

Stratasys Reports Record Fourth Quarter and Fiscal Year 2013 Financial Results

Company generates 36% organic revenue growth, and 62% total revenue growth, in the fourth quarter over the fourth quarter of last year, driven by strong demand across all product lines

MakerBot contributes \$24.9 million in revenue during the fourth quarter

Strong revenue growth combined with margin expansion drives record quarterly earnings

MINNEAPOLIS & REHOVOT, Israel--(BUSINESS WIRE)-- Stratasys Ltd. (NASDAQ:SSYS) today announced record financial results for the fourth quarter and fiscal year 2013.

Driven by the realization of Stratasys-Objet merger synergies and the rapidly expanding market for 3D printing and additive manufacturing solutions, the company observed strong demand across all product lines during the fourth quarter.

Hardware and consumable revenue in the fourth quarter, excluding the revenue contribution made by MakerBot, grew by 38% and 33%, respectively, over the pro forma results for the same quarter last year. Total non-GAAP revenue (excluding MakerBot's contribution) increased by 36% for the fourth quarter over last year's pro forma revenue.

MakerBot made a significant contribution of \$24.9 million to fourth quarter revenue, as its highly affordable and functional desktop 3D printers continued strong positive sales momentum within the rapidly growing desktop category.

The company generated record non-GAAP profits in the fourth quarter, as strong sales of higher margin products contributed to a non-GAAP gross margin of 60.2% for the period compared to 57.8% for the pro forma period last year; and non-GAAP operating margin grew to 20.2% compared to 19.1% on a pro forma basis for the same period last year.

Q4-2013 Financial Results Summary:

- GAAP revenue for the fourth quarter of 2013 was \$155.1 million. Non-GAAP revenue of \$155.8 million for the fourth quarter of 2013 represents a 61.6% increase over the \$96.4 million combined non-GAAP pro forma revenue (giving effect to the Stratasys-Objet merger as though it had closed on January 1, 2012) for the same period last year.
- GAAP net loss for the fourth quarter was \$2.0 million, or (\$0.04) per basic share, compared to a pro forma loss of \$3.5 million, or (\$0.09) per basic share, for the same period last year.

- Non-GAAP net income was \$25.8 million for the fourth quarter, or \$0.50 per diluted share, compared to pro forma non-GAAP net income of \$16.3 million, or \$0.40 per diluted share, reported for the same period last year.
- Fourth quarter per share calculations were impacted by the public issuance of approximately 5.2 million new ordinary shares in September which raised approximately \$463 million; and the approximately 3.9 million new ordinary shares issued in consideration for the acquisition of MakerBot.
- The company invested a net amount of \$15.5 million in R&D projects (non-GAAP basis) during the fourth quarter, representing 9.9% of net sales.
- The company generated \$15.6 million in cash from operations during the fourth quarter, and finished the year with \$616.1 million in cash, investments and bank deposits, amounting to \$12.50 per share.
- EBITDA for the fourth guarter amounted to \$36.0 million.
- Backlog at the end of 2013 amounted to \$28.0 million, versus \$28.6 million at the end of 2012.
- The company sold 10,963 3D printing and additive manufacturing systems during the quarter, and on a combined pro forma basis, a cumulative 75,818 systems worldwide as of December 31, 2013.

"Our fourth quarter results reflect the ongoing realization of revenue synergies from the Stratasys-Objet merger, as well as the rapidly growing demand for additive manufacturing and 3D printing solutions we are observing worldwide," said David Reis, chief executive officer of Stratasys. "We experienced strong organic growth driven by demand across multiple product lines, as well as an impressive contribution from MakerBot. In addition, a favorable product mix benefited margins, and helped contribute to our record profits. We are very pleased with our fourth quarter and overall annual results."

