should be considered in light of the risks set forth under the caption "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2018, which may be supplemented by other risks and uncertainties disclosed in any subsequent reports filed or furnished by us from time to time.

All forward-looking statements attributable to us or persons acting on our behalf apply only as of the date made. We undertake no obligation to update or revise forward-looking statements which may be made to reflect events or circumstances that arise after the date made or to reflect the occurrence of unanticipated events.

This presentation contains financial measures that are not in accordance with generally accepted accounting principles in the U.S. ("GAAP"), including adjusted EBITDA, adjusted EBITDA from discontinued operations, adjusted net income (loss), adjusted diluted income (loss) per share, free cash flow and net debt. Reconciliations of non-GAAP measures to GAAP are provided in the financial schedules attached to the earnings news release and available on the Company's website at http://ir.huntsman.com/.

The Company does not provide reconciliations of forward-looking non-GAAP financial measures to the most comparable GAAP financial measures on a forward-looking basis because the Company is unable to provide a meaningful or accurate calculation or estimation of reconciling items and the information is not available without unreasonable effort. This is due to the inherent difficulty of forecasting the timing and amount of certain items, such as, but not limited to, (a) business acquisition and integration expenses, (b) merger costs, and (c) certain legal and other settlements and related costs. Each of such adjustments has not yet occurred, are out of the Company's control and/or cannot be reasonably predicted. For the same reasons, the Company is unable to address the probable significance of the unavailable information.

	Huntsman's Portfolio Today											
	Polyurethanes	Advanced Materials	Performance Products	Textile Effects	Total							
					<b>HUNTSMAN</b> Enriching lives through innovation							
LTM Sales Revenue (% of total)	\$3.9 billion (57%)	<b>\$1.1 billion</b> (15%)	<b>\$1.2 billion</b> (17%)	\$0.8 billion (11%)	\$7.0 billion							
LTM Adj. EBITDA (% of total) <sup>(1)</sup>	\$567 million (55%)	\$207 million (20%)	<b>\$164 million</b> (16%)	<b>\$87 million</b> (9%)	\$871 million							
LTM Adj. EBITDA Margin %	14%	19%	14%	11%	13%							
Key End Markets	<ul> <li>Insulation</li> <li>Adhesives, coatings, elastomers &amp; footwear</li> <li>Automotive</li> <li>Construction materials</li> <li>Other industrial markets</li> </ul>	<ul> <li>Transportation adhesives</li> <li>Industrial adhesives</li> <li>Coatings &amp; construction</li> <li>Electrical insulation</li> </ul>	<ul> <li>Coatings &amp; adhesives</li> <li>Construction materials</li> <li>Industrial applications</li> <li>Fuel additives &amp; lubricants</li> <li>Agrochemicals</li> <li>Oilfield chemicals</li> </ul>	<ul> <li>Apparel</li> <li>Furnishings</li> <li>Transportation</li> <li>Protective fabrics</li> </ul>	<ul> <li>Construction &amp; Industrial Applications</li> <li>Transportation</li> <li>Adhesives</li> <li>Coatings</li> <li>Elastomers</li> </ul>							
LTM Sales Revenue by Region	29% 36% 28%	28% 39%	22% 45% 28%	15% 9% 17% 59%	29% 29% 28%							
		U.S. & Canada Eur	ope 📕 Asia Pacific 🔳 Rest o	fWorld								

(1) LTM adj. EBITDA percentage of total excludes Corporate, LIFO and other eliminations.





Since 2005, we've bolted on a dozen downstream businesses and completed several projects to position Huntsman Corporation for long term success.

Since 2015, we've improved the consistency of our cash generation and transformed our balance sheet with non-core asset sales.

Note: Reflects proportion of sales revenue by segment or product group. Upstream Intermediates & Other includes intercompany sales. 'Today' reflects Huntsman Corporation continuing operations.



# **Investment Grade Balance Sheet Getting Stronger**



(2) Reflects estimated net after-tax proceeds of \$1.6 billion to be received upon deal completion, and adj. EBITDA from continuing operations only.



