



Our goal is to deliver attractive, risk-adjusted returns by investing in quality healthcare assets.

As a net-lease medical office real estate investment trust (REIT), we target properties operated by profitable healthcare systems or physician groups that are at the forefront of delivering needed care in their local communities.

### **COMPANY HIGHLIGHTS**



- Strategically curated, high-quality portfolio with excellent diversification across tenant/operators and markets
- Focused growth strategy with proven results; acquired over \$1.3 billion since IPO, and \$163 million year-to-date 2021
- Strong asset management expertise drives tenant satisfaction, potential value creation, and incremental opportunities to expand relationships
- Strong balance sheet with modest 42.9% leverage ratio and \$240 million of available capacity\*
- Experienced and proven leadership team, aligned with shareholders and committed to corporate responsibility



## A STRATEGY THAT DELIVERS VALUE



\$969MM Market Cap

7.8% Weighted Average Cap Rate

5.6% Dividend Yield

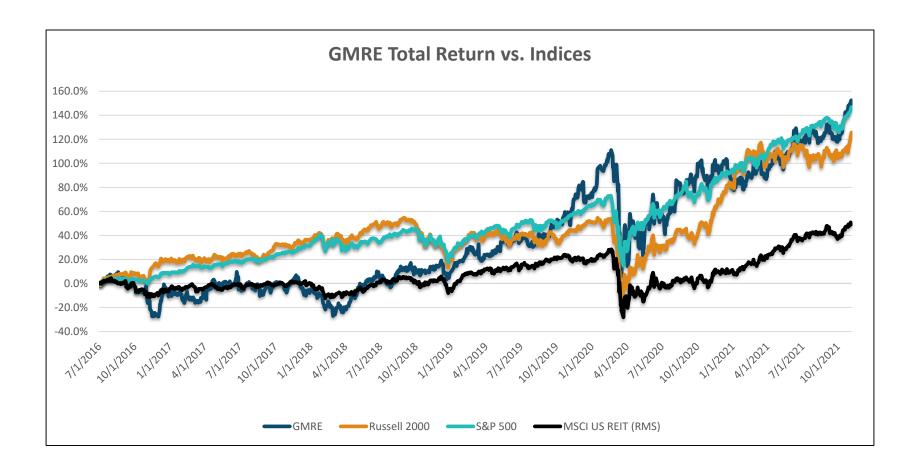


**Jeffrey Busch** 

Chairman, Chief Executive Officer and President

## SUPERIOR TOTAL SHAREHOLDER RETURN





## HIGH PERFORMING REAL ESTATE AT THE FOREFRONT OF HEALTHCARE



4.2MM

Net Leasable Area (SF)

163
BUILDINGS

4.6X
RENT COVERAGE

**177**TENANTS

2.1%
WEIGHTED AVERAGE RENT ESCALATIONS

98.9% OCCUPANCY

**7.3**WEIGHTED AVERAGE LEASE TERM

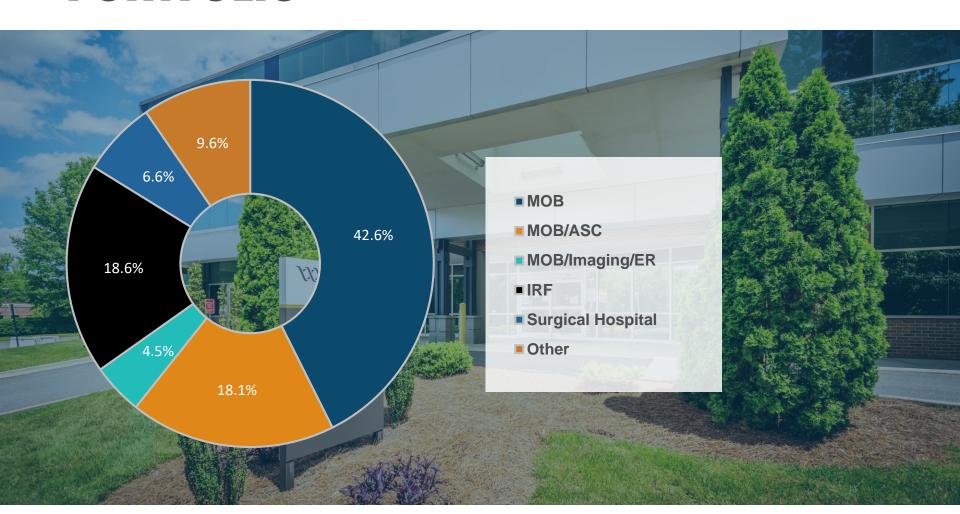






## DIVERSE, WELL-POSITIONED PORTFOLIO







# INVESTING IN THE FUTURE OF HEALTHCARE

CITY HOSPITAL

Outpatient





**Alfonzo Leon**Chief Investment Officer

### \$1.3B AND CONTINUING TO GROW





### A DISTINCT APPROACH



### DISCIPLINED MARKET SELECTION

- Bedroom communities
- Secondary markets with favorable demand drivers
- Positioned to benefit from decentralization trends