Business Highlights:

- Introduced the Objet500 Connex3 Color Multi-material 3D Printer, as well as multiple new desktop 3D printers, including the MakerBot Replicator, MakerBot Replicator Z18, and MakerBot Replicator Mini.
- Expanded premium material offerings to address a wider range of applications with the introduction of Digital ABS2, Nylon 12, VeroCyan, VeroMagenta, and VeroYellow.
- Further developed the MakerBot 3D Ecosystem with the introduction of the MakerBot Digital Store, MakerBot Desktop software, and the MakerBot Mobile and MakerBot Printshop applications.
- Continued to invest aggressively in global sales, marketing and channel infrastructure, including the establishment of Stratasys Korea and Stratasys Singapore to enhance the presence in the Asia Pacific region.
- Entered multiple strategic partnerships, including a distribution agreement with Dell to provide MakerBot Replicator 3D Printers bundled with Dell Precision Workstations for small and medium-sized businesses.

- Continued to target unique verticals such as education, with the launch of MakerBot Academy, a program aimed to provide MakerBot Replicator 3D Printers to U.S. public schools.
- Completed the sales, marketing and service team integration initiatives that resulted from the Stratasys-Objet merger, and began processes to better align the functions of R&D and operations.

"We believe Stratasys is well positioned within our rapidly growing industry as we begin 2014," continued Reis. "We have positive momentum, driven by the ongoing demand for our industry-leading products and services. We are pleased with our many recent new product introductions and channel initiatives, which we believe will greatly improve 3D printing accessibility and drive expanded usage for our products. And finally, we are excited about our many internal projects that we believe will further our objective of market leadership and long-term growth, as we continue to evaluate additional acquisition opportunities to accelerate our growth."

Financial Guidance:

Stratasys reiterated the following information regarding the company's projected revenue and net income for the fiscal year ending December 31, 2014:

- Revenue guidance of \$660 to \$680 million.
- Non-GAAP net income of \$113 to \$119 million, or \$2.15 to \$2.25 per diluted share.
- GAAP net income of \$10.5 to \$19.9 million, or a \$0.20 to \$0.38 per diluted share.
- The company expects organic sales, excluding MakerBot sales, to grow at least 25% over 2013, with additional growth coming from MakerBot, which is expected to grow at a higher rate.

Stratasys provided the following additional information regarding the company's performance and strategic plans for 2014:

- Operating expenses are projected to expand materially in 2014 driven by investments in sales and marketing programs to drive future market adoption, as well as by increased R&D investments to fund technology innovation and new product development.
- Incremental sales and marketing investments will focus on expanding sales channels, enhancing regional infrastructure, as well as building unique go-to-market programs targeting certain market verticals and customer applications.
- Non-GAAP operating margins in 2014 are projected to remain relatively consistent with levels recognized in 2013, as margin expansion in the company's core business is offset by a full-year contribution from MakerBot, which maintains lower operating margins.
- Projected Non-GAAP net income is expected to be derived disproportionately from the second half of fiscal 2014, driven by the projected timing of operating expenses, as well as the projected timing and success of new product introductions and their corresponding ramp in sales.

• Capital expenditures are projected at \$50 to \$70 million, which includes significant investments in manufacturing capacity in anticipation and support of future growth.

Non-GAAP earnings guidance excludes \$64.8 million of projected amortization of intangible assets; \$25.1 million to \$28.2 million of share-based compensation expense; and \$8.8 million to \$9.8 million in non-recurring expenses related to acquisitions.

Appropriate reconciliations between GAAP and non-GAAP financial measures are provided in a table at the end of this press release. The table provides itemized detail of the non-GAAP financial measures.

Stratasys Ltd. Q4-2013 Conference Call Details

Stratasys will hold a conference call to discuss its fourth quarter and 2013 annual financial results on Monday, March 3, 2014 at 8:30 a.m. (ET).

The investor conference call will be available via live webcast on the Stratasys Web site at www.stratasys.com under the "Investors" tab; or directly at the following web address: http://www.media-server.com/m/p/p4rrw67g.