# **Consistent Strong Free Cash Flow**

To Propel Growth and Shareholder Returns



#### 8% of Shares Repurchased Since 2018

2Q18 \$87

3Q18

\$37

4Q18

\$101

1Q19 \$34 2Q19 **\$81** 3Q19 \$81

- \$528 million remaining as of September 30, 2019, under the current authorization
- Competitive dividend yield (\$0.65 per share





(1) Cash flow generation & leverage is reflective of total company including discontinued operations.



## Sale of Chemical Intermediates and Surfactants Divestiture Process Update

- On track to close early 2020
  - Necessary competition law clearances received
  - CFIUS approval pending
  - IT systems separation efforts and integration planning on schedule
- Estimated net cash proceeds of ~\$1.6 billion upon closing, subject to customary closing and post-closing adjustments
- Retained SG&A costs of ~\$30 million reported presently in the Performance Products division continuing operations
  - Income for transitional services expected and will be reported as a special item
- Evaluation of overall corporate-wide costs underway for realignment to transformed downstream portfolio

# **Huntsman's Transformed Portfolio**

Core Platforms for Downstream Strategic Growth



#### Criteria for Strategic Growth:

- Complementary to key markets across core platforms
- Significant synergies through global scale up, routes to market, complementary new technology and pull through
- Strong financial metrics including strong free cash flow
  - Organic capital hurdle rate of >20% & inorganic IRR of >mid-teens

# Huntsman M&A Activity

## **Recent Success in Bolt-on Acquisitions**

#### Demilec (Spray Polyurethane Foam)

 Huntsman acquired Demilec, a leading North American spray polyurethane foam insulation manufacturer, on April 23, 2018, for ~\$350 million; 11.5x adj. EBITDA



- With synergies already achieved, the purchase price is now approaching 7.5x adj. EBITDA
- Acquisition rationale:
  - Polymeric MDI pull-through downstream
  - New technologies
  - Global scale-up opportunity

#### Maleic Anhydride Joint Venture

- Huntsman acquired the remaining 50% interest in the Sasol-Huntsman maleic anhydride joint venture from Sasol on September 30, 2019, for ~\$100 million including net cash (~5.0x adj. EBITDA)
- Acquisition rationale:
  - Fully integrate European business into worldwide footprint and thereby better servicing global customer base
- Aligned with core strategy to expand portfolio of businesses with higher, more stable margins and strong free cash flow

#### Miralon® (Carbon Nanotube-based Technology)

- Huntsman acquired the Miralon® carbon nanotube-based product line with the acquisition of Nanocomp Technologies on February 15, 2018, for an undisclosed amount
  - Inct line mp 2018, 2018,
- Acquisition rationale:
  - Expand the suite of current product solutions in the Advanced Materials businesses to incorporate innovative material properties such as conductivity and EMI shielding

Huntsman focuses on bolt-on acquisition opportunities meeting the following strategic criteria:

**Bolt-on Acquisition Strategy** 



# **Huntsman's Strategic Priorities**

Complete the sale of Chemical Intermediates and Surfactants businesses in early 2020

Keep a strong investment grade balance sheet

Consistently generate strong free cash flow to fund growth and provide a strong return to shareholders, including a competitive dividend

Grow the downstream businesses across the core strategic platforms by making financially compelling organic and inorganic investments



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# **Business Overview**

# Huntsman Business Overview

### LTM Adj. EBITDA Contribution<sup>(1)</sup>

#### Polyurethanes (55%)

Polyurethanes is a leading global producer of MDI based polyurethanes focused on formulating innovative, differentiated products for key downstream markets including energy-saving insulation, lightweighting and performance materials for automotive, comfort foam for bedding and furniture, protective coatings, adhesives, and elastomers for footwear.

Note: All figures reflect Huntsman Corporation continuing operations. (1) LTM adj. EBITDA percentage of total excludes Corporate, LIFO and other eliminations.