### STRINGENT UNDERWRITING AND DUE DILIGENCE

- Uncover mispriced acquisition opportunities
- Sustainable cash flows
- Attractive lease coverage ratios



### RIGOROUS TENANT AND FACILITY IDENTIFICATION

- Healthcare systems and physician groups with a strong regional footprint
- Essential or missioncritical services
- Off-campus, purpose-built



### RESILIENT FINANCIAL STRUCTURE

- Long-term, triplenet leases
- Annualized rent escalations



## INVESTING IN THE FUTURE OF HEALTHCARE



As American's choose to age in place, demand for conveniently located healthcare will continue to increase.

90%

of Americans age 50 and older want to age in place.<sup>1</sup>

65%

of seniors between the ages of 60 and 70 find it "very easy" to live independently.<sup>2</sup>

<sup>1)</sup> Source: WebMD

<sup>2)</sup> Source: aginginplace.org

## A LONG RUNWAY FOR ACCRETIVE GROWTH



Our pipeline is full of opportunity, but it's our distinct strategy and due diligence that allows us to execute the right deals to drive value.

**\$20B** Medical Office and In-Patient Real Estate Transactions Annually

**\$2B** in Targeted Markets, Property Types and Cap Rate Range

**\$800M** Investigated/Reviewed

**~\$200M+** in Completed Deals





relationship."

**Danica Holley**Chief Operating Officer

#### PROFITABLE, STRONG HEALTHCARE TENANTS

#### NOT-FOR-PROFIT HEALTH SYSTEMS AFFILIATIONS









































#### FOR-PROFIT SYSTEMS AFFILIATIONS AND SURGICAL OPERATOR PARTNERSHIPS

















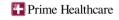






















#### **DOMINANT LOCAL PHYSICIAN GROUPS**



















































"With an attentive, flexible and creative approach, Global Medical REIT worked with us to structure a transaction that met our goals and helped propel our growth. GMRE has been a helpful partner and resource since our closing."

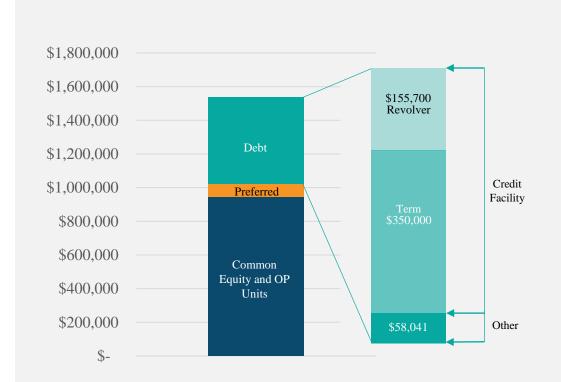
**David Harano** former CEO, Gastro One





## STRONG CAPITAL STRUCTURE PROVIDING ACCESS TO MULTIPLE CAPITAL SOURCES





#### **LEVERAGE RATIO**

• 42.9%

#### **AVAILABLE CAPACITY**

- \$6.0 million cash on hand
- \$240 million LOC Availability\*
- Multiple sources of capital, including: OP Units, ATM, Preferred equity, secured and unsecured debt

## INSTITUTIONAL KNOWLEDGE, HANDS-ON APPROACH





Jeffrey Busch—Chairman, Chief Executive Officer and President

20+ years of experience in healthcare, real estate development, management and investment



Robert Kiernan—Chief Financial Officer and Treasure

30+ years of experience in financial accounting, reporting and management, with extensive experience in SEC reporting and SOX compliance



Alfonzo Leon—Chief Investment Officer

19+ years of experience in real estate finance and has completed \$3 billion of transactions



**Danica Holley—Chief Operating Officer** 

19+ years of management and business development experience



Jamie Barber—General Counsel and Corporate Secretary

15+ years of experience with SEC compliance and reporting matters, corporate governance, investment banking and REIT-related capital markets

## HIGHLY SKILLED AND DIVERSE BOARD



#### Jeffrey Busch—Chairman, Chief Executive Officer and President

20+ years of experience in healthcare, real estate development, management and investment.

### Matthew Cypher, PH.D—Investment Committee Chair, Nominating and Governance Committee Member

Professor at Georgetown University's McDonough School of Business where he serves as the director of the Real Estate Finance Initiative.

#### Henry Cole—Lead Independent Director, Compensation Committee Chair, Audit Committee Member

40+ years of successful executive management and implementation of health and medical programs involving innovations in technology, market development and service delivery.