To participate by telephone, the domestic dial-in number is 866-318-8617 and the international dial-in is 617-399-5136. The access code is 37260413. Investors are advised to dial into the call at least ten minutes prior to the call to register.

The webcast will be available for 90 days on the "Investors" page of the Stratasys web site or by accessing the provided web address.

(Financial tables follow)

Cautionary Statement Regarding Forward-Looking Statements

Certain information included or incorporated by reference in this press may be deemed to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are often characterized by the use of forward-looking terminology such as "may," "will," "expect," "anticipate," "estimate," "continue," "believe," "should," "intend," "project" or other similar words, but are not the only way these statements are identified. These forward-looking statements may include, but are not limited to, statements relating to the company's objectives, plans and strategies, statements that contain projections of results of operations or of financial condition (including, with respect to the MakerBot acquisition) and all statements (other than statements of historical facts) that address activities, events or developments that the company intends, expects, projects, believes or anticipates will or may occur in the future. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. The company has based these forward-looking statements on assumptions and assessments made by its management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. Important factors that could cause actual results, developments and business decisions to differ materially from those anticipated in these forward-looking statements include, among other things: the company's ability to efficiently

and successfully integrate the operations of Stratasys, Inc. and Objet Ltd. after their merger as well as MakerBot after its acquisition and to successfully put in place and execute an effective post-merger integration plans; the overall global economic environment; the impact of competition and new technologies; general market, political and economic conditions in the countries in which the company operates; projected capital expenditures and liquidity; changes in the company's strategy; government regulations and approvals; changes in customers' budgeting priorities; litigation and regulatory proceedings; and those factors referred to under "Risk Factors", "Information on the Company", "Operating and Financial Review and Prospects", and generally in the company's annual report on Form 20-F for the year ended December 31, 2013 filed with the U.S. Securities and Exchange Commission and in other reports that the company has filed with the SEC. Readers are urged to carefully review and consider the various disclosures made in the company's SEC reports, which are designed to advise interested parties of the risks and factors that may affect its business, financial condition, results of operations and prospects. Any forward-looking statements in this press release are made as of the date hereof, and the company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Non-GAAP Discussion Disclosure

The information discussed within this release includes financial results and projections that are in accordance with accounting principles generally accepted in the United States (GAAP). In addition, certain non-GAAP financial measures have been provided excluding certain charges, expenses and income. The non-GAAP measures should be read in conjunction with the corresponding GAAP measures and should be considered in addition to, and not as an alternative or substitute for, the measures prepared in accordance with GAAP. The non-GAAP financial measures are provided in an effort to provide information that investors may deem relevant to evaluate results from the company's core business operations and to compare the company's performance with prior periods. The non-GAAP financial measures primarily identify and exclude certain discrete items, such as merger-related expenses, amortization expenses and expenses associated with share-based compensation required under ASC 718. The company uses these non-GAAP financial measures for evaluating comparable financial performance against prior periods.

This release is available on the Stratasys web site at www.stratasys.com.

Stratasys Ltd. (Nasdaq:SSYS), headquartered in Minneapolis, Minn. and Rehovot, Israel, manufactures 3D printers and materials for prototyping and production. The company's patented FDM® and PolyJetTM 3D Printing technologies produce prototypes and manufactured goods directly from 3D CAD files or other 3D content. Systems include 3D printers for idea development, prototyping and direct digital manufacturing. Stratasys subsidiaries include MakerBot and Solidscape, and the company operates the RedEye digital-manufacturing service. Stratasys has more than 1800 employees, holds over 550 granted or pending additive manufacturing patents globally, and has received more than 20 awards for its technology and leadership. Online at: www.stratasys.com or http://blog.stratasys.com.

Stratasys Ltd.