#### Advanced Materials (20%)

Advanced Materials provides specialty epoxy, acrylic and polyurethane-based polymer resin systems and adhesive products, which are replacing traditional materials in aircraft, automobiles and electrical power transmission. These products are also used in coatings, construction materials, circuit boards and sports equipment.

#### Performance Products (16%)

Performance Products manufactures a wide variety of chemical products that provide important properties in everyday items people want and need. The primary product categories of amines and maleic anhydride are used in coating & adhesives, fuels & lubricants, urethane catalysts, composites, oilfield technology, gas treating, and epoxy curing.

#### **Textile Effects (9%)**

Textile Effects is a major global solutions provider of textile dyes, textile chemicals and digital inks to the textile industry that enhance color and improve fabric performance such as wrinkle resistance, faster drying properties and the ability to repel water and water and stains in apparel, home and technical textiles.



# **Huntsman Corporation**

\$230 \$220 \$218 \$156 \$146 \$141 19% \$124 15% 15% 14% 13% 1Q18 2Q18 3Q18 4Q18 2Q19 1Q19 3Q19 Spike / Tight Market Conditions

Polyurethanes Adj. EBITDA

#### Advanced Materials Adj. EBITDA





#### **Advanced Materials End Markets**







# **Huntsman Corporation**

**Performance Products Adj. EBITDA** 



#### **Textile Effects Adj. EBITDA**



Note: All figures reflect Huntsman Corporation continuing operations. End Market information as of 2018 year end.

#### **Performance Products End Markets**



#### **Textile Effects End Markets**





# **Huntsman Polyurethanes**

## Differentiation is a Continuum





# **Polyurethanes Focus Remains on Moving Downstream**

#### **Differentiated Margins Remain Stable**

#### Polymeric / Pure vs. Other MDI Margins (Global)





#### **Downstream Growth Initiatives**

- Systems houses under construction in North China and Taiwan, and a TPU line in Jinshan, China
  - Recently opened systems house in Dubai
- Construction of a new MDI splitter in Geismar, LA to increase the Americas differentiated split ratio by >50%
  - Expected to be fully functional in 2021
  - Cost estimate of \$175 million and IRR significantly above a 20% hurdle rate
- Committed to ongoing bolt-on acquisition strategy to pull more component MDI into our downstream businesses
- 2018 spray polyurethane foam acquisition of Demilec is meeting expectations
  - YTD low double-digit volume growth
  - Synergies on track and as expected
  - Demilec's adj. EBITDA already benefiting from global scale-up



# Huntsman Polyurethanes

### New Crude MDI Splitter in Geismar, LA

#### Overview

- Announced plan to construct new state-of-the-art MDI splitter in Geismar, LA to increase total splitting capacity
- Will increase flexibility for splitting higher margin MDI in Americas, similar split ratio to existing Europe and China facilities
- IRR substantially higher than 20% hurdle rate
- Expected operations in 2021

#### **Replicating Global Success**

- Leverages learning from successful projects in Rotterdam & Caojing
- Modular build and design approach
- Site location minimizes interference with existing operations



Rotterdam







# **Advanced Materials a Platform for Specialty Growth**

Benefit by Leveraging Innovation and Acquisitions

2018 Adj. EBITDA

Effect Market	Light Weighting	Adhesion & Joining	Electrical Insulation	Protection	New Effects
Transportation & Industrial	Adj. EBIT	DA \$142mm			
Electrical & Electronic		Adj. EBITI	DA \$60mm		
Coatings & Construction					
Adjacent Markets			Innovati	on and bolt-on	acquisitions









## **Performance Products Amines and Maleic Anhydride**

Sustainable Growth Underpinned by Macro Trends, Leading Market- and Low Cost Positions



- Amines growth well supported by macro trends in light-weighting, clean air and energy efficiency
- Broadest product offering and largest global marketer of amines
- Global manufacturing footprint
- Recent investments in Jeffcat and DGA products
- Available capacity for growth