#### Paula Crowley—Audit Committee Member, Compensation Committee Member, Investment Committee Member

40+ years of real estate experience including cofounding Anchor Health Properties in 1987, now Brinkman Management and Development.

#### Ronald Marston—Nominating and Governance Committee Chair, Compensation Committee Member

40+ years of experience in healthcare and is known as an international authority on healthcare systems and trends.

#### Dr. Roscoe Moore, Jr.—Compensation Committee Member, Nominating and Governance Committee Member

Until his retirement, served with the United States Department of Health and Human Services and for the last 12 years of his career was responsible for global development support.

#### Lori Wittman—Audit Committee Chair, Nominating and Governance Committee Member

Decades of experience in senior finance and capital market positions at leading REITs and healthcare real estate development companies.

#### Zhang Huiqi—Investment Committee Member

Serves as non-Executive Director of Xingye Wulian Service Group Co. Ltd, and the supervisor for Henan Hongguang Real Estate Limited and Henan Zensun Corporate Development Group Company Limited.

# COMMITTED TO CORPORATE RESPONSIBILITY

- Collecting tenant data to benchmark energy consumption and efficiency
- Created an ESG working group
- Completed inaugural GRESB submission
- Employee engagement, health, safety and work-life balance
- Board of Directors 33% women and 55% of individuals from underrepresented groups
- Joined National Association of Corporate Directors







## FORWARD LOOKING STATEMENT



This presentation is for informational purposes only and does not constitute an offer to sell, or a solicitation of offers to purchase, Global Medical REIT Inc.'s (the "Company", or "GMRE") securities. The information contained in this presentation does not purport to be complete and should not be relied upon as a basis for making an investment decision in the Company's securities. This presentation also contains statements that, to the extent they are not recitations of historical fact, constitute "forward-looking statements." Forward-looking statements are typically identified by the use of terms such as "may," "should," "expect," "could," "intend," "plan," "anticipate," "estimate," "believe," "continue," "predict," "potential" or the negative of such terms and other comparable terminology. The forward-looking statements included herein are based upon the Company's current expectations, plans, estimates, assumptions and beliefs that involve numerous risks and uncertainties. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond the Company's control. Although the Company believes that the expectations reflected in such forward-looking statements are based on reasonable assumptions, the Company's actual results and performance could differ materially from those set forth in the forward-looking statements due to the impact of many factors including, but not limited to, those discussed under "Risk Factors" in the Company's Annual Report on Form 10-K and Quarterly Reports on Form 10-Q and any prospectus or prospectus supplement filed with the Securities and Exchange Commission ("SEC"). The Company undertakes no obligation to update or revise any such information for any reason after the date of this presentation, unless required by law.

This presentation includes information regarding certain of our tenants, which are not subject to SEC reporting requirements. The information related to our tenants contained in this report was provided to us by such tenants or was derived from publicly available information. We have not independently investigated or verified this information. We have no reason to believe that this information is inaccurate in any material respect, but we cannot provide any assurance of its accuracy. We are providing this data for informational purposes only.

### **DISCLOSURES**



#### **Rent Coverage Ratio**

For purposes of calculating our portfolio weighted-average EBITDARM coverage ratio ("Rent Coverage Ratio"), we excluded credit-rated tenants or their subsidiaries for which financial statements were either not available or not sufficiently detailed. These ratios are based on latest available information only. Most tenant financial statements are unaudited and we have not independently verified any tenant financial information (audited or unaudited) and, therefore, we cannot assure you that such information is accurate or complete. Certain other tenants (approximately 12% of our portfolio) are excluded from the calculation due to (i) lack of available financial information or (ii) receipt of significant COVID-19 relief funds that may cause reported coverage to differ materially from underlying performance. Additionally, our Rent Coverage Ratio adds back physician distributions and compensation. Management believes all adjustments are reasonable and necessary.

#### **Additional Information**

The information in this document should be read in conjunction with the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other information filed with, or furnished to, the SEC. You can access the Company's reports and amendments to those reports filed or furnished to the SEC pursuant to Section 13(a) or 15(d) of the Exchange Act in the "Investor Relations" section on the Company's website (www.globalmedicalreit.com) under "SEC Filings" as soon as reasonably practicable after they are filed with, or furnished to, the SEC. The information on or connected to the Company's website is not, and shall not be deemed to be, a part of, or incorporated into, this Earnings Supplemental. You also can review these SEC filings and other information by accessing the SEC's website at http://www.sec.gov.

Certain information contained in this package, including, but not limited to, information contained in our Top 10 tenant profiles is derived from publicly-available third-party sources. The Company has not independently verified this information and there can be no assurance that such information is accurate or complete.