Consolidated Statements of Operations

(in thousands, except per share data)

	Three Months Ended December 31,					Twelve Months Ended December 31,		
	2013		2012			2013		2012
	(u	naudited)	(uı	naudited)				
Net sales	c	104.040	ď	EO 464	φ	444.050	φ	470.700
Products Services	\$	134,943	\$	59,461	\$	414,853	\$	179,762
Services		20,142 155,085		11,690 71,151	-	69,550 484,403		35,482 215,244
		155,065		71,131		404,403		210,244
Cost of sales								
Products		65,088		32,138		213,427		86,742
Services		12,195		6,175		44,803		18,591
		77,283		38,313		258,230		105,333
Gross profit		77,802		32,838		226,173		109,911
Operating expenses								
Research and development, net		17,669		7,083		52,310		19,659
Selling, general and administrative		64,462		30,764		202,040		73,130
Change in fair value of earn-out obligations		(853)		-	_	754		
		81,278		37,847		255,104		92,789
Operating income (loss)	-	(3,476)		(5,009)		(28,931)		17,122
Other income (expense)		(650)		871		(450)		1,388
Income (loss) before income taxes		(4,126)		(4,138)		(29,381)		18,510
Income taxes (benefit)		(2,137)		(239)		(2,474)		9,687
Net income (loss)	\$	(1,989)	\$	(3,899)	\$	(26,907)	\$	8,823
Net income (loss) attributable to non-controlling interest	\$		\$	332	\$	47	\$	332
Net income (loss) attributable to Stratasys Ltd.	\$	(1,989)	\$	(4,231)	\$	(26,954)	\$	8,491
Net income (loss) per ordinary share attributable to Stratasys Ltd.								
Basic	\$	(0.04)	\$	(0.16)	\$	(0.64)	\$	0.37
Diluted		(0.07)		(0.16)		(0.68)		0.36
Weighted average ordinary shares outstanding Basic		48,955		27,261		42,079		22,812
Diluted		49,036		27,261		42,099		23,776

Stratasys Ltd.

Consolidated Balance Sheets

(in thousands)

December 31,	December 31,
2013	2012

ASSETS

Current assets			
Cash and cash equivalents	\$	414,088	\$ 133,826
Short-term bank deposits		200,370	20,063
Accounts receivable less allowance for doubtful accounts of \$1,804 at December 31, 2013 and \$654			
at December 31, 2012		99,200	64,678
Inventories		88,406	67,995
Net investment in sales-type leases, net for doubtful accounts of \$183 at December 31, 2013 and \$301 at December 31, 2012		6,696	5,134
Prepaid expenses		5,470	2,751
Deferred income taxes		16,501	4,968
Other current assets		21,398	23,863
Total current assets		852,129	 323,278
Non current consts			
Non-current assets Goodwill		1,195,891	822,475
Other intangible assets, net		622,330	510,372
Net investment in sales-type leases		11,219	7,872
Amounts funded in respect of employees rights upon retirement		3,166	2,628
Property, plant and equipment, net		91,005	62,070
Other non-current assets		6,481	2,818
Total and assessment and de-		4 000 000	4 400 005
Total non-current assets	_	1,930,092	 1,408,235
Total assets	\$	2,782,221	\$ 1,731,513
LIABILITIES AND EQUITY			
Current liabilities			
Accounts payable	\$	35,375	\$ 35,235
Accrued expenses and other current liabilities		32,849	22,197
Accrued compensation and related benefits		21,441	16,849
Earn-out obligation		12,027	-
Unearned revenues	_	36,033	 18,068
Total current liabilities		137,725	 92,349
Non-current liabilities			
Employee rights upon retirement		4,683	4,188
Earn-out obligation - long-term		16,998	-
Deferred tax liabilities		105,901	54,693
Unearned revenues - long-term		3,315	3,181
Other non-current liabilities	_	13,812	 4,946
Total liabilities		282,434	 159,357
Commitments and contingencies			
Equity			
Ordinary shares, NIS 0.01 nominal value, authorized 180,000 shares; 49,211 and 38,372 shares			
issued and outstanding at December 31, 2013 and 2012, respectively		133	101
Additional paid-in capital		2,412,197	1,459,294
Retained earnings		85,549	112,503
Accumulated other comprehensive income (loss)		1,908	 (238)
		0.400 ===	 4.574.000
Equity attributable to Stratasys Ltd.		2,499,787	1,571,660
Non-controlling interest			 496