- World's largest maleic producer and merchant seller; 12% global market share, >40% in North America and EU
- Global technology leader, licensor and catalyst provider
- · Low-cost producer in North America and EU
- Free cash flow conversion of ~75%
- On September 30, 2019, Huntsman completed the purchase of the 50% interest in the Sasol-Huntsman maleic anhydride joint venture that it did not own for ~\$100mm (including net cash)



# Stable, High-Margin Business with Low Cost Position



\* Total capacity and average cost of two US plants Source: Management Estimates



**Strategic** 

**Strengths** 

	Huntsman Technolog	<b>Textile Effe</b> gies Aligned with			
	Indic Huntsman	ative Products	Brand Partners		ie Growth 5 - 2018
Water and Energy Conservation	AVITERA® SE	Award winning new generation specialty solutions for water and energy savings	PoloRulph Lauren	2015 2010	BR: 37% 2017 2018
Cleaner Chemistries	PHOBOTEX® & ZELAN®	Leading the transition to specialty non-fluorochemical solutions	adidas	2015 2010	5 2017 2018
Zero Discharge	NOVACRON® XKS HD	Pioneer and leader in digital inks	ZARA HaM	2015 2010	5 2017 2018

# HUNTSMAN

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# Appendix

## Sale of Chemical Intermediates and Surfactants Transaction Summary

 On August 7, 2019, Huntsman announced an agreement to sell its chemical intermediates and surfactants businesses to Indorama Ventures for ~\$2.1 billion (including transferred pension and other post-employment benefit liabilities)

Implied transaction multiple of ~8.0x LTM Q2 2019 adjusted EBITDA (incl. ~\$30 million of retained SG&A costs)

• A transformative milestone: the divestiture reduces Huntsman's capital-intensive upstream footprint and enables greater focus on its more stable, differentiated downstream strategy and complementary businesses

Purchase Price	<ul> <li>\$2.0 billion plus transfer of up to \$76 million of net underfunded pension and other post-employment benefit liabilities         <ul> <li>Net after-tax proceeds of ~\$1.6 billion (estimated effective tax rate of ~20%)</li> <li>Typical closing adjustment for net working capital</li> </ul> </li> </ul>
Transaction Scope	<ul> <li>Divested product lines include ethylene, ethylene oxide, ethylene glycol, ethanolamines, propylene, propylene oxide, propylene glycol, MTBE, surfactants, LAB and alkylates</li> <li>Divested facilities include Port Neches (Texas), Dayton (Texas), Chocolate Bayou (Texas), Botany (Australia), and Ankleshwar (India)</li> </ul>
Key Financial Metrics	<ul> <li>Divested LTM Q2 2019 revenues of \$1.7 billion and adjusted EBITDA of \$260 million including retained SG&amp;A costs         <ul> <li>Huntsman retains SG&amp;A costs of ~\$30 million, a portion of which will be reduced over time</li> </ul> </li> </ul>
Key Arrangements	<ul> <li>Long-term supply agreements of propylene oxide and other intermediates, as well as tolling of and operating arrangements for certain products for Huntsman</li> <li>Customary transition service agreements for a limited period of time</li> <li>No financing condition to close; committed financing</li> </ul>
Timing	<ul> <li>Expected to close near year-end, subject to regulatory approvals and customary closing conditions</li> <li>Divested businesses will be treated as held for sale and reported in discontinued operations starting in Q3 2019</li> </ul>
Buyer	<ul> <li>Indorama Ventures is a leading petrochemical producer with global operations headquartered in Bangkok, Thailand</li> <li>\$11.4 billion LTM Q1 2019 revenue</li> </ul>

Note: Huntsman will retain minority ownership in its China PO/MTBE joint venture.

# **Sale of Chemical Intermediates and Surfactants**

Huntsman Transformation: Focus on More Stable, Greater Downstream Business

#### HUN LTM Q2 2019 Revenue Breakdown <sup>(1)</sup>



\$8.908mm

\$1,224mm

\$327mm

#### HUN Pro Forma Adjusted EBITDA <sup>(1)</sup>



#### Sale will eliminate ~\$50 million of average annual scheduled turnaround maintenance spend

(1) Huntsman pro forma financials reflect estimated discontinued operations treatment for the sale of the chemical intermediates and surfactants businesses. The pro forma financials do not reflect the impact of certain supply and service agreements with the acquirer of the chemical intermediates and surfactants businesses.