 Total equity
 2,499,787
 1,572,156

 Total liabilities and equity
 \$ 2,782,221
 \$ 1,731,513

Stratasys Ltd.

Reconciliation of Pro Forma GAAP to Pro Forma Non-GAAP Results of Operations

(in thousands, except per share data)

	Three Montl	ns E	nded Decer	nbe	er 31, 2013	3	Three Month	s E	nded Decen	nber	31, 2012
	GAAP (unaudited)	۸۵	liuotmonto*		on-GAAP	li	Pro Forma ncluding Objet GAAP (unaudited)		djustments*	Inclu No	ro Forma uding Objet on-GAAP naudited)
Net sales	(unaudited)	AC	ljustments*	(u	naudited)	-	(unaudited)	A	ajustments	(ui	iaudited)
Products	\$ 134,943	\$	668	\$	135,611		\$ 81,651	\$	_	\$	81,651
Services	20,142	Ψ	-	Ψ	20,142	·	14,711	Ψ	_	Ψ	14,711
33.1.333	155,085		668		155,753	_	96,362	_	-		96,362
Cost of sales											
Products	65,088		(14,765)		50,323		41,641		(10,936)		30,705
Services	12,195		(495)		11,700		10,329		(397)		9,932
	77,283		(15,260)		62,023	_	51,970		(11,333)		40,637
Gross profit	77,802		15,928		93,730		44,392		11,333		55,725
Operating expenses											
Research and development, net	17,669		(2,207)		15,462		10,210		(988)		9,222
Selling, general and administrative	64,462		(17,633)		46,829		38,200		(10,059)		28,141
Change in fair value of earn-out obligations	(853)		853								
obligations	81,278		(18,987)		62,291	_	48,410		(11,047)		37,363
Operating income (loss)	(3,476)		34,915		31,439		(4,018)		22,380		18,362
Other income (expenses)	(650)		-		(650)		1,408		-		1,408
Income (loss) before income taxes	(4,126)		34,915		30,789	_	(2,610)		22,380	-	19,770
Income taxes (benefit)	(2,137)		7,133		4,996	_	747		2,606	-	3,353
Net income (loss)	\$ (1,989)	\$	27,782	\$	25,793	;	\$ (3,357)	\$	19,774	\$	16,417
Net income attributable to non- controlling interest	\$ -	\$	-	\$	-	;	\$ 158	\$	_	\$	158
	,										
Net income (loss) attributable to Stratasys Ltd.	\$ (1,989)	\$	27,782	\$	25,793	:	\$ (3,515)	\$	19,774	\$	16,259
Net income (loss) per ordinary share attributable to Stratasys Ltd.											
Basic	\$ (0.04)			\$	0.53	:	\$ (0.09)			\$	0.43
Diluted	(0.07)				0.50		(0.09)				0.40
Weighted average ordinary shares outstanding											
Basic	48,955				48,964		37,557				37,557
Diluted	49,036				51,429		37,557				40,327

The Company considers these non-GAAP measures to be indicative of its core operating results and facilitates a comparison of operating results across reporting periods. The Company uses these non-GAAP measures when evaluating its financial results as well as for internal planning and forecasting purposes, however these measures should not be viewed as a substitute for the Company's GAAP results.

* Refer to the "Reconciliation of Non-GAAP Adjustments" herein for further information regarding adjustments.

Stratasys Ltd.