\$7.242mm

\$964mm

\$260mm



#### As presented on August 8, 2019

Revenue

Adjusted EBITDA

Capital Expenditures



#### Divesting of >5.4 billion pounds per year of upstream capacity, as well as surfactants and LAB (~1.5 billion pounds)

Note: Capacities in millions of pounds per year, unless otherwise noted; represents current approximate capacities, which are dependent on feedstock and product slate.



# **Huntsman Financials and Reconciliation**

## **Continuing Operations**

	_																	
Segment Revenues:		1Q18 2Q18		2Q18	3Q18		4Q18		FY18		1	1Q19		2Q19	3Q19		3Q	219 LTM
Polyurethanes	\$	1,025	\$	1,117	\$	1,126	\$	1,014	\$	4,282	\$	924	\$	1,014	\$	993	\$	3,945
Performance Products		319		343		329		310		1,301		300		299		281		1,190
Advanced Materials		279		292		279		266		1,116		272		275		256		1,069
Textile Effects		200		227		204		193		824		189		215		179		776
Corporate and eliminations		15		(2)		30		38		81		(16)		(19)		(22)		(19)
Total	\$	1,838	\$	1,977	\$	1,968	\$	1,821	\$	7,604	\$	1,669	\$	1,784	\$	1,687	\$	6,961
Segment Adjusted EBITDA:																		
Polyurethanes	\$	230	\$	220	\$	218	\$	141	\$	809	\$	124	\$	156	\$	146	\$	567
Performance Products		45		59		54		39		197		45		42		38		164
Advanced Materials		59		62		56		48		225		53		55		51		207
Textile Effects		26		29		25		21		101		22		28		16		87
Corporate, LIFO and other		(44)		(40)		(45)		(42)		(171)		(40)		(36)		(36)		(154)
Total	\$	316	\$	330	\$	308	\$	207	\$	1,161	\$	204	\$	245	\$	215	\$	871
Net income (loss)	\$	350	\$	623	\$	(8)	\$	(315)	\$	650	\$	131	\$	118	\$	41	\$	(25)
Net income attributable to noncontrolling interests		(76)		(209)		(3)		(25)		(313)		(12)		(8)		(11)		(56)
Net income (loss) attributable to Huntsman Corporation		274		414		(11)		(340)		337		119		110		30		(81)
Interest expense from continuing operations		27		29		30		29		115		30		29		27		115
Interest expense from discontinued operations(3)		9		11		10		6		36		-		-		-		6
Income tax expense (benefit) from continuing operations		37		(12)		16		4		45		45		38		30		117
Income tax expense (benefit) from discontinued operations(3)		36		100		(41)		(9)		86		5		14		25		35
Depreciation and amortization from continuing operations		62		63		62		68		255		67		69		65		269
Depreciation and amortization from discontinued operations(3)		20		20		23		25		88		23		23		13		84
Acquisition and integration expenses (benefits) and purchase accounting adjustments		1		7		2		(1)		9		1		-		3		3
Adjusted EBITDA from discontinued operations, net of tax <sup>(3)</sup>		(226)		(512)		213		354		(171)		(51)		(72)		(106)		125
Noncontrolling interest of discontinued operations <sup>(1)(3)</sup>		55		188		(21)		10		232		-		-		-		10
Expenses associated with merger, net of tax		-		1		1		-		2		-		-		-		-
Fair value adjustments to Venator Investment <sup>(b)</sup>		-		-		-		62		62		(76)		18		148		152
Loss on early extinguishment of debt		-		3		-		-		3		23		-		-		23
Certain legal settlements and related expenses (benefits)		2		1		1		(3)		1		-		-		1		(2)
Certain information technology implementation costs		-		-		-		-		-		-		-		1		1
Amortization of pension and postretirement actuarial losses		16		16		18		17		67		17		16		16		66
Restructuring, impairment and plant closing and transition costs (benefits)		3		1		5		(15)		(6)		1		-		(43)		(57)
Net plant incident costs		-		-		-		-		-		-		-		5		5