Reconciliation of Pro Forma GAAP to Pro Forma Non-GAAP Results of Operations

(in thousands, except per share data)

	Т	welve Moi	nth	s Ended Dece	mb	er 31, 2013		Twelve Month	ıs E	nded Dece	mb	er 31, 2012
	_	GAAP	A	djustments*		Ion-GAAP		Pro Forma cluding Objet GAAP (unaudited)		justments*	Inc	Pro Forma cluding Objet Non-GAAP unaudited)
Net sales	_			-								·
Products Services	\$	414,853 69,550	\$	2,316 -	\$	417,169 69,550	\$	306,043 53,011	\$	-	\$	306,043 53,011
	_	484,403		2,316		486,719		359,054		-		359,054
One to food on												
Cost of sales Products		213,427		(58,826)		154,601		158,828		(42,964)		115,864
Services		44,803		(30,620)		43,228		36,303		(42,904)		34,828
Services	_		_		_		_					
		258,230		(60,401)		197,829		195,131		(44,439)		150,692
Gross profit	-	226,173		62,717		288,890		163,923		44,439		208,362
Operating expenses												
Research and development, net		52,310		(5,490)		46,820		36,923		(3,597)		33,326
Selling, general and administrative		202,040		(57,652)		144,388		141,232		(40,354)		100,878
Change in fair value of earn-out						,		, -		(-, ,		, .
obligations		754		(754)		-	_	-		-		
		255,104		(63,896)		191,208		178,155		(43,951)		134,204
Operating income (loss)	_	(28,931)	_	126,613		97,682	_	(14,232)		88,390		74,158
Other income (expenses)		(450)		-		(450)		2,124		-		2,124
Income (loss) before income taxes	_	(29,381)		126,613		97,232	_	(12,108)		88,390		76,282
Income taxes (benefit)	_	(2,474)		17,575		15,101		9,407		7,225	_	16,632
Net income (loss)	\$	(26,907)	\$	109,038	\$	82,131	\$	(21,515)	\$	81,165	\$	59,650
Net income attributable to non-												
controlling interest	\$	47	\$	125	\$	172	\$	62	\$		\$	62
Net income (loss) attributable to												
Stratasys Ltd.	\$	(26,954)	\$	108,913	\$	81,959	\$	(21,577)	\$	81,165	\$	59,588
Net income (loss) per ordinary share attributable to Stratasys Ltd.												
Basic	\$	(0.64)			\$	1.95	\$	(0.58)			\$	1.61
Diluted	·	(0.68)			·	1.84	·	(0.58)			·	1.49
Weighted average ordinary shares outstanding		40.070				40.070		00.007				62.22-
Basic		42,079				42,079		36,987				36,987
Diluted		42,099				44,511		36,987				39,970

The Company considers these non-GAAP measures to be indicative of its core operating results and facilitates a comparison of operating results across reporting periods. The Company uses these non-GAAP measures when evaluating its financial results as well as for internal planning and forecasting purposes, however these measures should not be viewed as a substitute for the Company's GAAP results.

Stratasys Ltd.

Reconciliation of Non-GAAP Adjustments

(in thousands)

Net sales, products Deferred revenue step-up 668	Ended December 31,	Twelve Months End	December 31,	nded	Three Months En	
Deferred revenue step-up	2012	2013	2012		2013	
Cost of sales, products						Net sales, products
Intangible assets amortization expense	; -	2,316	-		668	Deferred revenue step-up
Non-cash stock-based compensation expense (496) (361) (1,535) Merger related expense (36) (315) (264) (14,765) (10,936) (58,826) Cost of sales, services (10,936) (58,826) Non-cash stock-based compensation expense (424) (397) (1,445) Merger related expense (71) - (130) Merger related expense (495) (397) (1,575) Research and development, net (495) (397) (1,575) Non-cash stock-based compensation expense (925) (988) (3,491) Performance bonus expense (1,282) - (1,999) Performance bonus expense (5,319) (2,375) (17,066) Non-cash stock-based compensation expense (4,954) (5,187) (17,791) Merger related expense (2,724) (2,497) (15,681) Performance bonus expense (4,636) - (7,114) Performance bonus expense (4,636) - (7,114) Change in fair value of earn-out obligation 853 - (754) Income taxes Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable						Cost of sales, products
Merger related expense (36) (315) (264) (14,765) (10,936) (58,826) (14,765) (10,936) (58,826) (14,765) (10,936) (58,826) (14,765) (10,936) (58,826) (14,765) (10,936) (14,45) (1	7) (41,038)	(57,027)	(10,260)		(14,233)	Intangible assets amortization expense
(14,765) (10,936) (58,826) (10,936) (58,826) (10,936) (58,826) (10,936) (58,826) (10,936) (10,936) (10,936) (10,936) (10,936) (10,936) (10,936) (10,936) (10,936) (10,936	5) (1,190)	(1,535)	(361)		(496)	Non-cash stock-based compensation expense
Cost of sales, services Non-cash stock-based compensation expense (424) (397) (1,445) Merger related expense (71)	1) (736)	(264)	(315)		(36)	Merger related expense
Non-cash stock-based compensation expense	(42,964)	(58,826)	(10,936)		(14,765)	
Merger related expense (71) - (130) Research and development, net (495) (397) (1,575) Non-cash stock-based compensation expense (925) (988) (3,491) Performance bonus expense (1,282) - (1,999) Selling, general and administrative (2,207) (988) (5,490) Selling, general and administrative (1,282) - (1,999) Intangible assets amortization expense (5,319) (2,375) (17,066) Non-cash stock-based compensation expense (4,954) (5,187) (17,791) Merger related expense (2,724) (2,497) (15,681) Performance bonus expense (4,636) - (7,114) (17,633) (10,059) (57,652) Change in fair value of earn-out obligation 853 - (754) Income taxes Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable	, , , ,	, , ,	,		,	Cost of sales, services
Research and development, net Non-cash stock-based compensation expense (925) (988) (3,491) Performance bonus expense (1,282) - (1,999) (2,207) (988) (5,490)	5) (1,475)	(1,445)	(397)		(424)	Non-cash stock-based compensation expense
Research and development, net Non-cash stock-based compensation expense (925) (988) (3,491) Performance bonus expense (1,282) - (1,999) (2,207) (988) (5,490) Selling, general and administrative Intangible assets amortization expense (5,319) (2,375) (17,066) Non-cash stock-based compensation expense (4,954) (5,187) (17,791) (17,791) Merger related expense (2,724) (2,497) (15,681) (15,681) (7,114) (17,633) (10,059) (57,652) (57,652) (57,652) (754))) -	(130)	` -		(71)	Merger related expense
Research and development, net Non-cash stock-based compensation expense (925) (988) (3,491) Performance bonus expense (1,282) - (1,999) (2,207) (988) (5,490) Selling, general and administrative Intangible assets amortization expense (5,319) (2,375) (17,066) Non-cash stock-based compensation expense (4,954) (5,187) (17,791) (17,791) Merger related expense (2,724) (2,497) (15,681) (15,681) (7,114) (17,633) (10,059) (57,652) (57,652) (57,652) (754)	5) (1,475)	(1,575)	(397)	_	(495)	·
Performance bonus expense (1,282) - (1,999)	,	,	, ,		,	Research and development, net
(2,207) (988) (5,490) Selling, general and administrative (17,066) Intangible assets amortization expense (5,319) (2,375) (17,066) Non-cash stock-based compensation expense (4,954) (5,187) (17,791) Merger related expense (2,724) (2,497) (15,681) Performance bonus expense (4,636)	(3,597)	(3,491)	(988)		(925)	Non-cash stock-based compensation expense