# **Huntsman Financials and Reconciliation**

Pro Forma Continuing Operations plus Chemical Intermediates & Surfactants

In millions																	
Segment Revenues:		1Q18		2Q18	3Q18		4Q18		FY18		1Q19	2	2Q19		3Q19		19 LTM
Polyurethanes	\$	1,222	\$	1,313	\$	1,355	\$	1,204	\$	5,094	\$ 1,067	\$	1,198	\$	1,188	\$	4,657
Performance Products		603		593		599		560		2,355	540		537		503		2,140
Advanced Materials		279		292		279		266		1,116	272		275		256		1,069
Textile Effects		200		227		204		193		824	189		215		179		776
Corporate and eliminations		(9)		(21)		7		13		(10)	 (34)		(31)		(43)		(95)
Total	\$	2,295	\$	2,404	\$	2,444	\$	2,236	\$	9,379	\$ 2,034	\$	2,194	\$	2,083	\$	8,547
Segment Adjusted EBITDA:																	
Polyurethanes	\$	261	\$	269	\$	247	\$	169	\$	946	\$ 140	\$	201	\$	212	\$	722
Performance Products		102		94		93		78		367	80		71		78		307
Advanced Materials		59		62		56		48		225	53		55		51		207
Textile Effects		26		29		25		21		101	22		28		16		87
Corporate, LIFO and other		(43)		(39)		(47)		(41)		(170)	(38)		(37)		(34)		(150)
Total	\$	405	\$	415	\$	374	\$	275	\$	1,469	\$ 257	\$	318	\$	323	\$	1,173
Net income (loss)	\$	350	\$	623	\$	(8)	\$	(315)	\$	650	\$ 131	\$	118	\$	32	\$	(34)
Net income attributable to noncontrolling interests		(76)		(209)		(3)		(25)		(313)	 (12)		(8)		(11)		(56)
Net income (loss) attributable to Huntsman Corporation		274		414		(11)		(340)		337	119		110		21		(90)
Interest expense from continuing operations		27		29		30		29		115	30		29		27		115
Interest expense from discontinued operations <sup>(3)</sup>		9		11		10		6		36	-		-		-		6
Income tax expense from continuing operations		53		4		27		13		97	52		50		55		170
Income tax expense (benefit) from discontinued operations <sup>(3)</sup>		20		84		(52)		(18)		34	(2)		2		-		(18)
Depreciation and amortization from continuing operations		82		83		85		93		343	90		92		87		362
Acquisition and integration expenses (benefits) and purchase accounting adjustments		1		7		2		(1)		9	1		-		3		3
Adjusted EBITDA from discontinued operations, net of tax <sup>(3)</sup>		(143)		(429)		279		418		125	1		-		1		420
Noncontrolling interest of discontinued operations <sup>(1)(3)</sup>		55		188		(21)		10		232	-		-		-		10
Expenses associated with merger, net of tax		-		1		1		-		2	-		-		-		-
Fair value adjustments to Venator Investment <sup>⊛</sup>		-		-		-		62		62	(76)		18		148		152
Loss on early extinguishment of debt		-		3		-		-		3	23		-		-		23
Certain legal settlements and related expenses (benefits)		7		1		1		(3)		6	-		-		1		(2)
Certain information technology implementation costs		-		-		-		-		-	-		-		1		1
Amortization of pension and postretirement actuarial losses		17		18		18		18		71	18		17		17		70
Restructuring, impairment and plant closing and transition costs (benefits)		3		1		5		(13)		(4)	1		-		(43)		(55)
Net plant incident costs		-		-		-		1		1	-		-		5		6
Adjusted EBITDA	\$	405	\$	415	\$	374	\$	275	\$	1,469	\$ 257	\$	318	\$	323	\$	1,173