(2,207) (988) (5,490)	9) -	(1,999)	-		(1,282)	Performance bonus expense
Selling, general and administrative Intangible assets amortization expense (5,319) (2,375) (17,066) Non-cash stock-based compensation expense (4,954) (5,187) (17,791) Merger related expense (2,724) (2,497) (15,681) Performance bonus expense (4,636) - (7,114) (17,633) (10,059) (57,652) Change in fair value of earn-out obligation Change in Earn-out obligation 853 - (754) Income taxes Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable	<u> </u>		(988)		(2.207)	·
Intangible assets amortization expense Non-cash stock-based compensation expense (4,954) Merger related expense (2,724) Performance bonus expense (4,636) (17,633) Change in fair value of earn-out obligation Change in Earn-out obligation Change taxes Tax expense related to non-GAAP adjustments Net income attributable to non-controlling interest Depreciation and amortization expense (5,319) (4,954) (5,187) (17,791) (2,724) (2,497) (15,681) (7,114) (17,633) (10,059) (57,652) (754) Net income taxes Depreciation and amortization expense attributable	, (-,,	(-,,	()		(, - ,	Selling, general and administrative
Non-cash stock-based compensation expense (4,954) (5,187) (17,791) Merger related expense (2,724) (2,497) (15,681) Performance bonus expense (4,636) - (7,114) (17,633) (10,059) (57,652) Change in fair value of earn-out obligation Change in Earn-out obligation 853 - (754) Income taxes Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable	3) (9,500)	(17,066)	(2,375)		(5,319)	
Merger related expense (2,724) (2,497) (15,681)	, , ,	(, ,	, ,		(, ,	•
Performance bonus expense (4,636) - (7,114) (17,633) (10,059) (57,652) Change in fair value of earn-out obligation Change in Earn-out obligation 853 - (754) Income taxes Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable	1) (21,592)	(17,791)	(5,187)		(4,954)	, p p
Change in fair value of earn-out obligation Change in Earn-out obligation Change in Earn-out obligation 853 - (754) Income taxes Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable	1) (9,262)	(15,681)	(2,497)		(2,724)	
Change in fair value of earn-out obligation Change in Earn-out obligation 853 - (754) Income taxes Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable	<u>-</u>	(7,114)			(4,636)	Performance bonus expense
Change in Earn-out obligation 853 - (754) Income taxes Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable	2) (40,354)	(57,652)	(10,059)		(17,633)	
Income taxes Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable						Change in fair value of earn-out obligation
Tax expense related to non-GAAP adjustments 7,133 2,606 17,575 Net income attributable to non-controlling interest Depreciation and amortization expense attributable	-	(754)	-		853	Change in Earn-out obligation
Net income attributable to non-controlling interest Depreciation and amortization expense attributable						Income taxes
Depreciation and amortization expense attributable	7,225	17,575	2,606		7,133	Tax expense related to non-GAAP adjustments
Depreciation and amortization expense attributable						Net income attributable to non-controlling interest
to non-controlling interest	<u> </u>	125	-		-	to non-controlling interest
Net income \$ 27,782 \$ 19,774 \$ 108,913 \$	81,165	\$ 108,913	19,774	- \$	\$ 27,782	Net income

^{*} Refer to the "Reconciliation of Non-GAAP Adjustments" herein for further information regarding adjustments.

Stratasys Ltd.

Reconciliation of GAAP to Non-GAAP Forward Looking Guidance

Fiscal Year 2014

(in millions, except per share data)

GAAP net income	\$10.5 to \$19.9
<u>Adjustments</u>	
Stock-based compensation expense	\$25.1 to \$28.2
Intangible assets amortization expense	\$64.8
Merger related expense	\$8.8 to \$9.8
Non-GAAP net income	\$113.3 to \$118.6
GAAP diluted earnings per share	\$0.20 to \$0.38
Non-GAAP diluted earnings per share	\$2.15 to \$2.25

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Source: Stratasys Ltd.